# LPG

3 July 2020 • 09:00-09:45 BST

Part of
**Marine Fuels**
Webinar Week

29 June-3 July 2020

In association with

WLPGA
LPG - THE ALTERNATIVE MARINE FUEL

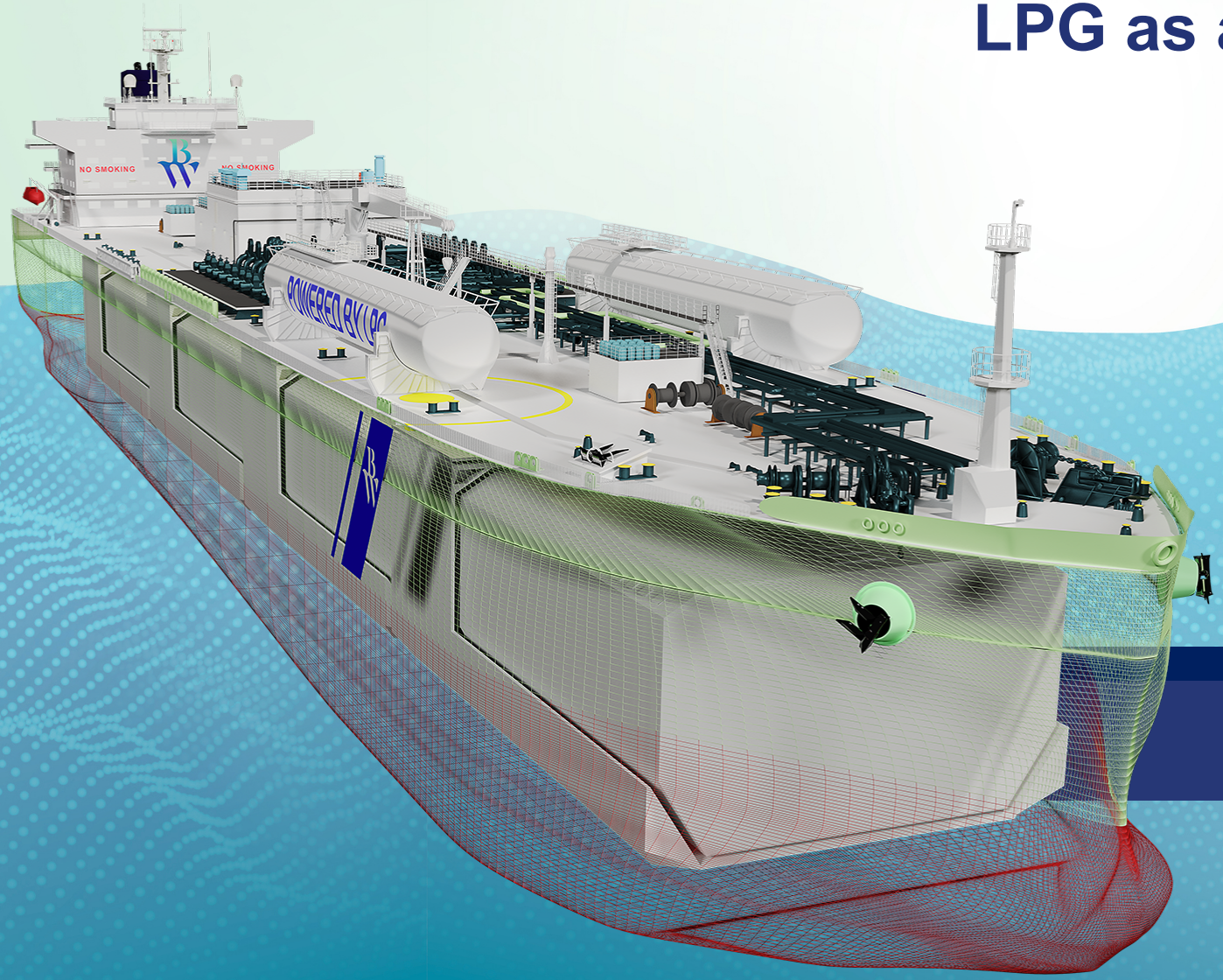
Presentation & sponsor documents:

Page 2: Pontus Kristofer Berg, BW LPG
Page 8: Peter H. Kirkeby, MAN Energy Solutions Copenhagen
Page 16: Nikos Xydas, World LPG Association (WLPGA)
Page 25: WLPGA company information

riviera

BW LPG

# Marine Fuels Webinar Week: LPG as a marine fuel




3 July 2020

# Powered by LPG Propulsion



## Improved Efficiencies

- fuel flexibility of dual-fuel engines ensures optionality and full redundancy for uninterrupted operations
- easier to handle and operate compared to fuel oil or LNG
- elimination of bunker quality issues, spill risks and waiting time



## Future Proof

- technology is a stepping-stone towards ammonia as a zero-carbon emission fuel
- cleaner and easier to store and handle
- environmental benefits similar to LNG, with one major improvement of no methane slip



## Cost Savings

- lower installation costs and cheaper operating and maintenance requirements than LNG equivalents
- higher energy content, thus lower fuel consumption
- bunkering directly at load terminal saves time for bunkering and costs for bunkering barge



## Readily Available Supply

- large network of import and export terminals around the world can become LPG bunkering points
- ship-to-ship from smaller LPG carriers (~500 vessels in service)

# LPG Propulsion – Sustainability

## ACHIEVEMENTS

### ECONOMIC SUSTAINABILITY

- Improved Efficiencies
- Cost Savings
- Future Proof
- Readily Available Supply

### ENVIRONMENTAL SUSTAINABILITY

**CLEANER FUEL**
**LOWER EMISSIONS**

#### LPG vs Compliant Fuel

- Consumption down by ~10%
- Sulphur oxides down by ~99%
- Particulate matter down by ~90%
- Greenhouse gases down by ~15%
- Nitrogen oxides down by ~10%

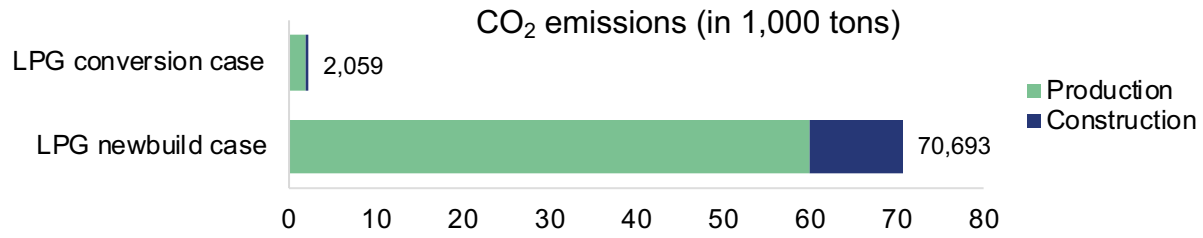
#### LPG vs Scrubbers

- Consumption down by ~15%
- Sulphur oxides down by ~99%
- Particulate matter down by ~50%
- Greenhouse gases down by ~20%
- Nitrogen oxides down by ~10%

# Carbon Footprint Comparison and Global VLGC fleet

BW LPG has committed to **retrofit 12 vessels with dual-fuel LPG propulsion engines**, which will emit **significantly less carbon emissions** than ordering new vessels

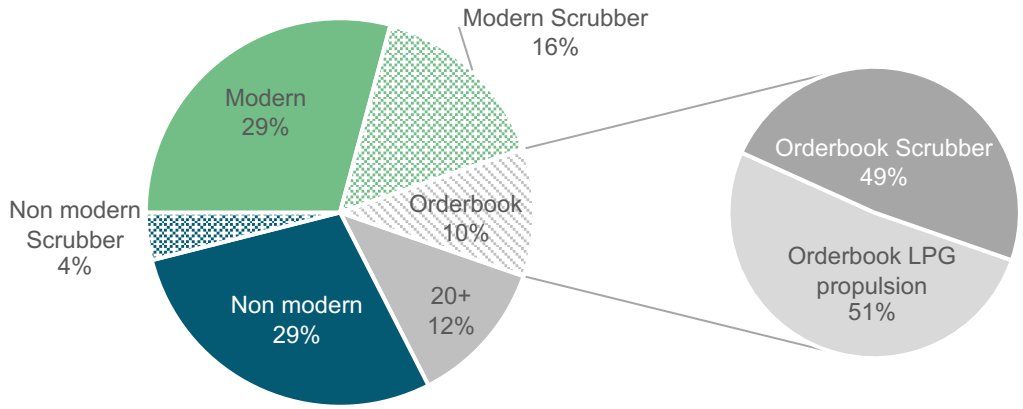
## Carbon footprint of retrofitting an existing VLGC is substantially lower than building a new VLGC




| $CO_2$ emissions | LPG newbuild case | LPG conversion case |
|---|---|---|
| Construction | 10,623 | 208 |
| Production | 60,070 | 1,851 |

Source: DNV GL

## Global VLGC fleet – majority of modern vessels

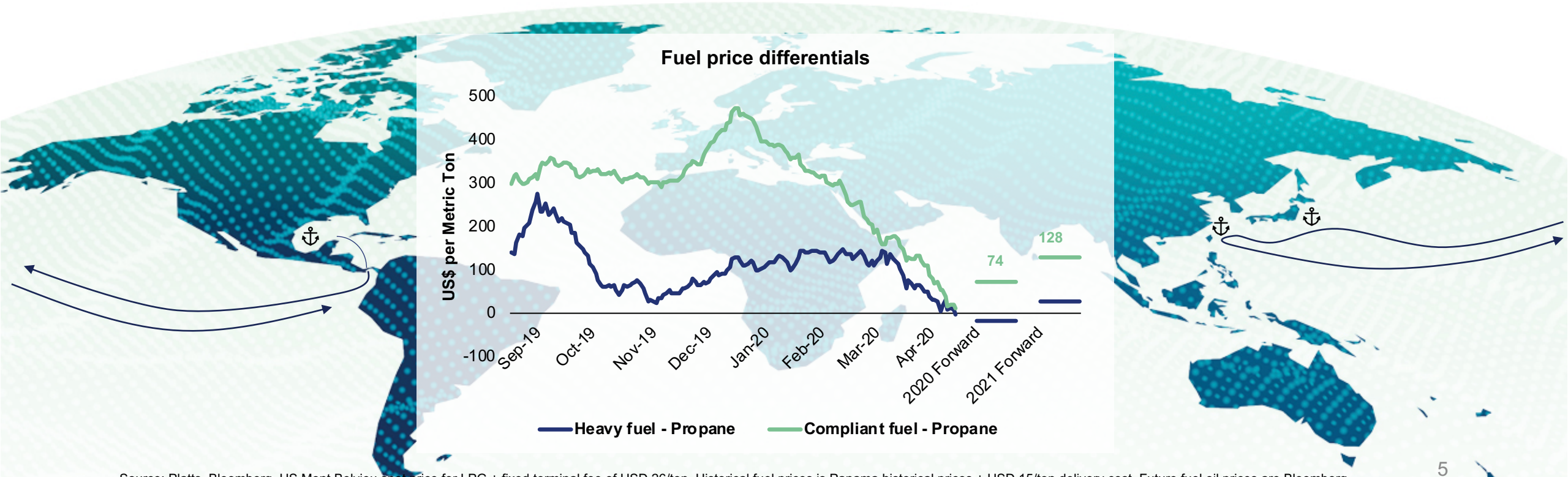



Source: BW Analysis as of 24th April 2020

# Fuel Cost Benefits

- 10% and 15% lower consumption vs compliant fuel and scrubbers
- USD 20/ton fuel cost savings from replacing fuel oil barge with loading LPG at the terminal
- Lower price of LPG compared to compliant fuel for both 2020 and 2021
- Price differentials have decreased following the recent collapse of oil prices. However, we expect the price differentials to widen again when oil market recovers

| Price differentials between Compliant fuel and Propane (US$/ton) | US$ per day savings | US$ per year savings |
|---|---|---|
| 0 | $2,000 | $540,000 |
| $100 | $5,000 | $1,350,000 |
| $128 | $6,000 | $1,620,000 |
| $150 | $7,000 | $1,890,000 |
| $250 | $10,000 | $2,700,000 |




Source: Platts, Bloomberg. US Mont Belvieu spot price for LPG + fixed terminal fee of USD 26/ton, Historical fuel prices is Panama historical prices + USD 15/ton delivery cost. Future fuel oil prices are Bloomberg fair value price for US Gulf Coast + USD 15/ton delivery fee + USD 30 price premium as an estimate of Panama delivered cost.

BW LPG




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# Marine fuels week:
# ME-LGIP

**MAN Energy Solutions**
Future in the making



Peter H. Kirkeby
2-stroke promotion & business development
-Copenhagen

# ME-GI, ME-LGI & ME-GA

## Above 50% efficiency for all diesel principles engines

**MAN B&W Dual Fuel engines**

### ME-GI Diesel principles

- High pressure supply system
- Common rail type injection
- Necessary injection pressure 300bar (Methane) - 380 bar ( Ethane, methane + VOC )
- The multifuel engine is coming Injection pressure 600 bar, fuel types: LNG, LEG & LPG ( w/o fuel penalty )

### ME-LGI Diesel principles:

- Low pressure supply system
- ME type injection, i.e concept similar to conventional HFO injectors
- Necessary injection pressure 500 – 600 bar
- Fuel types: Methanol, Ethanol, LPG, LVOC

### ME-GA Otto principles:

- Low pressure supply system
- Gas & air premixed
- Necessary injection pressure 10-14 bar
- Fuel types: Methane

# Dual fuel LPG engine reference list

## ME-LGIP

| No. of vsl. | Opt. vsl. | No. of eng. | Engine | Mk | Gas | Tier III | Ship Type | Cap. | Unit | Owner | Builder | Yard | Delivery year |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2 | | 2 | 6 G 60 ME-C | 9.5 | LGIP | HP SCR | LPG Carrier | *86000* | *CBM* | Exmar | CMD | Jiangnan | 2020 |
| 3 | 1 | 4 | 7 S 60 ME-C | 10.5 | LGIP | EGRTC | LPG Carrier | *86000* | *CBM* | Kumiai Navigation | KHI | Kawasaki Heavy Industries | 2020 |
| 1 | 1 | 2 | 6 G 60 ME-C | 9.5 | LGIP | | LPG Carrier | *86000* | *CBM* | Tianjin Southwest Maritime | CMD | Jiangnan | 2020 |
| 12 | | 12 | 6 G 60 ME-C | 9.2 | LGIP Retrofit | | LPG Carrier | *84000* | *CBM* | BW LPG | | | 2020 |
| 2 | 4 | 6 | 6 G 60 ME-C | 9.5 | LGIP | HP SCR | LPG Carrier | *84000* | *CBM* | Trafigura Maritime | HHI | HSHI | 2020 |
| 1 | | 1 | 6 G 50 ME-C | 9.6 | LGIP | HP SCR | LPG Carrier | *38000* | *CBM* | NIETO | HHI | HMD | 2020 |
| 2 | | 2 | 6 G 60 ME-C | 10.5 | LGIP | HP SCR | LPG Carrier | *90000* | *CBM* | Geogas Trading | HHI | HSHI | 2021 |
| 2 | 2 | 4 | 6 G 50 ME-C | 9.6 | LGIP | HP SCR | LPG Carrier | *38000* | *CBM* | Byzantine Maritime | HHI | HMD | 2021 |
| 1 | | 1 | 7 S 60 ME-C | 10.5 | LGIP | | LPG Carrier | *86000* | *CBM* | Kumiai Navigation | KHI | Kawasaki | 2021 |
| 2 | 2 | 4 | 6 G 60 ME-C | 10.5 | LGIP | HP SCR | LPG Carrier | *38000* | *CBM* | Avance Gas | STX | DSME | 2021 |
| 3 | 2 | 5 | 5 S 35 ME-C | 9.7 | LGIP | | LPG Carrier | *5000* | *CBM* | Hartmann Schiffahrt | CMD | CIMC/SOE | 2021 |

Total **ME-LGIP** **43 engines**

Total Dual fuel – **GI, LGI & GI/E** **317** engines

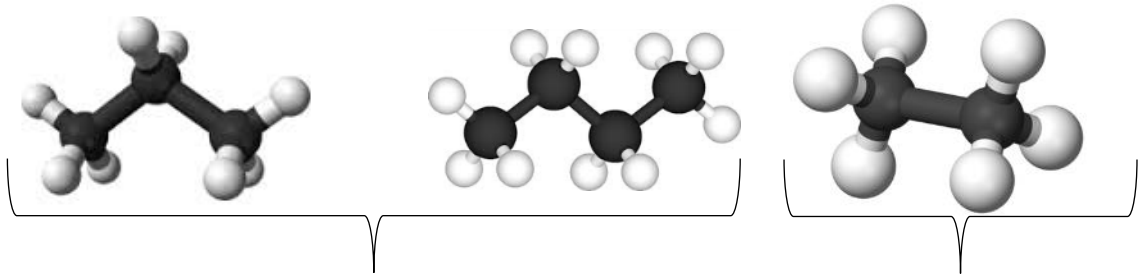
Total power main engine – **GI, LGI & GI/E** **6.4** GW

# The new MAN B&W ME-LGIP Engine

MAN B&W ME-LGIP engines are designed to be dual fuelled with LPG as the low-flashpoint fuel.

The diesel proces makes the LGIP is very flexible with regards to fuel composition

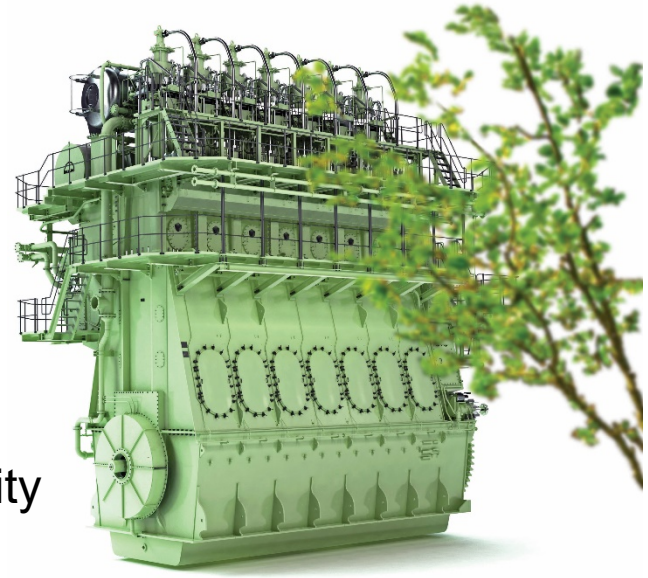
Propane C3H8 Butane C4H10 Ethane C2H6



Minimum 75%

Maximum 25%

(*Any mix of propane and butane)*



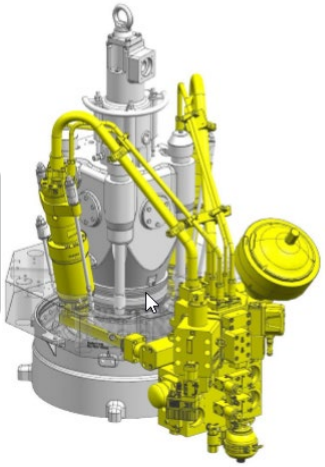
….It also ensures that there are no limitations on engine acceleration or instability in rough seas

# ME-LGIP status



## 6G60ME-LGIP

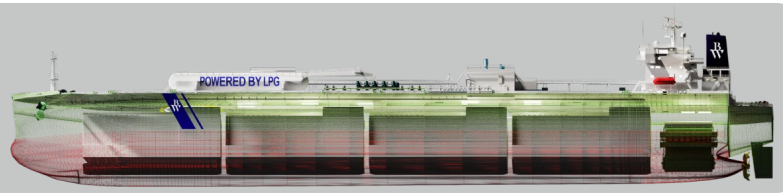
- TAT Completed January 2020



## S35LGIP bedding

- August 2020

## BW LPG retrofit




- August 2020

# ME-LGIP status






# LGIP is here!

**MAN Energy Solutions**
Future in the making

# Thank you very much!



# Disclaimer

All data provided in this document is non-binding.
This data serves informational purposes only and is especially not guaranteed in any way.
Depending on the subsequent specific individual projects, the relevant data may be subject to changes and will be assessed and determined individually for each project. This will depend on the particular characteristics of each individual project, especially specific site and operational conditions.

**RIVIERA MARINE**
**Marine Fuels Webinar Week**

**Friday 3rd July 2020**

# LPG
# The Marine Alternative Bunker Fuel



WLPGA
LPG - THE ALTERNATIVE MARINE FUEL

LPG
EXCEPTIONAL ENERGY


## The World LPG Association

**Nikos Xydas**

# WLPGA - What we are

- The only association representing the full LPG global value chain



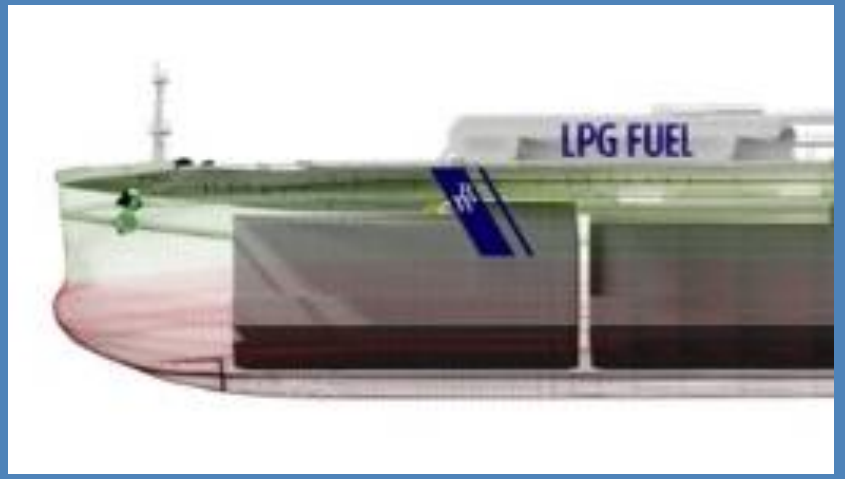

- Promoting the use of LPG to foster a safer, cleaner, healthier and more prosperous world
- Market Development & Support, Good industry Practices, Innovation, Outreach & Advocacy, World Forums, Congresses & Summits
- More than 300 member companies from over 125 countries

# LPG as Marine Bunker Fuel

## Why is LPG a good choice as a shipping fuel

- Lower PM, NOx, SOx and CO2, GHG emissions
- IMO 2020 compliant, supports GHG 2050 strategy
- Lower initial investment, simpler handling vs LNG
- Easy retrofit solution for MAN ME-C engines
- Widely accepted, becomes the preferred LPG carrier fuel, 33 vessels in preparation +12 options
- Saves time and fees for fuel bunkering
- Even more advantages with BioLPG

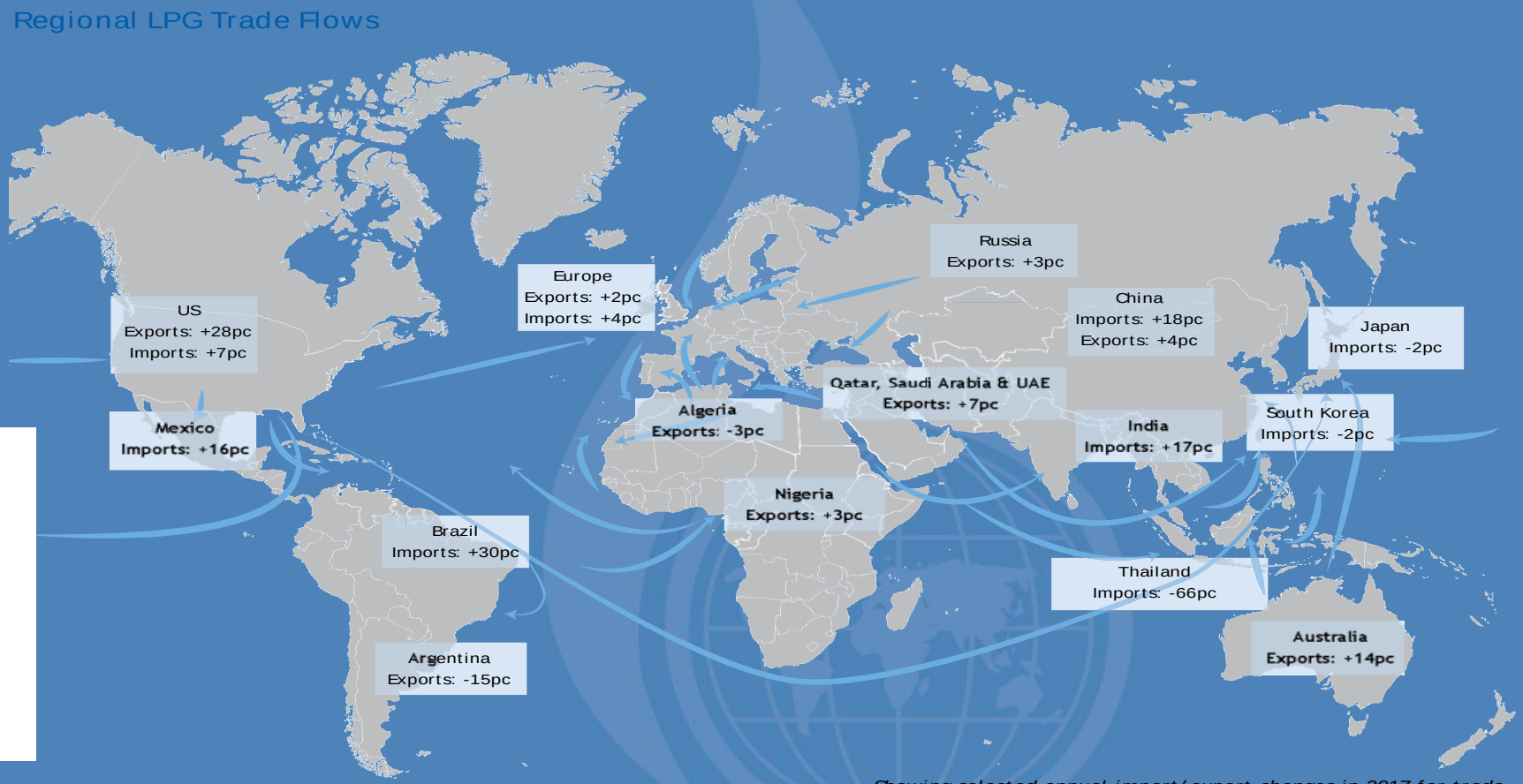


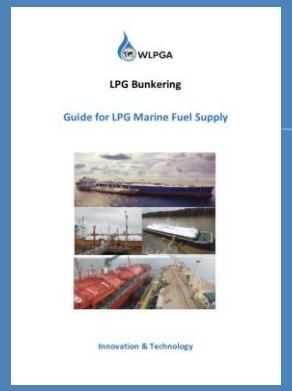



LPG
EXCEPTIONAL ENERGY

# LPG as Marine Bunker Fuel

## Available today and everywhere - bunkering




More than 1000 storage facilities and terminals

More than 700 small carriers for ship to ship bunkering

All LPG terminals can become supply points

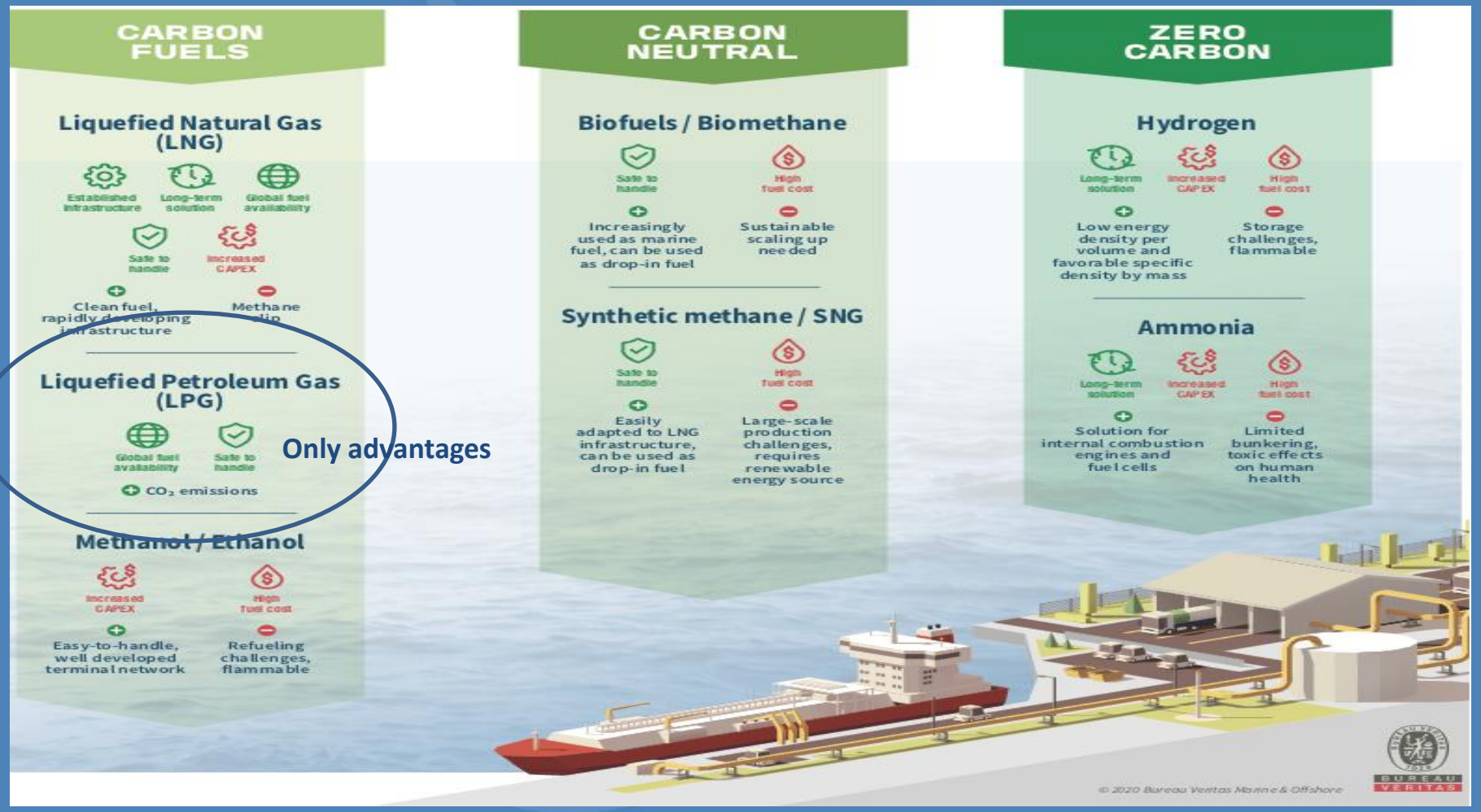
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# LPG as Marine Bunker Fuel

## LPG many advantages – limited challenges

**FUTURE MARINE FUELS**

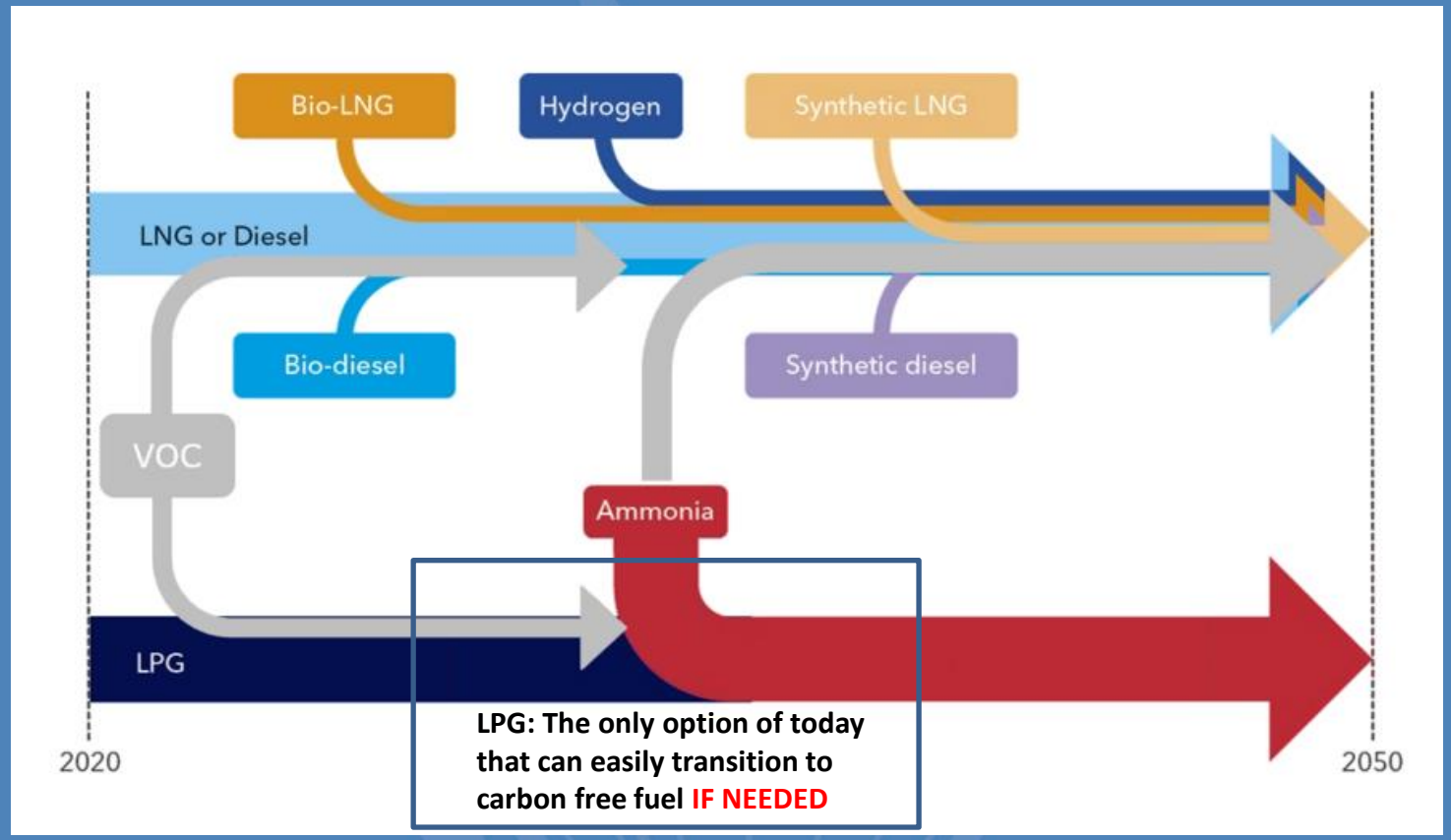
**Pathways to Decarbonisation**




Source: Bureau Veritas

# LPG as Marine Bunker Fuel

## LPG – The basis for transition




**« The basis of transition for the low carbon future is LNG and LPG »**

Source: DNV-GL 2020

# LPG as Marine Bunker Fuel

WLPGA




**LPG IS EASIER & LESS EXPENSIVE TO STORE THAN LNG**

THIS SOLVES THE LNG LOGISTICS PROBLEM. LPG IS ALREADY ACCESSIBLE IN PORTS ACROSS THE GLOBE AND NEW TERMINALS CAN BE BUILT FASTER AT LOWER COST



**EASY & QUICK BUNKERING**

THE SPATIAL DISTRIBUTION OF LPG STORAGE FACILITIES **FAVOURS LPG** OVER LNG




**RELIABLE SUPPLY**

GLOBAL LPG PRODUCTION GREW **5.75% EXCEEDING 300 MN T/YEAR** FIRST TIME EVER

LPG CAN RELY ON AN EXTENSIVE EXISTING GLOBAL INFRASTRUCTURE - INCLUDING MORE LPG TERMINALS BUILT IN THE US TO COVER INCREASED DEMAND FOR COMPETITIVELY PRICED LPG



**THE SOLUTION TO ACHIEVE GLOBAL 0.5% SULPHUR CAP**

MEETS IMO EMISSION LIMITS

**ECAs SECAs**

- USES EXISTING SUPPLY CHAINS
- EASIER AND LOWER COSTS TO INSTALL THAN LNG
- LOW MAINTENANCE COST FOR GAS ENGINES
- NO SCRUBBER UNCERTAINTIES

**REDUCES $SO_x$ EMISSIONS BY**




**97%**

**A LOWER EMISSIONS PROFILE**

COMPARED TO HFO & ULSFO




**SUSTAINABLE SUPPLY CHAIN**

THE LARGE NETWORK OF IMPORT AND EXPORT TERMINALS AROUND THE WORLD CAN BECOME LPG BUNKERING POINTS

**≈1,000 GLOBALY AVAILABLE**

EXISTING LPG FLOATING VESSELS CAN BE USED AS SUPPLY POINTS



**SAFETY MANAGEMENT & MAINTENANCE**

ARE SIMPLER FOR LPG THAN FOR LNG

**THE PERFECT SOLUTIONS FOR VLGCs & OTHER VESSELS**



**SHORTER PAYBACK PERIOD**

**LOWER INVESTMENT COSTS**



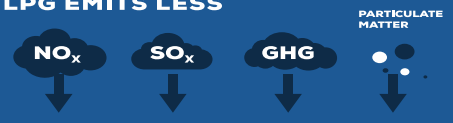
NO CRYOGENIC TECHNOLOGY REQUIRED MAKING LPG SYSTEMS LESS EXPENSIVE THAN LNG TO INSTALL




**LPG IS MORE COST EFFECTIVE & LESS SENSITIVE TO FUEL PRICE SCENARIOS**

**IT IS MUCH CLEANER THAN HFO & ULSFO** AND OTHER FUELS THAT IT REPLACES

**LPG EMITS LESS**




≈ -20% ≈ -97% ≈ -24% ≈ -90%

IN COUNTRIES WHERE LPG IS USED FOR OTHER APPLICATIONS



**"AVAILABILITY" OF LPG MARINE ENGINES**

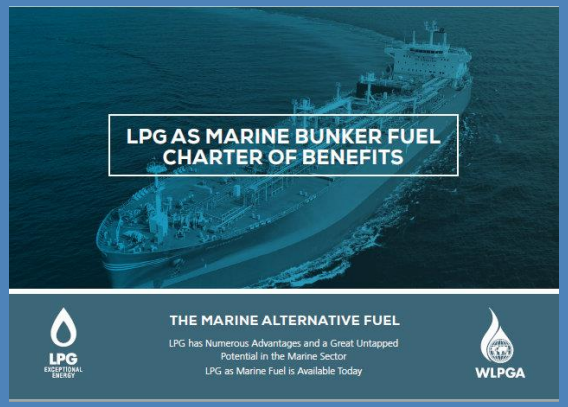
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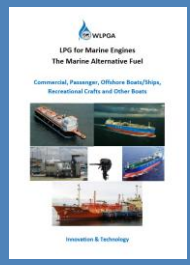
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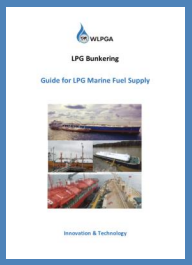
# LPG as Marine Bunker Fuel

## In Summary

- LPG, a proven alternative marine fuel
- Simple, cost effective known and proven technology
- known technology, efficient, easy, economical
- Supply: Available today and everywhere
- Infrastructure: Available today and everywhere
- For all types and sizes of marine vessels
- BioLPG – a drop in addition
- WLPGA – the support for all stakeholders




WLPGA
LPG - THE ALTERNATIVE MARINE FUEL

LPG
EXCEPTIONAL ENERGY

# LPG
# The Marine Alternative Fuel

# Thank You

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www.lpg-apps.org

LPG
EXCEPTIONAL ENERGY

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# LPG AS MARINE BUNKER FUEL CHARTER OF BENEFITS

LPG
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## THE MARINE ALTERNATIVE FUEL

LPG has Numerous Advantages and a Great Untapped Potential in the Marine Sector

LPG as Marine Fuel is Available Today

WLPGA




## LPG IS EASIER & LESS EXPENSIVE TO STORE THAN LNG

THIS SOLVES THE LNG LOGISTICS PROBLEM, LPG IS ALREADY ACCESSIBLE IN PORTS ACROSS THE GLOBE AND NEW TERMINALS CAN BE BUILT FASTER AT LOWER COST



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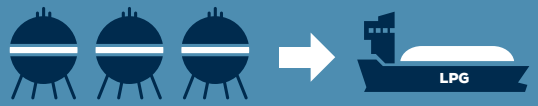
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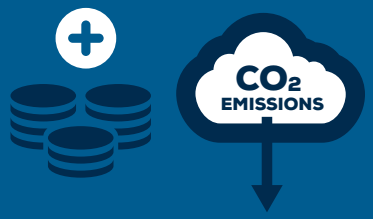
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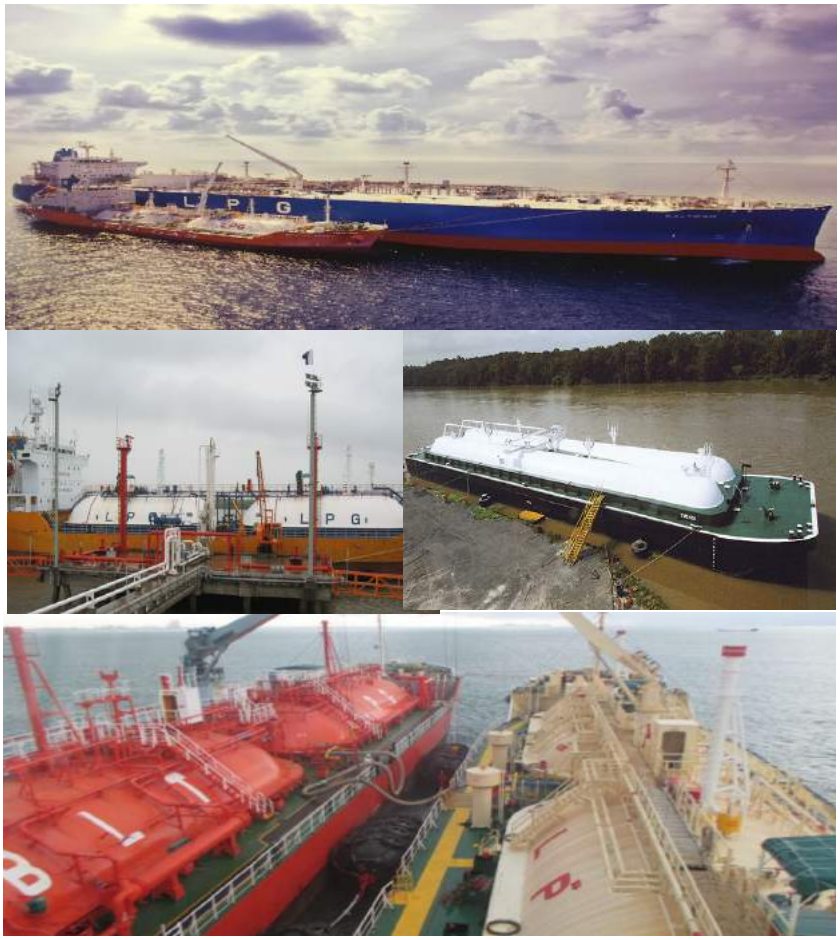


## "AVAILABILITY" OF LPG MARINE ENGINES

TECHNOLOGY CURRENTLY **AVAILABLE WITH TWO AND FOUR-STROKE ENGINES** -GAS TURBINES CAN ALSO BE USED

# LPG Bunkering

## Guide for LPG Marine Fuel Supply



## Innovation & Technology

# World LPG Association (WLPGA)

The WLPGA was established in 1987 in Dublin and unites the broad interests of the vast worldwide LPG industry in one organisation. It was granted Category II Consultative Status with the United Nations Economic and Social Council in 1989.

The WLPGA promotes the use of LPG to foster a safer, cleaner, healthier and more prosperous world.

# Acknowledgements

This report has been developed by the Innovation & Technology Network of WLPGA and members of the Marine Working Group.

There could be views expressed in this document not necessarily shared by all contributors.

Key contributors:

- George Nikolaou, NaTco/Liquid Gas Europe

- Nikos Xydas from WLPGA coordinated this project.

**DISCLAIMER**

While the WLPGA has made efforts in good faith to ensure that the information and advice contained in this Guide is accurate, WLPGA offers no implied warranty of merchantability or fitness for any particular purpose, nor accepts any responsibility whatsoever for any damages arising from the use of the information contained in this Guide.

# LPG Bunkering

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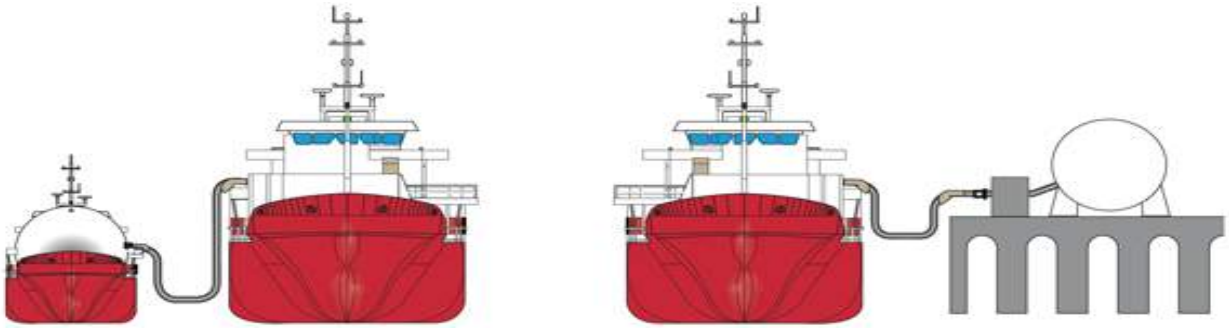
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## Chapter One

# Introduction

LPG is one of the cleanest burning fuels available today with negligible sulphur content.

LPG bunkering is the practice of providing LPG as fuel to a ship for its own consumption. The key advantage of LPG as a fuel when burned in an engine, is that it can produce low levels of NOx (depending on engine type) and less $CO_2$ than other marine fuels and it offers a vast reduction in all other pollutants (including spillages during transfers) caused by the use of traditional marine fuels such as heavy fuel oil (HFO), marine diesel fuel (MDO) and marine gas oil (MGO).



LPG is becoming a technically and economically feasible option as an alternative fuel for shipping. The key regulatory driver is the stricter environmental policy designed to reduce or control traditional air emissions. The International Maritime Organization (IMO) has adopted emission standards through Annex VI of the International Convention for the Prevention of Pollution from Ships (MARPOL). The emission regulations in Annex VI include, among other requirements, a tiered compliance system introducing increasingly stricter limits on emissions of sulphur oxide (SOx), nitrogen oxide (NOx), and particulate matter (PM). In addition to global requirements, designated areas called emission control areas (ECAs) are subjected to more stringent requirements for the same emissions.

With IMO introducing the new sulphur cap of 0.5% from 2020, demand for LPG bunker fuel is expected to rise, since LPG enables almost complete reduction of SOx emissions and a very significant reduction of NOx and $CO_2$ emissions. Meanwhile, the key economic drivers are high LPG bunker fuel availability and relative competitiveness of LPG prices. Thus, depending on the circumstances, LPG can be the most cost-efficient option, considering that it is required to build a global network of LPG bunkering bases in order to further promote LPG fuelled ships and of actions to take, in order to “pave the way” for take-up in the marine routes.

The report scope mainly includes:

- An overview of key LPG bunkering developments and how this potential infrastructure relates to major global shipping routes, traditional oil bunkering ports, and the bulk LPG infrastructure which will provide the foundation for future LPG bunkering service.
- A description of current and future LPG infrastructure investments around the world. This scan covers primarily Europe, USA, Asia and some highlights from other parts of the world.
- An incorporation of various case studies describing the bunkering projects being developed at specific locations.
- Barriers to growth and recommendations.

The report aims at supporting LPG distribution companies, States policy-makers, ports and ship owners to develop LPG bunkering and to comply with Marpol Annex VI and Directive 2012/33/EU in the most efficient way.

This WLPGA report aims to improve understanding by members of the maritime industry and specifically the issues involved with bunkering ships with LPG. Some of the key areas that are addressed in this report are design issues, current thinking on possible solutions to the requirements of regulations, safeguards and safe practices, as well as important areas of operational processes and training.

This report contains:

- **A 'fact sheet'** giving an overview of the current LPG bunkering developments and main players in the value chain. It is intended to provide guidance on the technical and operational challenges of LPG bunkering operations.
- **A 'roadmap'** providing stakeholders with different types of bunkering systems, exploring the LPG infrastructure in different regions and identifying the drivers and barriers for future growth.
- **Recommendations** targeting stakeholders and association members on how to overcome the barriers for increasing LPG bunkering presence around the world and also on maximising the market opportunity with infrastructure.

This report belongs to the group of studies that have been elaborated under the framework of the LPG as marine fuel footnote to report.

# Chapter Two

# Executive Summary

## 2.1. Key Messages - Fact Sheet

Environmental regulatory pressure is building to cut emissions caused through ship transportation. It is this imposition of stricter sulphur content limits to marine bunker fuel and the tightening of international regulations on emissions from shipping that is driving LPG Bunkering system design as well as the development of a LPG fuelling infrastructure. The declaration of an Emission Control Area (ECA) of 200 nautical miles around the Asia, Europe, North America, coastline is a typical development.

One viable option for meeting these demands for reduced emission is to utilise LPG as a marine fuel. Due, the conversion of ship fuel from HFO to LPG with cleaner emissions is expected to proceed to LPG fuelled ships. Considering that it is required to build a global network of LPG bunkering bases in order to further promote LPG fuelled ships.

**LPG as a bunker fuel** The two primary drivers that make LPG appear an attractive alternative are:

- Compliance with emissions regulations. LPG allows ships to meet MARPOL Annex VI requirements for both worldwide trades and operation in ECAs as its sulphur content that is well below the requirements for ECAs. Moreover, LPG reduces NOx emissions to levels that will meet MARPOL Annex VI without need for after treatment.

- Economic and cost drivers, including fuel costs, repowering and new builds, availability and costs of LPG. LPG is lower priced than HSFO on a heating value basis. The main drawback of LPG are the uncertainties in future LPG price levels.

The attractiveness of LPG as ship fuel compared to other compliant options depends on three parameters:

- Share of operation time of the vessel spent inside ECAs.
- Price difference between LPG and HFO, LSFO, MGO.
- Investment costs for LPG tank and fuel system.

The global LPG production in 2017, was 308mn tonnes, up from 305mn t in 2016, a year-on-year increase of 1.4 %. LPG supply is soaring in the wake of rising global natural gas production. Production growth will continue to come mostly from the US, whereas Asia will lead the increase in demand.

The market for LPG as a bunker fuel estimated that will grow significantly over the next few years. Demand for LPG is rising, particularly in the residential and commercial sectors of developing and more developed countries. The use of cleaner liquid and gaseous fuels is expected to continue to increase as populations grow and total demand for energy in these regions rises proportionally. At the same time, oil and gas prices have risen to improving the economics of LPG resulting in stronger transportation demands for LPG.

With a number of marine infrastructure LPG projects already in the planning stage, many more are expected in the coming years. As access to LPG increases and markets open up, offshore terminals will increasingly play an important role in the overall safety and efficiency of these projects. LPG is today a technically feasible option as an alternative fuel for shipping and present an interesting uptake, especially in some ship types.

LPG bunkering companies **can build upon the excellent standards set by bulk LPG shipping**, which has one of the most safety records in any marine transportation sector.

LPG bunkering ships have a significant role to play in the shipping sector, that is going to be fuelled by LPG or to incorporate LPG readiness in their future new builds.

The industry is well prepared for LPG as fuel. Studies performed in ports have shown that, where technical, operational and commercial constraints exist, LPG bunkering is better served by LPG bunkering vessels than truck loading or via jetties.

LPG bunkering can in principle take place in many different ways, e.g. from terminals or trucks on-shore or from bunkering vessels. Bunkering from terminals to LPG-carrying ships, is today handled safely with proper specialized training, and the safety is believed to be further improved by using a bunkering vessel as an intermediate between the terminal and the ship using LPG as fuel.

Bunkering of larger ships in a harbour area is normally done by ship to ship transfer. This is likely to be also the case for LPG bunkering. For smaller ships bunkering, road or rail tankers is likely to be the most economic and convenient option.

There are certain regulations to consider, when individual local authorities and the responsible port authorities need to permit LPG bunkering at the chosen location.

LPG can effectively be supplied as a bunker fuel to vessels using **existing facilities such as terminals and refineries,** saving on initial costs to develop infrastructure. **There are likely to be more than 1,000 such facilities that offer LPG storage around the world**.

While LPG offers notable economic and environmental opportunities, its successful implementation has still some possible barriers to overcome. Many different actors have a considerable interest in the topic, such as ship owners, ports, gas suppliers and policy makers that makes often decisions complicated. These stakeholders are very important in the development process and their involvement is vital.

## 2.2. Key Messages - Roadmap

LPG as fuel for shipping, as an emerging market segment, is bringing new ship designs, technical options and operations. Mostly driven by higher risk-taking funding/investment initiatives, LPG bunkering has to incorporate customised solutions. This is the case for ship designs with specific LPG fuel systems, in terms of capacity and technology. The same holds also for operations, where the need to continue ship operations, at the same time with LPG bunkering, is one of the essential elements for the viability of LPG fuel option for some types of ships (e.g. containerships or RO-PAX ferries).

LPG bunker fuel long term growth pace is subject to various regulatory and economic challenges. Given the continuing pressure on the shipping industry to improve its GHG footprint, ship owners may prefer to wait for new lower carbon options. Meanwhile, the key economic challenges are costs of LPG bunkering infrastructure and costs of retrofitting conventional ships to use LPG bunker fuel. The routing possibilities for LPG-fuelled ships remain unlimited due to the wide global distribution of LPG storage and terminal facilities.

**There are inherent market characteristics, which support the development of LPG as bunker fuel:**

- The regulatory drive towards stricter emissions standards in force around the world.
- Replacement of old engines to comply with new regulations create market opportunities.
- Attractive LPG price.
- Business and industrial market growth.
- Sufficient supply of affordable LPG over the forecast horizon.
- Increasing awareness of the advantages of new technologies.

**The uptake of LPG propulsion to be determined by three main drivers: regulatory, operational and market.**

- The first driver type is regulatory change. This category involves the regulations that governments apply, for example, in terms of reducing emissions of air pollutants at sea, with emission control areas in the North and Baltic Sea. There is an uncertain pace of expansion of ECAs. IMO adopted Interim Guidelines on Safety for Gas Fuelled Engine Installations in Ships. IMO also convened a working group to draft an International Code of Safety for Ships Using Gases or Other Low Flashpoint Fuels (IGF Code). The question is how broadly accepted those regulations (for domestic trades) in international trades are. If the IGF Code requirements are more stringent than those of the Interim Guidelines, what will the effect on ships built under the Guidelines be.

- Operational drivers cover the technological push and eventual cost savings. The technological push stems from the availability of specialised engines from equipment manufacturers and ship builders who are able to install them on new-built or retrofitted ships. Cost savings arise from differences in energy prices. High oil prices push ship owners to consider alternative fuels to save on bunker costs in comparison with conventional fuels. Since the introduction of market-based prices, e.g. for LPG coming from North America, LPG prices have become increasingly de-linked from oil prices. Accordingly, long-run price competitiveness and regional price advantages can favour alternative fuel investment strategies of carriers. Evidently, there is currently no LPG bunkering price and thus it is difficult to make accurate comparisons between competing fuels. This also explains why for the moment only LPG carriers have expressed an interest in using LPG propulsion. At least one of these new builds and retrofits is underpinned by a long-term time charter to a large LPG producer who themselves will be responsible for the bunkers**. Until there is an accepted LPG bunker price it seems unlikely that any commercial LPG-propelled vessels (of any type) will trade in spot markets where the vessel's owner will be responsible for bunker costs.**

- The third driver type are market factors that include the preferences of ship owners or clients who may choose cleaner or greener shipping options or request specific ship bunker fuels. Currently however, we see fairly limited evidence for ship owners being ready to pay higher prices for cleaner fuels to be used for freight transport.

**Fuel suppliers are waiting for demand before investing while shipping companies are waiting for supply before further investing in LPG bunkering. Coordination and cooperation between port developers and ship owners will be particularly difficult with ships in international trades.**

The main barriers to industry-wide decarbonisation lies with the industry's composition; it is largely privately owned, and both ship owners and charterers are driven by short-term cyclical patterns. So far, public environmental concerns have not effectively been translated into any tangible pressure.

Incentivising ship owners is further complicated by the fact that they are responsible for investing in fuel-efficient technologies whereas it is the charterers who, in most cases, pay for fuel. As a result, only a small part of the fuel savings is passed back to the ship owners. Nevertheless, financiers have an important role to play in helping the industry move towards effective decarbonisation. There has been an increasing desire to hold greener portfolios, which stems from a practical need to mitigate against the risk of future (and more stringent) environmental regulations that could directly impact the value and liquidity of vessels, as well as the profitability of potential loans.

## 2.3. Key Messages – Recommendations

With IMO2020 being already almost present, LPG will make inroads into the marine fuel market. LPG propulsion has to gain widespread acceptance in the LPG shipping sector. However, for it to move beyond being a niche fuel it has to proliferate beyond the LPG carrier sector.

Owners, operators, designers and shipyards around the world are considering the advantages that operating on LPG may provide. However, when considering any new or evolving technology, it is important to have a clear understanding of not only the benefits, but the challenges that may be involved.

At least for deep sea shipping with significant amounts of fuel to be bunkered, a bunkering vessel would be the preferred solution for their refuelling.

There are different possible combinations of bunkering vessels with pressurized tanks or semi-refrigerated tanks and similar arrangements in the ship to be bunkered.

Main drivers of LPG bunkering infrastructure development:

- Increased availability of LPG supply will drive to long term growth in demand for LPG as fuel.
- Major port trading hubs are well located to the existing LPG storage facilities that could supply LPG bunker for ships, if demanded by owners.
- Desire for charterer's and shippers to improve green credential.
- Gas fuelled fleet "projected" to grow to 250 by 2020, so there is an increased awareness for clean fuels.

For the successful implementation of the LPG bunkering development it is important to:

**LPG exporting countries to consider becoming first movers** instead of just taking a wait-and-see position, since the LPG bunkering market promises to be highly competitive. These countries have great potential to become international LPG bunkering hubs.

**Involve stakeholders in the development of policies governing LPG bunkering**
There is a range of players with a stake in the development of LPG bunkering. These include LPG importers, global and coastal shipping companies, as well as firms with a high degree of expertise in storage and handling of LPG.

**Plan LPG infrastructure in a flexible manner**
The uptake of LPG propulsion by the shipping sector is increasing, but its perspectives are far from certain. In order to avoid over-investment, the LPG bunkering strategy should be flexible and able to scale up when demand grows. Ship to Ship transfers will be a viable solution.

**Stimulate international cooperation in LPG bunkering services**
Increasing the number of LPG-propelled vessels significantly requires a world-wide network of LPG bunkering facilities. LPG Associations have to be active in international coordination efforts, for instance Conferences. These efforts need to be sustained. Associations could bring together the relevant world ports for LPG bunkering and facilitate the harmonisation of technical standards in LPG bunkering. It could also promote transparent global LPG markets, building on its experience and expertise in handling LPG.

The conclusion from this report is that:

- **Sufficient potential infrastructure for distribution of LPG is available to serve potential marine market demand**
- **Engine technology for using LPG as fuel has been developed for a wide range of power outputs.**
- **The economic incentive in the fuel price difference alone is going to attract more ship owners to invest in LPG fuelled fleets in the near future and use as bunker fuel.**

# Chapter Three

# Fact Sheet

This Fact Sheet provides an overview of the product, the LPG bunkering options and the major LPG potential bunkering hubs in global regions. It provides a snapshot of the main players on the global LPG bunkering market and details on the most important ones.

## 3.1. The Product – LPG Marine Engine Fuel in a Nutshell

**LPG Composition**

LPG is a lower pressure gas predominant mixture of propane and butane (normal and isobutane) with a small percentage of unsaturated hydrocarbons (ethylene, propylene and butylene) and traces of lighter hydrocarbons (ethane) as well as heavier hydro- carbons (pentane). LPG composition depends on the source from which LPG gas is produced (crude oil and natural gas production fields or oil refining). In most places in the world LPG is propane while in other places it consists of butane or a mixture of both propane and butane. The composition of the liquid phase and vapour phase depends on the pressure. It can be obtained from the equilibrium diagram for propane/butane mixtures at the considered pressure.

**LPG boiling temperature**

LPG has a boiling temperature depending on composition and usually ranging from − 42 °C (pure propane) to − 0,5 °C (pure n-butane) at atmospheric pressure.

**Vapour pressure**

LPG has a vapour pressure depending on composition and ranging from:

- 1.8 bar (pure n-butane) to 7.3 bar (pure propane) at 15°C
- 4.3 bar (pure n-butane) to 15.3 bar (pure propane) at 45°C

**Density of gaseous LPG**

The density of gaseous LPG depends on the composition and usually ranges from:

- 1.89 kg/m3 (pure propane) to 2.54 kg/m3 (pure n-butane) at a temperature of 15°C and atmospheric pressure.
- 1.69 kg/m3 (pure propane) to 2.25 kg/m3 (pure n-butane) at a temperature of 45°C and atmospheric pressure.

The above figures are to be compared to the density of air at atmospheric pressure: 1.22 kg/m3 at 15°C and 1.11 kg/$m^3$ at 45°C. Gaseous LPG is much heavier that air and hence, in case of leakage in a space, it settles down at low points.

**Flammability**

The flammability characteristics of gaseous LPG are as follows:

- LFL (Lower flammability limit) by volume in air: between 1.4% (n-butane) and 1.7% (propane) according to EN1839

- UFL (Upper flammability limit) by volume in air: between 9.4% (n-butane) and 10.8% (propane) according to EN1839
- auto-ignition temperature (EN 14522): between 392°C (n-butane) and 459°C (propane), higher than that of MGO (300°C).
- minimum ignition energy: 0.25 mJ, lower than that of many hydrocarbons.

The term "LPG", Liquefied Petroleum Gas, is applied to mixtures of light hydrocarbons which can be liquefied under moderate pressure at normal temperature but are gaseous under normal atmospheric conditions.

In some countries, the mix varies also according to the season. Since LPG can be liquefied at low pressures at atmospheric temperature, its storage and transportation is easier than of other gaseous fuels. It is stored in tanks under pressure, semi refrigerated or refrigerated.

LPG is produced either from natural gas processing – mainly – or from oil refining and recently from Bio sources. LPG is a by-product of all these processes. At present, more than 60% of global LPG supply comes from natural gas processing plants, but the share varies markedly among regions and countries. It is not only available and abundant in supply, but it is also economical and environmentally sound.

**Global demand for LPG surpassed 308 mn tonnes for the first time in 2017[1].This milestone reflects the strong growth that the sector has seen over the past decade.**

**LPG is a viable alternative gaseous fuel**

It has high energy density compared with most other oil products and other alternative fuels and burns cleaner in the presence of air. It has high calorific value compared to other gaseous fuels and also high-octane number (but a low cetane number). Its high-octane number makes it suitable for spark ignition engines (SI), while its low cetane number makes it less favourable for use in large proportions in compression ignition engines (CI) – diesel engines.

**Transportation**

The global LPG export was approximately 90 million tonnes in 2017[2]. LPG can be transported by three different ship types, depending on how the cargo is stored:

- refrigerated, typically at -50$^{o}$C at close to ambient pressure.
- semi-refrigerated, typically at -10$^{o}$C and 4-8 bar pressure.
- under pressure, typically at 17 bars, corresponding to the vapour pressure of propane at about 45$^{o}$C.

There are currently 266 VLGCs in service and 36 on order[3]. Twenty-two of the ships on order were due for completion over the rest of year, and 14 in 2020. In 2020, when the ships currently under construction are completed, the VLGC fleet will stand at 302 vessels.

There are currently about 200 very large gas carriers (VLGCs) that can transport some 80,000 m$^3$ of LPG. Semi-refrigerated ships typically have a capacity of 6,000 to 12,000 m$^3$, whereas pressurised LPG ships typically take 1,000 to 3,000 m3.

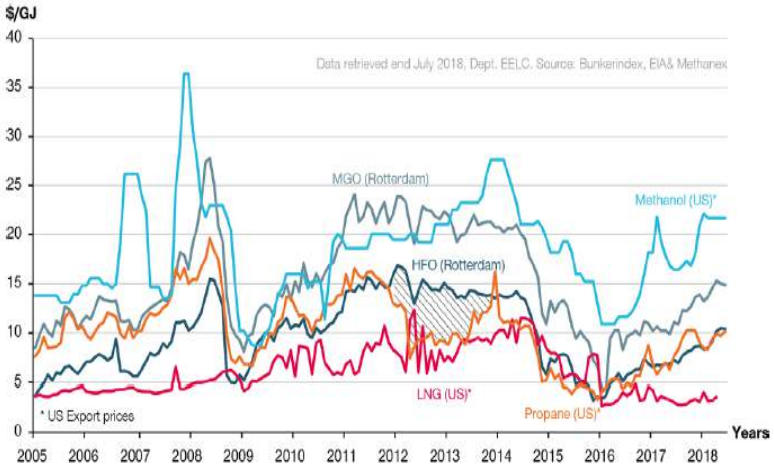
[1] Statistical review of Global LPG, WLPGA & Argus
[2] Clarksons Platou
[3] Vessels value

The transportation of LPG is covered by the International Code for the Construction and Equipment of Ships Carrying Liquefied Gases in Bulk (IGC Code), which is aimed at the safe carriage of liquids with a vapour pressure above 2.8 bar at 37.8$^{O}$C, and applies to all ship sizes. If an LPG carrier is to be powered by LPG, this is in principle for this particular ship type covered by the IGC Code without having to comply with the IGF Code (International Code of Safety for Ship using Gases or Other Low-flashpoint Fuels). However, the IGF Code can be used for further clarification. For other ships, the use of LPG as fuel has to be covered through alternative compliance with the IGF Code.

**Pricing**

**Historic prices of Brent oil, LPG and Natural Gas**

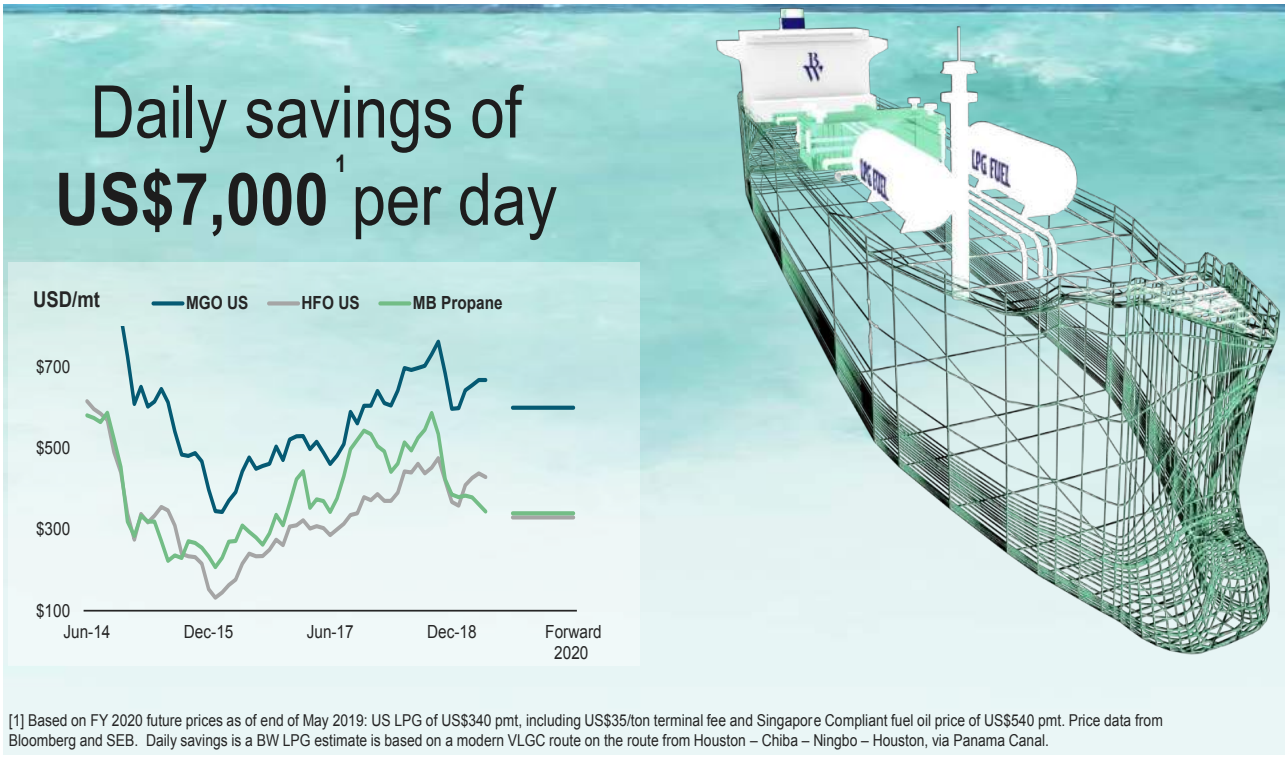
Since 2011, LPG had been sold in the USA, on an energy basis, at a discount to crude oil, but significantly higher than that of natural gas as shown on the Figure.




*Historic prices of HFO, MGO, LPG and LNG, 2010–2018*

However, a decoupling of LPG and oil prices, and the reduction in the price of LPG was later observed and can be attributed to the increased yield of propane from shale gas production. This development also resulted in the USA turning from a net importer into a net exporter of LPG after 2011.

The drop-in oil prices since 2014 has affected the prices of not only various oil-based fuels, but also natural gas, methanol and LPG, as illustrated in the Figure.

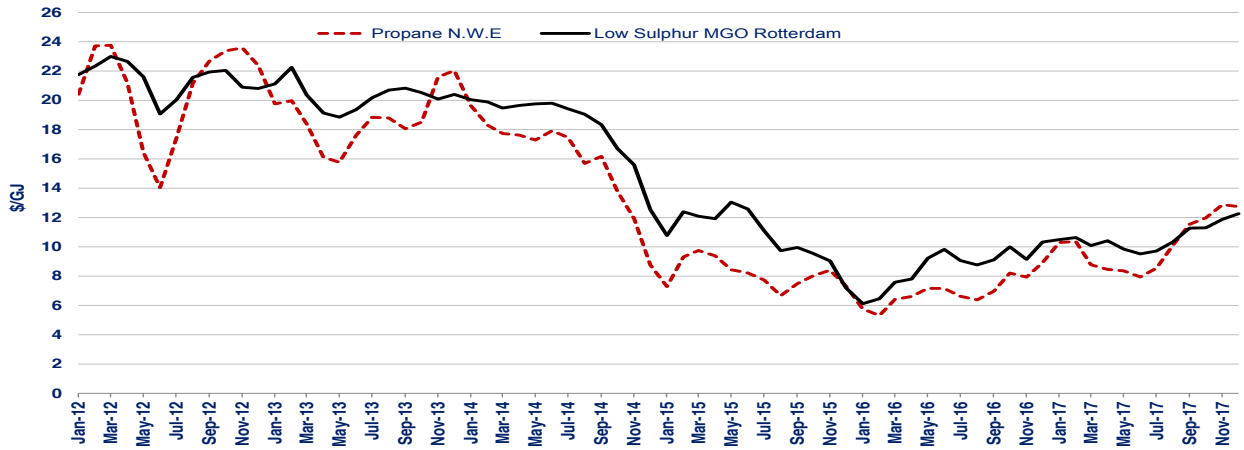



[1] Based on FY 2020 future prices as of end of May 2019: US LPG of US$340 pmt, including US$35/ton terminal fee and Singapore Compliant fuel oil price of US$540 pmt. Price data from Bloomberg and SEB. Daily savings is a BW LPG estimate is based on a modern VLGC route on the route from Houston – Chiba – Ningbo – Houston, via Panama Canal.

The extent to which each fuel has dropped in price varies, and the relative position of the fuel price has changed over time. For example, LPG prices were at the same level as or lower than LNG prices in the USA in 2015. For the last few years, LPG has on average been cheaper than HFO in the USA. On the other hand, methanol has become more expensive than MGO in the last three years.

Normal butane has about 10% higher volumetric energy density than propane, and is typically less expensive. Therefore, the use of propane or propane-rich mixture of LPG is expected for small boats, while butane to be used for bigger when LPG is used as fuel for ships.

**LPG has attractive price**[4]

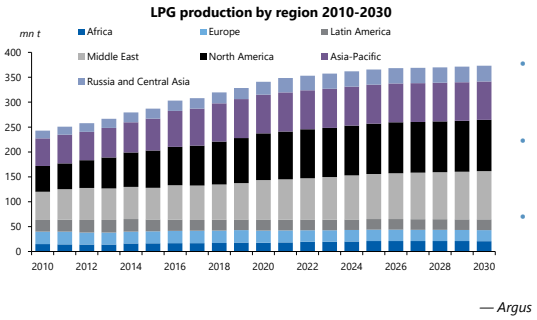



### 3.1.1. Supply and Availability

The global LPG production in 2017, was 308mn tonnes, up from 305mn t in 2016, a year-on-year increase of 1.4%. LPG supply is soaring in the wake of rising global natural gas production. The US is the main supply of incremental production going forward considering that many of its gas deposits are especially wet which means that they contain a large fraction of gas liquids such as butane and propane. Indeed, for the moment, supply is outstripping demand and this is projected to continue over the medium-term.

This surplus could hit 27 million tonnes per year going forward[5].

LPG production should increase through the next decade

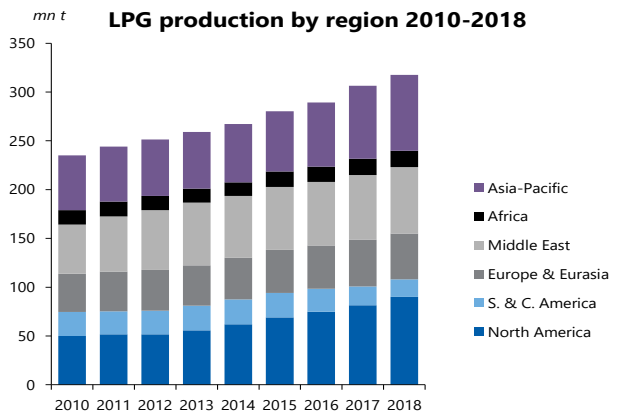



- Key incremental production from the US, a result of further exploitation of shale
- Additional production also forecast from the Middle East and Australia
- Most of this will be available for export to global markets

Production estimate around 375 million ton by 2025[6]

[4] Clarksons Platou
[5] WLPGA
[6] IHS Markit

This overhang represents approximately 12% of global international bunkering demand. **A large network of LPG import and export terminals is available around the world to address trade needs**. Recently more LPG export terminals have been developed in the US to cover the increased demand for competitively priced LPG products. There are many import and export terminals of various sizes in Europe while many other storage facilities can be found in several additional locations. In these locations, it is possible to develop bunkering infrastructure by creating distribution systems in addition to the existing storage facilities.




— *Argus/WLPGA*

Production growth will continue to come mostly from the US, whereas Asia will lead the increase in demand. The output of US shale gas, and downstream products such as LNG, LPG and ethane, remains on an upward curve. The May 2018 forecast by the US Energy Information Administration (EIA) has the country down for an increase in net LPG exports to 29.3M tonnes in 2018, implying a year-on-year growth of 8.0%. EIA goes on to predict a 16.5% rise in net US LPG exports in 2019, to 34M tonnes; the majority of this cargo will be carried in VLGCs. Interestingly, two new Australian LNG export projects are poised to add 2M tonnes per annum (mta) to global seaborne movements of LPG.




*Field Layout*

The Prelude floating LNG production (FLNG) vessel off the coast of Western Australia and the Ichthys LNG terminal in Darwin are both due on stream in the coming months and both will produce LPG and condensate, as well as LNG from their respective gas fields. Despite these projects, and others in Canada and Angola, US exports are set to drive the expansion in the seaborne trade of LPG in the years ahead. **Almost 40% of US LPG production is directed at the export market and the inability of domestic consumers to absorb much more product ensures a healthy level of exports and sufficient supply of LPG as bunker fuel.**

### 3.1.2. Environmental Emissions to Air and Water

LPG combustion results in lower $CO_2$ emissions compared to oil-based fuels due to its lower carbon to hydrogen ratio. Compared to natural gas $CO_2$ emissions are a bit higher, but some gas engines can suffer from methane slip, which increases their overall greenhouse gas emissions. Considered in a lifecycle perspective, LPG production is associated with lower emissions than oil-based fuels or natural gas. The combination of low production and combustion emissions yields an overall GHG emissions reduction of 17% compared to HFO or MGO. This is comparable with the GHG emissions from LNG, which strongly depend on the amount of methane leak and could be slightly lower or higher depending on the production and combustion technology.

Greenhouse gas emissions in kg $CO_2$eq/GJ for oil-based fuels, LPG and LNG are given in the table below.

A methane slip of 1% and an energy consumption for liquefaction of 7% are assumed for LNG. Because the global warming potential for LPG and n-butane are three, and for isobutane four (times the global warming potential of $CO_2$)

compared to 25 for methane, any slip of un-combusted fuel through the engine would result in less GHG emissions for LPG than for LNG.

The use of LPG also has benefits related to pollutant emissions. It virtually eliminates sulphur emissions, and can be used as a means of compliance with low sulphur local and global regulations. The reduction of NOX emissions depends on the engine technology used.

| | HFO | MGO | LPG | LNG (Qatar) |
|---|---|---|---|---|
| Well-to-tank | 9.79 | 12.69 | 7.15 | 9.68 |
| Tank-to-propeller | 77.70 | 74.40 | 65.50 | 61.80 |
| Well-to-propeller | 87.49 | 87.09 | 72.65 | 71.48 |
| Difference to HFO | - | -0.50% | -17.0% | -18.30% |

For a two-stroke diesel engine, the $NO_X$ emissions can be expected to be reduced by 10–20% compared to the use of HFO, whereas for a four-stroke Otto cycle engine, the expected reduction is larger and may be below Tier III $NO_X$ standards. In order to comply with these standards, a two-stroke LPG engine should be equipped with Exhaust Gas Recirculation (EGR) or Selective Catalytic Reactors (SCR) systems. Both solutions are commercially available. The use of LPG as a fuel will, like LNG, to a large degree avoid particulate matter and black carbon emissions.

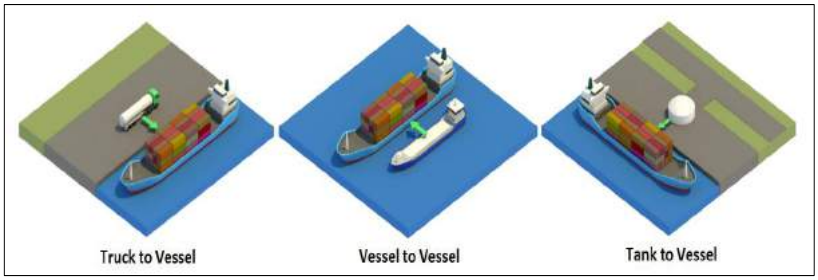
### 3.1.3. Main advantages of LPG as marine fuel

- Available in large quantities everywhere in the world and in production surplus. LPG supply is soaring in the wake of rising global natural gas production. The US is the main supply of incremental production going forward considering that many of its gas deposits are especially wet which means that they contain a large fraction of gas liquids such as butane and propane. Indeed, for the moment, supply is outstripping demand and this is projected to continue over the medium-term. According to the WLPGA, this surplus could hit 27 million tonnes per year going forward. This overhang represents approximately 12% of global international bunkering demand.
- Offers the longest running range of any alternative fuel option. Due to a higher-octane rating and efficient combustion, LPG engines can use higher compression ratios resulting in more power and better fuel efficiency.
- Meets worldwide IMO (International Maritime Organization) requirements, therefore a switch to LPG has significant potential in emissions reduction of hydrocarbons, CO, $CO_2$, elimination of SOx emissions also NOx, GHGs and PM in general.
- Reduces VOC evaporative emissions a new requirement in commercial ports around the world.
- LPG is nontoxic, hence not harmful to soil or water when spilled or leaked. Gasoline and diesel fuels in the water are harmful to humans and in many cases fatal to aquatic life. Floating fuels and oils are also particularly noxious because they reduce light penetration and the exchange of oxygen at the water's surface.
- LPG is stored at lower pressures than i.e. CNG making storage tanks lighter and more economical.
- Cleaner and easier to install, maintain and handle.
- Harnessing LPG propulsion translates into cleaner, more efficient engines that are cheaper to maintain. In addition, the fuel flexibility of dual-fuel engines ensures full redundancy for uninterrupted operations.
- It has lower lifecycle costs - lower cost for ship owner.
- It saves bunkering time for large LPG tankers that can use the cargo as fuel
- It is more economic (LPG prices vs fuel oil prices).
- It is an increasing availability of LPG network. Small investment is required to setup an LPG bunkering point.

## 3.2. Introduction to LPG Bunkering – The LPG Bunkering Interface

The market for LPG as a marine fuel estimated that will grow significantly over the next few years. Fuelling will have to be completed within tight time frames to meet ship sailing schedules and take account of simultaneous operations such as loading containers, vehicles or passengers. There is simply no margin for error if the operation is to be completed safely each and every time.

Fortunately, LPG bunkering companies **can build upon the excellent standards set by bulk LPG shipping**, which has one of the most safety records in any marine transportation sector.




The 50-year history of LPG cargo trade has undoubtedly proved that LPG can be transferred safely and efficiently.

This outstanding record was achieved by using well-trained crews and highly effective safety technology. In particular, the bulk LPG sector makes extensive use of linked ship-shore shutdown systems, in accordance with SIGTTO recommendations. Effective communication between the parties involved is critical to ensuring safe LPG bunkering. All those involved require a common understanding of the entire process arrangements.

Using LPG as a primary fuel is a relatively new endeavour. Several aspects of LPG use in shipping may be of stakeholders' interest. LPG as an engine, or "bunker," fuel potentially could help reduce harmful air emissions, it could create a new market for domestic LPG, and it could create economic opportunities in domestic shipbuilding.

The IGC and IGF codes do not address cargo loading and unloading operations or LPG bunkering transactions. In the case of gas carriers, the SIGTTO has developed various best practice publications and guidance.

LPG bunkering can in principle take place in many different ways, e.g. from terminals or road tankers on-shore or from bunkering ships and barges. Bunkering from terminals to LPG-carrying ships is today handled safely with proper specialized training. **At least for deep sea shipping with significant amounts of fuel to be bunkered, a bunkering ship would be the preferred solution**. LPG in terminals is typically stored onshore in steel spheres or cylindrical tanks (bullets), mainly under pressure, but LPG can also be stored in refrigerated tanks or underground.

The LPG may be stored under pressure or refrigerated, and LPG will not always be available in the temperature and pressure range that the ship can handle. The bunkering vessel and the ship to be bunkered must therefore have the necessary equipment and installations to bunker safely. The tank design temperature is related to the steel type used, and the minimum temperature for a pressurized tank is typically at or above $0^{o}$C. Refrigerated or semi-refrigerated tanks typically have a design temperature of about $-50^{o}$C, but on the other hand have a limited pressure range compared to pressurized tanks.

There are different possible combinations of bunkering ships with pressurised tanks, semi-refrigerated tanks or fully refrigerated tanks and similar arrangements in the ship to be bunkered.

Four cases illustrate some key bunkering challenges:

- In the case of **pressurised tanks** both in the bunkering ship and the ship to be bunkered, the LPG is transferred

using a general transfer pump located in the bunkering ship. When filling the LPG tank, pressure will build up because of less gas volume available, and since it takes time to condense LPG, this can increase fuelling time. For practical purposes and to comply with safety regulations, the LPG tank must be equipped with a vapour return system back to the bunkering vessel, i.e. a gas outlet connection in addition to the liquid inlet connection. This case represents the most common and cost-effective LPG bunkering option.

- In the case of **semi-refrigerated tanks** in the bunkering vessel and a **pressurised tank** in the ship to be bunkered, it is necessary to have a heater and a booster pump in the bunkering ship and a vapour return system in the ship to be bunkered. The heater is needed because the fuel has a lower temperature than the tank design temperature, and this will typically be handled by a heat exchange system using heat from seawater. The LPG filled will have a lower than ambient temperature, but needs to be above the tank design temperature. The booster pump is needed to raise the pressure of the LPG before bunkering. Both the heater and booster pump are typically installed on semi-refrigerated LPG carriers, that may be used as bunkering ships. The vapour return from the ship to be bunkered may have too high a pressure for the semi-refrigerated tank, and must be handled by the re-liquefaction plant in the bunkering vessel, which may require some modifications. An alternative to vapour return in this case is to fill the cold LPG with a spray-line to condense the LPG vapour.
- In the uncommon case of **pressurised tanks** in the bunkering vessel and a **semi-refrigerated tank** in the ship to be bunkered, the pressure needs to be reduced by lowering the temperature in a liquefaction plant. An LPG carrier with pressurized tanks is typically not equipped with this, thus requiring comprehensive modifications of the equipment and cargo handling system. This case also requires a vapour return system with a compressor in the bunkering ship that needs to be set up to increase the pressure of the vapour return. LPG carriers with pressurised tanks are typically equipped with a compressor, but only for the purpose of emptying the cargo tanks.
- In the case of **semi-refrigerated tanks** both in the bunkering vessel and the ship to be bunkered, cooling (and probably not heating) may be necessary. A vapour return system and some modifications of the re-liquefaction plant in the bunkering vessel to ensure a higher capacity may also be necessary.

**Based on the cases discussed above, a pressurized LPG fuel tank is the preferred solution when bunkering the ship, because the ship can be bunkered by a bunkering vessel based on an LPG carrier (either with pressurised tanks or semi-refrigerated tanks) without major modifications**. Both types of bunkering vessels are possible, depending on the size of the fuel tanks to be bunkered and the number of ships to be served. Semi-refrigerated LPG carriers typically have larger capacity than pressurised LPG carriers and sufficient capacity for all ship types. They are also more flexible, e.g. in terms of filling ships with semi-refrigerated fuel tanks, and have a limited cost premium.

**Rules**

- The provisions of NR529, Part A-1, Article [8], for LNG bunkering also apply to LPG, taking into account modification detailed in [7.2].
- Arrangement of the bunkering station. The bunkering station is to be arranged without low points or obstacles that could lead to LPG vapour accumulation.

**LPG Bunkering Ships and Infrastructure**

LPG feeder ships are small to medium-sized LPG carriers used for regional transport of LPG with a view to its use as ship fuel or the industrial use of LPG in remote places. LPG feeder vessels currently in operation or under construction are gas carriers with a capacity of 7,500-30,000 $m^3$. The size and main dimensions of the vessels will depend on market demand and the physical limitations of the intended unloading location, such as dimensions of the berthing site and draught at the jetty.

LPG feeder ships can be loaded at large LPG import/export terminals. Loading takes place via fixed pipes and flexible

hoses or fixed arms at the typical rate of 1,000-6,000 m3/h depending on the size of the feeder ship. The LPG vapour displaced from the ship's cargo tanks is returned to the terminal via a vapour return line.

Unloading of the vessel at a bunker terminal or bunkering station is also done using fixed pipes and flexible hoses or fixed arms. The LPG is pumped to the terminal by the submersible pumps fitted in the ship's cargo tanks at a typical rate of 1,000 - 6,000 m3/h.

**LPG Bunker Ship**

LPG bunker vessels are small LPG ships, which could be used for the direct supply of LPG fuel to ships inside or outside a port. During bunkering, the LPG is pumped from the bunker ship's cargo tanks directly into the fuel tanks of the ship being supplied. LPG bunker ships are identical in design to LPG feeder ships and typically have a capacity of 500- 20,000 $m^3$.

LPG ships represent today a key role in the ability of LPG bunkering to be developed in capacity whilst avoiding the difficulties of shore side/ quay operation. LPG bunker vessels can be loaded at small to medium-sized bunker terminals or large LPG import terminals.

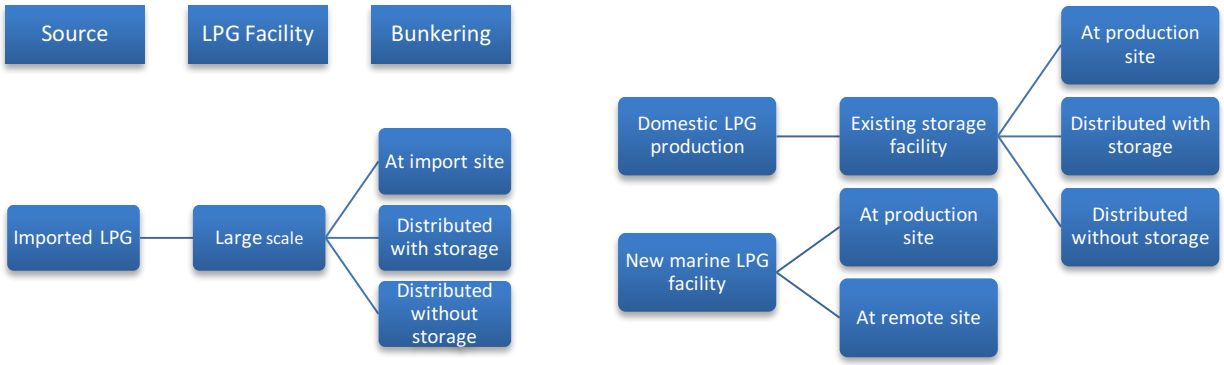
Bunkering is done using flexible hoses or fixed arms at a rate of 60-3,000 m3/h depending on the size of the fuel tanks on the receiving ship.

Rules applicable to LPG bunker vessels are typically IGC Code unless the bunker vessel is operating only in inland waterways, outside the scope of IMO IGC Code applicability. Here the applicable instruments would be defined at National Administration level. In the EU context the ADN agreement, Directive 2016/1629 or RVIR regulation would apply.

**LPG Bunker Barges** are, essentially, the non-propelled version of LPG bunker ships. All types of different LPG capacities and containment systems are possible, with a growing number of designs being developed. Mobility of these barges is subject to push-pull tug arrangements or to any other external propelling unit that deliver the barge the ability to be moved around the port area, responding to different LPG bunkering needs in potential different LPG bunkering locations. The use of a tug or external unit for mobility represents, on one hand, a clear flexible option that allows moving different floating units with one propelling craft. On the other hand, it may represent a challenge for manoeuvrability in higher traffic waterways.

**LPG supply chain**

There are a number of possible ways of bringing the LPG from the production well to the tanks on board a vessel in the form of LPG.
The pathways are differentiated by the source, the type of LPG facility, and the bunkering location and method.



## 3.3. LPG Bunkering Facility Models

**A key requirement for ocean carriers to adopt LPG as an engine fuel is the availability of LPG bunkering facilities.** LPG bunkering requires specialised infrastructure for supply, storage, and fuel delivery to ships. Depending upon the specific circumstances, LPG bunkering could require transporting LPG to a port from an offsite facility for temporary storage at the port, or building an LPG terminal on site. Alternatively, LPG could be delivered from offsite facilities directly to ships in port via road tanker or supply ship. There are three types of bunkering models:

- Truck (Road Tanker) to LPG Fuelled Ship (RTS)
- Shore (LPG Terminal) to LPG Fuelled Ship (PTS)
- Ship to LPG Fuelled Ship (STS)

Each LPG bunkering option may be a viable means to begin LPG bunkering service in a given port. However, ports may face practical constraints as bunkering increases in scale. For example, a container port of significant size typically has multiple terminals, it may need additional infrastructure or supply vessels for moving LPG to other port locations where a cargo ship might be berthed. There may also be port capacity and timing constraints upon the movement of LPG bunkering barges trying to refuel multiple large vessels in various locations around a crowded port. To date, the LPG bunkering operations already in development are comparatively small, but scale constraints could become a factor as LPG bunkering grows and might require additional bunkering-related port investments.

The construction of LPG bunkering hubs is currently under development. The transport and handling of LPG as cargo on land and sea have been proven for many years.

The choice of bunkering options will depend on the regulatory framework, local conditions, cost and operational considerations. The type of vessel and the size of the on-board fuel tank will to a great extent influence the bunkering method and the required transfer rate. Typically, based on the LPG tank size and vessel type, the table summarises the likely preferred or practical bunkering methods.

| Vessel Type | LPG Tank Size (m3) | Bunkering Method |
|---|---|---|
| Workboat, Tug | ITB>100 | RTS, Container |
| Ferries | 100-200 | RTS |
| OSV | >300 | TPS, TTS |
| Ships | 500-10,000+ | STS |

RTS is often the early phase adoption and for ships with small tank capacities such as ferries, tugs and coastal ships. The most efficient is considered to be STS.

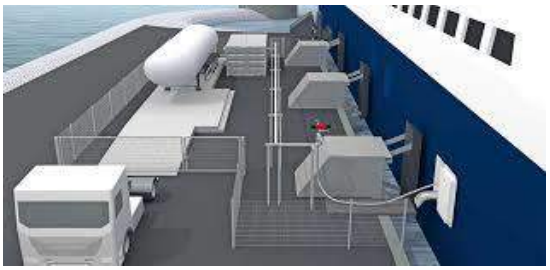
### 3.3.1. Truck (Road Tanker) to LPG Fuelled Ship (RTS)

Road Tanker to Ship Transfer (RTS) bunkering is best suited for supporting smaller and mid-sized vessels, such as ferries or offshore supply vessels (OSVs) that support offshore oil platforms.

Facilities built on site can provide the greatest capacity of any LPG bunkering option, for example, to provide fuel for large vessels in transoceanic trade. However, constructing small- scale facilities to store and deliver LPG on site requires considerable planning and small capital investment, in one case on the order of $7 million for a mid-sized port.

This is about supplying LPG from a LPG road tanker parked on a quay to an LPG fuelled ship moored on a quay. Road Tanker to Ship, (RTS) LPG bunkering, in particular, provides some fuelling capabilities without minimal upfront capital

investment. Supplying LPG using road tanker in this way may face capacity limitations due to truck size, road limitations, or other logistical constraints, but it has been demonstrated as a viable approach to LPG bunkering at smaller scales. LPG road tankers could also bring LPG to a storage tank built on site at the port, which could then bunker the LPG to arriving ships via pipeline. The type of infrastructure needed to temporarily store and deliver LPG within a given port would depend on the size and location of the port, as well as the types of vessels expected to bunker LPG.



Advantages

- Operational Flexibility
- Limited Infrastructure requirements
- Possibility to adjust delivered volumes (nr. of road tankers) to different client needs.
- Possibility to adapt to different safety requirements.
- Possibility to serve different LPG fuel users on point-to-point delivery

Disadvantages

- Limited capacity of road tankers
- Limited flow-rates
- Significant impact on other operations involving passengers and/or cargo.
- Limited movement on the quay-side, mostly influenced by the presence of the bunker road tanker(s).

### 3.3.2. LPG Port Terminal (shore) to LPG Fuelled Ship (PTS)

This is about supplying LPG from a LPG shore terminal or an LPG satellite terminal to an LPG fuelled ship moored on a quay or a pier. Fuel can be supplied to large ships. LPG is either bunkered directly from a small storage unit (LPG tank) of LPG fuel, small station, or from an import or export terminal.

Terminal Storage Tank to Ship: Ships arrive at a waterfront facility designed to deliver LPG as a fuel to the ship. Fixed hoses and cranes or dedicated bunkering arms may be used to handle the fuelling hoses and connect them to the ships. Piping manifolds are in place to coordinate fuel delivery from one or more fuel storage tanks.

Advantages

- Possibility to deliver larger LPG volumes, at higher rates.
- Good option for ports with stable, long-term bunkering demand.
- Bunkering, especially for ships with a short port turnaround time.
- Generally, does not interfere with cargo/passenger handling operations
- Operational flexibility – bunkering can take place alongside, with receiving vessel moored, at anchor or at station.

Disadvantages

- From operational perspective, it may be difficult to get the LPG fuelled receiving ship to the terminal.
- Proximity of larger LPG terminal may not be easy to guarantee.
- Calculation of available LPG for delivery, in small storage tanks, can be difficult unless pre-established contract exists.
- Initial investment costs involving design, procurement, construction and operation of an LPG fuelled ship/barge.
- Limited size for bunker ship, conditioned by port limitations.

### 3.3.3. Ship to LPG Fuelled Ship LPG (STS)

The predominant method of bunkering today is vessel to vessel, either by a tank barge or smaller tanker. This about bring an LPG bunkering ship along an LPG fuelled ship moored on a quay or a pier. With this method, LPG can be supplied to much larger ships.

A ship-to-ship (STS) bunkering operation is the transfer of bunkering supplies between seagoing ships positioned alongside each other, either while stationary or underway. Cargoes and bunkering supplies which are typically transferred via STS methods are crude oil, LPG or LNG, bulk cargo, and petroleum products

Some marine terminals allow barges to come alongside cargo ships while at their berths, thus allowing cargo to be loaded and the ship to be fuelled at the same time. Ship fuelling can also occur at anchorages. Ship to ship transfers are the most common form of bunkering for traditional fuel oil.

On open sea, this is called a ship-to-ship operation. One ship will act as the terminal whilst the other one will moor. The receiving ship is called the daughter ship and the delivering ship is called STBL (Ship to be lightered) or Mother ship. The supplying vessel has the hosing lines ready to deploy on the daughter ship. They are extracted with a crane coming from the supply vessel.



*STS Bunkering*

A hose will be connected between the two vessels and a pump, aboard the bunker barge, will force the liquid to be transferred via the hose. At first, the liquid will be pumped through the hose slowly, so the receiving ship can make sure it gets in the right tanks. When it does, the liquid will be pumped into the tanks at maximum pumping speed.

Advantages

- Ships do not have to divert their course; It takes a lot of time to enter a port only for bunkering. When a ship can be bunkered at sea, it can continue to its destination sooner.
- No waiting lines for a berthing place to get clear; When ships do not have to enter the port when they only have to bunker, they do not take up an extra berthing place. Ships that have to load or discharge can get a berthing place sooner.
- No port fees. When a vessel is entering a port, port fees need to be paid. These do not have to be paid when a vessel can stay at sea while being bunkered.

Disadvantages

- Bunkering at sea will never be as safe as bunkering while at berth; Even when fully researched, some factors will still be a problem. The main problem is the motion of both ships.
- Ships probably need slight adjustments to make sure they can receive the bunkering fluids; It will cost money to adjust ships that will receive the bunkers, not all shipping companies want to pay for this. This will reduce the number of ships that can bunker at sea, so some ships still have to enter the port when they only have to bunker.

- New sea-going bunker barges need to be developed. A sea going bunker barge needs a seaworthy hull and a large bunker beam. These adjustments will make the bunker barge more expensive to build than a normal bunker barge. The development will also cost money.

The provisions governing the design, construction and equipment of LPG bunker ships are the same of those for LPG carriers and are laid down in the International Gas Carrier (IGC) Code. However, designing a bunker ship is that much more daunting due to the range of fuelling operations and scenarios that they must accommodate.

Unfortunately, the criteria given for a static, shore-based facility would be inadequate for a ship-mounted version where the bunker vessel and the ship being fuelled are on the open sea and the vagaries of wind, tide and current conditions.

Risk assessments and simulations must also be carried out to achieve a true evaluation of the bunker ship's safe operating window.

On top of these considerations, the flag administration may stipulate that the bunker vessel complies with the International Code of Safety for Ships using Gases or other Low-Flashpoint Fuels (IGF Code) for those parts that interface with the LPG-powered ship.

**New era**

A new LPG bunker-ship era is dawning thanks to the growing interest of clean-burning LPG as marine fuel, particularly in emission-control areas (ECAs). On top of this, a plethora of LPG ship and barge designs have been tabled over the past years.

**STS transfers from LPG bunker vessels offer important advantages in terms of the ability to handle large volumes quickly, at a variety of locations**.

| Vessel Type | | | Existing Number of Vessels | Order Book | |
|---|---|---|---|---|---|
| | | | | Vessels on Order | % of Fleet (# vessels) |
| **Very Large Gas Carrier** >60,000 cbm | Fully-Refrigerated |  | 284 | 37 | 13% |
| **Large Gas Carrier** 40,000 - 59,999 cbm | Fully-Refrigerated |  | 12 | - | - |
| **Medium Gas Carrier** 25,000 - 39,999 cbm | Fully-Refrigerated<br>Ethylene / Ethane |  | 95<br>14 | 6<br>- | 6%<br>- |
| **Handysize Gas Carrier** **15,000 - 24,999 cbm** | Fully-Refrigerated<br>Semi-Refrigerated<br>Ethylene |  | 26<br>64<br>25 | -<br>-<br>8 | -<br>-<br>32% |
| **Small Gas Carrier** 5,000 - 14,999 cbm | Semi-Refrigerated / Pressure |  | 332 | 16 | 5% |
| **Small Gas Carrier** <4,999 cbm | Semi-Refrigerated / Pressure |  | 633 | 6 | 1% |

Source: Clarksons, 2018

*Source Epic Gas and IHS Markit*

| Market Breakdown by Vessel Class | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Class | CBM | Liquification Method | Service | # of Vessels | Total Capacity (CBM) | % of LPG Fleet by Capacity | Advantages | Disadvantages |
| **Fully-Pressurized** | 0-13,000 | Pressure | Last Mile | 706 | 2,300,000 | 7% | • Low operating cost<br>• Low asset cost | • Low cargo capacity<br>• Restricted trade area |
| **Semi-Refrigerated (incl. Eth)** | 3,000 - 23,000 | Temp. / Pressure | Regional | 300 | 3,300,000 | 10% | • Flexibility<br>• Ease of construction | • High building cost<br>• Complex operation |
| **Mid-Size** | 20,000 - 45,000 | Temp. | Medium / Long Haul | 186 | 5,500,000 | 16% | • Highly efficient | • Lack of flexibility |
| **LGC** | 45,000 - 65,000 | Temp. | Long Haul | 24 | 1,400,000 | 4% | • LPG carried in high weight-to-volume ratio | • Pressure limitation<br>• Limited access to terminals and ports |
| **VLGC** | 65,000 + | Temp. | Long Haul | 269 | 22,000,000 | 64% | • Easiest tank construction | |

*Source Epic Gas and IHS Markit*

### Examples

**ELEFSIS** provide STS OPERATION of any size and a variety of cargoes including Crude Oil, LPG and LNG, as well as Bulk cargoes at the International Waters-OPL (Off Port Limit) of a minimum 6NM from the Greek Territorial waters.



**NAFTOMAR** is a pioneer and one of the world's experts in LPG floating storage and STS operations. This expertise together with the experience of being a dedicated LPG vessel operator for almost 40 years puts Naftomar in position to assist SIGTTO whenever required, by providing technical feedback and information, as well as best practices.



*Fully pressurized LPG carrier at sea*

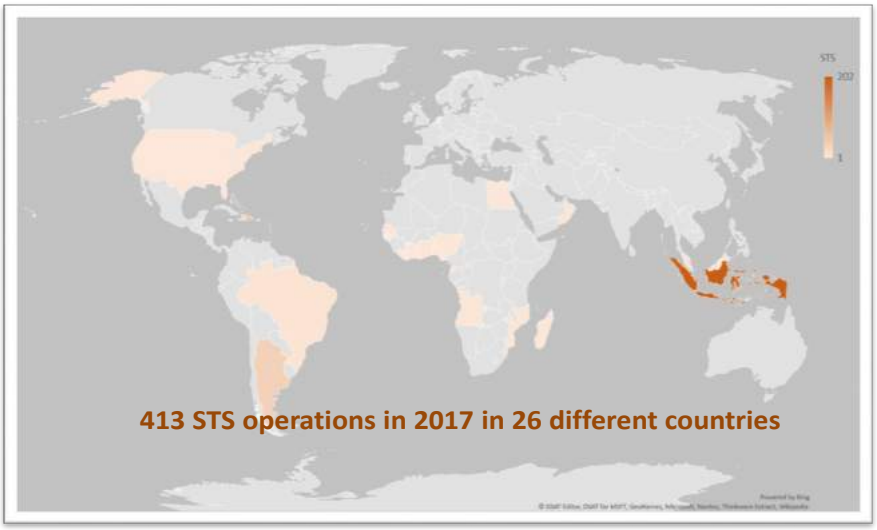
### Teekay

On various occasions, Teekay has converted aging shuttle tankers into FSO units, thereby extending the life of the vessels.

**Fully pressurised tankers that carry LPG to smaller gas terminals**

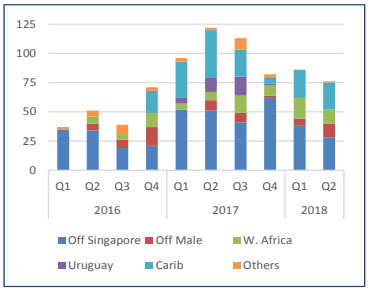
These are generally the smallest type of liquefied gas carrier afloat (up to about 5,000 cubic metres, although some are larger) and carry products at ambient temperatures in cylindrical or spherical steel pressure tanks designed to withstand pressures up to 20 bars. They are not fitted with reliquefaction plant and represent a simple cost-effective means of transporting LPGs to the smaller gas terminals.

Epic Gas Ship-to-Ship (STS) Operations Heat Map




| | 2014 | 2015 | 2016 | 2017 |
|---|---|---|---|---|
| No. STS Ops | 24 | 108 | 198 | 413 |

Operations by Region




- 162 STS operations in H1 2018
- A global demand
- Strong growth between Indonesia and Singapore
- Increased operations off Male

Today, most fully pressurised LPG carriers are fitted with two or three horizontal, cylindrical or spherical cargo tanks. However, in recent years a number of larger capacity fully-pressurized ships have been built with spherical tanks.

These were the first generation of ships to carry 3,500 m3. These ships carry the cargo in spherical or cylindrical steel tanks, designed for a working pressure of 17.5 kg/cm2. This corresponds to the vapour pressure of propane at 45oC, which is the maximum ambient temperature in which the ship is likely to operate. No means of temperature or pressure control is necessary. The tanks are generally Type C spheres and no secondary barrier is required. A double bottom is constructed for ballast water. The hold space around the cargo tanks does not need to be inerted.



*Fully pressurized LPG carrier*

Type 'C' tanks are normally spherical or cylindrical pressure vessels having design pressures higher than 4 barg. The cylindrical vessels may be vertically or horizontally mounted. This type of containment system is always used for semi-pressurised and fully pressurised gas carriers.

In the case of a typical fully pressurised tanker (where the cargo is carried at ambient temperature), the tanks may be designed for a maximum working pressure of about 18 barg. For a semi-pressurised tanker, the cargo tanks and associated equipment are designed for a

working pressure of approximately 5 to 7 barg and a vacuum of 0.3 barg.
The time available for bunkering, and thus loading rates, can be crucial, particularly for ro-ro/passenger vessels on tight port turnaround schedules. Bunker transfers with vapour return lines (VRLs) are quicker than those without. In this case, because the LPG in the fuelled vessel is likely be at a higher vapour pressure and temperature than the LPG in the bunkering vessel, some sort of pressure control will be required on the vapour return line.

LPG STS bunkering operations are at a relatively early stage of development and will need a regime of international safety measures to cover the interface between bunker vessels and LPG-fuelled ships – something that is still not fully developed.

The industry struggles to navigate the many standards that different authorities have issued and which need to become uniform. Notwithstanding progress towards a universal regulatory regime governing first principles, disparate LPG bunkering operations across a range of ship types and locations make possible different bunker vessel and barge designs.

The operator of the world's largest fleet of small-size, fully pressurised (FP) gas carriers, StealthGas has embarked on an ambitious newbuilding programme to enhance its ability to distribute LPG locally to an ever-increasing number of end-users. Nine completions over the past year have boosted its in-service FP fleet to 51 vessels in the 3,500-8,000$m^3$range and further eight gas carriers, including four semi-pressurised/fully refrigerated (semi-ref) tankers of 22,000$m^3$. The latter quartet mark a new departure for the fleet which now covers about 20% of the fragmented global market for coastal FP LPG carriers.

Global seaborne LPG volume is expected to grow by over 6% in 2019 and surpass 100 million tonnes for the first time, primarily as a result of rising shale gas-based exports from the US Gulf. The intercontinental delivery of LPG, including from the US, is handled by a rapidly expanding fleet of 80,000$m^3$very large gas carriers (VLGCs).

### 3.3.4. Barge to LPG Fuelled Ship (BTS)

**LPG Barges**

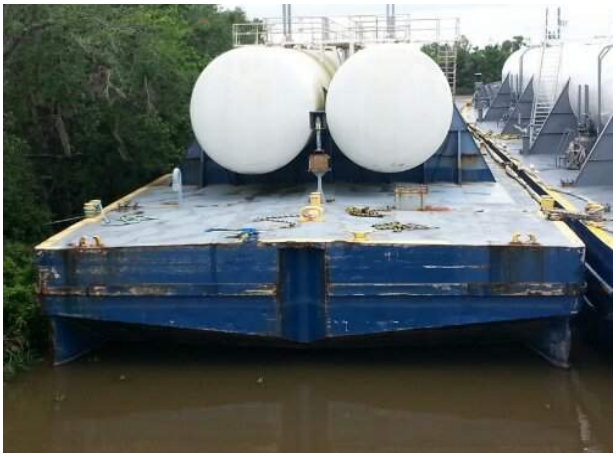
Barge transportation is a type of ship to ship marine transportation service which provides cost effective solution owing to its ability to carry high load.












Wärtsilä Gas Solutions as an example, can provide complete cargo handling systems for unmanned LPG barges, as well as the complete ship design package for such vessels. The key to the system design is its robustness and simplicity, which enhances ease of operation. The centralised control system comes with the option to monitor cargo system wirelessly from the pusher boat during transport.

### 3.3.5. Ship to Ship Transfer Hubs

Malaysia is set to host the world's largest Ship-to-Ship (STS) transfer hub allowing higher shipping flexibility and cutting costs for shippers.

The facility will have a storage capacity of more than 9m metric tonnes of petroleum products, located on 2,800 acres of space in Johor Bahru Port waters.

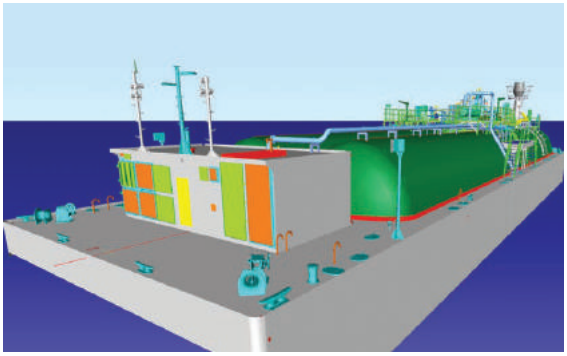





The project, costing between US$150 million (S$203 million) and US$180 million, will cover an area of 1,200ha, more than three times the size of Sentosa Island. It will be built in the Strait of Johor near Tuas. The project, in Johor Baru Port waters, is billed as the "world's biggest" ship-to-ship (STS) transfer hub. It will be able to accommodate up to 30 vessels at one time. The STS Hub will utilise a state-of-the-art dolphin mooring and berthing concept which will allow the berthing of vessels for the transfer of petroleum-based products.

### 3.3.6. Offshore terminals for the supply of LPG

LPG consists of butane and propane and may contain minor quantities of other light hydrocarbons associated with the production of oil and gas. At ambient temperature and pressure these components exist as a gas but can be cooled






and/or pressurised to facilitate efficient liquid storage and transportation. Loading the LPG directly into or out of a tanker offshore is essential for many projects in order to capitalise on the market demand.

**Case Study**

By conceiving and designing an innovative floating concrete LPG terminal, Berger ABAM's offshore specialists were able to save the client millions of dollars in capital costs while providing a facility that is much more serviceable and cost-effective than traditional bulk liquid terminal construction. Although floating terminals are not an uncommon solution to LPG production in remote areas, the unique prestressed marine concrete construction developed means that the ARCO facility can remain on station in continuous operation to produce continuous cash flow over the life of the project. The periodic removal from service for dry docking for hull maintenance, typical for traditional steel hulls, is not required.



*Arco Floating LPG Terminal*

**LPG storage and marine transportation**

In the marine transportation market, LPG is typically transported by dedicated vessels suitable for carrying pressurised, semi pressurised or refrigerated LPG.

The pressurised (18-bar, ambient temperatures) or semi pressurised (5-8 bar, -10 to -20 degrees Celsius) LPG ships carry 3 – 10,000 $m^3$ or 10 – 30,000 $m^3$ respectively. Larger volumes require refrigerated transport solutions (ambient pressure, but at temperatures as low as -43 degrees Celsius for 100% propane). Fully refrigerated vessels typically have cargo volumes ranging from 35,000 m3 up to 100,000 m3. Evaluating the markets for LPG transportation world-wide, a trend is developing towards the refrigerated transport of LPG in large volumes. The offshore terminal solution is suitable for

all three types of transfer. The loading/un-loading cycle, including the mooring and departure procedures, can usually be achieved in about a day.

Over the past four decades Single Point Mooring (SPM) technology applications have become a preferred method of cargo transfer from tankers to shore and vice versa. SPM technology has proven its reliability and cost effectiveness. In particular, near isolated coastlines, in areas where natural harbours are scarce or where the costs of constructing harbours and jetty structures are prohibitive.

The offshore terminal consists of a mooring and fluid transfer system (SPM), connected by means of a subsea pipeline to the LPG storage facility onshore. The SPM mooring system enables the vessel to freely weathervane in response to the wind, wave and current conditions. The pipeline (single or dual) may be several kilometres long, depending on local bathymetry, vessel characteristics and the operating philosophy of the onshore terminal. Transfer of propane and/or butane at refrigerated or semi-pressurised conditions through the fluid transfer system may require the use of insulated pipelines to prevent the LPG from warming due to the environment The insulation ensures that the products are kept at the temperature agreed upon between the terminal operator and the shipping company.

**Advantages of SPM based offshore terminals**

- SPM terminals offer a practical solution with a number of advantages. Congested harbours can be relieved and the difficulties and expense of upgrading quaysides and jetties can be overcome, particularly where any combination of larger vessels, limited water depth and rapidly changing weather conditions are prevalent. The SPM based terminal also allows very high availability and workability through its capacity to adapt to the environmental conditions.
- LPG consists of butane and propane and may contain minor quantities of other light hydrocarbons associated with the production of oil and gas. At ambient temperature and pressure these components exist as a gas but can be cooled and/or pressurised to facilitate efficient liquid storage and transportation. Loading the LPG directly into or out of a tanker offshore is essential for many projects in order to capitalise on the market demand.

### 3.3.7. Assessment of Main LPG Bunkering Options

| | **Ship to Ship Bunkering** | **Truck to Ship Bunkering** | **LPG terminal to Ship bunkering via pipeline** | **LPG terminal to Ship bunkering via bunker vessels** |
|---|---|---|---|---|
| **Investment Costs** | LPG Bunkering equipment | LPG Bunkering equipment. | LPG Bunkering equipment | LPG Bunkering equipment |
| | Bunkering Vessels | Tank Trucks including filling station | Land based storage tanks | Bunkering vessels |
| | License costs/Safety measures/Training of personnel | License costs/Safety measures/Training of personnel | License costs/Safety measures/Training of personnel | License costs/Safety measures/Training of personnel |
| | Installation of quay (optional) | Installation of quay (optional) | Installation of quay (optional) | Installation of quay (optional)<br>Land based storage tanks |
| **Operational Costs** | Operational costs of Bunker vessel | Operational costs of tank truck | Operational costs of pipeline | Operational costs of bunker vessel |
| | LPG terminal take out fee | LPG terminal take out fee | LPG terminal take out fee | LPG terminal take out fee |
| | Transhipment costs of import hub | Transhipment costs of import hub | Transhipment costs of import hub | Transhipment costs of import hub |

## 3.4. Main Bunkering Hubs

**Singapore, Rotterdam, Fujairah and Houston** are the world's top four major bunkering hubs. Other key global bunkering ports include **Antwerp, Hong Kong, Gibraltar, Panama and Los Angeles/Long Beach**.

Just six countries are responsible for almost 60% of global bunker sales[7]. Even though there are approximately 400 major bunkering ports in the world, most of the demand is concentrated in a few strategic ports.

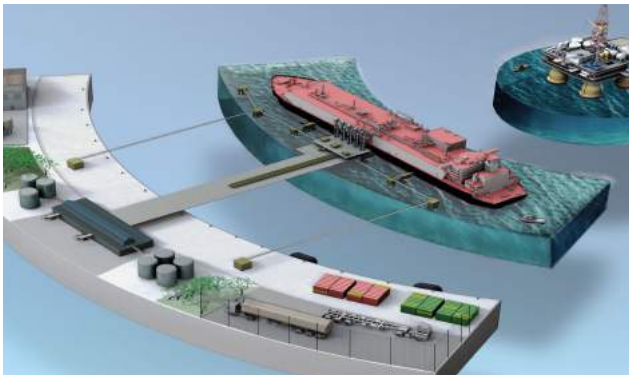
- **Rotterdam**, the biggest port in Europe, is the third largest bunkering port with annual sales of around 10.5 million MT.
- **Hong Kong and Antwerp** complete the world's top five bunkering ports by volume, with annual sales of 7.4 million MT and 6.5 million MT respectively.
- Other important ports include **Busan (South Korea), Gibraltar, Panama, Algeciras (Spain), Los Angeles/Long Beach (US) and Shanghai (China)**

In all the above hubs, it is possible LPG to be provided as bunker fuel.

7 World Oil Outlook

## 3.5. Current LPG Port Terminal Infrastructure

Because of the large interest in the use of LPG as fuel in the domestic, Autogas and industrial sector, including marine transportation, a number of projects for supplying LPG and supporting the infrastructure have been announced.
LPG can effectively be supplied as a bunker fuel to vessels using existing facilities such as terminals and refineries, saving





on initial costs to develop infrastructure. **There are likely to be more than 1,000 such facilities that have pressurised LPG storage tanks around the world**. It is typically easier to liquefy LPG than LNG, making it more economical and easier to handle as a bunker fuel.

**Main LPG import/export terminals**

| Country | Location | Number of Terminals |
|---|---|---|
| **Singapore** | Banyan Terminal on Jurong Island | |
| | | 1 |
| **USA** | Targa, Galena Park Texas | |
| | Enterprise, Houston Texas | |
| | Petrogas Ferndale Terminal, Ferndale, Wash | |
| | DCP Partners Chesapeake Terminal, Chesapeake | |
| | Sunoco Logistics Partners, Marcus Hook | |
| | Sunoco Mariner South, Nederland Texas | |
| | Enterprise Expansions, Houston Texas | |
| | Occidental Petroleum Corp., Ingleside, Texas | |
| | | 8 |
| **Argentina** | Puerto Galvan, Bahia Blanca | |
| | | 1 |
| **UAE, Fujairah** | Port of Hamriyah | |
| | | |
| **Netherlands** | Antwerp | |
| | | 1 |
| **Netherlands** | Rotterdam (3 terminals) | |
| | | 3 |
| **Spain** | Algeciras | |
| | | 1 |
| **Hong Kong** | | |
| **South Korea** | Busan | |

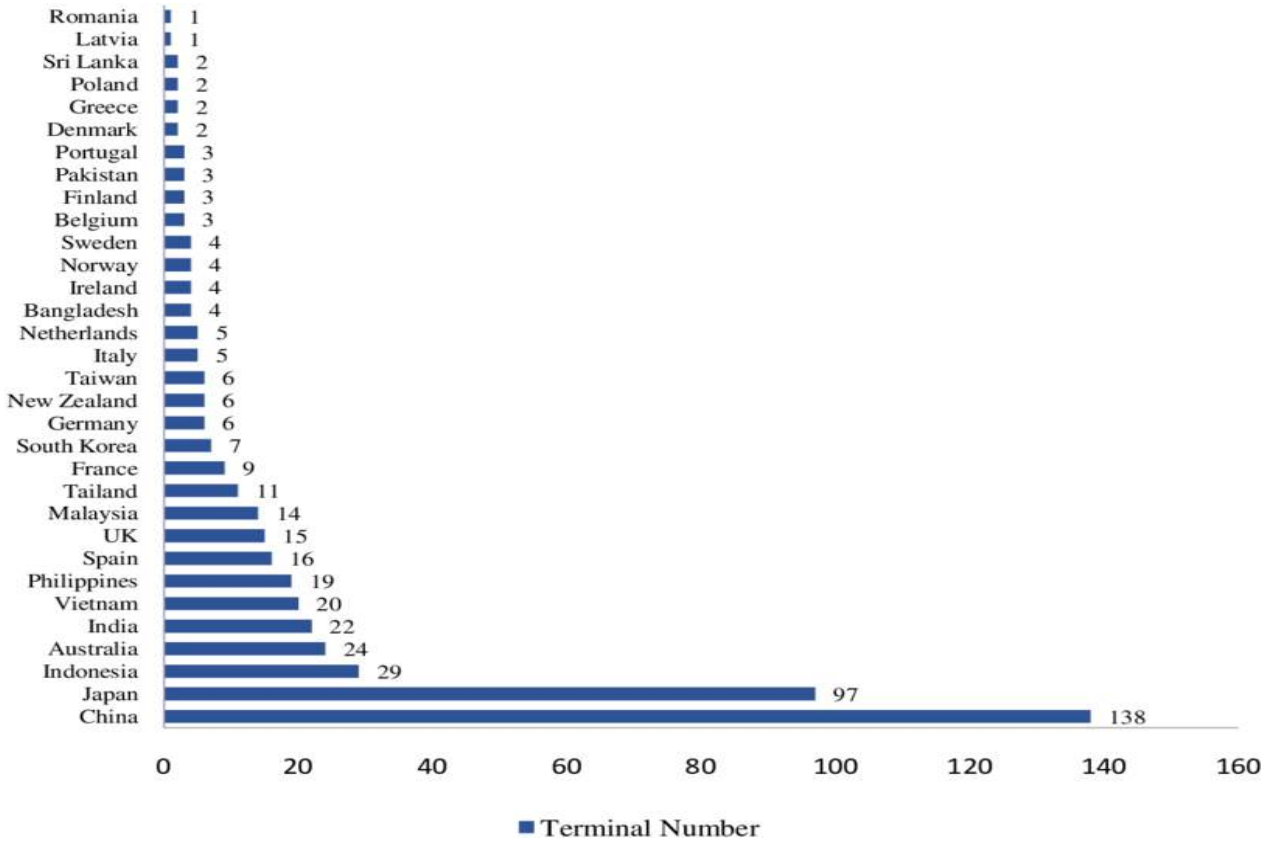
| | | |
|---|---|---|
| | | 1 |
| **Los Angeles/Long Beach** | | |
| | | 1 |
| **Panama** | | |
| **Gibraltar** | Gibraltar | |
| | | 1 |
| **Other ports** | | |
| **Africa** | Saldanha | |
| | Richard Bay | |
| | | 2 |
| **Australia** | Port Bonython | |
| | | 1 |
| **Kazakhstan** | Kuryk port | |
| | | 1 |
| **Malaysia** | Port Klang | |
| | | 1 |
| **Sri Lanka** | Hambantota International Port | |
| | | 1 |
| **Japan/China** | | |
| | Tohoku Oil Co., Ltd., Sendai Kobe, China | |
| | Kashima Oil Co., Ltd., Kashima | |
| | Kyokuto Petroleum Industries, Ltd, Ichihara | |
| | Tokyo Electric Power Co., Inc. Anegasaki | |
| | Tokyo Gas Co., Ltd. Sodegaura | |
| | Japan Energy Corp. Kawasaki | |
| | Kyodo Oil Ltd Kawasaki | |
| | Maruzen Oil Co. Ltd Sakal | |
| | General Gas Co Ltd Sakal | |
| | Tokyo Gas Co., Ltd. Ohgishima | |
| | Idemitsu Kosan Co., Ltd. Aichi | |
| | Tonen General Sekiyu K.K. Sakai | |
| | Sakai LPG Terminal Co., Ltd. Sakai | |
| | Iwatani International Corp. Sakai | |
| | Sumitomo Metal Industries Ltd Wakayama | |
| | Mitsubishi Corporation Kobe | |
| | Chugoku Electric Power Co Inc Sendal | |
| | Kobe steel Ltd Kakogawa | |
| | Nikko LPG Co., Ltd. Mizushima | |
| | Zen-noh Fuel Terminal Corp. Sakaide | |
| | Tohoku Oil Co Ltd Sendai | |
| | Iwatani & Co Ltd Sakal | |
| | Namikata Terminal Co., Ltd. Namikata | |
| | Continental Grain Co./Shanghai Petrochemical Shanghai | |
| | BP Ningbo Huadong LPG Co., Ltd. Ningbo | |

| | | |
|---|---|---|
| | Nippon Mining Co Ltd Mitzushima | |
| | Kashima LPG Joint Stockpiling Co., Ltd. Kashima | |
| | Japan Oil, Gas and Metals National Corporation Fukushima | |
| | Oita LPG Joint Stockpiling Co., Ltd. Oita | |
| | Japan Oil, Gas and Metals National Corporation Namikata | |
| | Japan Oil, Gas and Metals National Corporation Mizushima | |
| | Japan Oil, Gas and Metals National Corporation Kashima | |
| | Japan Oil, Gas and Metals National Corporation Kurashiki | |
| | | 34 |
| **India** | Kochi | |
| | Haldia | |
| | Mumbai | |
| | Tuticorin | |
| | Chennai | |
| | | 5 |
| **Indonesia** | Pkl. Susa | |
| | Dumai (2 terminals) | |
| | TJ Uban | |
| | Panjang | |
| | Tg Priok | |
| | Pontank | |
| | Eretan | |
| | Masplan | |
| | Surabaya | |
| | Masplan | |
| | Cilacap (2 terminals) | |
| | TT. Manggis | |
| | Banjarmasin | |
| | Makassar | |
| | Bosowa | |
| | Natuna | |
| | Bontang | |
| | Santan | |
| | Balilpapan | |
| | Balongan | |
| | Palembang | |
| | Jabung | |
| | | 24 |
| **Brunei** | Bintulu | |
| | | 1 |

| | | |
|---|---|---|
| **Black Sea** | Odessa | |
| | Taman | |
| | Ilyichevsk | |
| | Kerch | |
| | | 3 |
| **Europe** | | |
| **Belgium** | Antwerp | |
| | | 1 |
| **Croatia** | Ploce | |
| | | 1 |
| **Denmark** | Fredericia | |
| | Kalundborg | |
| | | 2 |
| **Finland** | Hamina | |
| | Porvoo | |
| | Tornio | |
| | | 3 |
| **France** | Ambes | |
| | Brest | |
| | Donges | |
| | Dunkirk | |
| | Gargenville | |
| | Lavera (2 terminals) | |
| | Le Havre | |
| | Petit-Couronne/Rouen | |
| | | 9 |
| **Germany** | Brunsbuttel | |
| | Duisburg | |
| | Emden | |
| | Karlsruhe | |
| | Krefeld | |
| | Mannheim | |
| | | 6 |
| **Greece** | Aspropyrgos | |
| | | 1 |
| **Italy** | Brindisi | |
| | Livorno | |
| | Naples | |
| | Porto Levante | |
| | Ravenna | |
| | | 5 |
| **Ireland** | Cork (2 terminals) | |
| | Drogheda | |
| | Dublin | |
| | | 4 |
| **Latvia** | Riga | |

| | | |
|---|---|---|
| | | 1 |
| **Netherlands** | Flushing | |
| | Terneuzen | |
| | | 2 |
| **Norway** | Kaarstoe (2 terminals) | |
| | Mongstad | |
| | Rafne | |
| | | 4 |
| **Poland** | Gdansk | |
| | Gdynia | 2 |
| | | |
| **Portugal** | Leixoes | |
| | Sines (2 terminals) | 3 |
| **Romania** | Constanta | |
| | | 3 |
| | Tileagd | |
| | | 2 |
| **Spain** , | Alicante | |
| | Bilbao | |
| | Barcelona | |
| | Cartagena | |
| | Gibraltar | |
| | Gijon | |
| | Huelva (2 terminals) | |
| | Mallorca | |
| | La Coruna | |
| | Malaga | |
| | Sevilla | |
| | Tarragona | |
| | Tenerife | |
| | Valencia | |
| | | 15 |
| **Sweden** | Gothenburg | |
| | Karlshamn | |
| | Stegnunsund | |
| | Sundsvall | |
| | | 4 |
| **Turkey** | Alanya Aytemiz | |
| | Dörtyol Aygaz/Ipragaz Terminal | |
| | Dörtyol Milangaz Terminal | |
| | Dörtyol Petgaz Terminal | |
| | Dörtyol Yeniyurt Terminal | |
| | Tüpras Aliaga Refinery | |
| | Milangaz Aliaga terminal | |
| | Tüpras Tutunciftlik Refinery | |
| | Yarımca Milangaz Terminal | |
| | Marmara Ereglisi Butangaz Terminal | |
| | Mossmoran | |
| | Pembroke | |
| | Sullom Voe | |
| | Teesside (2 terminals) | |
| | | 15 |

**Number of LPG terminals**




*Source: Argus*

## 3.6. Global LPG Floating Storage Overview

LPG Floating Storage Units (FSUs) are used for STS transfer, ensuring supply and demand chains are met with no storage depletion. After a flood of U.S. exports into Asia, the market is awash with LPG and supplies are being stored in ships anchored off main ports such as Singapore.
Most of these ships are sit off a port but in international waters, and preferably as close to a grouping of ports.

**LPG FSUs:**

- Enable customers to resolve product shortages
- Address the problems associated with longer voyages
- Gain access to new sources of supply
- Deals with price fluctuations

The emerging glut, the latest product to be hit by oversupply, comes amid a wave of supplies from the United States, where LPG is a by-product of fracking.

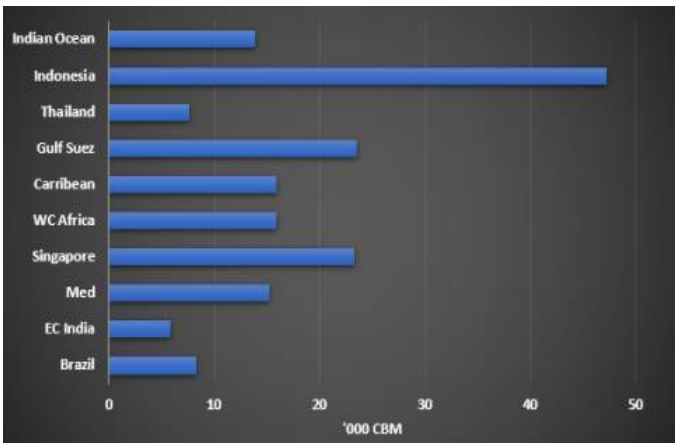
The FSV usually has a fixed monthly cost, normally the time charter rate. It consumes bunkers for keeping the cargo cold, warming it up and providing energy to all the moving parts.

Currently there are around 25 ships performing some type of floating storage operation. There are a number of reasons that come to mind for putting a “Floater” in place, the main one being to penetrate a growing market where imports

are restricted to smaller storages, and berths that can only accept small pressurized ships. It is costlier to move from a small ship import facility to one that can directly receive VLGCs.

Probably the biggest cluster of floaters can be found off the main import areas of **Jakarta and Surabaya**. Pertamina still have 6 floaters; "Clipper" built 1992, "Gas Komodo" built 1991, "Pertamina Gas 1" built 2013, "Pertamina Gas 2" built 2014, "Rubra" built 2001 and "SC Commander" built 1991. The producer Suasa Benua has "Petrostar" built 1979, permanently positioned in Jabung collecting cargo for loading other ships to serve the Indonesian market.

The next big operator of floaters is Siam Gas, the public company out of **Thailand** with big LPG downstream interests in China and South East Asia. They have two ships off Thailand in Phuket, "Athena" built 1996 and in Sriracha, "Ming Zhu" built 1987. They break bulk, loading smaller ships for the regional trades into Vietnam and East Thailand in the South China Sea and for Bangladesh and East Thailand in the west. Siam Gas also operate 2 in Nipah, close to **Singapore**, "Ming Long" built 1992 and "Ming Ming" built 1991.



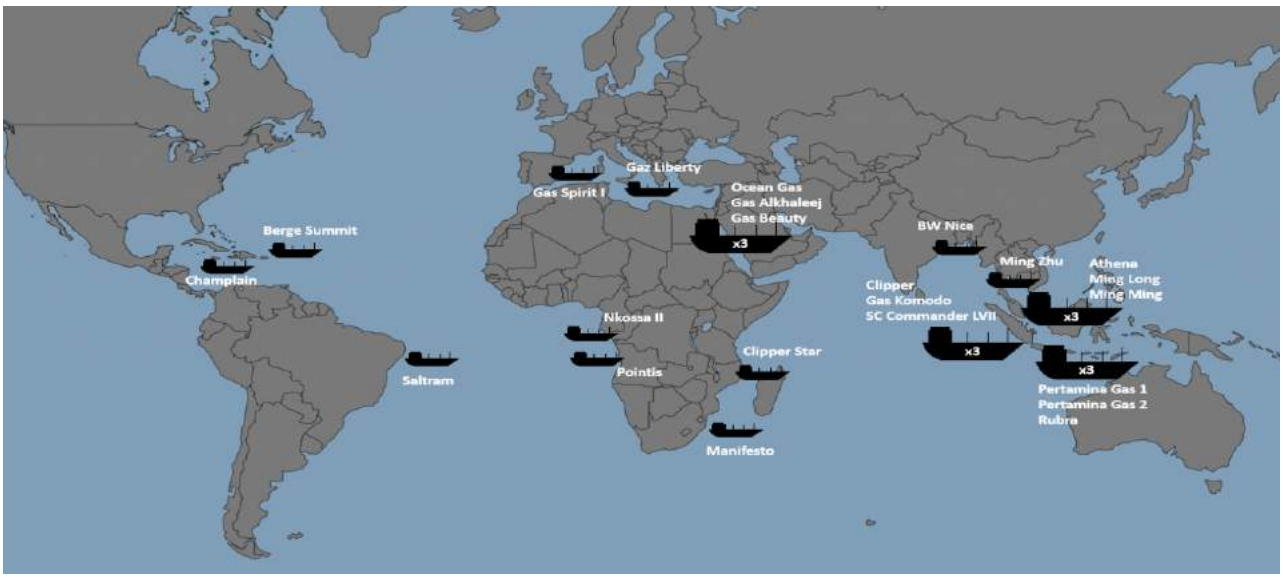

*Energy Trading Analytics International*

Vitol have teamed up with BW Gas, taking the "BW Nice" on time-charter, a 2003 built Large Gas Carrier (LGC – usually 20,000 CBM smaller than a VLGC) to load small ships and move them into **Bangladesh**.

In **Egypt**, AMPTC are currently handling the floating storage operations with three ships, "Gas Alkhaleej" built 2008, Ocean Gas also 2008, and "Gas Beauty 1" built 1982. Benelux also operate Gas Spirit 1 in the Eastern Med.

Naftomar operates "Gaz Liberty" built 1997, after selling "Gas Supplier". They position the vessel off **Crete** serving the eastern Mediterranean, including their own **Lebanese** terminal.

**In East Africa**, Geogas and Petredec operate floaters for the small ship receivers on the mainland and the islands. Petredec have "Manifesto" built 2013, with Geogas's "Champlain" built 2016, also holding fort off **Madagascar.**




*Energy Trading Analytics International*

On the **WC of Africa**, Sonangol have a time charter ship, "Piontis" built 2016, that receives production and then re-supplies it back into Angola but is also used for trading small ships in the East Africa region. Both Vitol and Geogas have VLGCs lifting in Nigeria and Bioko, where they do perform ship-to-ship operations to cover demand into Ghana, Ivory Coast and other countries set up for small pressurised imports.

In **South America**, Petredec have time chartered "Saltram" built 2015 to Petrobras and positioned her off Suape to break bulk to smaller pressurised ships. Vitol have the "Berge Summit" built 1990, in the Caribbean off St Croix, where she feeds LPG to the US Virgin Isles electrical power generation programme, having switched to LPG back in 2013. Geogas also operate a floater in the **Caribbean** the "Clipper Star.

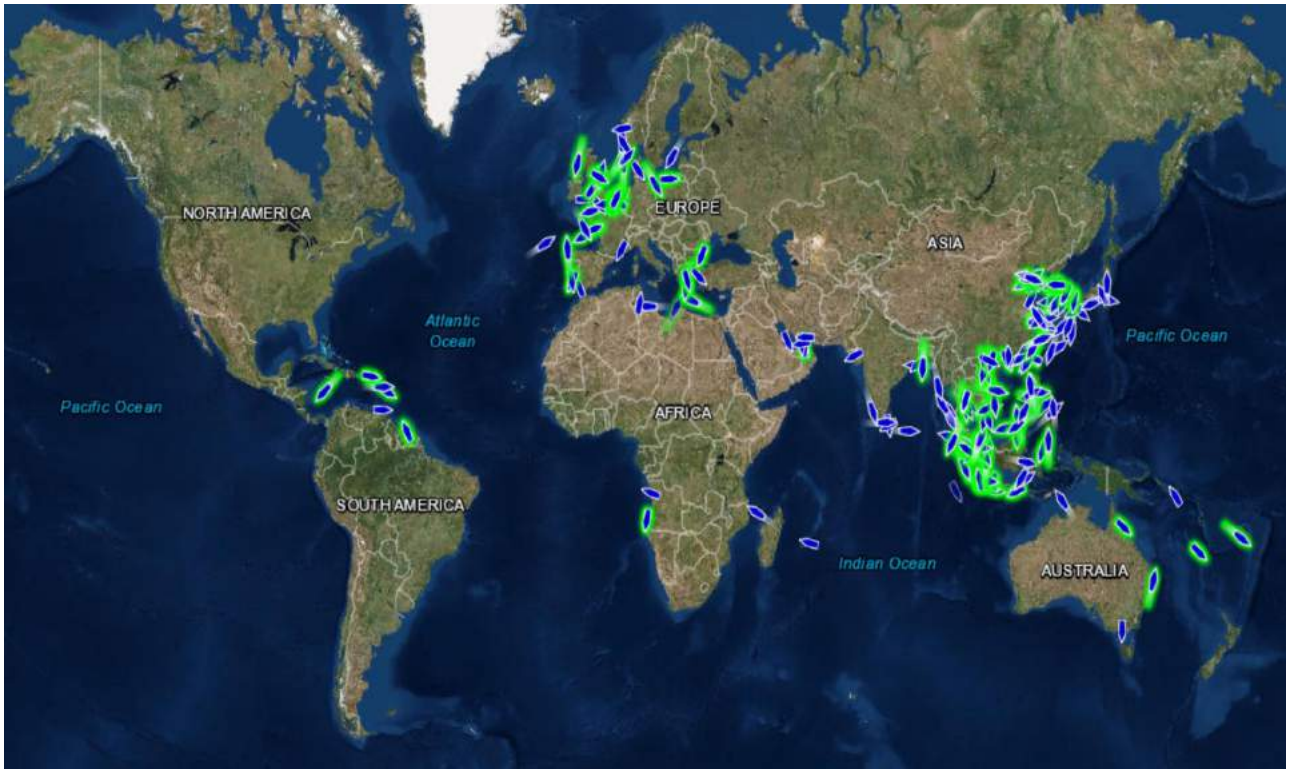
## 3.7. Small LPG Pressurized Ships Overview

**Pressure fleet profile and presence**

LPG pressurised vessels ranging from 3,500 to 11,000 CBM provide transportation services for LPG to many of the world's largest oil majors, refineries, trading houses and other ships. It is an increasing market.

The maps below show an indicative presence of small LPG ships in different places around the world.

3,000/4,000/5,000/6,000cbm: the largest sector, with the majority in the East.



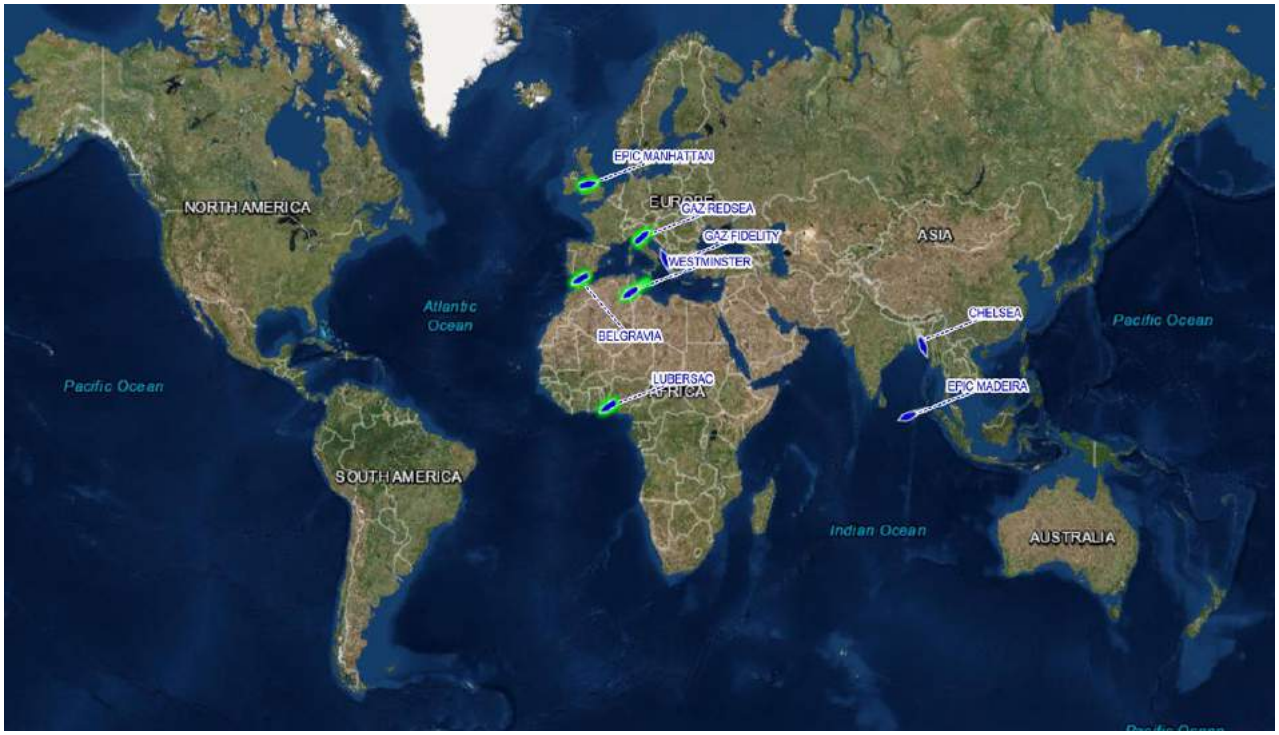

*Source: IHS Market Intelligence Network, Epic Gas*

## 7,000cbm: 30 vessels West of Suez, 18 (and growing) in the East



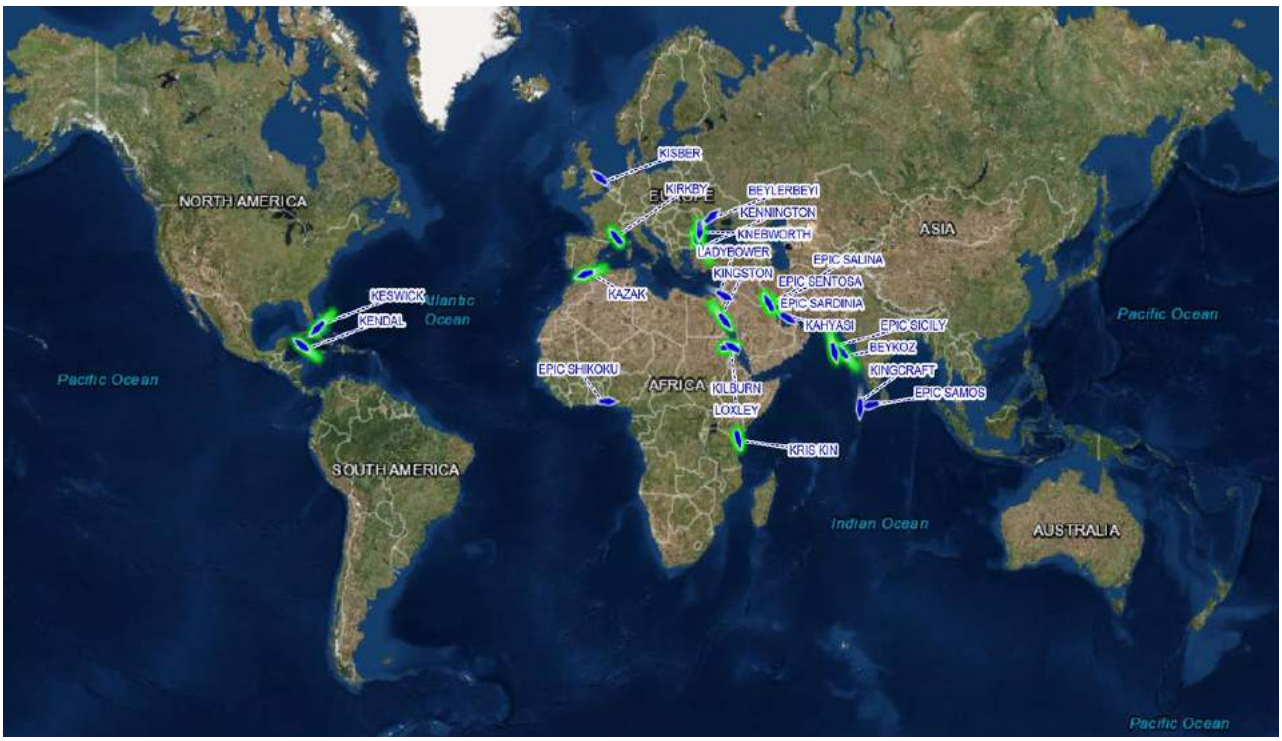

*Source: IHS Market Intelligence Network, Epic Gas*

## 8,000/9,000cbm: 8 vessels predominantly in the West, but opportunities in the East




*Source: IHS Market Intelligence Network, Epic Gas*

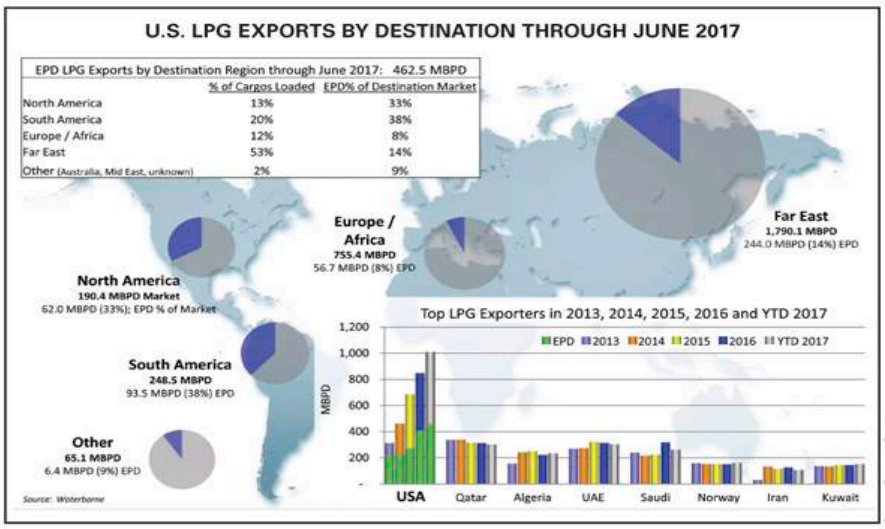
## 11,000/13,000cbm: 22 vessels with a growing presence in East of Suez




*Source: IHS Market Intelligence Network, Epic Gas*

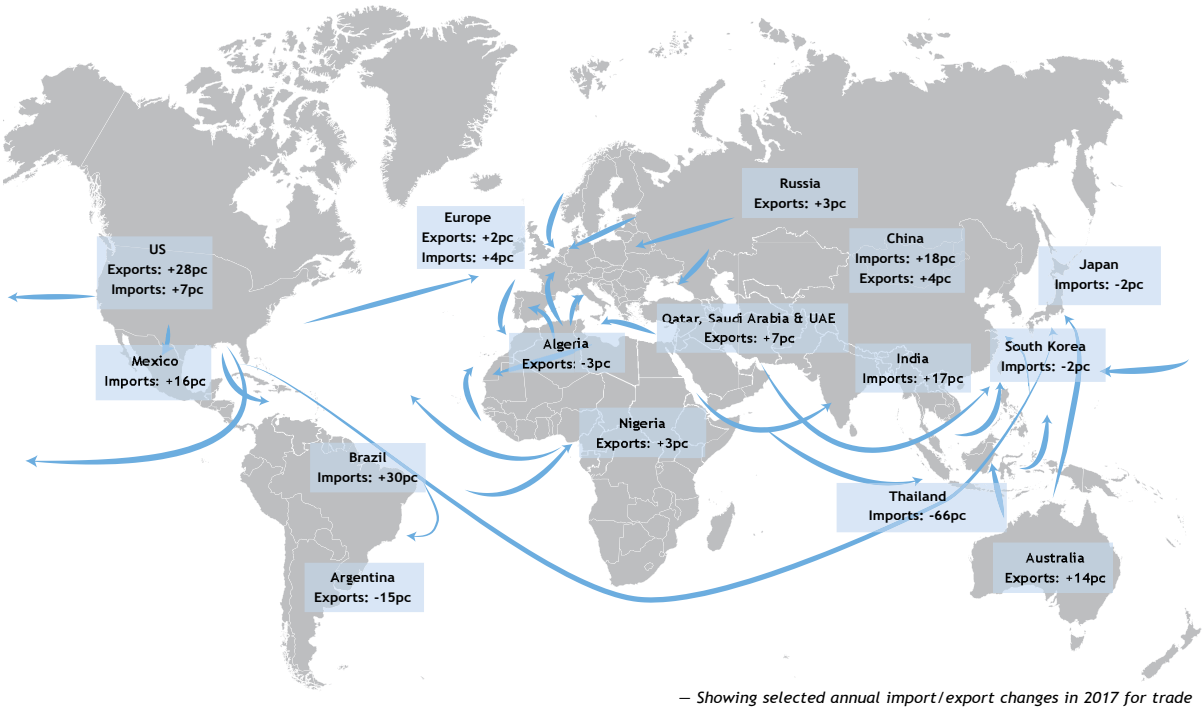
### 3.8. Major International Trade Routes

USA is the world's leading exporter of LPG as many developing countries transition to the more efficient and cleaner fuel. The World Health Organization reports that nearly three billion people cook and heat their homes using agricultural waste, firewood, charcoal, and animal dung, collectively known along with other fuels as biomass. The resulting indoor pollution is estimated to cause about four million premature deaths each year, along with severe deforestation and other environmental degradation, which is incentivising governments to encourage the switch to LPG.



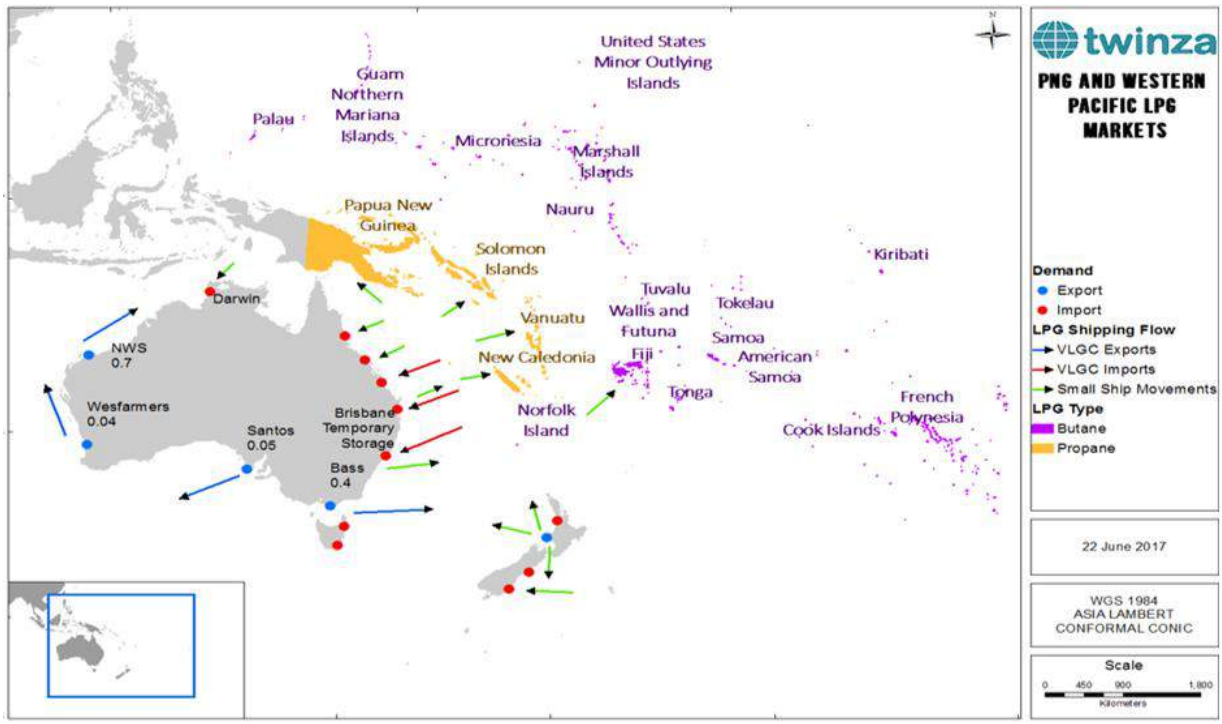

A larger factor driving demand is China's burgeoning petrochemical sector and Japan's and South Korea's eagerness to source LPG from their American ally, this in order to boost supply security and diversification. Further, the Asia-Pacific region is coming off a three-year period during which LPG demand increased 230,000 bbl/d annually, according to ESAI Energy.

## Regional LPG Trade Flows

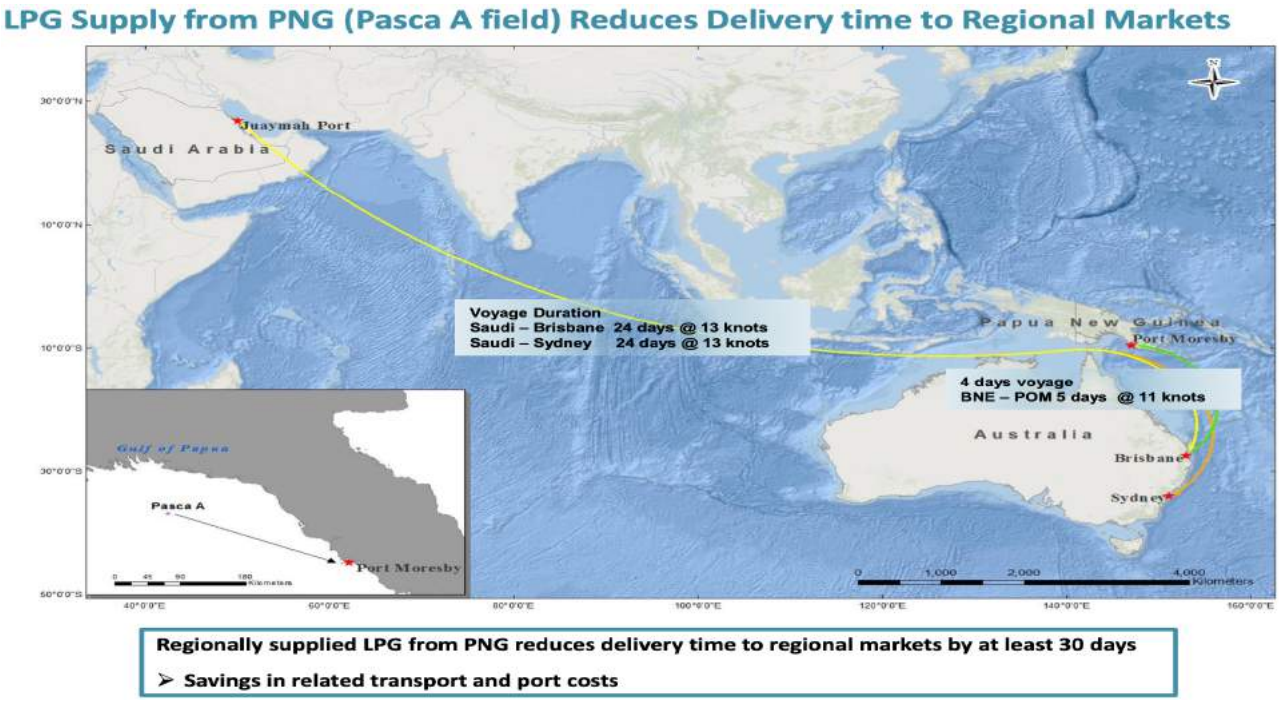



– *Showing selected annual import/export changes in 2017 for trade*

## Regional LPG Movements & Markets




- **Pacific Region mostly supplied via pressure ships out of Brisbane & Sydney**
- **Market is > 30,000 metric tons per annum Propane and ~ 50,000 metric tons per annum Butane**




*Source: Twinza Oil*

**LPG exports will exceed 50% of supply by 2019**[8]

Chinese LPG demand, primarily from the residential sector, could increase by 250,000 bbl/d through 2022, largely due to the availability of U.S. supplies.[9] Chinese petrochemical demand is also expected to grow India's LPG demand could increase by 350,000 bbl/d until 2022 as the South Asian nation's Ujjwala program adds more than 100 million new residential LPG connections through 2019.

LPG exports are largely waterborne and are typically transported on specialized vessels that use refrigeration to maintain cargos in a liquid state, which allows a greater volume to be carried. The biggest very large gas carriers, or VLGCs, hold from 60,000 to 85,000 cubic meters, the equivalent of 375,000 to 530,000 barrels. The June 2016 expansion of the Panama Canal now accommodates VLGCs, cutting the journey time from the Gulf Coast to Japan almost by half and reducing the cost of exports to Asia.

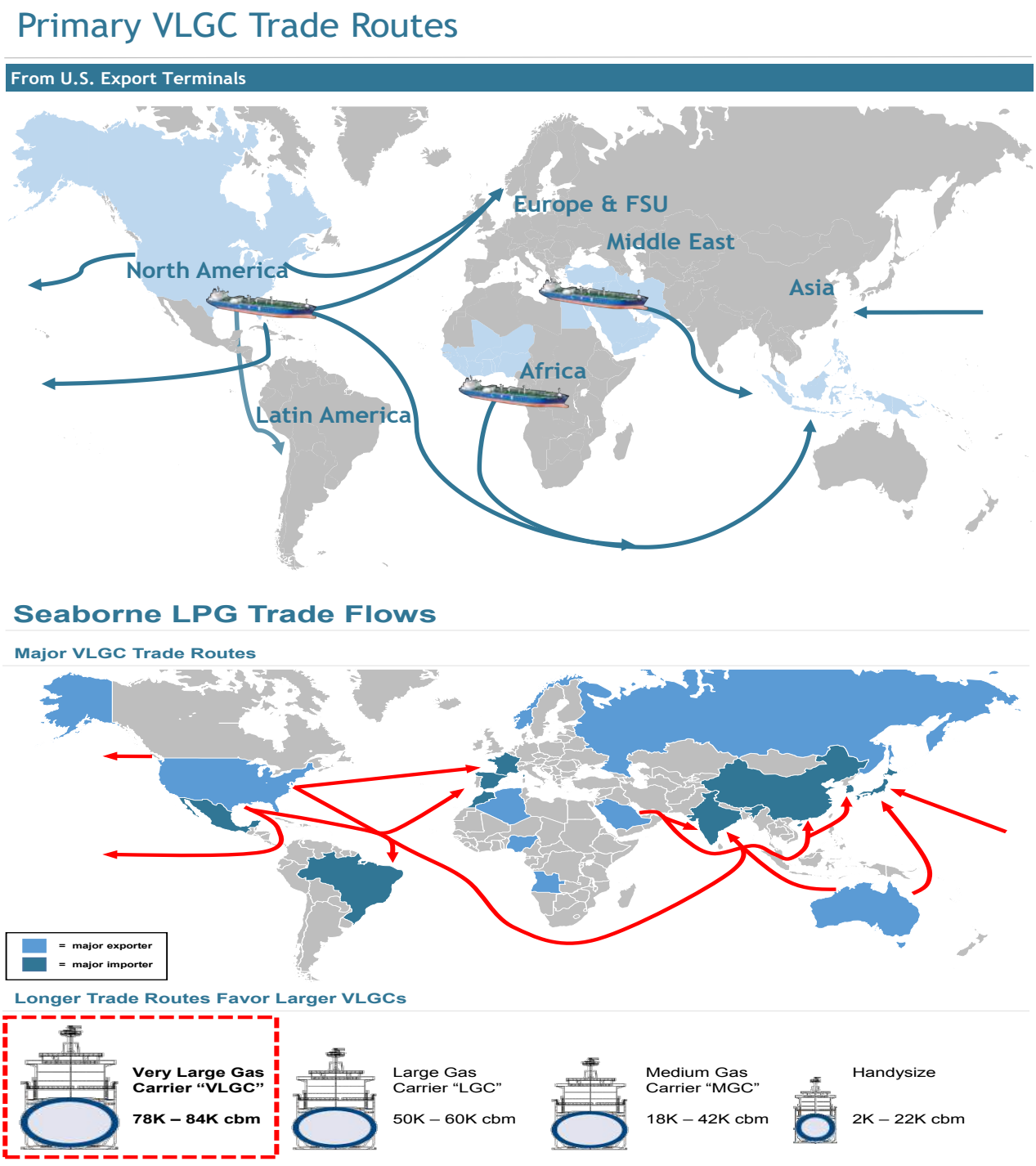
India's LPG imports are expected to rebound over the second half of this year and next for a 10% annual increase. LPG production is not rising at the same pace as consumption, so imports will go up by at least 10%. India is one of the biggest buyers of butane in Asia, and the butane-propane mix that makes up the national consumption is now about even, compared to 60% butane and 40% propane earlier.

China stands as the number one importer, and China and Japan are major destinations for USA LPG, whereas direct imports by India of U.S. product have yet to emerge. Meanwhile, China's LPG demand is expected to continue growing, driven by strong petrochemical and industrial consumption, but at a slower rate because fewer propane dehydrogenation (PDH) plants are scheduled.

[8] ICF
[9] IEA

Global LPG demand growth continuing to be led by Asia and the Middle East, adding that while residential/commercial demand is growing steadily, chemicals demand is growing faster. Roughly half of world demand is in five countries: China, India, Japan, Saudi Arabia, and the USA. China and India are the major drivers of global demand growth. China's LPG demand growth will be a mixture of residential/commercial and chemical end uses. India's demand growth will be nearly all for residential/commercial uses. Saudi Arabia's demand is dominated by chemicals. Japan's demand is likely to decline, driven by a gradual fading in residential/commercial demand.

Finally, USA must export propane because domestic demand cannot keep up with shale-based production, even at lower oil prices. And U.S. butane exports will also increase as domestic demand is saturated and export terminal capacity becomes available.



## 3.9. Regulatory Issues

**International rules and regulations**

When a port plans to provide LPG bunkering service, it must take into account the following rules, guidelines and recommendations:

- The International Maritime Organization (IMO) is the specialised agency acting on behalf of the United Nations (UN). IMO has the responsibility for international improvement of maritime pollution and safety standards (IMO 2008b).
- IMO - IGC Code: Standard base rules for gas carrier including LPG bunker ships, but without requirements for LPG transfer systems.
- IMO - IGF Code: Standard base rules for ships using low-flashpoint fuels (as LPG) and which are not covered by the IGC Code. Still not in force, but IMO resolution MSC.285(86) (dated 1.12.2013) serves as interim guideline.

For the two ships involved in the bunkering operation there are two set of rules:

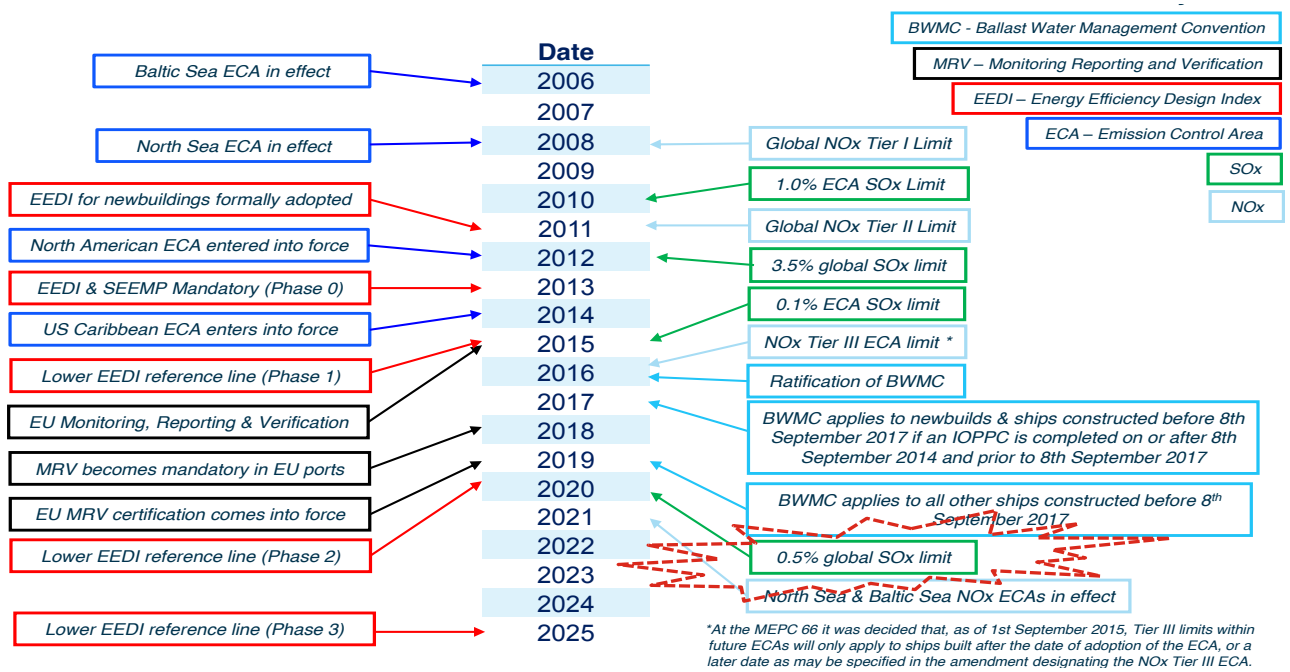
- IMO IGC Code – (International Gas Code), Rules for the bunker ship.
- IMO IGF Interim guidelines – (International Gas Fuel), Rules for the receiving ship. The IMO IGC Code is the international regulation for gas carriers and will therefore be valid for the bunker ship. For the receiving vessel, the ship using LPG as bunker fuel, the IGF guidelines are the regulations to be considered.
- Ship to Ship bunkering of LPG is a form of LPG transfer and therefore SIGGTO, Society of International Gas Tanker & terminal operators Ltd, guidelines must be considered. Though the SIGTTO guidelines are focused on large scale
- LPG transfer from LPG carriers, many of the aspects could be applied to LPG bunkering. If the bunker scenario includes transfer of both LPG and diesel (pilot fuel) from one ship to another, SIGGTO as well as the OCIMF, Oil Companies International Maritime Forum, guidelines need to be followed.

**Classification societies**

More or less all well-known classification societies started to released their guidelines and recommendations for LPG bunkering based on the below mentioned international rules and regulations:

- BV: Guidelines on LNG Bunkering-Guidance Note NI618DTR00E.
- DNVGL-RP-0006: 2014-01 Recommended Practice - Development and operation of liquefied natural gas bunkering facilities ISO/Industry standards/Organisations.
- ISO/TC 67/WG 10 PT1 -> OGP Draft 118683 -> EN 1474.
- EN 1474 -1/-2/-3: Design and testing of transfer arms/hoses.
- SIGTTO, OCIMF, SGMF, etc. released their guidelines, covering operational and/or safety aspects to a wide extend.
- SIGTTO, OCIMF: - Guidelines for LNG transfer and Port Operation- Guidelines for oil transfer, ship-to-ship oil bunker procedures.
- SIGTTO: LNG Transfer Arms Manifold Draining, Purging and Disconnection Procedure.
- SGMF guide: Gas as a marine fuel an introductory guide.
- SGMF: LNG Bunkering Procedures - Safety Guidelines, EU/National/Local port regulations, Flag state and port authorities normally would like to be involved in risk assessments.

**Regulatory framework for ship emissions**




*Source: Clarksons*

Besides MARPOL Annex VI, various other regulations additionally aim to stimulate the use of alternative fuels in shipping. The European Renewable Energy Directive for example demands all EU countries to ensure that at least 10% of their transport fuels come from renewable sources by 2020. Though this directive has left a limited mark on the marine fuel sector, it has led to an increased uptake of biofuels for road transport. Another important regulation is the EU LNG Bunkering Regulation, which obliges all member ports of the so called TEN-T core network to provide LNG fuelling facilities by the end of 2025, and inland ports by the end of 2030. Furthermore, a number of international rules also aim to improve the energy efficiency of ships, such as the Energy Efficiency Design Index (EEDI) and Ship Energy Efficiency Management Plan (SEEMP). One missing measure that would significantly speed up the adoption of alternative fuels is a global or regional market-based measure for GHG emissions in shipping. Though the EU has outlined various ambitions, there is still no carbon tax for shipping, neither is the shipping sector included in the EU Emissions Trading System.



The EU has stipulated the ambition to realise a modal shift to move respectively 30% and 50% of European road freight travelling over 300 km towards rail or waterborne transport by 2030 and 2050. Another goal is to reduce EU CO2 emissions from maritime transport by 40% by 2050 compared to 2005 levels.

Dedicated forms of financing specifically directed to speeding up the development of the alternative fuel market are also available, especially on a European level. Subsidies for R&D in alternative fuels and dedicated lending through the European investment bank are increasing in popularity. Most notable is the EU Program for the development of Motorways of the Sea (MoS) within the Trans-European Transport Network (TEN-T**).** This program provides capital for the development of green bunkering infrastructure along EU coastline. In 2018, a seven-million-euro European subsidy was granted to The Dutch firm Port-Liner for the construction of six of the eleven 100% electric barge ships which it will add to its fleet. Shipping range is between 15 and 35 hours, depending on the size of the lithium battery and ship. A striking fact is that loading capacity is 8% higher than fuel oil vessels of comparable size.

## 3.10. Bunkering and Safety

Historically, carriage and the transfer of maritime LPG have an outstanding safety record, and the safeguards associated with LPG import/export terminals are proven. While LPG bunkering involves far lower quantities and transfer rates when compared to import/exports, many of the safeguards are applied to ensure safety.

LPG has a higher density than air and any spillage will collect in lower spaces, requiring a different approach to leak detection and ventilation in the case of leaks. LPG is a low-flash-point liquid, and when used in a high-fire-risk space of the ship with a constant personnel presence, like in the engine room, a double-walled pipeline must be used as secondary containment. Hydrocarbon detectors will detect any leakage and contain the fuel within the secondary containment before it reaches areas where humans are present. Double-walled pipelines must be used below the deck line. The auto ignition temperature for LPG (490°C) is lower than for LNG (580°C), which may require a lower surface.

Presently, most regulations apply to LPG transported as a cargo rather than as fuel. Although LPG in its liquid form cannot burn or explode, if spilled it can form a pool on the water. Since LPG boils at ambient temperature, a vapour cloud would then be formed in the air and easily dispersed with the winds. While the risk of fire or explosion increases in confined spaces like a ship or building, there is not sufficient evidence of LPG fire or explosion in open spaces.
Terminals must ensure safety for the protection of local communities where the receiving terminals are based. In other words, they must clearly understand the hazards of LPG bunkering. Four risk scenarios can be considered:

- Leaks from LPG pumps, pipes, hoses and tanks
- Accidental disconnection of hoses
- Overfilling and or overpressure in tanks; this can happen if the operator keeps filling the tank when it is already full
- External impact which can be originated if the cargo accidentally falls over the bunkering equipment, collision between ships or collision between the road tanker and bunkering equipment.

At least four layers of protection are required:

- Primary containment
- Secondary containment
- Safeguard systems
- Safety or separation distances

Safety distances should be considered along the planning phase because will necessarily imply more land and consequently costs. The European Union together with other LNG related associations are working towards the harmonisation of a methodology for risk assessment which will be based on the ISO standards. Remarkable is the agreement signed by the ports of Antwerp, Zeebrugge and Singapore to harmonise LNG bunkering standards.

The development of any new technology and especially so if the new technology involves engines and equipment, machinery, vehicles that use LPG as a fuel, requires uppermost attention and consideration of safety implications. LPG, same as any other engine fuel can be entirely safe as long as the equipment is designed correctly with all safety aspects taken into account and the operation is equally carried out in the same manner. New technologies require thorough assessment of all potential safety risks.

LPG tanks, fuel lines, and carburetion components must meet strict specifications. As an example, LPG tanks used in vehicles are constructed to the highest standards, are many times more as puncture-resistant as petrol tanks and they are tested to four times their standard operating pressure. Built-in safety devices automatically shut off fuel lines in case of an accident.

**Safety of LPG Bunkering in Ports**

Leakage of LPG during LPG bunkering can pose several hazards. Extreme care must be taken to ensure that LPG does not drip or spill onto ship hulls or decking because it could lead to brittle fracture, seriously damaging a ship or bunkering barge.

LPG spilled onto water can pose a more serious hazard as it will rapidly and continuously vaporize into natural gas, which could ignite. The resulting "pool fire" would spread as the LPG spill expands away from its source and continues evaporating. A pool fire is intense, far hotter and burning far more rapidly than oil or gasoline fires, and it cannot be extinguished; all the LPG must be consumed before it goes out. Because an LPG pool fire is so hot, its thermal radiation may injure people and damage vessels or property a considerable distance from the fire itself. Many experts agree that a large pool fire, especially on water, is the most serious LPG hazard.

Leaks of LPG can also release LPG into a port area and cause fires or explosions. While a bunkering barge or a vessel using LPG for fuel contains far less LPG than large LPG carriers, LPG spills in bunkering operations could still be a significant concern.

Risks associated with bunkering LPG are complicated in ports seeking to engage in "simultaneous operations" during the bunkering process. Simultaneous operations entail loading and unloading cargo and personnel from a ship, maintenance, and other logistical operations performed while a ship is bunkering.

A collection of safeguards, which were developed based on a thorough evaluation of LPG- related regulations, codes, and standards, including the International Association of Oil and Gas Producers (OGP) and ISO's Waterfront Facilities Handling Liquefied Hazardous Gas, the National Fire Protection Association's (NFPA's) 59A – Standard for the Production, Storage, and Handling of LPG - Waterfront Facilities Handling Liquefied Hazardous Gas, are indicative mentioned below. Collectively, they are designed to prevent accidental releases of LPG and mitigate the consequences if releases do occur. Each safeguard plays a unique role. Some are designed to prevent certain initiating events from occurring, others are designed to mitigate certain types of consequences, and some play a role in both prevention and mitigation.

Prevention Safeguards

Standardised connections at bunkering station to prevent inadvertent leaks or hose disconnects.
Independent high-level alarms on vessel fuel tanks to alert operators prior to tank overfill. Note: Separate high-level switch initiates emergency shutdown (ESD).

Periodic inspection and testing of equipment prior to bunkering to ensure system is functional and there are no leaks.
Periodic testing and certification of hoses to ensure hoses and fittings will not leak or disconnect during transfer.

Ship-to-shore communications to ensure information can be shared between parties involved in bunkering (e.g., person in charge, ship crew, truck driver).

Constant supervision by persons in charge on both vessel and facility.

Mitigation Characteristics

- Controls and/or prohibitions on simultaneous operations reduces likelihood of dropping cargo or stores on LPG transfer equipment or external impact from vehicles or equipment involved in simultaneous operations. Reduces crew/passenger population in hazardous areas and reduces potential ignition sources from simultaneous operations.
- ESD system reduces likelihood of overfilling vessel fuel tanks through automatic shutdown on high level and also reduces the amount of LPG release by closing valves and stopping transfer pumps during hazardous conditions.
- Restricted vehicle traffic reduces likelihood of vehicle impact with bunkering equipment and population in hazardous area near vessel and limits possible ignition sources in the case of an LNG release.
- Comprehensive bunkering procedures addresses a broad array of prevention topics including: operating conditions, required equipment, safety, training, communications, mooring, connection, transfer, lifting, and disconnection.
- Operator training covers a broad array of prevention topics to ensure that operators are trained in safe work practices and understand all tasks for normal and non-routine operation and to ensure that operators are aware of LPG hazards and are trained for emergency operations.
- Accepted ship design and construction standards
- Ship design standards, safe ship arrangements, manufacture, workmanship, and testing to minimize probability of LPG leaks, to mitigate impacts on people and property in case of an LPG release (e.g., fire safety equipment, electrical classification, ventilation).
- Regulated Navigation Areas reduces likelihood of vessel impact with bunkering equipment and population in hazardous area near vessel and limits possible ignition sources in the case of an LPG release.
- Warning signs reduce likelihood of external impact with bunkering equipment and population in hazardous area near vessel and limits ignition sources near bunkering operations to reduce likelihood of a fire if a release of LNG occurs.
- Breakaway couplings on hose connections designed to minimise LNG releases in the case of excessive movement (e.g., truck drive-away, vessel drifting away).
- Hazardous area classification near bunkering operations where accidental releases could occur to limit ignition sources.
- Personal protective equipment to protect operators from exposure to LPG and fire hazards.
- Firefighting equipment, including dry chemical and water deluge systems, to mitigate fire damage if LPG release ignites.
- Spark-proof tools to reduce likelihood of ignition if LPG is released.
- Ship emergency response plans with procedures to guide crew in addressing various LPG-related hazards.
- Local emergency response plans with procedures to guide first responders in addressing various LPG-related hazards.

## 3.11. Bunkering and Training

Training of personnel in new technologies, new equipment and particularly in areas where safety is of prime concern is key. This is the case when LPG is introduced as a new alternative fuel in any equipment and operations. Adequate training is a prerequisite before any such new engine and equipment is put into service.

## 3.12. Main Stakeholders

Important stakeholders for the development of an LPG bunkering infrastructure include the potential investors in LPG terminals, i.e.:

- Terminal Operators
- Bunker vessel operators
- Port Authorities
- Storage System Operators
- LPG supply companies

Stakeholders apart from the he shipping industry itself are also its administrations:

- Maritime administrations in Northern Europe
- The International Maritime Organization (IMO)
- The EU including the European Maritime Safety Organisation (IMO)
- Standardization organisations as SIGGTO and ISO
- Classification societies;

Other stakeholders are:

- National port administrations
- Energy authorities
- Land-based safety authorities
- Planning agencies
- Municipalities around the potential terminals
- The general public

Finally banks and financial institutions play central roles while the establishment of an infrastructure is connected to long-term investments.

LPG markets are gradually shifting into increasingly open markets due the possible transportation of LPG, which implies that new business models and model contract agreements may develop. In this context, it is important that the suppliers understand the prerequisites of the ship owners when turning to them.

One key aspect is the interaction between different stakeholders and their different perspectives on the infrastructure development. It is important to interact regularly around the challenge of transferring the shipping industry into a more environmentally concerned activity. Especially when regarding such a complex issue as the establishment of a new infrastructure.

## 3.13. Engagement of Stakeholders

Strong Involvement of all stakeholders and players is vital:

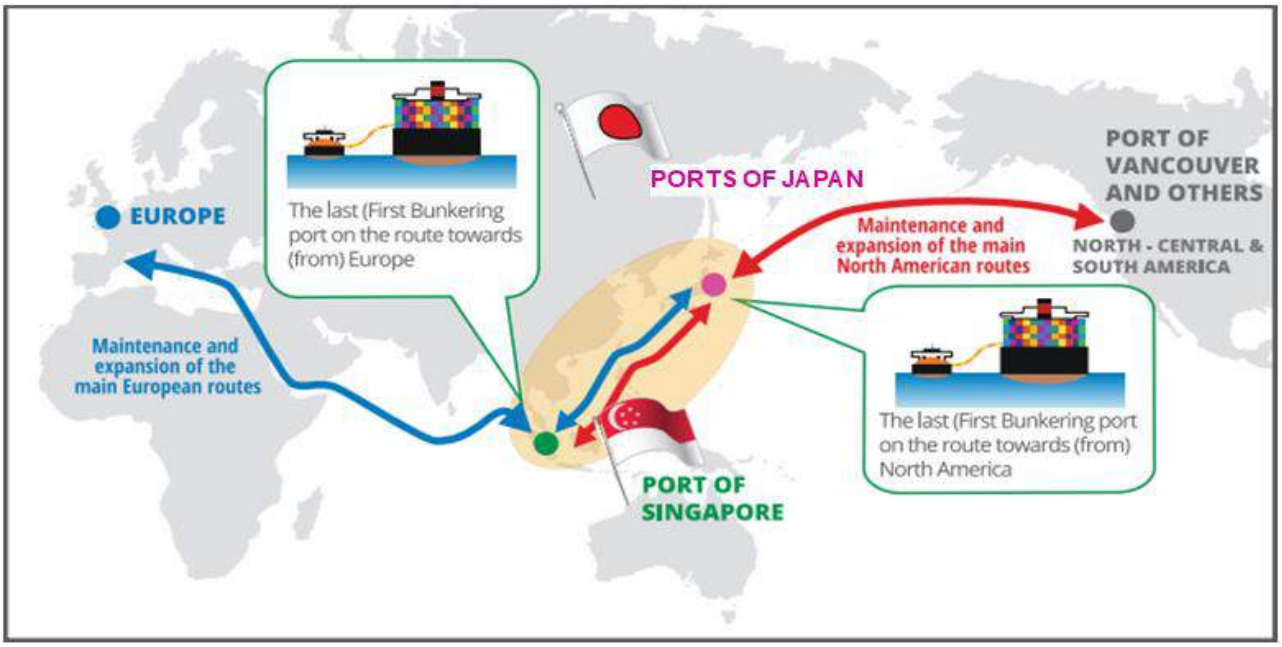
- Authorities & Ministries have to build cooperation strategies and roadmaps
- Ports & the public engagement vital
- Permitting process and understanding of successful communications is needed
- Staying updated continuously regarding international developments

# Chapter Four

# Roadmap

## 4.1. Strategic New LPG Hub Developments

Considering future scenarios, Asia could develop one dominant trading hub acting as a reference for the whole region. It would also be possible for several trading hubs to coexist in Asia, given the expected future size of the Asian market. Singapore would become a bunkering hub for Southeast Asia or Europe-bound trade, and Japan would a hub for East




Source: MLIT (2016).

Asia and North America-bound trade. By engaging in strategic cooperation, the countries aim to streamline equipment standards, qualifications required for seafarers and safety measures, which facilitate the operation of LPG-fuelled ships. While there are no harmonised standards yet, the countries involved expect to simplify the uptake of LPG as a ship fuel and contribute in developing a global market by further harmonising their standards.

There is an opportunity for Japan's ports to leverage the operational pattern of container ships by offering LPG bunkering facilities to the liner shipping companies. Specifically focusing on liner shipping, which has the advantage of fixed routes, should be done in collaboration with other ports on the traditional liner shipping routes. This will ensure that the ports "on the other end" have a similar LPG offering so that the fuel tank size could be minimised on traditional liner routes for higher profitability. Such an approach may be the easiest way for overcoming the "chicken and egg" problem that assumes that LPG demand also depends on the availability of bunkering infrastructure.

- LPG exporting countries as a whole is the largest producer and exporter of LPG. It implies that the economics of their LPG bunkering projects may differ from other countries.

- Many LPG exporting countries already have the relevant LPG infrastructure, developed first of all for large scale LPG exports. They need to make relatively lower investment only to adjust the existing infrastructure to the needs of the shipping industry, in particular to allocate specific LPG bunkering facilities.
- Many LPG exporting countries have high maritime trade volumes which paves the way for building LPG bunkering hubs in their respective countries. Moreover, some of the countries are notable for favourable geographic location in their respective regions (Middle East and North Africa, Latin America and the Caribbean, Sub-Saharan Africa, Europe) close to the major global trading routes. That may facilitate the usage of their LPG bunkering infrastructure by the largest global shipping companies.

### 4.1.1. Africa

**LPG plant opened at Port of Saldanha**

A new open-access LPG plant has been opened at the Port of Saldanha on the West Coast of South Africa and will aid in increasing the use of environmentally-friendly and affordable LPG in the national energy mix.



Sunrise Energy is a partnership between the South African private and public sectors. It is 60% owned by Mining Oil & Gas Services (MOGS), a subsidiary of Royal Bafokeng Holdings, and 31% by the Industrial Development Corporation. The facility comprises a 10.9 hectare landside terminal and waterside multi-buoy mooring connected via a three-kilometre subsea and over-land pipeline. Current Phase 1 of the terminal entails five tanks with 5, 500 tonnes of storage, allowing for a monthly capacity of 17, 500 tonnes of LPG. Phases 2 and 3 of the project will see modular expansion that will enable the terminal to meet regional LPG supply demands for the next 27 years.

**Richards Bay – South Africa**

Bidvest Tank Terminals and Petredec started the construction on 1 billion rand ($70 million) LPG import and storage facility in Richards Bay, which will ultimately ensure a cost-effective, reliable and safe energy source for southern Africa.




The facility will be the largest in Africa and will significantly increase the supply of LPG to South Africa and allow for exports of the fuel to neighbouring countries. South Africa currently uses approximately 400,000 tonnes of LPG annually. The Mounded LPG Facility is expected to increase this by 200,000 tonnes a year. The facility will comprise four 5,650 tonne tanks, the largest such tanks in the world, and dedicated 24-hour road tanker and railcar loading facilities will ensure a reliable supply 365 days a year on board the vessel XIN LU. The Richards Bay Mounded LPG Facility is expected to be operational in 2020.



*LPG storage cylinders*

**Inclusion of LPG in new Kipevu Oil Terminal**

Kenya in conjunction with the China Communications Construction Company is set to construct an oil terminal at the port of Mombasa; this is after the two parties signed an agreement.
According to the Kenya Ports Authority, the new terminal will see to an increase in discharge capacity over ten times, this means that the new facility will store up to 400,000 metric tonnes up from the current 35,000 tonnes. The terminal will have the capacity to handle four vessels of up to 100,000 DWT and will have a LPG line that is expected to help stabilize gas supply in the country.



Initially, construction was to be finalised by 2019 but the cancellation of an initial 2016 tender to include LPG line pushed the completion time to 2022.

The two LPG lines will run just next to the Liwatoni Fisheries Complex. The complex, which is currently under construction, is supposed to enable the docking of large fishing and patrol vessels. It is part of the government's plan to improve Kenya's capacity to gain from the global blue economy.

### 4.1.2. Asia/Pacific

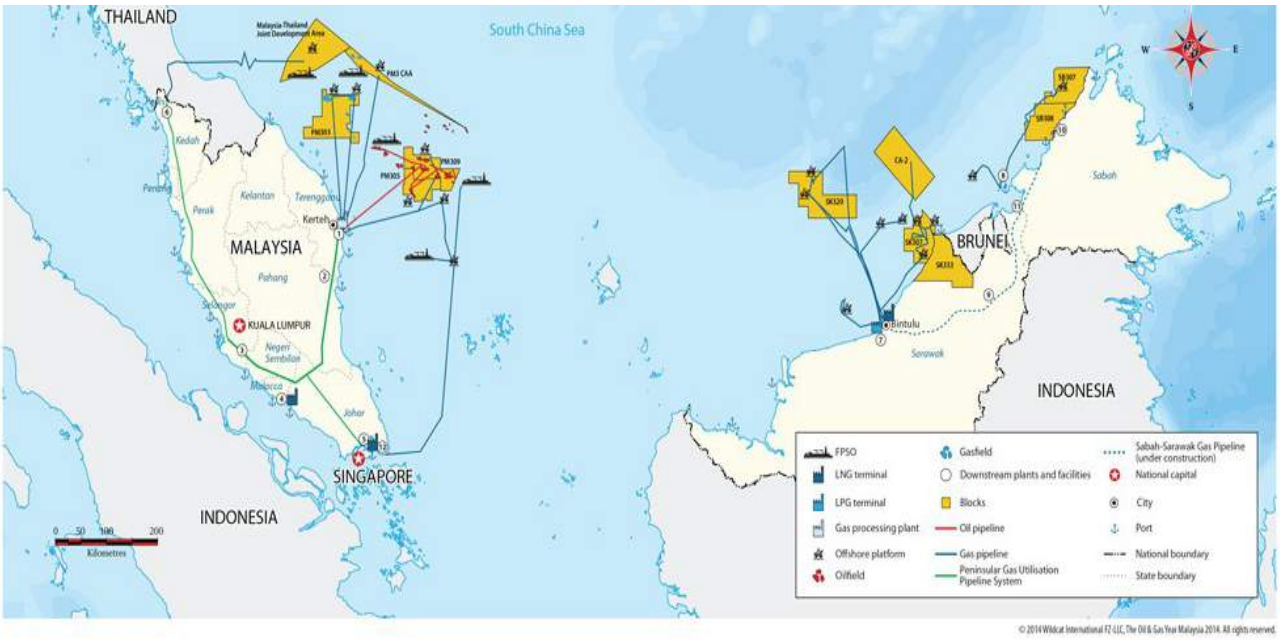
#### Import/Export Terminals

**Equinor partners with Global Petro Storage for Malaysia LPG terminal**

Norwegian oil and gas firm Equinor collaborate with storage and logistics provider Global Petro Storage to establish a terminal and storage facility for LPG in Port Klang, Malaysia. GPS will build a new 135,000m³ facility that can handle 1.5Mtpa of LPG and will exclusively provide storage services to Equinor. The new facility should be ready by early 2021. The terminal represents a foreign direct investment of 300 million USD to Malaysia.



According to GPS, the terminal will have the ability to handle VLGC and pressurised LPG vessels on its jetty. The terminal and storage are also strategically located for blending and selling to other growing markets in the region. Equinor will bring LPG from multiple regions such as the North Sea and North Africa to the terminal at Port Klang to sell in Malaysia and other Asian markets, including Bangladesh, the Philippines, India, Indonesia and Vietnam. Equinor currently accounts for nearly 10% of the global waterborne LPG volumes. The terminal and storage are also strategically located for blending and selling to other growing markets in the region.




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**(1) PETRONAS PETROLEUM INDUSTRY COMPLEX, KERTEH**
**Oil refinery capacity:** 114,300 barrels per day (bpd)
**Ethylene plant capacity:** 400,000 tonnes per year (tpy) (commissioned 1995)
**Polyethylene plant capacity:** 200,000 tpy (commissioned 1995)
**Vinyl chloride monomer plant capacity:** 400,000 tpy (commissioned 2001)
**Polyvinyl chloride plant capacity:** 150,000 tpy (commissioned 2001)
**Ammonia/syngas plant capacity:** ammonia 400,000 tpy; syngas 350,000 tpy (commissioned 2001)
**Acetic acid plant capacity:** 400,000 tpy (commissioned 2000)
**Aromatics plant capacity:** paraxylene 500,000 tpy; benzene 188,000 tpy (commissioned 2000)
**Olefins plant capacity:** ethylene 600,000 tpy; propylene 95,000 tpy (commissioned 2002)
**Ethylene oxide and ethylene glycol plant capacity:** ethylene oxide 140,000 tpy; ethylene glycols 385,000 tpy (commissioned 2002)
**Ethylene derivatives plant capacity:** ethoxylate 30,000 tpy; ethanolamines 75,000 tpy; glycol ethers 60,000 tpy (commissioned 2002)
**Low-density polyethylene plant capacity:** 255,000 tpy (commissioned 2001)
**Polypropylene plant capacity:** 80,000 tpy (commissioned 1992)
**BASF Petronas Acrylics Complex capacity:** crude acrylic acid 160,000 tpy; glacial acrylic acid 20,000 tpy; butyl-acrylate 100,000 tpy; 2-ethylhexyl acrylate 60,000 tpy (commissioned 2000)
**BPC Oxo-Alcohols/Syngas Complex capacity:** 2-ethylhexanol 80,000 tpy; phthalic anhydride 40,000 tpy; plasticisers 100,000 tpy; butanols 160,000 tpy; syngas 170,000 tpy (commissioned 2001)
**BPC Butanediol Complex capacity:** 100,000 tpy (commissioned 2004)

**(3) PUTRAJAYA**
Distribution terminal

**(4) MALACCA Group III base oil plant (under construction)**
**PSR-1 capacity:** 114,300 bpd (on stream 1994)
**PSR-2 capacity:** 130,000 bpd (on stream 1998)
**LNG regasification terminal, offshore Malacca**
**Capacity:** 3.8 million tpy
**Mechanical completion:** June 4, 2013

**(6) GURUN**
**Ammonia and urea plant capacity:** ammonia 375,000 tpy; urea 600,000 tpy; methanol 66,000 tpy; urea formaldehyde 5,700 tpy (commissioned 1999)

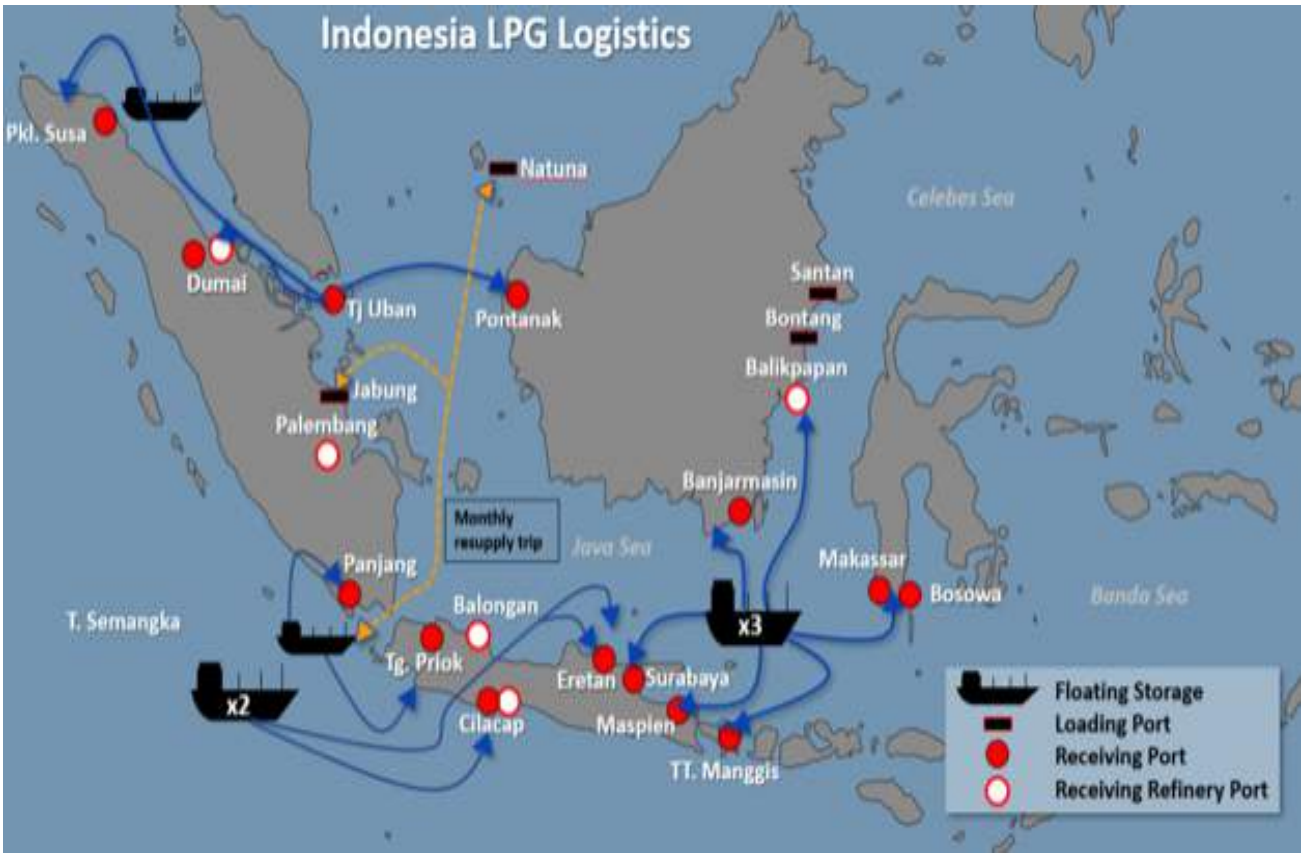
**(7) BINTULU PETRONAS LNG COMPLEX**
**LNG processing and export capacity:** 4 million tpy
**Trains:** 8 trains, with Train 9 due to add 3.6 million tpy in 2015
**Ammonia and urea plant capacity:** urea 600,000 tpy; ammonia 400,000 tpy (commissioned 1984)

**(8) LABUAN**
**Methanol plant capacity:** 660,000 tpy;
**Mega Methanol Project:** 1.7 million tpy
**Crude oil terminal and gas terminal:** under expansion
**Facilities:** Asian supply base, logistics support centre
**Total area:** 1.4 square kilometres
**Shipyard**
**Total area:** 392,000 square metres
(Commissioned 1984)

**(10) SABAH OIL AND GAS TERMINAL (UNDER CONSTRUCTION)**
**Expected on stream:** 2014
**Projected capacity:** 300,000 barrels of oil per day; 35.4 mcm (1.25 bcf) of gas per day

**(11) SIPITANG OIL AND GAS INDUSTRIAL PARK, SABAH**
**Project start date:** 2010
**Size:** 16.6 square kilometres
**Facilities:** petrochemicals complex, bulk storage, refinery, fabrication yards, ammonia plant, urea plant, granulation plant, integrated utility units, jetty facilities
**Ammonia plant capacity:** liquid ammonia 765,000 tpy
**Urea plant capacity:** granulated urea 1.3 million tpy
**Construction began:** 2012
**Expected on stream:** 2015

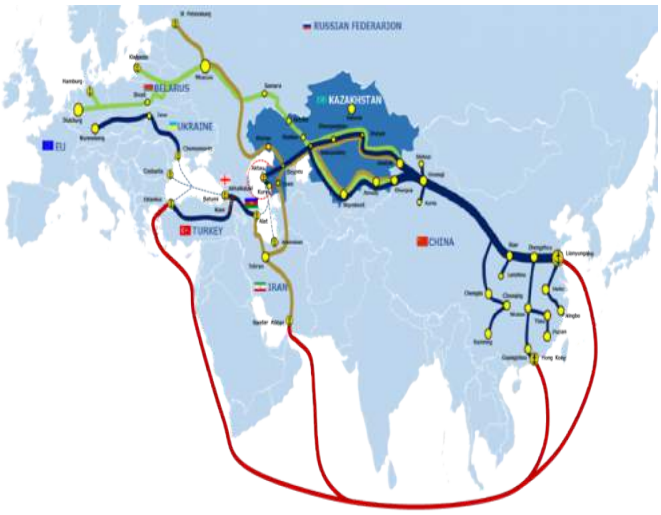
**(12) PENGERANG INTEGRATED PETORLEUM COMPLEX (under construction)**
**Pengerang Independent Deepwater Petroleum Terminal**
**Total storage capacity:** liquid petroleum products independent storage 1.3 million cubic metres
**Phase 1-A:** Q1 2014
Storage capacity: 432,000 cubic metres
**Phase 1-B:** Q3 2014



**Kazakhstan Kuryk port**

The terminal is designed for transshipment of oil, bulk oil cargo, and LPG, is located on the territory of 26 hectares, and will be equipped with two berths. The depth at the berths is 7 meters. The terminal has capacity of 300,000 tons per year.






**Kochi LPG terminal - India**

Indian Oil Corporation is all set to re-start construction activities at its 22 billion euro LPG import terminal-cum-pipeline project at Puthuvypeen near Kochi. The Kochi projects consists of an import terminal, multi-user liquid terminal (MULT) jetty, Kochi-Salem pipeline and the bulk LPG terminal at Palakkad with a total investment of 22 billion euro. Of this, the 2.25 billion euro jetty is ready and the company has invested another 1.6 billion euro for construction activities.

**India's LPG imports expected to grow**

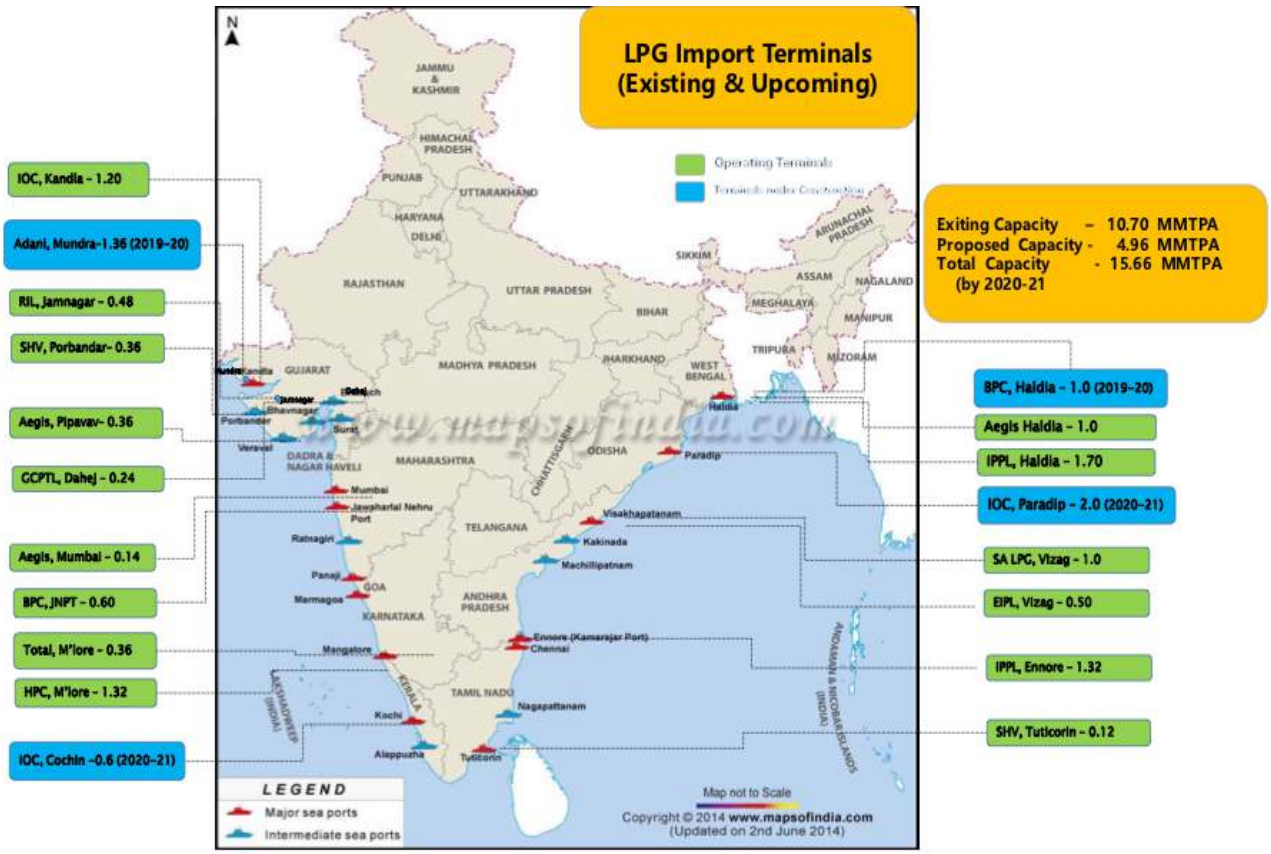
Indian Oil Corporation aims to complete the expansion of its Gujarat refinery in Vadodara to 18 million mt/year by 2020 and the Panipat refinery capacity to 25 million mt/year by the end of fiscal 2020-21. Hindustan Petroleum Corp. Ltd. aims to almost double Visakhapatnam's capacity to 15 million mt/year by March 2020. India's big refinery project in Maharashtra, being developed by state-owned IOC, HPCL and Bharat Petroleum Corp. Ltd. will start around 2022-2023, while a HPCL project in Barmer is due by March 2023.Privately run Reliance Industries aims to raise total capacity at its Jamnagar refining complex to 100 million mt by 2030.



Major Ongoing Projects

- Up-gradation of Refineries for improving yield of LPG
- Greenfield LPG Import Facilities at Kochi (0.6 million mt/year), Paradip (2.0 million mt/year), Haldia (2.0 million mt/year) & Mundra (1.36million mt/year)

- Brownfield expansion of Kandla LPG Import facilities from 0.6 to 2.5 million mt/year




**LPG hub in Mer Rouge**

Petredec (Mauritius) Ltd operates a 15,000 Mt LPG storage terminal in Mer Rouge, Port Louis. It serves as a central hub for LPG supply to East Africa and the Indian Ocean islands. The jetty can accommodate the largest LPG carriers with a capacity of 84,000 cubic metres.



**Sri Lanka, LPG transshipment terminal**

The Laugfs LPG Terminal is an important energy infrastructure in the Indian Ocean, having strategically located amidst key international maritime trading routes connecting west to east.

With a projected annual export value of US $ 500 million, the 30,000 mt LPG terminal represents a significant investment in infrastructure development in Sri Lanka. The new LPG Transshipment facility will also serve to initiate coastal shipping services between Hambantota and Colombo ports for the first time in the country. Strategically located in close proximity to some of the largest emerging LPG markets and key international trading ports in the region, the Laugfs LPG transshipment terminal will garner multiple benefits to the regional LPG players, elevating its significance as a central LPG hub in South Asia. With tremendous opportunities to support the regional growth of the LPG industry, plans are also underway for the capacity to be extended to 45,000 mt by the completion of the second phase of the project, marking a total project investment of US $ 85 million. The Laugfs LPG terminal will operate as a central hub for LPG importing, re-exporting as well as provisioning to retailers.



### 4.1.3. Europe

**Port of Ploce becoming the main Adriatic port for ships of deep draft**

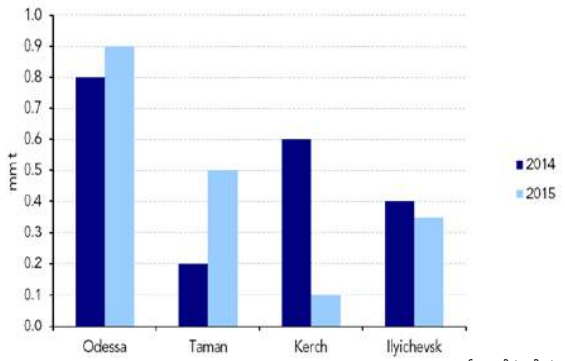
VTTI, a global independent operator for energy storage and Energia Naturalis Holding (ENNA) have signed an agreement by which VTTI acquires 70% of Adriatic Tank Terminal (ATT) at the Port of Ploce, the main Adriatic port for ships of deep draft. VTTI and ENNA together will expand and manage the newly constructed terminal in the Port of Ploce. VTTI will operate additional capacity, with significant new capacity for the storage of LPG, by which will be used the latest technology. There is 60,000 m3 for storage of LPG.




It is the largest new project for the storage of liquefied petroleum gas (LPG) in the heart of the Adriatic. In the future, additional space would allow construction of the third phase, which would provide additional storage capacity of at least 100,000 m3 of petroleum products. It is one of the largest private investments in the Republic of Croatia, whose planned amount is €.135 million

**Black Sea LPG terminals**

Main Black Sea LPG exporting ports – 2014 vs 2015



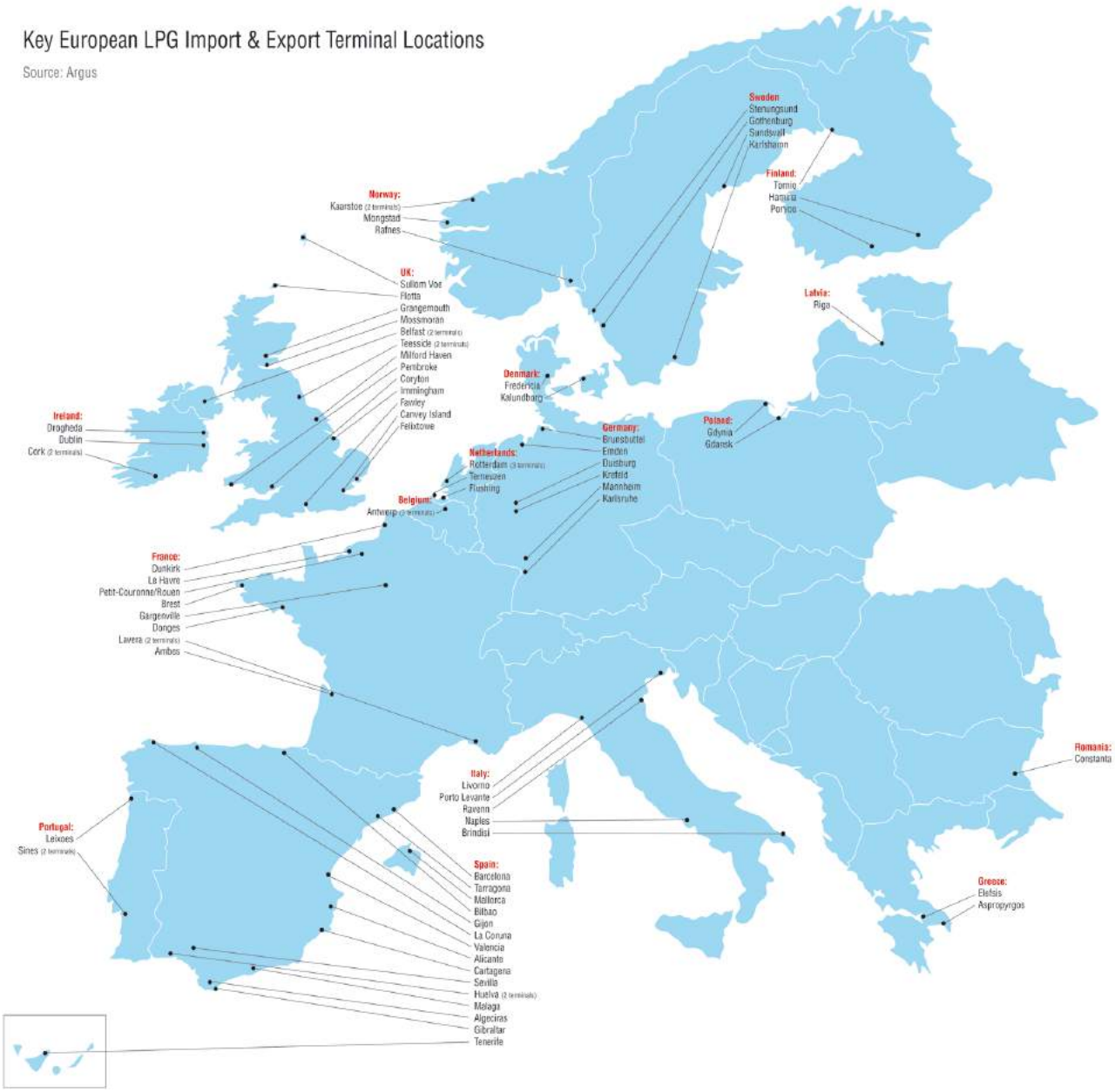

Source: Poten, Reuters

Black Sea LPG Ports




Source: Poten & Partners

**Major LPG import/export terminals in Europe**




- Belgium: Antwerp (3 terminals) Denmark: Fredericia, Kalundborg
- Finland: Hamina, Porvoo, Tornio
- France: Ambes, Brest, Donges, Dunkirk, Gargenville, Lavera (2 terminals), Le Havre, Petit-Couronne/Rouen
- Germany: Brunsbuttel, Duisburg, Emden, Karlsruhe, Krefeld, Mannheim
- Greece: Aspropyrgos, Elefsis
- Italy: Brindisi, Livorno, Naples, Porto Levante, Ravenna
- Ireland: Cork (2 terminals), Drogheda, Dublin Latvia: Riga
- Netherlands: Flushing, Rotterdam (3 terminals), Terneuzen Norway: Kaarstoe (2 terminals), Mongstad, Rafnes
- Poland: Gdansk, Gdynia
- Portugal: Leixoes, Sines (2 terminals)

- Romania: Constanta
- Spain: Algeciras, Alicante, Bilbao, Barcelona, Cartagena, Gibraltar, Gijon, Huelva (2 terminals), Mallorca, La Coruna, malaga, Sevilla, Tarragona, Tenerife, Valencia
- Sweden: Gothenburg, Karlshamn, Stegnunsund, Sundsvall
- UK: Belfast (2 terminals), Coryton, Canvey Island, Fawley, Felixtowe, Flotta, Grangemouth, Immingham, Milford Haven, Mossmoran, Pembroke, Sullom Voe, Teesside (2 terminals)

**Turkey**

**Alanya Aytemiz New Terminal**



- Maximum DWT 50000
- Max Loa 225 meters
- Max Beam 30 meters
- Depth @ Dolphin 20 meters

Other Terminals in Turkey for VLGC sizes are:

- Dörtyol Aygaz/Ipragaz Terminal
- Dörtyol Milangaz Terminal
- Dörtyol Petgaz Terminal
- Dörtyol Yeniyurt Terminal
- Tüpras Aliaga Refinery
- Milangaz Aliaga terminal
- Tüpras Tutunciftlik Refinery
- Yarımca Milangaz Terminal
- Marmara Ereglisi Butangaz Terminal

**LPG terminal in Tileagd, Romania**

MOL Romania has completed the construction of the LPG terminal in Tileagd, Bihor County. The investment in the new facility, covering an area of over 10,000 sqm, has exceeded 2.3 million euro. The terminal, which is perfectly operational, includes four LPG tankers with a total storage capacity of 600 cubic meters, four discharge/charge pumps connected to two compressors – designed for an annual capacity of up to 30 kton. The facility is equipped with a fully automatic, computer-controlled charging system and complies with all regulations on occupational safety and the environment.
The gas is stored in terrestrial tanks, equipped with state-of-the-art safety and protection systems, including automatic volume and temperature measuring devices, fixed fire extinguishing systems, as well as early detection and alarm sensors. The terminal is also provided with a vapor recovery unit to reduce emissions of volatile organic compounds, complying with the highest standards in the field. It is estimated that the new facility will reach annual delivery 30 kton by 2020.

### 4.1.4. Middle East

**LPG terminal in Aqaba**

The terminal can receive large oil vessels with storage capacities of up to 25,000 tonnes and has an unloading capacity of 300 metres per hour. The 23 million euro terminal project increasing the efficiency of importing LPG.



### 4.1.5. USA

LPG terminals that are currently operational are:

| Operational Terminals | Location | Capacity (bbl/d) |
|---|---|---|
| Targa | Galena Park Texas | 289,000 |
| Enterprise | Houston Texas | 249,000 |
| Petrogas Ferndale Terminal | Ferndale, Wash | 30,000 |
| DCP Partners Chesapeake | Chesapeake | 8,000 |
| Sunoco Logistics Partners | Marcus Hook | 50,000 |
| Sunoco Mariner South | Nederland Texas | 197,000 |
| Enterprise Expansions | Houston Texas | 279,000 |
| Occidental Petroleum Corp. | Ingleside, Texas | 80,000 |
| Phillips 66 Freeport Terminal | Freeport, Texas | 144,000 |
| Sunoco Marcus Hook Expansion | Marcus Hook | 175,000 |
| Altagas BC Terminal | British Columbia | 38,000 |
| Sea-3 Newington | Newington | 15,000 |
| Sea -3 Tampa Bay | Tampa Bay | 12,000 (2020) |

*Source: ICF international*

**ORIGIN Energy opened its new LPG terminal in Paget**

A state-of-the-art facility including 180 tons of storage, safer features and easier access for transport.

**Targa's Galena Park export terminal can load four ships simultaneously**

Enterprise Products Partners (EPP) has taken on the first-mover mantle and is the largest exporter of US LPG. The company has boosted the capacity of its Houston Ship Channel terminal in phases over the past few years to maintain its lead. The upgrade included docking facilities to load VLGCs up to 85,000$m^3$.

- US refiner Phillips 66 build a 6 mt/year LPG export facility alongside its Freeport oil terminal in Texas. The company expects to load 12 VLGCs per month once the new facility comes on stream.
- Occidental Petroleum, the US upstream independent, is also providing an outlet for surplus US LPG but its new Ingleside terminal will export less than its Texas counterparts. The 2.9 mt/year terminal was poised to commence operations, with shipments being handled by smaller gas carriers.

East coast liftings

- US shale plays are dotted around the country and the Marcellus and Utica deposits in the Pennsylvania and New York state area are among the largest and most prolific.
- Sunoco Logistics is the first to capitalise on the export potential of these resources. It has complemented its Nederland, Texas terminal with a new LPG and ethane export complex.



- Mariner East, on the Delaware River at Marcus Hook near Philadelphia. Like EPP's Houston terminal, Mariner East is a phased project over several years.
- Marcus Hook boasts fully refrigerated tankage for LPG and ethane and five underground NGL storage caverns.
- Some 450km to the south in Virginia, DCP Midstream has begun to load butane cargoes for export at its 235,000 tonnes per annum. Chesapeake terminal. A converted propane-import terminal, Chesapeake is expected to handle two to three export cargoes per month.

West coast

- The US west coast has not as yet figured prominently as an exporter of seaborne LPG cargoes, with only Ferndale in Washington State shipping the occasional summer cargo of butane to Asia and Latin America. However, evolving conditions point to a change. Now that its traditional US overland pipeline market has evaporated, Canada is looking for new outlets for Alberta's plentiful NGL resources. Another consideration is the fact that the western shores of North America are only 12 days' sailing from Asia. Calgary-based Petrogas Energy purchased the Ferndale terminal from Chevron in 2014 and plans to increase its 900,000 tpa export capability. The target products are Alberta-sourced propane and butane; the target customers, buyers in Asia. Since the Petrogas acquisition two other firms have announced plans to build LPG export terminals on the US west coast.
- Sage Midstream is seeking to construct a 1.4 mt/year installation at Longview, Washington and a project unveiled by Pembina Pipeline calls for a 1.1 mt/year complex at Portland, Oregon. Ferndale is connected by rail to Alberta's LPG collection points, and Sage and Pembina plan to offer similar tank car deliveries by rail.

### 4.1.6. Canada

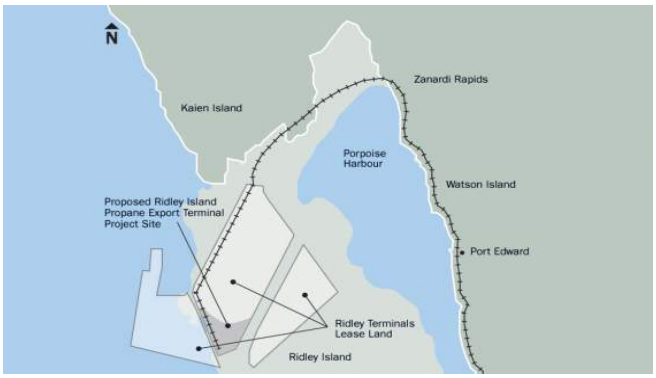
Western Canada produces about 150,000 bbl/day of LPG, which was traditionally sold to consumers in Ontario. LPG demand in Western Canada is estimated at only 25,000 bbl/day. he Middle East is currently the world's largest LPG exporter. The US Gulf Coast has been rapidly expanding LPG exports to Asia in the past 5fiveyears, with transit times closer to 25 days. LPGs are used as a petrochemical feedstock but are also increasingly being used to displace kerosene for heating and cooking.

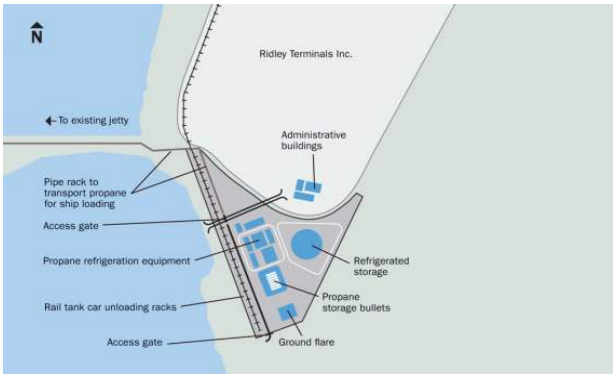
**Ridley Island Export Terminal**

AltaGas announced a Final Investment Decision on the Ridley Island Propane Export Terminal. The Project is expected to be the first LPG export terminal on Canada's west coast. The Project is located on Ridley Island near Prince Rupert, British Columbia, on a section of land leased by Ridley Terminals Inc. from the Prince Rupert Port Authority. The brownfield site has a history of industrial development and benefits from excellent railway access and a world class marine jetty with deep water access to the Pacific Ocean.



It has been designed to ship up to 1.2 million tonnes of LPG per year. LPG from British Columbia and Alberta natural gas producers will be transported to the Facility using the existing CN rail network. It is estimated that the proposed Facility will offload approximately 50 to 60 rail cars per day and deliver by marine transport approximately 20 to 30 cargos of propane per year to market. The Facility is estimated to cost between $450 million and $500 million, and is expected to be in service by the first quarter of 2019.







The terminal is estimated to cost between $450 million and $500 million. The export terminal should hopefully alleviate some of the oversupply in Western Canada's propane market.

## 4.2. Market Drivers

The main drivers of LPG bunkering growth are the rising environmental concerns coupled with government initiatives towards adoption of LPG as ship fuel.

- Increased availability of LPG supply will drive to long term growth in demand for LPG as fuel.
- Major port trading hubs are well located to the existing LPG storage facilities that could supply LPG bunker for ships, if demanded by owners.
- Desire for charterer's and shippers to improve green credential.
- Gas fuelled fleet "projected" to grow to 250 by 2020, so there is an increased awareness for clean fuels.
- Desire for charterer's and shippers to improve green credential.
- Gas fuelled fleet (mainly LNG plus LPG) "projected" to grow to 250 by 2020, so there is an increased awareness for all clean fuels.

## 4.3. Barriers to Growth

There are several specific barriers, which may hinder the development of LPG bunkering infrastructure. Key issues are highlighted below. The Recommendations Chapter proposes suggestions to overcome these barriers.

With all the possible alternatives to polluting HFO, it is easy to wonder why none of the alternative fuels have been adopted by the shipping industry on a large scale. The explanation lies in several barriers and challenges that inhibit deviation from the status quo.

### 4.3.1. Difficult Regulatory Challenges must be addressed to enhance market opportunities- Lack of LPG Bunkering Operation Standards

Standards (at international level or regional/local level) for bunkering procedures, training, and equipment are necessary to ensure safe LPG bunkering operations for LPG-fuelled ships via bunker vessels, trucks, onshore installations, and portable tanks. These are not well developed today.

### 4.3.2. Upfront Investment Cost of LPG Infrastructure

Limited LPG bunkering infrastructure (along also other alternative fuels infrastructure) has been blamed for holding back the shipping industry's adoption of LPG as a fuel. It's a textbook chicken-and-egg problem: Fleet operators will not switch to LPG if they cannot be confident of supply, while suppliers will not invest if they do not see sufficient demand. Cost is the primary decision factor for the majority of ship owners, fleet operators, port authorities and LPG distribution companies in this sector. With strict budgetary pressures, many ship owners, charterers and fuel suppliers remain focused on immediate costs rather than long-term savings. Coordination and cooperation between port developers, ship owners, charterers and LPG distribution companies can be particularly difficult with ships in international trades.

### 4.3.3. Uncertainties in Future LPG Price Levels: The Main Drawback

LPG is lower priced than LSFO on a heating value equivalent basis. The main drawbacks of LPG are the price difference between LPG and HFO and mainly the uncertainties in future LPG price levels. Evidently, there is currently no LPG bunkering price and thus it is difficult to make accurate comparisons between competing fuels. This also explains why for the moment only LPG carriers have expressed an interest in using LPG propulsion.

### 4.3.4. Awareness/Perception: LPG Infrastructure, Barges and Ships need to be Considered by Stakeholders

Raising awareness of the existence of LPG bunkering infrastructure is the first major challenge. There is information imbalance which results from the complex nature of comparing the wide variety of alternatives fuels over a large spectrum of interdependent factors, which requires a great deal of data, transparency along the entire value chain, and complex modelling. Public and political awareness about LPG benefits as fuel remains the strongest weakness in the marine market.

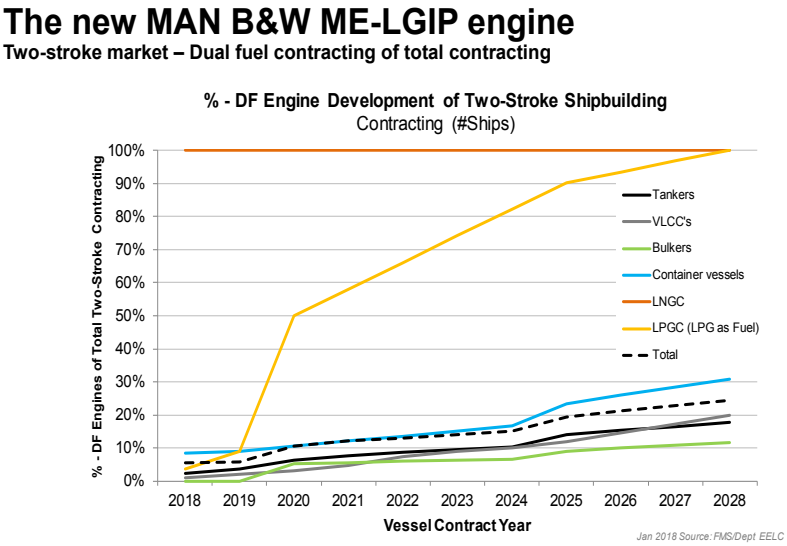
### 4.3.5. Complex Stakeholder Structure and the International Nature of Maritime Shipping

Many interdependent stakeholders – i.e. ship owners, ship operators, port authorities – each differently influence the choice of the fuel used on-board the ship fleet, driven by individual financial incentives and sustainability agendas. In

the marine sector with low operating margins and high investments in ships with long life cycles (around 25 years), it is understandable that few players want to commit to an alternative solution under a high level of uncertainty.

## 4.5. LPG Potential Bunker Fuel Market Size

Today LPG is becoming a technically and economically feasible option as an alternative fuel for shipping. According to MAN, by 2028, all LPG VLGC's new builds and about 30% of containerships new builds are going to use LPG as fuel.




IHS Markit recently was mentioned 300 VLGCs as candidates.

Following the above estimations, LPG bunker fuel global consumption could be of the order of 100,000 tons around 2022 (through new builds in order), and is expected to increase rapidly the following years.

According to GECF[10] GGM, in 2040 global consumption of bunker fuels may reach 319 mtoe (millions of tonnes of oil equivalent) while global LPG bunker fuel consumption could be reaching 10 mtoe. Thus, in 2040 LPG bunker fuel share is expected to reach 3% of the bunker fuel market, while its share in the global LPG market is anticipated to be at around 2-2.5%.
LPG consumption per VLGC is estimated to 10000-14000 tons per year depending on many factors.

Table below gives estimated LPG consumption per ship type (seagoing)

| LPG Consumption per Ship type | mt/hr | mt/yr |
|---|---|---|
| VLGC 84.000cbm, MAN 2-stroke Dual Fuel engine (24hr sail, 250 d/yr) | 1.90 | 11400 |
| Containerships (24hr sail, 250 d/yr) | | |
| Mega Container ~ 20K TEU | 2.50 | 15000 |
| New Panamax ~ 14K TEU | 1.70 | 10200 |
| Feeder Max ~ 4K TEU | 0.50 | 3000 |
| Small Bulk Carrier and Tanker (24hr sail, 250 d/yr) | 1.90 | 11400 |
| Ferry with COGES (16hr sail, 250 d/yr) | 2.00 | 8000 |
| Ferry with Dual Fuel engine (16hr sail, 250 d/yr) | 2.70 | 1080 |
| High speed passenger catamaran ~ 350pax (16hr sail, 250 d/yr) | 1.00 | 4000 |

[10] The Gas Exporting Countries Forum (GECF) is an international governmental organization which provides the framework for exchanging experience and information among Member Countries

## Chapter Five

# Recommendations

The Roadmap section above identified the critical barriers to market uptake for marine engines with LPG. In this section, recommendations on how each of these barriers can be overcome are presented, especially as regards bunkering issues, and which type of market actors have a role to play.

### 5.1. Harmonisation of Regulations is an issue

- **Contacting** various legislators, regulators, societies such as International Association of Classification Societies (IACS), Society of International Gas Tanker and Terminal Operators (SIGTTO) and Society for Gas as Marine Fuel (SGMF) in order to promote the use of LPG as marine fuel and rules for LPG bunkering procedures. ROLE FOR ASSOCIATIONS.
- **Lobbying** to ensure worldwide standards and certification regulations for bunkering procedures. Associations, LPG companies and ports must ensure that policy-makers and regulators develop safe, reliable regulations. ROLE FOR ASSOCIATIONS.
- **Developing** safety measures to allow bunkering while passengers on board. ROLE OF ASSOCIATIONS.
- **Supporting** efforts to develop revised regulations. ROLE OF ASSOCIATIONS.

### 5.2. Customer Economics- Investment for Ship Owners and Fuel Suppliers is the Greatest Challenge

- **Providing subsidisation** could bring down the upfront cost, need to seek subsidy sources. ROLE OF INDUSTRY ASSOCIATIONS AND GOVERNMENTS.
- **Lobbying to ensure that LPG as engine fuel in marine industry receives a fair level of incentives t**o be on a level playing field with other competing technologies such as diesel, CNG, LNG. This will contribute to accepting an LPG engine as a preferable option. ROLE FOR INDUSTRY ASSOCIATION.
- **Price indexing and the wider use of long-term LPG contracts can be used to help mitigate the risk of wide LPG price fluctuations, and its associated unpredictability.** This would give existing and new customers greater confidence in future fuel prices of the fuel and therefore in the future commercial viability of their operations. The use of longer term contracts is more common in LNG markets than in LPG. LPG is more exposed to, for example, seasonal changes and short-term shifts in the supply-demand balance. In addition, while diesel prices are generally higher than those of LPG currently, the volatility can often mask this feature in the eyes of end users. ROLE OF LPG DISTRIBUTORS, SUPPLIERS.
- **Providing incentives** will bring down either upfront costs or running costs. ROLE OF GOVERNMENT.

### 5.3. Uncertainties in Future LPG Price Levels: A Concern for a Ship-Owner to Invest on LPG-Fuelled Ship

A major hurdle to the uptake of alternative fuels is the either comparatively higher cost of the fuels, or the high retrofitting cost for running on relatively cheaper gaseous fuels, which thus limits economic incentives of switching from cheap HFO. However, this cost barrier is expected to fade from 2020 onwards, with the advent of stricter global emission norms. Economies of scale should in the long-term result in a decreased cost of LPG and an increased access to capital for retrofitted ships that spend most their time in ECAs. Full price competitiveness of low carbon alternatives in the

short- and medium-term can however only be achieved if GHG pollution in the shipping industry is being penalized by a set of carbon taxing measures. ROLE OF POLICY MAKERS & GOVENMEMENT.

## 5.4. Awareness for Decision Makers: Shared vision with marine, ship owners, ship operators and traders and fuel suppliers need to be considered

- **Stakeholders need to continue to collaborate** to support current and proposed marine LPG initiatives. There are major potential environmental and economic benefits to be realised if LPG is adopted as a marine fuel. ROLE OF ALL STAKEHOLDERS.
- **Marketing/awareness-raising activities** involving for example information dissemination demonstrating real technology performance, applicability and potential, targeted marketing events for ship-owners and operators,, information/training events, sector exhibitions, etc. ROLE FOR ALL MARKET ACTORS: ASSOCIATIONS, LPG DISTRIBUTORS.
- **Demonstrate** of LPG Bunkering infrastructure data. ROLE FOR ASSOCIATIONS and LPG DISTRIBUTORS.
- **Publishing** information documents and materials (brochures, charters of benefits etc.) with all types of related information, including safety, easily accessible to the stakeholders to increase understanding and address potential concerns related to LPG infrastructure.

## 5.5. Complex Stakeholder Structure and the International Nature of Maritime Shipping

- Ship builders and engine manufacturers influence the fuel choice by deciding on propulsion and abatement technologies on-board ships in the order fulfilment process.
- The shipping operators, who either own or lease ships, order the fuel which is compatible with the ship's propulsion technology and influence the fuel demand.
- Port authorities and terminal operators are responsible for providing necessary fuel bunkering infrastructure and fuel security at the ports.

# Abbreviations

| | |
|---|---|
| Bbl/d | Barrels per day |
| BTS | Barge to Ship |
| FSU | Floating Storage Units |
| FSV | Floating Storage Vessels |
| EIA | Energy Information Administration |
| GHG | Greenhouse gases |
| HC | Hydrocarbons |
| IGC | International Gas Code（Code for the Construction and Equipment of Ships Carrying Liquefied Gases in Bulk) |
| IGF | Code of Safety for Gas-Fuelled Ships |
| IMO | International maritime organization |
| LEZ | Low emission zones |
| LFL | Lower Flammability Limit |
| LSHFO | Low Sulphur Heavy Fuel Oil |
| MARPOL | International Convention for the Prevention of Pollution from Ships |
| MMBtu | Mcf Millions of BTUs |
| Mtoe | Million Tonnes of Oil Equivalent |
| NMHC | Non-methane hydrocarbons |
| MoS | Motorways of the Sea |
| mt | Metric tonnes |
| NOx NO and $NO_2$ | Nitric oxide and nitrogen dioxide |
| OEM | Original equipment manufacturer |
| PM | Particle mass |
| PN | Particle number |
| PPM | Parts per million |
| PTS | Port to Ship |
| THC | Total hydrocarbons |
| VOC | Volatile organic compounds |
| VRLs | Vapour return lines |
| STS | Ship to Ship |
| SPM | Single Point Mooring |

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# LPG for Marine Engines
# The Marine Alternative Fuel

## Commercial, Passenger, Offshore Boats/Ships, Recreational Crafts and Other Boats









## Innovation & Technology

# The World LPG Association

The WLPGA was established in 1987 in Dublin, Ireland, under the initial name of The World LPG Forum.

It unites the broad interests of the vast worldwide LPG industry in one organisation. It was granted Category II Consultative Status with the United Nations Economic and Social Council in 1989.

The WLPGA exists to provide representation of LPG use through leadership of the industry worldwide.

# Forward

A great man once said “To know something and not do it is the same as not knowing it at all”. What we take for granted today was impossible just a few years ago. The quick adaptation of LPG as a fuel in the marine sector would be a great step forward for the environment, cleaner air and cleaner water. With its lower cost of implementation and its readily available infrastructure, LPG, an exceptional energy, has significant advantages over other alternative fuels. As a pioneer in LPG marine applications, I see as my maritime mission to assist in the rapid adaptation of this exceptional solution changing the world for the better.
I believe this report, thanks to the World LPG Association, creates that ripple in the water that can carry across the oceans.

Capt. Bernardo Herzer, chair of the WLPGA Marine Group.

# Acknowledgements

This report has been developed by the Innovation & Technology Network of WLPGA.

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# LPG for Marine Engines

## The Marine Alternative Fuel

### Commercial, Passenger, Offshore Vessels, Recreational Crafts and Other Boats

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## Chapter One

# Introduction

The aim of this report is to **promote understanding amongst the LPG industry and beyond, of the technical possibilities, applications and market potential of LPG for Marine engines**. Ultimately this is to inform the LPG community of the numerous opportunities in the various related segments, of current development in the gaseous fuel market and of actions to take, in order to "pave the way" for take-up in the marine routes.

The report scope includes:

- A scan of the market for **Marine LPG engines** and even more in this case for **Marine engines and particularly those Gas Marine engines,** which after additional development or conversion could use LPG as a fuel. This scan covers primarily Europe, US, Asia, Japan and some highlights from other parts of the world.
- Identification of market characteristics and marine engine applications which are more promising for LPG as Marine fuel.
- Coverage of commercial and passenger vessels as well as emerging developments in inboards, outboards recreational boats and other crafts.

The main objective is besides giving a bird-eye's view snapshot of the sector as a whole, to identify concrete opportunities for the LPG industry.

This report contains:

- **A 'fact sheet'** giving an overview of the current marine LPG and other gaseous fuel technologies, main players in the value chain and market status.
- **A 'roadmap'** providing stakeholders with different types of boat propulsion systems, exploring the market outlook for each technology and identifying the drivers and barriers for future growth.
- **Recommendations** targeting stakeholders and association members on how to overcome the barriers for entering the shipping sector and also on maximising the market opportunity in existing smaller waterborne vessels.

## Chapter Two

# Executive Summary

Global marine propulsion engine revenue market is expected to reach $12 billion by 2022, growing yearly at around 4.1% from 2016 to 2022[1] and it is expected to witness robust growth during the forecast period owing to various ongoing government investments in shipbuilding industry and inland waterways. Diesel marine propulsion engines (including scrubbers) have led the overall market, accounting for 70% in 2015.

The increase in production and sales of ships globally and the rise in international seaborne trade, partly also due to increase in demand for resources such as crude oil, coal, steel, and iron from developing countries, drive the market growth. Over 90% of the world's goods by weight and volume are transported by sea. Offshore exploration and production is expected to grow to 45% from 35%, over the next decade.[2] However, stringent environmental regulations and large capital investment required to set up new manufacturing facilities hamper the market growth. Irrespective of these challenges, rise in usage of inland waterways and advancements in technologies, such as new alternative fuel propulsion engine technologies, are expected to provide various opportunities for these technologies and boost market growth.

The use of LPG as an engine fuel is the most commonly accepted alternative fuel in the world today. Despite this, LPG has not made its entry yet at any significant level into the marine market segment. LPG as propulsion fuel is today almost absent from the shipping sector and especially from commercial vessels, where the vast majority of engines are diesel, and alternative fuels solutions as LNG and CNG continue their growth. In smaller commercial and recreational vessels with inboard and outboard engines, LPG has been also little exploited up to now, although there are some areas/countries where it has indeed been used.

However, regarding larger commercial and passenger ships, and in light of the 2020 IMO mandate, LPG is starting to get some attention as it stands as a likely alternative amongst the other gaseous fuels. Ship operators, with traditional propulsion plants and fuels, cannot meet the new 2020 regulations without installing expensive exhaust after-treatment equipment or switching to low-sulphur diesel, low-sulphur residual, or other alternative fuels, all of which impact bottom-line profits. As attention turns to an array of possible solutions, heavy-sulphur fuel oil with scrubbers, distillates, blended fuels and LNG, to comply with the IMO's 0.5% global sulphur cap regulation, LPG may gain more acceptance as a viable solution, as compared to LNG, which in reality, is more problematic and expensive to implement.

LPG supply surplus is another element in favour, with surpluses ranging from 15 to 27 million tonnes per year[2], which are either used or "lost". The dropped prices of LPG (comparatively also with LNG) driven by the shale gas revolution are also an important driver for market entry. Shipbuilders are already considering vessel designs that use LPG as propulsion fuel.

There is no reason why LPG cannot be used in all sizes of vessels from the largest of ocean going ships, down to the smaller boats with inboard or outboard engines. LPG can play a major role in this changing environment and re-establish itself in the position that it deserves as an ideal alternative clean marine fuel.

Coordinated action from all related stakeholders is key to address the identified specific issues that hinder development and release the market potential.

## 2.1. Key Messages - Fact Sheet

**LPG when used as an engine fuel has numerous advantages and a largely untapped potential for marine engines.**

- The use of LPG as an engine fuel is one of the largest and fastest ones growing globally. The properties of LPG and namely its low emissions and its virtually zero particulate emissions, can have an immediate positive impact on air quality.
- LPG is a viable alternative gaseous fuel and it can be very much so, as a marine fuel for all sizes and types of boats and ships. It is true that the alternative fuels industry has grown dramatically for both liquid and gaseous fuels, but for LPG, although it is relatively easier and more economical to set it up on a vessel compared to LNG, the push remains still limited so far. Only recently, the shipping industry and more particularly the bunkering sector is considering a bigger role for LPG as a shipping fuel for the years to come.
- The bunkering infrastructure for natural gas is not mature, whereas for LPG there is already considerable existing infrastructure available around the world that can be used, storage facilities, export terminals, coastal refineries with loading/unloading facilities etc.
- For LPG carriers, there are even more benefits to use LPG as fuel and in doing so save bunkering time.
- Some ship owners and manufacturers seem to be getting ready to embrace LPG, and especially so with LPG prices being very attractive.

**The marine propulsion engine market is expected to witness robust growth during the forecast period owing to various ongoing government investments and new regulations in shipbuilding industry and inland waterways**.

- It is true that the availability of large LPG fuelled engines is very limited today. However, variants of large engines and propulsion configurations fuelled by natural gas have been developed, which makes eases the way for further development of such engines to run on LPG.
- Due to advancement in technology, diesel or alternative fuel engines and gas turbines have attained greater market penetration.
- Small inboard and outboard engines are almost exclusively targets for LPG, either as conversions similar to Autogas vehicles, or as OEM models as those of LEHR and recently also of Tohatsu.
- Electric hybrids as a marine propulsion technology, have been used for many years, and recently have seen their growth as a solution to improve efficiency, reliability and modulability of the whole powertrain systems of most types of ships, boats.

**The Marine engines and propulsion system technologies segment** can be divided into petrol, diesel, LPG, LNG, and other propulsion system technologies as gas and steam turbines, hybrids etc.. In summary, a categorisation of engines that can use LPG as a fuel, could be as below:

- **Spark-ignited "Petrol-LPG bi-fuel or LPG only" engines**, first developed for the land-based power industry with simplicity and good overall performance at lowest total emissions as prime requirements. They initially came into the marine industry as engines for outboard and inboard engines.

- **Diesel gas engines with direct LPG injection** first appeared in the offshore industry where fuel flexibility and very high-power density was of prime attraction. A concept unique in posing no particular requirements to the self-ignition stability of the fuel gas and its diesel operating principle ensuring very complete combustion of the gas fuel but at the cost of higher NOx emissions than other gas engine types. Its use in marine industry is limited.

- **Diesel-ignited LPG engines** with dual fuel capability originally developed for power plant use where their ability to operate both on liquid and gaseous fuels at high specific power was a particular advantage. They burn LPG and use marine diesel oil as pilot fuel. This is the most promising market, capable of operation on gas and/or GFO, in different applications such as container ships, bulk carriers, ConRo vessels, and LPG carriers. Development focus

was originally on low NOx emissions at high loads, recently also on part load performance and variable speed capability. The diesel-ignited gas/LPG engine was the first type to establish itself in the marine industry and is currently the dominating engine type in this market.

- **Gas turbines (could run on LPG)**, conventional gas turbines combined with power generator turbines to provide power to the ships propeller, a system of ship propulsion known as "split-shaft gas turbine". The gas turbine drive shaft contains the turbine starter, while the auxiliary pumps drive the different systems. The gas turbine hot exhaust gasses are fed into the power generator turbine. Gas turbine advantages are power density (i.e., high power in a light weight, small footprint), fuel flexibility and highly reliable Dry Low NOx emissions combustion system. They also provide superior availability for diverse military applications, ranging from patrol boats, corvettes, frigates, destroyers and cruisers. Other potential applications include hydrofoils, fast ferries, cruise ships, floating production storage and offloading vessels, offshore platforms, power barges, high-speed yachts and LPG carriers.

- **Outboard engines "Bi-fuel or LPG only"** have become a marine propulsion alternative in protected lakes and rivers, as well as fish farms, as a replacement of gasoline two and four stroke polluting engines from their exhaust, not to mention also spillages during refuelling, of detrimental effect on the water and aquatic wildlife. In addition, there are also noteworthy running cost benefits. The restrictions on the use of internal combustion engines on many protected areas leave LPG fuelled outboard and inboard engines as the prime alternative.

**The Marine engine applications and vessel types market could be categorized as follows:**

Large commercial ships, cargo ships, large ocean-going ships, VLGCs, tankers, bulk carriers, containerships, passenger ships of all types, offshore service vessels, towboats, dredgers, house boats, recreational craft, even military vessels, patrol and rescue boats and many more can be a target for use of LPG with varying attractiveness for each type, benefits and priority.

**LPG can compete economically with LNG and probably also with low sulphur fuel oil after the global sulphur cap changes to 0.5% for new builds.**

- Retrofits will be less cost efficient than new builds.
- The current global production of LPG and its future increase opens up possibilities for LPG as a marine fuel.
- The spatial distribution of LPG storage facilities favours LPG over LNG, since the development of a bunkering infrastructure remains a barrier.
- Market introduction for a non-drop-in fuel, such as LPG, will always be a challenge, but easiest implementation could be in LPG VLGCs, where fuel is already present (or can be bunkered in connection to cargo loading), and where handling of LPG is well known and safely managed, thereby reducing the distribution costs.
- LPG has the advantage of more economical implementation and largely available and less costly infrastructure, terminals, supply points. This is particularly important in certain sectors including small tankers, smaller container vessels and ro-ro ships that operate in coastal areas and on inland waterways where LPG supply infrastructure is always in proximity**.**

**Safety issues linked to the use of LPG as a marine fuel must be addressed, but these are no more challenging than for LNG. New technologies as those related to the use of LPG as marine fuel, as well as the use of LPG as a product itself, require competent operators hence adequate training.**

- Training in the specific installation and the handling of the product itself should always be part of any new project.

**Modern equipment and advanced technologies call for increased requirements for fuel quality and the same holds true also for LPG.**

- LPG quality can vary significantly from country to country.
- Although large marine engines are being designed to accommodate varying quality of fuels, smaller ones used in small boats in the recreational sector need high quality engine fuel. For such engines, having the LPG as an acceptable competitive alternative fuel for current gasoline and CNG/LNG fuelled small engines, the right "formula" can be based on the U.S. HD5 standard, but with low Sulphur (% by volume).
- Granted quality of LPG becomes particularly mandatory for professional and heavy-duty uses and marine outboard engines.

**The use of LPG as marine fuel is being discussed at a time when there is great attention on diesel emissions and pressure has been put on the sulphur levels in traditional maritime fuels.**

The environmental argument to convert from conventional polluting marine fuels, including diesel and gasoline, to gaseous fuels and LPG is very strong today, both due to regulatory pressures (new IMO emissions limits), and also increasing awareness of the carcinogenic effects of diesel emissions in general. All types of boats found on inland waterways, rivers and lakes where any form of fuel pollution can cause serious consequences to wild life, fish and the local environment become particular targets for LPG. Any spillage of gasoline and diesel will float on water and even the visual impact of it can be disturbing and lasting.

**The IMO recent emissions limits imposed on fuels used in the shipping industry and particularly in ECAs (emission control areas), force the industry to look at alternative fuels as a way of complying with the new limits.**

- CO2 emissions from shipping are double those of aviation.
- Maritime CO2 emissions could rise by 75% in the next 15 to 20 years.
- CO2 monitoring for all ships will establish a base line for future reduction.
- EU leading the way and a global system is under negotiation within the IMO.
- In 2018, large ships using EU ports will be required to report verified annual emissions.
- Stakeholder pressure to manage environmental and climate risks.

**As the shipping industry considers alternatives to HFO, part of the market will shift towards marine gas oil (MGO) and part towards alternative fuels**.

- Severe PM pollution is clear on emission maps of global shipping routes
- IMO implementing a global cap on Sulphur in HFO of 0.5% by 2020 (3.5% now)
- SECAs, limiting sulphur content of maritime fuels to 0.1%, are in place in North-America (USA and Canada) and Northern Europe (Baltic Sea, North Sea and English Channel)
    - Baltic Sea area: only for SOx.
    - North Sea area: only for SOx.
    - North American area: for SOx, NOx and PM.
    - United States Caribbean Sea area: for SOx, NOx and PM (came into force in January 2013 and will be in effect from January 2014).
- Three local sulphur control areas have been defined in China (Pearl River Delta, Yangtze River Delta and Bohai Bay)
- Marine vessels equipped with scrubbers will retain the advantage of using lower-priced HFO.
- Shipping that takes place **outside ECA** areas might choose HFO or low-sulphur fuel oil (LSFO) depending on future global regulations.
- Ships operating **partly in ECA** areas will probably choose MGO as a compliance fuel.
- Heavy shipping **within ECA** areas, however, might be incentive enough for a complete shift to **clean fuels**.

Leading marine propulsion engines manufacturers such as **Wärtsilä, Rolls-Royce, MAN, Caterpillar, and Cummins** have dedicated professional staff with expertise in the company's entire product lines for identifying specific and tailored solutions. The marine propulsion engines market is characterized by frequent mergers and acquisitions in a bid to achieve competitive advantage and extensive R&D.

**There are currently three main engines families in the market that can be used to run on LPG as a fuel:**

- In a Diesel cycle two-stroke engine, the MAN ME-LGI series 14,15 as offered by MAN
- In an Otto cycle, lean-burn, four-stroke engine, the Wärtsilä 34SG series, currently only for stationary power plants.
- In a gas turbine the LM2500 series, as offered by GE, possibly in combination with a steam turbine or CO2 turbine.

**The market of smaller commercial and recreational vessels with inboard and outboard engines is governed by different criteria, however environmental concerns, particularly in protected lake, river and sea areas, together with economic benefits will also be the drivers to shape the market in the years to come.**

- This market is new and largely based on retrofits and conversions (and some new OEM engine developments), particular attention needs to be played to the “marinization” of the engines, fuel systems and related equipment, to ensure good protection against corrosion from the sea water.
- There will also be a strong need for effective training of personnel at all levels in the distribution chain including the users, the introduction of proper procedures and the correct selection of equipment, to transfer and store the product as well as use it as a combustible fuel aboard the vessel.

**The role of the various stakeholders is instrumental in driving growth of LPG in the marine sector as an engine fuel**. All principal stakeholders from design offices, marine engine manufacturers, shipyards, classification societies, ship owners, cargo owners, ship operators, policy makers, regulators, governments, LPG industry distributors, associations, need to be addressed with coordinated actions.

**The next few years are bound to change the operations of the shipping industry, as there will be a tectonic shift in fuels used and as such, major conversion and retrofit projects on existing vessels. Ship owners will need to begin planning for future-proofing current new buildings.**

- Currently **LPG recreational boats and fishing boats** exist mainly in USA, Chile, Germany, Italy, Spain, UK, Turkey, the Nordic countries and also in the East as Indonesia.
- There are no large vessels using LPG as an engine fuel, although LNG fuelled 103 large vessels and other 97 are on order book. (Appendix 3)

**LPG carriers is an obvious target with significant additional benefits, the LPGreen example leading the way.**

- Other shipping segments of large vessels that have already started using natural gas (mainly LNG) as a fuel can also be a target for LPG, the approaching IMO regulations being a driver.
- All types and sizes of boats operating in protected areas and emission restriction areas, coastal passenger routes, coastal ferries, fishing fleets are also priority target as marine applications.
- The COGES project of GE and associated consortium in Korea is also another example that shows the direction that the industry wishes to take.

## 2.2. Key Messages – Roadmap

Whether new builds or retrofitted, LPG fuelled vessels are clearly to play a role in the future. More and more new-builds have been made LNG-ready, making it relatively easy to retrofit to LPG fuelling at a later point.

Short-sea routers, as well as ferries constantly operating between defined ports, are the main target sectors where LPG may offer the biggest advantages. This consideration becomes even stronger when the operation is influenced by sailing periods in Emission Control Areas (ECAs).

**Containerships, tankers, cruise vessels, offshore vessels, RoRo, LPG carriers and passenger ferries represent typical vessel fleets that could be converted to LPG operation**.

Taking all this into consideration it can be predicted that during the next ten years, LPG will find its way to new ship-builds. Utilizing the existing network and infrastructures in order to supply LPG at the necessity points in the world, LPG will be potentially the best solution for the new fuel regulation.

There is growing evidence to suggest that LPG will have a major opportunity to displace traditional marine fuels and to play in the marine market as:

- Emissions regulations today dictate the use of low sulphur fuels.
- Alternative fuels like LPG/propane are a viable choice – as they are almost all sulphur free.
- The higher costs of low sulphur diesel could make the use of alternatives a reality much sooner.

**There are several inherent characteristics which support the LPG marine fuel.**

- The increase in Global production mainly in Asia and North America creates market opportunities as a big number of “clean” ships will be required to be constructed and operated in that areas.
- The regulatory drive towards CO2 abatement initiatives in the light of 2020 regulations.
- Attractive LPG price.
- Global trade and industrial market growth.
- Adequate availability of bunkering infrastructure.
- Adequate supply of LPG product.
- Increasing awareness of the advantages of new technologies.
- Increasing number of new ship orders complying with regulatory developments for marine emissions.

**LPG is at least as attractive as LNG with shorter payback periods, lower investment costs and less sensitivity to fuel price scenarios.**

**LPG as marine fuel faces several strong barriers which need to overcome.**

- Customer economics: investment for ship owners and economics for fleet operators.
- Positioning LPG to policymakers and decision makers: Need to be on a level playing field with other alternative fuels.
- Technology development of new engines: In recreational sector, there is a slow rate with limited growth. In big vessels, there are few early development projects under development.
- Commercialization of the new engines: Sales, servicing and maintenance networks are required.
- LPG awareness for decision makers.: Shared vision with marine engine manufacturers, naval architects and designers, ship owners and ship operators need to be considered.
- Bunkering infrastructure: Development of bunkering infrastructure, uncertainty of LPG supply and bunker price are issues of concern for a ship owner to invest in LPG-fuelled ship.

## 2.3. Key Messages – Recommendations

**LPG industry stakeholders need to work together in a coordinated way in order to overcome the barriers and create opportunities for market entry in the shipping sector. Recommendations to engage stakeholders are briefly mentioned below.**

- Governmental incentives, financial support and technology development in order to overcome the economic challenge of new investments.
- R&D investment is absolutely key so as to accelerate technology development of new engines.
- Develop training support and distribution partnerships in new regions for facilitating commercialization and get engines to market.
- Position LPG to policymakers and decision makers. Lobbying is one of the most important activities to ensure this. Regulations and standards need to be issued wherever not available or not adequate.
- Participation in market specific conferences or new project developments for different types of vessels to raise awareness of LPG.
- Establishment of global network of LPG bunkering terminals. The situation is sometimes described as a “chicken-and-egg” dilemma. Until the bunkering infrastructure is in place, ship owners may not commit to LPG fuelled ships and visa-versa.

# Chapter Three

# Fact Sheet

This Fact Sheet provides an overview of the product, the major LPG engine technologies and their major applications in global regions and market segments. It provides a snapshot of the main stakeholders on the global market and addresses issues related to safety, quality and market status.

## 3.1. The Product – LPG as Marine Engine Fuel

The term "LPG", Liquefied Petroleum Gas, is applied to mixtures of light hydrocarbons which can be liquefied under moderate pressure at normal temperature but are gaseous under normal atmospheric conditions.

It consists predominantly of propane and butane (normal butane and iso-butane), propylene and other light hydrocarbons and its chemical composition can vary. In some countries, the mix varies also according to the season. Since LPG can be liquefied at low pressures at atmospheric temperature, its storage and transportation is easier than of other gaseous fuels. It is stored under pressure in tanks or cylinders.

LPG is produced either from natural gas processing – mainly – or from oil refining. LPG is a by-product of both these processes. At present, more than 60% of global LPG supply comes from natural gas processing plants, but the share varies markedly among regions and countries. **It is not only available and abundant in supply, but it is also economical and environmentally sound.**

**Production**



source: with kind permission of IHS [www.ihs.com]

The global LPG production in 2015, was 284 million tonnes[3], equivalent to about 310 million tonnes of oil by energy content, and is increasing by about 2% per year. In comparison, the fuel consumption in the maritime sector was estimated by IMO to be 307 million tonnes on average in the period from 2010-2012. The production increase has been most profound in North America and the Middle East. The production increase in North America in the last few years can be attributed to the substantial increase in shale gas production, which has turned the USA into a net exporter of LPG since 2012.

**LPG is a viable alternative gaseous fuel.**

It has high energy density compared with most other oil products and other alternative fuels and burns cleaner in the presence of air. It has high calorific value compared to other gaseous fuels and also high-octane number (but a low cetane number). Its high-octane number makes it suitable for spark ignition engines (SI), while its low cetane number makes it less favourable for use in large proportions in compression ignition engines (CI) – diesel engines.

**Transportation**

The global LPG trade was approximately 85 million tonnes in 2015 (Ref: BW annual report 2015), and hence about one third of the LPG is exported. LPG can be transported by three different ship types, depending on how the cargo is stored:

- refrigerated, typically at -50°C at close to ambient pressure.
- semi-refrigerated, typically at -10°C and 4-8 bar pressure.
- under pressure, typically at 17 bars, corresponding to the vapour pressure of propane at about 45°C.

There are currently about 200 very large gas carriers (VLGCs) that can transport some 80,000 m3 of LPG.

Semi-refrigerated ships typically have a capacity of 6,000 to 12,000 m3, whereas compressed LPG ships typically take

1,000 to 3,000 m3.

The transportation of LPG is covered by the International Code for the Construction and Equipment of Ships Carrying Liquefied Gases in Bulk (IGC Code), which is aimed at the safe carriage of liquids with a vapour pressure above 2.8 bar at 37.8°C, and applies to all ship sizes. If an LPG carrier was to be powered by LPG, this is in principle for this particular ship type covered by the IGC Code without having to comply with the IGF Code (International Code of Safety for Ship using Gases or Other Low-flashpoint Fuels). However, the IGF Code can be used for further clarification. For other ships, the use of LPG as fuel has to be covered through alternative compliance with the IGF Code.

### 3.1.1 Supply and Availability

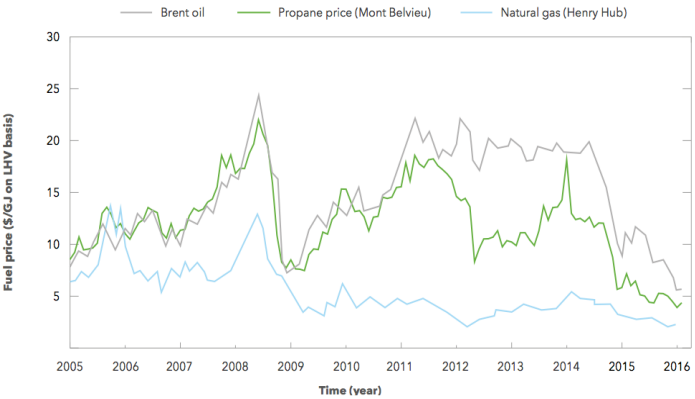
Global LPG production is at the same level as the fuel oil consumption in the marine sector (as well as the global production of LNG), and is increasing by 2–3% per year. Furthermore, LPG prices in the USA have dropped relative to crude oil prices since 2011. This indicates that there is sufficient availability to gradually introduce LPG into the maritime sector's fuel mix, but not to replace fuel oil entirely.

A large network of LPG import and export terminals is available around the world to address trade needs. Recently more LPG export terminals have been developed in the US to cover the increased demand for competitively priced LPG products. In figure below, **import and export terminals of various sizes in Europe are shown t**o illustrate this point, while many other storage facilities can be found in several additional locations. In these locations, it is possible to develop bunkering infrastructure by creating distribution systems in addition to the existing storage facilities.



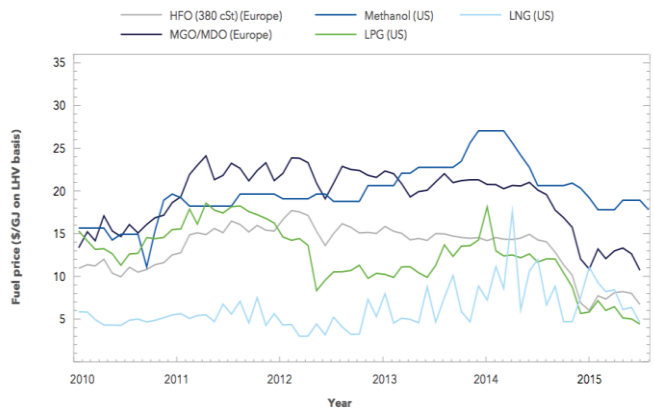
### 3.1.2 Pricing

Historic prices of Brent oil, LPG and Natural Gas




Since 2011, LPG has been sold in the USA, on an energy basis, at a discount to crude oil, but significantly higher than that of natural gas as shown on the Figure on the left. A decoupling of LPG and oil prices, and the reduction in the price of LPG may be attributed to the increased yield of propane from shale gas production.
This development also resulted in the US turning from a net importer into a net exporter of LPG after 2011.

Historic prices of HFO, MGO, LPG and LNG, 2010–2016




The drop-in oil prices since 2014 has affected the prices of not only various oil-based fuels, but also natural gas, methanol and LPG, as illustrated in the Figure on the left. However, the extent to which each fuel has dropped in price varies, and the relative position of the fuel price has changed over time. For example, LPG prices are now at the same level as or lower than LNG prices in the USA. For the last few years, LPG has on average been cheaper than HFO in the USA. On the other hand, methanol has become more expensive than MGO in the last three years.

Normal butane has about 10% higher volumetric energy density than propane, but is typically more expensive. Furthermore, in outboards engines the high boiling point of normal butane prevents the use of pure butane in colder climates. **Therefore, the use of propane or propane-rich mixture of LPG is expected for small boats, and butane when LPG is used as fuel for ships.**

### 3.1.3. Environmental, emissions to air and water

LPG combustion results in lower $CO_2$ emissions compared to oil-based fuels due to its lower carbon to hydrogen ratio. Compared to natural gas $CO_2$ emissions are a bit higher, but some gas engines can suffer from methane slip, which increases their overall greenhouse gas emissions. Considered in a lifecycle perspective, LPG production is associated with lower emissions than oil-based fuels or natural gas. The combination of low production and combustion emissions yields an overall greenhouse gas emissions reduction of 17% compared to HFO or MGO. This is comparable with the greenhouse gas emissions from LNG, which strongly depend on the amount of methane leak and could be slightly lower or higher depending on the production and combustion technology.
Greenhouse gas emissions in kg $CO_{2eq}$/GJ for oil-based fuels, LPG and LNG are given in the table below. A methane slip of 1% and an energy consumption for liquefaction of 7% are assumed for LNG. Because the global warming potential for LPG and n-butane are 3 and for isobutane 4 (times the global warming potential of $CO_2$) compared to 25 for methane, any slip of un-combusted fuel through the engine would result in less greenhouse gas emissions for LPG than for LNG.

| | HFO | MGO | LPG | LNG (Qatar) |
|---|---|---|---|---|
| Well-to-tank | 9.79 | 12.69 | 7.15 | 9.68 |
| Tank-to-propeller | 77.70 | 74.40 | 65.50 | 61.80 |
| Well-to-propeller | 87.49 | 87.09 | 72.65 | 71.48 |
| **Difference to HFO** | - | **-0.50%** | **-17.0%** | **-18.30%** |

The use of LPG also has benefits related to pollutant emissions. It virtually eliminates sulphur emissions, and can be used as a means of compliance with low sulphur local and global regulations. The reduction of $NO_X$ emissions depends on the engine technology used.

For a two-stroke diesel engine, the $NO_X$ emissions can be expected to be reduced by 10–20% compared to the use of HFO, whereas for a four-stroke Otto cycle engine, the expected reduction is larger and may be below Tier III $NO_X$ standards. In order to comply with these standards, a two-stroke LPG engine should be equipped with Exhaust Gas Recirculation (EGR) or Selective Catalytic Reactors (SCR) systems. Both solutions are commercially available. The use of LPG as a fuel will, like LNG, to a large degree avoid particulate matter and black carbon emissions.

**Benefits of LPG**

- Available in large quantities everywhere in the world and in production surplus.
- Cheaper than gasoline and diesel in most cases making it the most affordable alternative fuel.
- Offers the longest running range of any alternative fuel option. Due to a higher-octane rating and efficient combustion, LPG engines can use higher compression ratios resulting in more power and better fuel efficiency.
- LPG is stored at lower pressures than i.e. CNG making storage tanks lighter and more economical.
- LPG tanks can be up to 20 times more puncture resistant than gasoline or diesel tanks.
- Sustainable supply chain.
- LPG has a range of properties that enables it to be used in hundreds of different applications. Its use as an engine fuel is one of its largest and fastest growing globally. Its low emissions and virtually zero particulate emissions could have an immediate positive impact on local air quality.

**Advantages of LPG as marine fuel.**

- LPG is a proven engine fuel with excellent clean handling properties & low emissions.
- LPG is nontoxic, hence not harmful to soil or water when spilled or leaked. Gasoline and diesel fuels in the water are harmful to humans and in many cases fatal to aquatic life. Floating fuels and oils are also particularly noxious because they reduce light penetration and the exchange of oxygen at the water's surface.
- Meets worldwide emissions standards/IMO (International Maritime Organization) requirements, therefore a switch to LPG has significant potential in emissions reduction of hydrocarbons, CO, CO2, also NOx, GHGs and PM in general.
- Reduces VOC evaporative emissions/ a new requirement in commercial ports around the world.
- Installation cost lower than LNG.
- It has lower lifecycle costs - lower cost for ship owner.
- It saves bunkering time for large LPG tankers that can use the cargo as fuel.
- Minimizes maintenance costs.

There are advantages specially **for small boat** engines:

- It is more reliable for occasional used equipment as are often the outboard engines.
- It meets local/regional/global emissions standards for inland water ways lakes rivers.
- An LPG filling station installed on pontoons for marine use, with tank and dispenser unit, costs at about 70000-80000 thousand Euro and can be easily and quickly positioned at any place without any environmental and pollution risk.
- In the UK, many seaports have LPG filling stations, and more are located around Europe e.g. Germany, Venice etc.

## 3.2. Marine Engine Technologies

Clear majority of ships today use diesel engines similar in principle to those in cars, trucks, and locomotives. However, marine fuels differ in many aspects from automotive engine fuels. The viscosity of marine fuels is generally much higher, up to 700 cSt, whereas road diesel fuel rarely exceeds 5 cSt. The quality of marine fuels is generally much lower and the quality band is much wider than are those of land-based fuels. Therefore, marine engines must accept many different fuel grades often with levels of high sulphur content that would seriously harm the function of exhaust gas recirculation (EGR) and catalyst systems on automotive engines. This also means that traditional emissions abatement technologies for road based transport such as diesel particulate filters, exhaust gas recirculation systems, and oxidation catalysts cannot easily be used on ships. The risks of sulphur corrosion and very high soot emissions call for different solutions such as scrubbers or alkaline sorption systems as separate solutions or in combination with technologies known from road-based emissions abatement technologies.

Today diesel engines are the principal means of marine propulsion. These are broadly classified into following categories:

- **High speed four stroke engines (>1000rpm)**
- **Medium speed four stroke engines (300-1000rpm) and**
- **Low speed two stroke engines (<300rpm)**

While some ships, due to their design and operational profile, use either slow or medium speed diesel engines as the principal mode of propulsion, most ships are fitted with additional medium or high-speed diesel engines to drive generator sets for auxiliary power purposes.

Engines of interest mentioned below include those that can be converted to run on LPG. Marine Engines can be categorized as below:

- **Mono fuel engines**

These engines use solely LPG as a fuel. Many of this type need to be converted from Diesel (requiring major adjustments, parts of the engine need to be rebuild). When conversion is made from diesel to LPG, the $CO_2$ savings are lower than could be expected based on energy content, averaging an emission reduction of about 10-20% $CO_2$, although the marine diesel engines are about 30% more efficient than Otto engines, due to their higher compression ratio.

- **Dual fuel engines**

In these engines, LPG and diesel could be combusted simultaneously in a Diesel engine. The $CO_2$ savings are as high as can be expected based on energy content. This technology could involve two fuel systems on the ship. Typically, a small quantity of marine fuel oil is used as pilot fuel, to initiate the ignition process, followed by combustion of the selected alternative fuel. The ship can run on a variable combination of the available fuels. For instance, a variation of 100% diesel up to 97% LPG and 3% diesel is possible, resulting in high $CO_2$ savings and high variable cost savings.

Marine diesel engines in operation worldwide are slowly changing into dual combustion engines (Dual Fuel Diesel Engines-DFDE) that operate on natural gas (potential on LPG) and marine diesel heavy fuel oil. The dual combustion engines are gaining more importance due to their efficient performance and proven reliability when compared to diesel engines, which are highly prone to pollution.

- **The Tri Fuel Marine Engine**

The Tri-fuel engine technology is already present in the marine market and is mainly used for LNG ships with marine diesel oil, heavy fuel oil, and liquefied natural gas (LNG) used together as marine fuels. This concept was introduced by

Wärtsilä and MAN for gas carrier ships and is now going through research and development for using the tri fuel engine in container ships. The first implementation of such engine is under process on a 7300 TEU container ship undertaken by Wärtsilä. New gas ignition auxiliary engines will be installed in this ship which will run on tri fuel technology.

### 3.2.1. High speed engines (>1000prm)

The role of high speed diesels engines in the marine world is expanding. Such engines offer **increased efficiency and reduced cost.** The quest for obtaining more and more power out of smaller engines demands greater efficiency and that in turn can lead to reduced emissions. Most high-speed diesels on the market today can, or will be able to, meet the tier 2 emission requirements by selective tuning and internal changes to the engine. When it comes to tier 3 levels of emission control then it does seem that in most cases external features will have to be added to the exhaust system, such as filters and catalytic converters. There is a lot of research going on to see what will be required to meet these low emission levels and it seems likely that the need for external requirements will be considerably less than at first thought.




Ship builders are developing innovative propulsion solutions where the high-speed diesel forms part of a fully integrated propulsion system. Part of this move towards using high speed engines comes from ECA and local port requirements in many parts of the world, under which low sulphur fuels must be used.

High speed diesels cover a wide range of power outputs from the smallest engines of perhaps 10bhp, up to the mighty top-range V20 8000 MTU diesels that can produce over 12,000bhp. It could be easy to lump all these together as high-speed diesels but there are significant differences between the large and small engines in the high-speed ranges. Above this size and up to perhaps 2,500bhp to 3,000bhp the engines used in the marine sector are largely based on engines used for mining, military and rail use.

**The high-speed diesel sector is seeing some structural changes as the major players seek to consolidate their positions.**

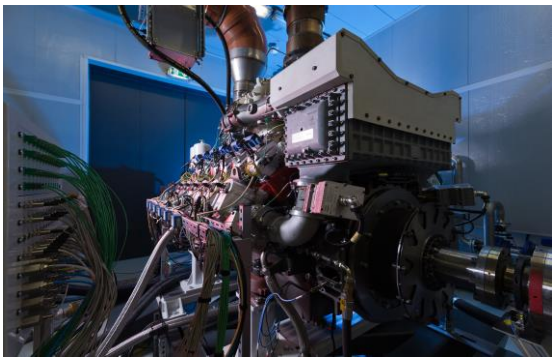
- Rolls-Royce and Daimler have successfully bid to take over Tognum, the MTU parent company, which will allow Rolls-Royce's Bergen Diesel subsidiary to offer a full range of high speed and medium speed propulsion systems, in direct competition with Caterpillar. High speed diesels are the missing factor in the Rolls-Royce portfolio, and in terms of performance MTU is recognised as the main player.
- Cummins for marine small size engines has been hived off into Cummins Mercruiser Diesels where the link with Mercruiser allows the combination of engines and drives to be offered. It appears that VW-based marine diesels with be joining this group. The larger engines, based on industrial and mining engines, have proved popular for tugs and offshore support ships in some markets.
- Fiat has a developing interest in the marine sector through its newly formed FPT subsidiary, and the French engine manufacturer Badouin is expanding its offerings with higher-performance versions of its mainly fishing vessel and workboat units.
- Caterpillar remains a strong force in the high-speed sector, with the Cat high speed engines matched by the lower speed units from the MaK range to offer one of the widest marine ranges available.

The marine sector of the high-speed diesel market is going through a process of evolution and development to produce more efficient and emission free engines but there is one development that promises a revolution.

LPG is considered to be a commercially viable alternative on the high-speed engine market however no engine manufacturer has yet offered a commercially available concept in that field.

**Recent developments**

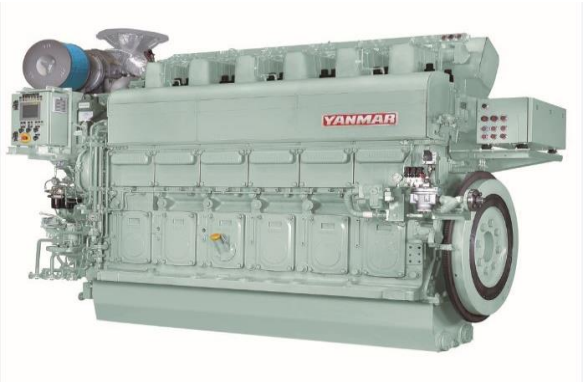
Rolls-Royce's high-speed engine unit MTU have developed and put on the market the **first high-speed "*multipoint-sequential gas feed* marine *engine*"** to operate on pure gas, as all the other engines of that size-type made by other manufacturers are still using an old-style mechanical or electronically controlled "carburettor-mixer" type. The great difference of it is the efficiency of such kind of engine and the capability to have a very fast variable-speed control, ideal with the modern variable-speed hi-tech generators connected with a propulsion system.



First applications of that engine are planned on European ferries. In cooperation with public utility company Stadtwerke Konstanz, MTU is building a liquid natural gas (LNG) propulsion system based on its existing engines for a new Lake Constance ferry. The intention is to have the new member of the fleet operated by the public utility in Constance, running on gas between the two Lake Constance towns of Constance and Meersburg by 2019. The clean combustion concept will make it possible to meet the IMO Tier III emission standards without the need for additional exhaust after-treatment. By comparison with a diesel engine without exhaust after-treatment, the gas engine will emit no soot particles and no sulphur oxides, 90% less NOx and 10% less greenhouse gas.

### 3.2.2. Medium speed engines (300-1000prm)

Medium speed diesel engines operate on either diesel fuel or heavy fuel oil by direct injection in the same manner as low-speed engines. Medium-speed engines offer the low ownership costs and high reliability that commercial operators require to carry cargo or people between ports as economically as possible. These propulsion engines are also compatible with a wide range of fuel sources, offering a number of alternatives to more traditional marine diesel and gas oils. Medium speed marine engines can be configured to run on LNG, CNG or LPG. Engines can be supplied on a single main or multi-engine basis and, all engines are suitable for both diesel-mechanical and diesel-electric drives with ratings from 1,020 kW (1,390 bhp) to 16,000 kW (21,760 bhp).




The six leading manufacturers of medium speed diesels in terms of ship numbers powered are Caterpillar (including MaK), Wärtsilä, Rolls-Royce, Niigata, Yanmar and MAN Diesel & Turbo.

**LPG is currently considered to be a commercially viable alternative on the medium speed engine market**, due to the LPG price reduction compared to fuel oil. However, no engine manufacturer has yet offered a commercially available concept in that field.

**LPG engine under development**

Wärtsilä has developed lean-burn Otto gas engines with a spark plug or pilot fuel injection for ignition. These engines are characterized by their lean-burn operation, which consists a lean air-gas mixture being introduced into the cylinder, in other words more air than needed for stoichiometric combustion. This strategy results in a lower peak temperature during combustion and, consequently, lower NOX emissions. The accurately control of the exact air-gas ratio, means that the engine can operate without knocking or misfiring while maintaining high thermal efficiency. Ignition of the mixture is initiated using either with a spark plug located in a pre-chamber or pilot fuel injection. The gaseous fuel is introduced into the cylinder through gas admission valves located immediately upstream of the air intake valves. The gas valves are controlled independently of the air intake valves, to feed the correct amount of gas to each cylinder at the correct timing. The Otto gas engine concept requires a relatively low gas pressure of about 4–5 bar, and thus does not require additional equipment such as pumps and/or compressors to pressurize the gas before it enters the engine.



*Medium speed diesel engine Wärtsilä*

In 2014, Wärtsilä was awarded a contract for a pair of Wärtsilä 20V34SG-LPG Gas Cubes to be installed for an industrial customer in Central America. This was to generate electricity using LPG consisting of a minimum of 97% propane and maximum of 3% butane. The Wärtsilä 34SG-LPG is the first **medium-speed engine** capable of running on LPG, and is the same engine as the 34SG series that is optimized for propane operation. The same engine can be used with natural gas and ethane, and the fuel switch takes place without stopping the engine. When operating on natural gas, the unit's normal output is 9,341 kWe, while the engine output is reduced to 6,995 kWe (75%) to maintain a safe knock margin when operating on LPG, which has a methane number of 34.

An engine such as the Wärtsilä 34SG-LPG could also be used with pilot fuel injection in a dual-fuel configuration, so that it can be used for marine propulsion. An important benefit would be the compliance with Tier III $NO_X$ standards without the need for EGR or SCR systems. In principle, the 34SG engine could also be marinized, but it will not have the fuel flexibility of a dual-fuel engine.

An alternative option offered by Wärtsilä to utilize LPG for propulsion is the installation of a gas reformer to turn LPG and steam into methane in a mixture with $CO_2$ and some hydrogen. In this case, the energy content of the gas produced in the reformer is sufficient for a regular gas or dual fuel engine to be used with no need for derating. A reformer will, however, lower the efficiency. It is stated to reduce the efficiency in the chemical reactions by 2% and an additional 7% is transferred to low temperature water, whereas steam for the process can be generated by waste heat recovery from exhaust gases. However, when faced with a large variation in the fuel composition, e.g. for volatile organic compounds in shuttle tankers, this is a feasible solution. The gas reformer also allows the fuel gas quality and methane number to be improved by treating only a split of the feedstock and mixing it back into the main stream, thereby saving cost and space. Wärtsilä gas reformers received Approval in Principle from DNV GL for shuttle tankers in 2015.

### 3.2.3. Low speed Engines(<300rpm)

These usually very large two stroke diesel engines are primarily used to power ships, although there are a few land-based power generation units as well. They can have power output up to approximately 85 MW (114,000 HP), operate in the range from approximately 60 to 200rpm and are up to 15m (50ft) tall, and can weigh over 2,000 short tons (1,800t). They typically use direct injection running on cheap low-grade heavy fuel, also known as bunker C fuel, which requires heating in the ship for tanking and before injection due to the fuel's high viscosity. Large and medium marine engines are started with compressed air directly applied to the pistons.



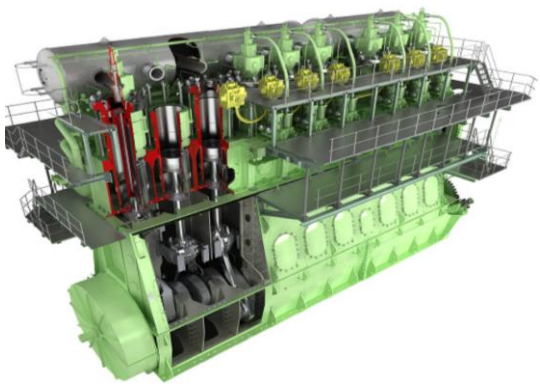

*Low speed marine diesel engine, the Wärtsilä RT-flex82T version B main engine Wärtsilä*

The size of the different types of engines is an important factor in selecting what will be installed in a new ship. Slow speed two-stroke engines are much taller, but the footprint required is smaller than that needed for equivalently rated four-stroke medium speed diesel engines.

Low speed engines dual fuel (Diesel/Gas) are used prevalently in merchant shipping. These engines are utilized for the propulsion of all types of deep-sea ships world-wide, such as oil and product tankers, bulk carriers, car carriers, general cargo ships and container ships.

**MAN launched new LPG engine in 2013 – Diesel cycle 2 stroke**

MAN, engine manufacturer, developed and offered a commercially available concept in that field.



MAN Diesel & Turbo has introduced a new Liquid ME-GI (liquid gas injection) engine**, which is powered by LPG**.
The Liquid ME-GI engine's performance is originally designed for low-flashpoint liquid fuels, the ME-LGI concept is now also being developed for LPG operation under the engine designation ME-LGIP, where P stands for propane. The Liquid ME-GI is a variant of MAN Diesel & Turbo's ME-GI engine, which uses a control and safety system based on experience gained at working gas plants, including a 12K80MC-GI-S in Japan, and the development of a VOC (volatile organic compound) engine in the late 1990s.
The ME-LGI concept can be applied on all MAN B&**W two-stroke low- speed engine types, either ordered as an original unit or as a retrofit solution.** The new engine benefits arrive from well-proven electronic controls and from the safety concept developed for the dual-fuel ME-GI engine for natural gas operation, which has become the standard solution in LNG carriers today. The ME-LGI engine concept comprises the so-called booster fuel injection valve. This innovative fuel booster, specially developed for low-flashpoint liquid fuels, ensures that a low-pressure fuel gas supply system can be employed, significantly reducing first-time costs and boosting reliability.

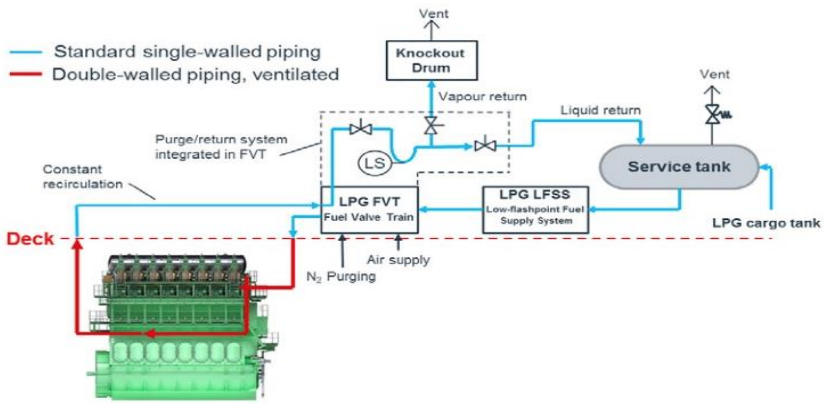
Expected emission reductions*

| | NOx | SOx | PM | $CO_2$ |
|---|---|---|---|---|
| LNG | 20-30% | 90-97% | 90% | 23% |
| LPG | 15-20% | 90-97% | 90% | 20% |

*Compared to the Tier II engine operating on HFO, conventional fuel valve and HFO pilot oil equivalent in terms of output, efficiency and rpm to MAN's ME-C and ME-B series.

The ME and ME-B series provide the design basis for the ME-GI dual-fuel engine, in both its LNG and LPG variants.
The main differences between the ME-GI and ME-LGI series are in some components and auxiliary systems necessary to address the different properties of liquid fuels. ME-GI burns gas fuel, whereas ME-LGI burns liquid fuel. Fuel injection takes place via a so-called fuel booster injection valve, which uses hydraulic power to raise the fuel pressure and thus eliminates the need for high-pressure fuel lines. The low-pressure fuel supply system reduces the cost and weight and adds to the simplicity of the system. Both fuel oil and LPG injectors are mounted on the cylinder cover. The fuel oil injector is used to inject pilot oil when operating on LPG. An additional feature of the ME-LGI engine series is the sealing oil system integrated into the engine. This is necessary to provide the fuel injection components with the required lubrication and sealing that prevents LPG contamination of the system oil.

An overview of the fuel tank, fuel supply system and engine, as well as the piping is given in Figure below.




The Low Flashpoint Fuel Supply System (LFSS) takes the fuel from the service tank and boosts its pressure to the engine supply pressure, which ensures that the fuel remains liquid and that no cavitation occurs until it reaches the fuel booster injection valve. The flow of fuel should at all times be higher than the engine's fuel consumption. To ensure the fuel delivery temperature, a heater/cooler is placed in the circulation circuit.
The fuel valve train connects the fuel supply system with the engine through a master fuel valve. For purging purposes, the valve train is also connected to a nitrogen source. Typically, the valve train will be placed outside the engine room above the weather deck to improve safety. From the valve train, the fuel is fed to the engine in a double-walled ventilated pipe through the engine room. The system is monitored by hydrocarbon sensors (sniffers). If LPG vapour is detected inside the double- walled pipe, the safety system will switch to fuel oil operation smoothly and without any loss of power.

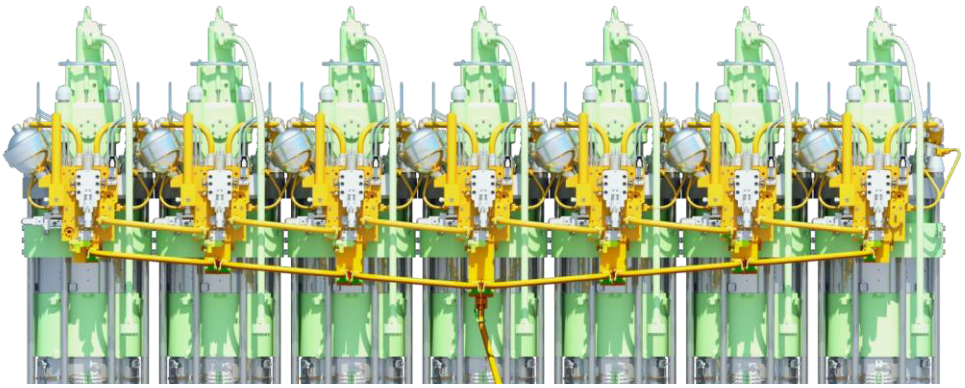
**Advantages**

- LPG-fuelled engines experience safe and reliable running with comparatively low maintenance costs while gas valves and gas pipes are smaller but similar to those of the well-known ME-GI engine.
- The Liquid ME-LGI engine uses liquid gas for injection all the way from tank to engine and non-cryogenic pumps can be used to generate the required pressure, comprising standard, proven equipment readily available from many suppliers within the LPG industry.
- Operation on LPG seems also to solve the logistics problems that LNG has at this time since LPG, in principle, is accessible over almost all the planet. Furthermore, cryogenic technology is not required, which makes LPG auxiliary systems less expensive compared with LNG.
- By introducing LPG as fuel to the dual-fuel GI system, substantial emission benefits can be obtained, especially with regard to SOx, PM and CO2. NOx emission reductions and IMO Tier 3 targets can be achieved if LPG operation is combined with either an SCR or EGR system.

- In the case of an ME-LGI engine designed to run on LPG, the dual-fuel capability offers the owner or operator the opportunity to shift between HFO and LPG in accordance with price changes and varying emission controls and regulations, depending on where the ship is trading.

## Designed for LPG – available from January 2018

- **The ME-GI is derived from the industry's standard MC and ME engine.**
- **Diesel cycle** high fuel efficiency ~**50%** versus much lower for other engine types.
- High fuel flexibility – burn ***most LPG*** grades ***without derating. Exa. Propane, Buthane, LVOC etc.***
- High **reliability** – same as fuel engines.
- ***No derating*** because of ***knocking*** danger.
- ***Negligible fuel slip.***
- ***A robust gas combustion – unchanged load response – unaffected by ambient condition***



Ungraded

DNV GL © 31 October 2016 DNV·GL

**Green Ship Future project**

The **Green Ship of the Future Project** undertook a retrofit study for a 38,500 dwt tanker powered by a low speed diesel engine which was planned to spend 13.5% of its time in an environmental control area. Three options were considered: the use of low sulphur fuel; placing an exhaust gas scrubber in the system or using LNG as a fuel. The low sulphur fuel option introduced some lubrication issues. The exhaust scrubber alternative, based on using heavy fuel oil after 2015, required a new funnel layout due to the introduction of the scrubber together with its associated machinery and new tanks. In the latter case, the LNG fuel usage required new piping and a fuel supply system together with new LNG tanks; in this case two 350 $m^3$ tanks mounted on deck. The associated costs, based on industry quotations, for these last two options were estimated at 5.84M US$, 50% of which was for the scrubber and auxiliary machinery, and 7.56M US$ respectively. In the LNG case, the tanks and machinery conversion were estimated at 4.38M US$ with 40 days' off-hire time. In contrast, the scrubber option required an estimated 20 days' off-hire time. More favourable economics for LPG compared to LNG would be expected, due to lower retrofit implementation. A financial analysis of retrofit options of an existing 38,500 TDW tanker vessel can be found in Appendix 1



### 3.2.4. Electric Motors (with LPG power generators)

The electric propulsion system consists of a prime mover which may be of two types:

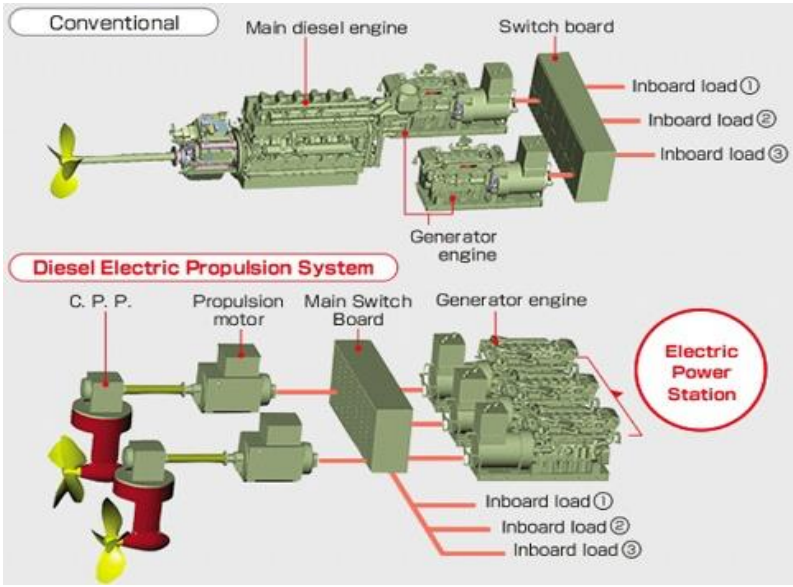
- Diesel driven
- Turbine or steam driven




Both the systems produce less pollution as compared to conventional marine propulsion system, which involves burning of heavy oil.

Electric motors offer a modern solution with less pollution as compared to conventional marine propulsion systems, that involve burning traditional fossil fuels. Power for motor propulsion is supplied by the ship's generator(s) and prime mover assembly. Configurations involving electric motors as main propulsion system are often called also Hybrids. Hybrid propulsion facilitates flexible system solutions.

For all vessels with electric propulsion the power plant is essential. The power plant consists of several medium speed gas/diesel engines, which drive the electrical generators. These engines that drive the generators could very well be LPG fuelled engines. The generators are connected in a common grid, to the main electrical switchboard. All loads, including propulsion, thrusters, auxiliaries, and ship systems are normally fed from this grid, and the total load is shared between the running generators. The configuration of the power plant is based upon total installed power, operating modes, flexibility and redundancy requirements, and equipment cost. The number and rating of power generating sets must be optimized to achieve the desired flexibility in view of fuel economy for prime movers, operational profile and service factor. The purpose is to achieve optimal loading of the running generator sets during the different operation modes. In the past electrical propulsion was used only in small vessels but now shipping companies are adopting this system for larger vessels and bigger size cargo vessel as well.




Electrical propulsion is particularly advantageous to:

- Tug and trawlers
- Dredgers
- Dynamic positioning vessels
- Cable laying ship
- Ice breakers
- Research ship
- Floating cranes
- Vessels for offshore industries



**Case studies**

- Gaz de France, LNG ship (The same technology could apply also with LPG)

  Gaz de France build the first two 154,000 $m^3$ LNG carriers with ABB electric propulsion drive system, which consist of propulsion motors, frequency converters, propulsion transformers and the MV (Medium Volt- age) switchboards. The vessels are being built at Chantiers de l'Atlantique, one of the pioneering yards with respect to innovative propulsion systems and technical solutions.

- One small LNG carrier with electric propulsion is already in operation. The 1100 m3 LNG carrier "**Pioneer Knutsen"** was delivered from the Dutch yard Bijlisma in March this year, and has been in operation along the Norwegian west-coast since then. The main propulsion consists of 2 x 900 kW azimuth thrusters driven by low voltage frequency controlled motors delivered by ABB. Power production is generated by 2 x 900 kW Mitsubishi gas engines and 2 x 640 kW Mitsubishi diesel engines. The gas engines are fuelled by BOG while the diesel-engines are supporting with additional power if required.

- Finnish engine maker Wärtsilä has signed an agreement with Eidesvik Offshore to install a hybrid system with batteries on board of the latter's LNG-powered vessel Viking Princess. Viking Princess would become the first offshore supply vessel in which batteries reduce the number of generators on board. Depending on the ongoing task and weather conditions, the engine load varies between 90% and 20%. The new energy storage solution replaces one of the vessel's four generators and can provide balancing energy to cover the peaks, resulting in a more stable load on the engines. The technology keeps the engine load from dipping and re-routs the surplus to charge a battery, which in turn can fill in when needed.

### 3.2.5. LPG Range extenders

A **range extender** is a thermal engine, preferably LPG fuelled, driving a power generator that provides power to charge the batteries of an electric motor, to extend the range of the initial charge of the batteries. The batteries of range extender systems are initially charged at the vessel's marine base before commencing the trip.

The latest generation of range-extenders has been developed using hi-tech variable speed generators, that work in an optimized area of speed, but are very different than the common "gen-set" running a fixed speed (1500 rpm for 50 Hz – 1800 rpm for 60 Hz) that are currently the great majority on the market.

Range extenders sit in a complex and rapidly evolving power environment, but they are usually designed to operate at near constant load and torque for optimal efficiency and life. LPG range extender power may therefore be constant at all times or most of the time and it will deliver lower carbon emissions than petrol and provide the capability to increase a ship's battery-only range. Battery also experiences fast charging, which is on demand when stationary.

**Examples**

Motor manufacturer Torqeedo presented three new electric products for 2017. The equipment has debuted to the U.S. trade at the Electric and Hybrid Marine World Expo Florida Conference and Exhibition, Jan. 16-18, and to the public at the Miami International Boat Show, Feb. 16-20.




BMW's i3 high-voltage battery has been adapted to work with Torqeedo's 40-hp or 80-hp Deep Blue systems. It benefits recreational and commercial boat owners with its very high energy density, lower cost and safety standards.

The 25-kW range extender was specifically designed to efficiently power Torqeedo's Deep Blue system. It's the first inverter generator capable of supplying electricity for yachts and supporting serial hybrid systems. The combustion engine, that could be retrofitted with LPG, runs at its most efficient operating point, supplying the full 25 kW regardless of fluctuating load demands or the voltage level of the Deep Blue batteries. It doesn't require a separate starter. Instead, it uses the electric motor included in the genset. This means reduced pollutants, less vibration and a longer life for the motor.

Torqeedo's Cruise FP fixed pod motor is a true alternative to an inboard diesel engine. Overall winner of the 2016 DAME Design Award, the integrated system features new electronic throttles and a modern, state-of-the-art user interface on a high-resolution marine display. It can be charged from shore power, solar, a generator or through hydro-generation while underway.

Hyperdrive, a UK company that specializes in developing electric vehicle tech, has created a small, modular petrol engine that could be converted to LPG and be added to EVs to increase range and mitigate range anxiety. It calls the range extending engine the Range Extender. The Range Extender is a single-cylinder 15kW (20hp) petrol engine that is designed to act as a generator for an EV's battery pack to increase range. It is working on a 15kW, single-cylinder diesel version that will be ready soon and should be even more efficient.

## 3.3. Marine LPG Engine Types

Fuel system technologies are key in engine development. The technology around fuel delivery in gasoline and diesel engines has developed significantly over the years. Consequently, such technologies, also related to the use of LPG as an engine fuel, have evolved and several such advanced systems are currently present in the market. However, not all are equally applicable to marine engines.

Natural gas engines have been used for many years both on land and aboard ships. While there is a limited choice of marine LNG engines with power ratings below 1,000 kilowatts (kW), numerous options exist for engines above this rating, and these are commonly used on merchant vessels.

On the contrary, LPG engines are used for recreational crafts and fishing boats in many places around the world. The ready supply of high-powered LNG engines means the availability of commercial engine technology is not a barrier to the use of LPG as a marine fuel for many type of engines.

**There are three basic types of LNG engines that can easily be converted to LPG:**

- **Lean burn, spark-ignition,** pure gas types operating on the Otto cycle and using a spark plug to ignite the gas/air mixture in the combustion chamber. Manufactured by companies such as Rolls-Royce Marine/Bergen, Mitsubishi and Hyundai, they range in power from around 300 kW to 9,700 kW.
- **Dual fuel with diesel pilot engines operating on the Otto cycle** and using natural gas together with a second fuel source, which may be distillate or heavy fuel oil. They allow the operator flexibility in deciding which fuel to use, based on price and availability. Manufacturers include Wärtsilä, MAN, Caterpillar/MAK, ABC Diesel and Electro Motive Diesel. They range in power from around 700 kW to 17,500 kW.
- **Direct injection with diesel pilot engines operating on a diesel cycle,** with natural gas injected directly into the cylinder near the top of the compression stroke. Conversion of an existing diesel engine requires limited modification to the engine itself, so this type of engine offers a higher potential for retrofitting existing units for direct injection operation. At present, no medium- or high-speed marine engines are available in this category, but slow-speed engines are, that now can deliver up to 42,700 KW.

Currently, there are limited examples of large LPG marine engines from engine manufacturers.

**Examples of LNG engine engines that could easily be developed to use LPG**

**Lean burn prechamber spark ignited engine from Mitsubishi (low pressure Otto cycle) used in**

- Ferry Glutra
- Knutsen Pioneer LNG tanker
- Coast guard vessels



**Lean burn prechamber spark ignited engine from Rolls Royce (low pressure Otto cycle)**

- Ferries delivered in 2007 (Bergensfjord, Stavangerfjord, Mastrafjord, Raunefjord, Fanafjord)
- New RORO project Sea-Cargo
- 7500 m3 LNG coast tanker

### 3.3.1. Otto petrol/LPG bi-fuel engine

This is one of the largest categories in the **outboard marine engines segment** particularly due to their use in the small boat segment. Bi-Fuel Petrol-LPG engines exist in the market only as conversions from existing petrol engines.

Most LPG conversions today, especially in outboards engines, involve petrol fuelled spark- ignition engines, which are particularly well suited to run on LPG.

Otto Gas engines with their homogeneous combustion generally have low NOx emissions and high efficiency and will typically comply with the IMO Tier III limits without exhaust after-treatment. However, they require a certain stability of the fuel gas against self-ignition ("knocking", as expressed by the methane number MN) and they must be carefully developed in order to keep un-burnt gas ("LPG slip") to a minimum. In an Otto engine, the fuel-air mixture will not ignite until a spark is created. The compression ratio is much lower (typically 1:10) compared with 1:17-18 for compression ignition (Diesel).

### 3.3.2. Otto LPG Mono Fuel engine

Spark Ignition dedicated mono LPG fuelled engines operate much like petrol marine engines. The primary advantage of these engine is that they use 100% LPG as fuel. Without additional gasoline systems onboard, they are mainly used as outboard engines in small boat applications that carry only one type of fuel and there is no need for a second fuel delivery system.

Such engines had been developed earlier in Europe, the US and elsewhere and had found their use mostly in the leisure sector.

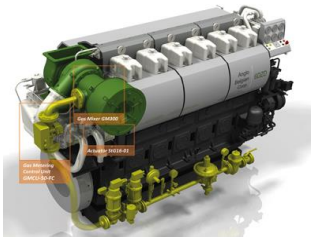
Spark-ignited LPG engines ("LPG only") with either carburetors or port injection of LPG. These are "single-fuel" engines and must meet special redundancy requirements for marine applications.

### 3.3.3. Dual-fuel Diesel/LPG engine (Diesel engine with direct LPG injection)

Dual fuel Diesel/LPG engines are normal diesel engines, that can be converted to duel fuel engines because they have relatively the same compression ratio, structural design, etc.
Dual fuel (DF) engines (DF engine works as an ordinary diesel engine in diesel mode and as a pilot ignited Lean burn gas engine (low pressure Otto cycle) in the gas mode.
Examples include:

- Gas supply vessels Viking Energy, Stril Pioneer, Viking Queen and Viking Lady (Wärtsilä DF)
- LNG tankers France and Korea (Wärtsilä DF, MAN Diesel DF)
- FPSOs

Dual fuel diesel engines have the advantage that the power of the engine can be increased by adding a few more cylinders and hence there is no limit for the size of the ship. These will always need a certain quantity of diesel fuel for running even in gas mode, but on the other hand they may also run on 100% liquid fuel (diesel- or HFO), i.e. dual fuel capability.



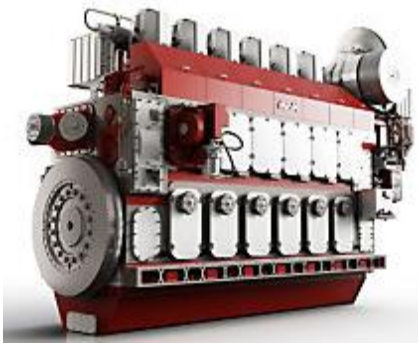
The fuel LPG is directly injected at high pressure into the cylinder after the diesel pilot fuel has ignited. This is also known as "Diesel DF principle" or the "GD-principle", such engines have dual fuel capability and may also run on 100% liquid fuel (diesel-or HFO). The Diesel Gas engines have diffusion burning which ensure good capability of burning gases with low knocking stability ("low MN") and at the same time producing low UHC emissions ("LPG slip"). However,

they require a gas system and additionally exhaust after- treatment (EGR, SCR) is needed to comply with IMO Tier III NOx emission limits.

**All diesel engines in LNG carriers are slowly changing over to dual fuel diesel engines because of the advantages of the gaseous fuel resulting from the vaporized liquefied natural gases in tanks during sailing.**

**Example: Caterpillar dual fuel CAMAK engine**

After commercialisation of diesel engine dual fuel retrofit conversions, Caterpillar Marine is underway on another dual fuel engine retrofit conversion onboard the 472 foot Fure West tanker, The MaK M 43 C diesel engine onboard the tanker will be retrofitted in hull to the 7-cylinder M 46 dual fuel platform, with each cylinder offering 900 kW of rated power. Additionally, Caterpillar is also supplying the complete gas system for the tanker, including bunker stations, two LNG tanks measuring 4.15 meters by 24 meters and the vaporizer. This project, backed by the European Union will mark the second MaK engine dual fuel retrofit. In 2014, Caterpillar successfully completed the dual fuel engine retrofit conversion on the Anthony Veder Coral Anthelia LNG carrier.



The M 46 dual fuel engine was designed for electric drive propulsion systems as well as mechanical propulsion systems. Although designed for unlimited operation on LNG, marine diesel oil and heavy fuel oil, the M 46 DF will reach industry-leading efficiency in gas mode. The M 46 DF was strategically engineered to allow for the retrofitting of current M 43 C engines. Additionally, existing M 32 E engines can be retrofitted to the MaK M 34 DF dual fuel platform. As a result of the synergies between the two platforms, Caterpillar can perform in hull retrofit conversions without having to move the engine block or perform extensive machining.

**Example: Wärtsilä marine Dual Fuel engines**



*Wärtsilä 20DF*



*Wärtsilä 31DF*



*Wärtsilä 34DF*

The DF version of engines are compact units that extend the dual-fuel technology benefits to cover the entire power range. The Wärtsilä dual-fuel engine capability enables ships to be operated on either conventional liquid marine fuel (LFO, HFO or liquid bio fuel) or LNG. The switch between fuels can be made seamlessly without loss of power or speed. Such fuel flexibility enables compliance with emission regulations in controlled areas, while giving operators the option of determining the fuel according to cost and availability.



*Wärtsilä 40DF*



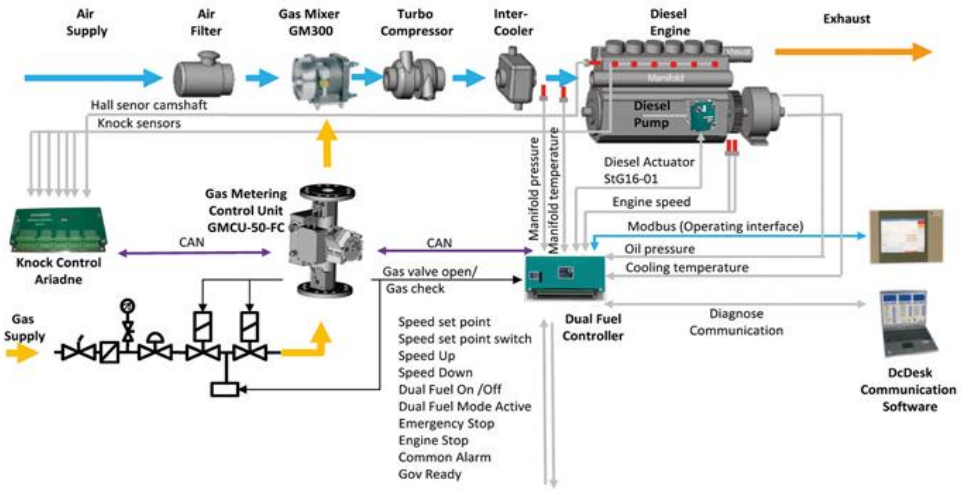
*Wärtsilä 50DF*

**Example**

**Dual – fuel Engine by Anglo Belgian Corporation and HEINZMANN**

As a sophisticated solution for marine applications, engine manufacturer Anglo Belgian Corporation and system supplier HEINZMANN have been developing a special dual fuel engine for ships with direct propulsion. For this project, diesel engines optimised for dual fuel operation were used. These optimisations enable conversion rates of steady state 95 % to be achieved (95 % gas / 5 % diesel).
The key challenges for the engine management system are the variable speed/load and the fact that the torque/power output of the engine is not known. Maintaining a high conversion rate in dynamic operation calls for sophisticated control concepts. In addition, rapid switching functions back to 100 % diesel are used, for example to prevent misfires due to insufficient pilot injection.

A gas metering control unit is used to control the gas mass flow rate. The gas flow rate provides a similar linear relationship to the power output as for the diesel level. This enables the diesel and gas power produced to be calculated and the engine to be protected against overload.




The diesel side of their engine is powered by a mechanical injection system which is connected to an electric actuator. The figure provides a schematic view of the system.

In dual fuel mode, this diesel controller is still responsible for the actual speed/power control. An additional control loop then controls the optimum gas quantity. This enables the diesel injection system to respond dynamically to rapid fluctuations or step changes. If the load is disconnected, the engine can quickly be switched back to pure diesel operation. This prevents the diesel level from falling below the minimum required for combustion and thus causing misfires.

A key factor for dual fuel use is protecting the engine against overload. In a fully optimised and utilised system, both the diesel injection system and the gas system (with a small diesel proportion as pilot fuel) can handle almost the entire engine load. When combined, the engine can easily be overloaded. In generator applications, the load signal from the generator management system is then used as a limit. However, in directly powered ships, there is no such torque/load signal. Therefore, the dual fuel control unit determines the power generated by the diesel and gas fuels dynamically during operation. To calculate the power generated by the diesel fuel, the power depending on fill level and speed is recorded on the test bench and plotted in a characteristic map.

To record the power generated by the gas, a gas flow metering unit is used, which uses a differential pressure measurement to determine the gas flow and can control it using a throttle valve. The gas data (density and calorific value) can be used to calculate the gas power from the gas flow. The dual fuel controller transmits this data along with a gas power set point.
The total power that the engine delivers at the crankshaft is calculated from the actual gas power and the diesel power. As the gas quality will fluctuate according to the gas types in the different ports, a facility has been provided for specifying the gas quality using the visualisation unit. A conceivable scenario would be that an engineer receives a

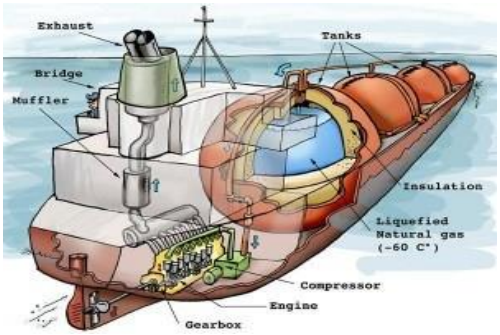
measuring report for the gas when refuelling and has to enter the corresponding quality. Otherwise, a corresponding safety factor would have to be maintained.

### 3.3.4. Diesel – ignited LPG engine

Diesel-ignited gas engines with conventional low-pressure gas feed but with ignition by the injection of a certain quantity of Diesel fuel, also known as the "Otto DF" or "low pressure DF" principle. The fuel LPG is directly injected at high pressure into the cylinder after the diesel pilot fuel has ignited. This is also known as "Diesel DF principle" or the "GD-principle", such engines have dual fuel capability and may also run on 100% liquid fuel (diesel-or HFO).

### 3.3.5. Gas fuel or Tri Fuel Propulsion

LNG fuel is now utilised to be burnt in the Main Engine after adopting some modification in the propulsion engine to reduce emission from the ship. It is known as tri fuel because it can burn gas fuel, diesel and heavy fuel.




The Tri-fuel engine technology is already present in the marine market and is mainly used for LNG ships with marine diesel oil, heavy fuel oil, and liquefied natural gas (LNG) used together as marine fuels. This concept was introduced by Wärtsilä and MAN for gas carrier ships.
The same technology is going through research and development for using the tri fuel engine in container ships. The first implementation of such engine is under process on a 7300 TEU container ship undertaken by Wärtsilä. The new gas ignition auxiliary engines will be installed in this ship which will run on tri fuel technology.

**LNG (LPG could be similar used) for Auxiliary engines**

Container ships don't carry gas cargo in bulk hence, unlike gas tankers, they don't have enough supply of gas fuel. In contrast, a small tank for LPG fuel storage can supply enough gas fuel in port to auxiliary engine of a container ship.
The auxiliary engine of such system is provided by conventional fuel supply i.e. MDO and HFO along with LNG/LPG supply when in port to comply for the emission norms.
Just as used in duel fuel engine of MAN B&W, safety precautions are also taken to supply gas to the injection system of the engine. Pilot fuel injection i.e. MDO is used for initial ignition as auto ignition temperature of natural gas is very high i.e. 580 degrees centigrade.

**LPG Storage**

The LPG can be installed in the ship itself to store LPG fuel along with all required bunkering arrangements and pipelines, so that it can be supplied to the generators when in port.
Two basic methods can be adopted for storing LPG. LPG cylinder containers or LPG storage Tank.

**Advantages of Tri Fuel Engines**

The LNG/LPG fuel for container ship has following advantages:

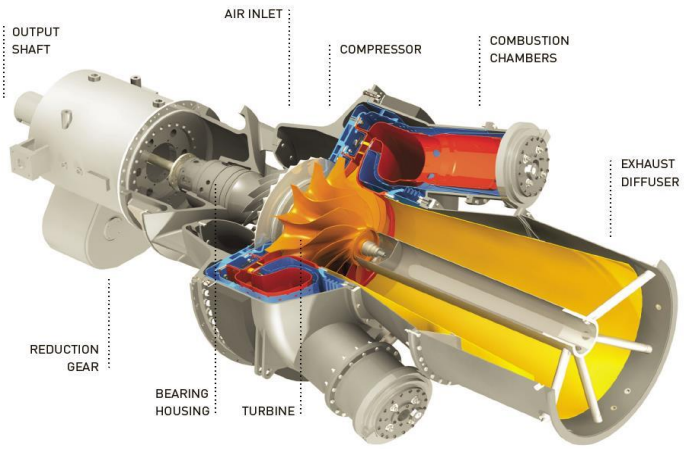
- Use of expensive shore power can be eliminated.
- LNG/LPG is cheaper and cleaner fuel than Marine Gas oil.
- Ships generator sets can be used to remove voltage and frequency constraints of shore supply.
- Shore electric supply is not available globally although LPG is available everywhere.
- No need to install additional and costly exhaust gas cleaning system.
- The LPG fuel offers lowest emission levels of CO2, NOx and SOx.
- The operating and investment cost is less compared to other means of reducing emissions.

### 3.3.6. LPG Gas turbine

**Turbine Engines - Turbogenerators**

Gas turbine engines – in comparison with reciprocating engines – have some advantages that favour their use amongst others. Such advantages, especially in comparison with diesel engines, include:

- Better use at low temperatures due to the rapid start-up possibilities
- Significantly lower heat transfer through the engine oil and lack of liquid cooling system, which significantly reduces the number of vulnerable assemblies and essentially lowers power losses through the cooling system
- Significantly less maintenance and repairs
- Reduced amount of oils and lubricants required to operation
- Mild torque characteristic, without pulsation typical for reciprocating engines
- Significantly lower weight and size compared to reciprocating engine




However, some features of gas turbine engines, mainly higher specific fuel consumption and higher costs have been restricting their wider use. Major companies have been involved in modification of such engines and their application in hybrid electric power systems.

These engines are used mostly in stationary power generating units in turbogenerator applications.

Many warships however built since the 1960s have used gas turbines for propulsion, as have a few passenger ships, like the jetfoil.

**Gas turbines are commonly used in combination with other types of engine**. Most recently, RMS Queen Mary 2 has had gas turbines installed in addition to diesel engines. Because of their poor thermal efficiency at low power (cruising) output, it is common for ships using them to have diesel engines for cruising, with gas turbines reserved for when higher speeds are needed. However, in the case of passenger ships the main reason for installing gas turbines has been to allow a reduction of emissions in sensitive environmental areas or while in port. Some warships, and a few modern cruise ships have also used steam turbines to improve the efficiency of their gas turbines in a combined cycle, where waste heat from a gas turbine exhaust is utilized to boil water and create steam for driving a steam turbine. In such combined cycles, thermal efficiency can be the same or slightly greater than that of diesel engines alone; however, the grade of fuel needed for these gas turbines is far costlier than that needed for the diesel engines, so the running costs are still higher.

Recently, a Memorandum of Understanding was signed with GE in South Korea to cooperate with Korean and global partners on an LPG-fuelled ferry design, using a combined cycle gas turbine, electric and steam (COGES) system (see also case study under 3.5.4.2). GE is offering turbines in the LM2500 family for maritime applications, with technology based on turbines used in aircrafts for decades. These turbines are now available to burn LPG as a fuel without changes to the fuel injection system. The LM2500 family can provide turbines with an output of 22–33 MW and 36-38% efficiency in single-cycle mode. The minimum load on the gas turbine is 50%. A gas turbine can be combined with either a steam turbine to increase the efficiency to 53–55% or a CO2 turbine, which GE has recently started to offer.

**Hybrid turbocharger**



Lately, the maritime sector has been investing heavily in R & D to cut down harmful emissions from the ship, along with reducing fuel consumption and operating cost. Maritime market has seen several developments in the past mainly for developing waste energy recovery systems such as economiser, turbocharger etc.

A marine technology innovation has taken the research to all new level and to a step ahead. **It is called the Hybrid Turbocharger.**

Hybrid turbocharger is developed by Mitsubishi heavy industries and it differs from conventional turbochargers in terms of both waste recovery and fuel saving. Exhaust gas energy is recovered to turn the compressor, which supplies scavenge air to the main engine and also generates electricity through an alternator attachment incorporated in the turbocharger known as MET hybrid turbocharger. The turbine and compressor does the heat energy recovery work and the alternator is used to generate electrical power without consuming any extra fuel as it is driven by the shaft power of the turbocharger.

Turbine engines are rarely used on commercial ships. Part of the reason is that gas turbines are generally costly and less efficient than diesel engines and therefore are less suited for commercial use. The same goes for spark ignition (SI) engines. Steam turbines are extremely fuel flexible, but are also slow starting. Furthermore, they require a rather steady load in the high band, which is why they are not common.

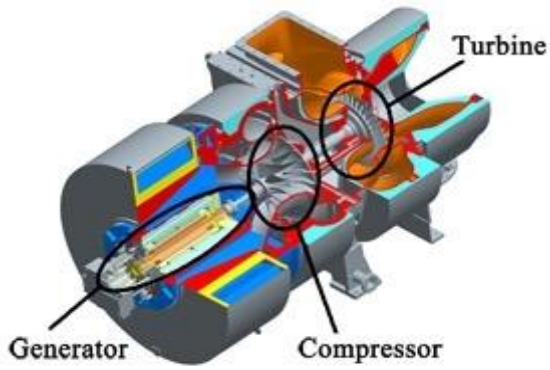


*Turbine-Electric Plan for Cruise Ship*

Many cruise ships often have diesel-electric plants where a large bank a diesel generators or gas turbines provides power for everything on the ship, including propulsion. The motors connected to thrusters that can be rotated 360 degrees to help steer the ship and make tight turns.

**Advantages**

- With only little increase in the dimensions, enough power can be generated from main engine operation
- Fuel saving as the heat recovery system is used for driving the alternator.
- The generator can function as motor at low load operation to drive blower for maintaining scavenge air pressure of the main engine
- Eliminates the installation of an auxiliary blower for the main engine. As no extra fuel is used, it helps cut vessel emissions.

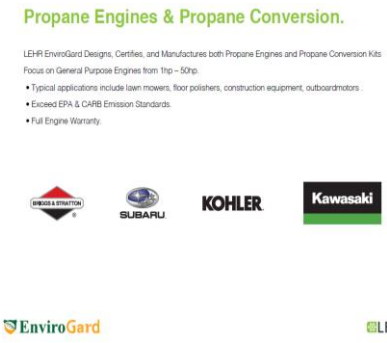



**Example**

MV Shin Koho, a 292 m long 180,000 dwt bulk carriers with a draft of 24.5m is the world's first merchant vessel to successfully equipped with the hybrid turbocharger technology.

### 3.3.7. LPG Outboard engine, mono fuel or bi-fuel

In the outboard marine engine sector, LPG has made its appearance the last few years, either through aftermarket conversions, or as OEM (original equipment manufacturer) alternatives manufactured by LEHR, in sizes up to 40HP with bigger models also in development. LEHR is the world's first OEM to manufacture outboard engines that run exclusively on LPG. These are single fuel engines suitable for sea water with components made of high quality stainless steel with high reliability to resist galvanic corrosion and chemical resistance to salt water. Originally developed as four-stroke engines, LEHR recently launched a lower cost LPG two-stroke engine as a direct alternative to the low-cost kerosene and gasoline two-strokes.




The benefits of LPG to the marine industry are numerous and substantial… no gasoline polluting the water, virtually eliminated particulate emissions that turn into methyl mercury in the water, the available power of internal combustion engines without the environmental detriment of gasoline, extended engine life and reduced cost of operation LEHR's introduction of outboard engines bring all the advantages of LPG into the primary vessel propulsion segment, opening the world of LPG to a much larger audience.

**Examples**

**Lehr outboard engine**

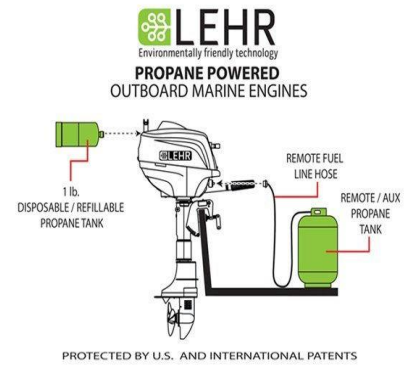
**The World's first propane** 40HP 2-Stroke Propane Outboard engine creates a low-cost alternative for markets outside of USA.

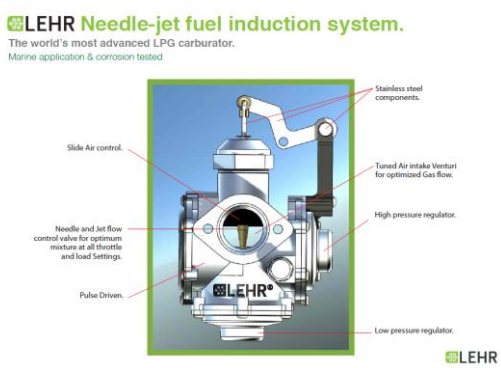











**Tohatsu outboard engine**

Tohatsu America Corp. introduced new 5-hp LPG outboard. Compared with gasoline, LPG exhausts 12 % less carbon dioxide, which makes it a cleaner option for boaters.



LPG motor features easier starting, quieter operations and requires less maintenance on fuel-related parts. The outboard comes in a variety of shaft lengths, including short, long and an ultra-long Sail Promodel.

The other benefits, aside from only having to carry one fuel source, are low emissions, fuel economy and reduced maintenance which is important in often remote locations where fuel related issues can occur. The "Propane" as it will be known will retain all the standard features of the petrol MFS5C which features large carry handle and front mounted shift level. The through propeller exhaust reduces noise.

Added safety features include fuel regulators, shut off valves and the necessary LPG fittings to ensure safe operation. The proprietary Safety Fuel shut-off valve keeps propane fuel from continuously running when engine is not in use. Tohatsu claim the new LPG outboard will run for a full 5 hours at WOT on a single 11lb tank with no reduction in performance.

**Few facts about pollution for outboards engines**

Idling speed

- 2-stroke engine carburettors are undoubtedly the most polluting, both at idling and maximum speed
- 4-stroke engines have less HC emissions (-87% compared to 2-stroke engines), but have higher emissions compared to LPG - powered engines (+137,5% compared to an LPG powered engine and +52% compared to an LPG powered engine tested with enriched gas mixture)
- LPG-powered engines guarantee the lowest unburned hydrocarbons emissions ( -95%compared to 2-stroke engines and –42% compared to 4-stroke gasoline engines / -92% and –34% compared to LPG engines)

Top speed

- 2-stroke engine carburettors are still very polluting even though emissions from an engine running at top speed are 50% less compared to one running at idle speed.

Compared to 2-stroke engines, 4-stroke engines have a better combustion rate and fewer emissions when running at higher speeds (-91% compared to 2-stroke engines). Nevertheless, they still pollute significantly more than an LPG fuelled engine (on average, almost twice as much). The EFI electronic injection system has improved its performance and lowered dangerous emissions for both the 2-stroke and the 4-stroke engine range. An EFI 4-stroke LPG powered engine running at full speed ensures the lowest emissions (-95/94% compared to a 2-stroke fuel injection engine and –48/36% compared to a 4-stroke gasoline powered engine).

### 3.4. Ship propulsion

Besides, the type of the engine, the way the engine is integrated in the propulsion system of the vessel creates various ship propulsion systems. Nowadays in the shipping industry we can find wide range of different propulsion systems such as dual-fuel steam turbine mechanical (DFSM), dual-fuel diesel electric (DFDE), dual-fuel gas turbine electric (DFGE), dual-fuel diesel mechanical (DFDM) or i.e. diesel mechanical propulsion with reliquefication (SFDM+R), electric hybrid configurations etc. Some companies are building hybrid ships that are able to run on both oil and gas as fuel. The technology will see ships to be powered by natural gas for up to half way through the voyage and still be capable to switch over to bunker fuel for the remainder of the journey. Ideal will be to use natural gas or LPG as the primary source of power and bunker fuel as a secondary / emergency one.

There are a **few configuration options for LNG-fuelled vessel technology**. Each of these engine propulsion options can be designed, or is designed, to burn natural gas or LPG. For each option mentioned below, natural gas is stored on the vessel as LNG.

The first LNG-fuelled configuration is a vessel that is powered by **marine gas turbines or gas engines**. These gas turbines or gas engines can be combined with steam turbines; a combined gas turbine and steam system is referred to as COGES. A marine gas turbine can be designed to burn natural gas, but is historically designed in the marine industry to burn other liquid fossil fuels. Marine gas turbines, with the appropriate fuel purification systems, can burn fuels on the spectrum from jet fuel to heavy fuel oil.

The second option is **a hybrid diesel-gas vessel**; these vessels have separate diesel engines and marine gas turbines or gas engines. The systems are referred to as Combined Diesel Electric and Gas (CODLAG) and Combined Diesel and Gas (CODAG) systems. If the system employs gas turbines, the turbines can be designed to burn natural gas, as in the case of COGES.

The third vessel type is powered by a **dual fuel diesel electric (DFDE) engine**. This engine type is designed to burn both diesel and natural gas. The Dual Fuel Diesel Electric (DFDE) propulsion system for marine vessels combines diesel and steam technology for an engine that can be powered either by diesel fuel or natural gas (stored as LNG on the vessel), as well as “boil off” gas in the case of LNG carriers (LNGCs).

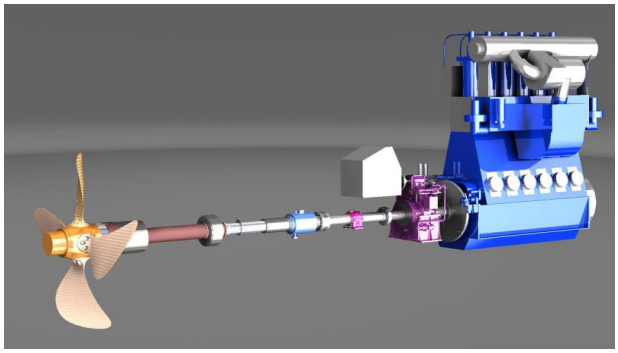
Wärtsilä, one of the manufacturers of DFDE engines terms these engine operating functions as “gas mode” and “diesel mode” There are two operating modes for the dual fuel (DF) engine: gas mode and diesel mode. The natural gas operating mode of the DF engine is low pressure with a diesel injection for the pilot. The diesel operating mode of the engine is with diesel injection.

DFDE is more thermally efficient than a steam turbine by 15% and reduces daily fuel consumption by 30-40 tons compared to a steam engine (Ragas). The DFDE system is not to be confused with the Combined Diesel Electric and Gas (CODLAG) and Combined Diesel and Gas (CODAG) systems.

The CODLAG and CODAG systems, while sometimes referred to as dual- fuel systems are inherently different from a DFDE system. Namely, the CODLAG/CODAG systems incorporate separate diesel and gas turbines or gas engines on the same vessel; these systems do not have a single engine that can bunker both diesel and natural gas, besides diesel serving as a pilot fuel for a gas engine designed to burn natural gas. Hence, the DFDE systems are inherently more flexible than the COGES, CODLAG, and CODAG systems that have engines that are tied to burning a specific fuel. The benefit of burning only one fuel (whether it is diesel or natural gas) is the simplification of bunkering, as only a single fuel needs be bunkered. There is a higher initial capital cost for a ship propulsion LNG-fuelled system compared to a diesel engine. LNG-fuelled systems require new equipment not aboard typical diesel-powered vessels including a large, gas combustion unit (RasGas). LNG-fuelled systems are a proven technology with many operating hours.

#### 3.4.1. Direct Drive

Direct drive propulsion systems are the most commonly used systems for larger tankers, bulkers, container and vehicle carriers. Direct drive propulsion system is an invariable choice for low speed diesel engines and has a very basic arrangement with one or two cross-head main engines with direct drive with a fixed propeller and the speed of the engine (90-105 rpm) is also the speed of the propeller. It consists of a propeller, which is connected to the main engine with the help of the shaft. Manoeuvring of the ship is done by controlling the speed of the main engine and by changing the direction of rotation of the propeller. The thrust block in this design forwards the energy from the propeller into the hull and not into the engine. This is a simple and efficient design. Initially this system was used in almost all ships.



In case of a geared drive propulsion a reduction gear is used in the main shaft which connects the propeller. The propeller can change its pitch according to the requirement.

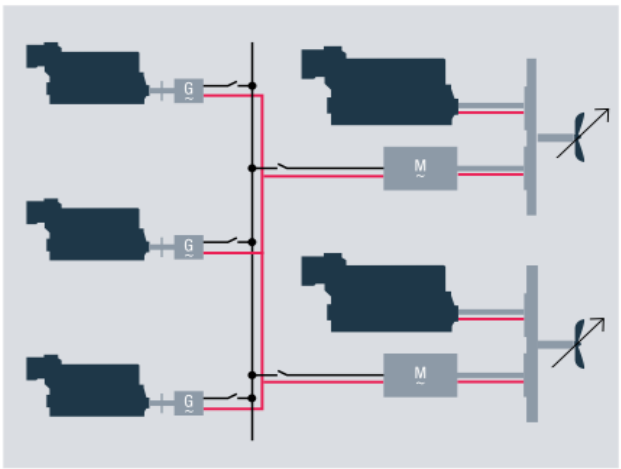
### 3.4.2. Hybrid, Parallel

**Operation of a hybrid parallel propulsion system**

Mechanic and electric power work together in the propulsion train, optimising the propulsion efficiency for ships with a flexible power demand. The combination of mechanical power, delivered by diesel engines, and electrical power, provided by electrical motors, delivers propulsion power, which assures the ship a broad operational capability, providing the right amount of power and torque to the propeller in each operation mode. Whereas a diesel-mechanic propulsion system is often designed according to its maximum power demand, which, for example, is fitted for a tanker or cargo vessel according to the most hours of the operation profile, a hybrid propulsion plant is better prepared for changes in operation during the vessel's trip or even the vessel's lifetime.

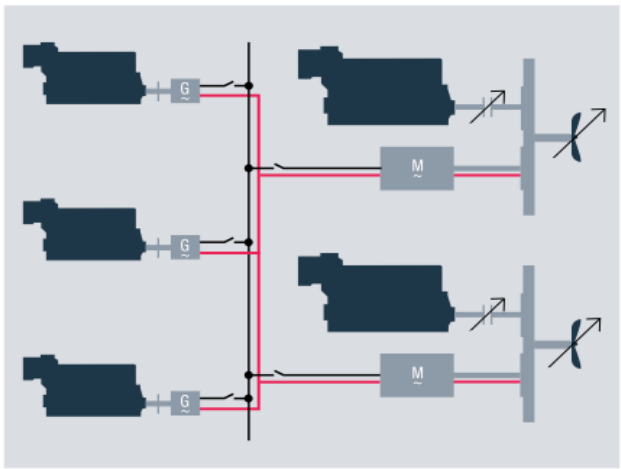
Hybrid propulsion systems can be differentiated between configurations, where the diesel engines and the E-motors work in parallel on the propeller (CODLAD), or where either the diesel engine or the E-machines are used (CODLOD).

**CODLAD** (Combined Diesel-Electric **and** Diesel Engine)




*Example: Passenger ferry using a PTI-booster in case of the need for additional power*

**CODLOD** (Combined Diesel-Electric **or** Diesel Engine)

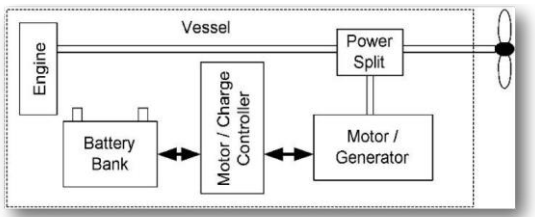



*Example: Navy vessel using electric propulsion for slow sailing speeds*

Hybrid-electric systems include an internal combustion engine, generator, battery, and electric motor, typically allowing the diesel, gasoline or LPG engine to do the heavy work when needed, and charge the electric system and allow it to respond to lighter loads such as low-speed cruising or providing power for lights and electronics.
The advantages of all-electric or partial-electric boats are the reductions in pollution, noise, vibration, and potentially, cost.
Marine hybrid systems include an internal combustion engine (ICE), a generator, an electric storage unit, and an electric motor. As mentioned before, diesel electric systems are different from hybrids because they produce power using a diesel generator that supplies power directly to an electric motor. In a hybrid system, there is an electric storage element in the system.

In a parallel hybrid system (Figure), both the ICE and the electric motor are able to provide power to the propeller. The motor/generator can either drive the propeller with energy from the battery, or be used to charge the battery.
Fewer batteries required than series
Suited for:

- Canal boats
- Sport fishing boats when trolling
- Trawler yachts
- Motor sailing sailboats



**The advantages of a parallel Hybrid Propulsion System**

- Flexible use and highest efficiency.
- The propeller can be driven by the diesel/LPG engine, and / or by the electric motor, resulting in a highly redundant and reliable propulsion system.
- Part-load in a conventional system.
- Part-load in an electrical system.
- In hybrid mode, the diesel/LPG engine and the propeller can operate with variable rpm (combination mode) and the network frequency and voltage is fixed and stable.
- Reduced plant operating costs due to the possibility to operate the main engines and auxiliary gensets in a range where the required amount of power is provided by a combination of engines which run near or at their optimal loading with their minimal specific fuel oil consumption.
- As a result of high plant efficiency over a wide range of operation modes, not only fuel oil consumption is lower, but fuel related emissions like $SO_x$ and $CO_2$ are also reduced. Further pollutants are reduced as there is less incomplete combustion that intensively occurs in the low-loaded engines.
- In E-mode with variable-speed E-motors less noise is caused and pressure side cavitation on the propeller is reduced, as it can be operated at an optimal speed / pitch ratio. Propeller speed and pitch can be controlled independently. Additionally, the underwater noise signature can be reduced. This especially offers benefits at slow speed sailing.
- Depending on the operational modes of the vessel the main engines and the auxiliary engines run less hours per year and, when in operation, on higher loads. Both lead to less required maintenance.
- Large variation of operation modes appropriate for a flexible power demand, for slow speed operation up to boosting. This results in an optimal overall plant operational capability with fast system responses and a high plant flexibility.
- While mechanical optimisation is often determined by one or a few operational modes, the electrical drive capability tremendously increases flexibility. “Off-designs” for hybrid propulsion systems are fewer compared to pure mechanical system designs.

**Disadvantages of System**

- Lower overall energy efficiency for ships running at full-rated speed all the time due to losses.
- Higher initial capital cost
- Different and improved training for ship’s crew as the system is completely different from mechanical system and involves major automation.

**Hybrid-Electric Propulsion Technology for Small Vessels**

Electric propulsion is not a recent innovation however it has become the “standard” propulsion solution in many applications, especially when it comes to specialized vessels. High redundancy and reliability of the propulsion plant, improved manoeuvrability of the ship and lower fuel oil consumption due to an optimized loading of the engines is a key.

Hybrid-electric systems include an internal combustion engine, generator, battery, and electric motor, typically allowing the diesel or petrol engine to do the heavy work when needed, and charge the electric system and allow it to respond to lighter loads such as low-speed cruising or providing power for lights and electronics,

The advantages of all-electric or partial-electric boats are the reductions in pollution, noise, vibration, and potentially, cost.

There are five vessel types that appear to be suited for hybrid-electric propulsion systems:

- In-shore fishing boats
- Short distance water taxis
- Short haul ferries
- Yachts
- Cruise boats

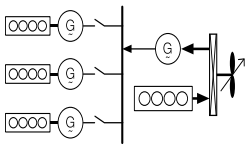


Currently, there is limited market acceptance of hybrid-electric propulsion technology for small vessels, but there are a growing number of practical applications in use in the recreational and commercial boat industry. These early adopters will drive further development which, in turn will increase the number of viable applications.

- The viability of any configuration of hybrid-electric system on a small vessel is affected by three main considerations: economy, environment, and strategic. Depending on the application, economy may not be the deciding factor when choosing the most effective propulsion solution.
- To become more viable, hybrid propulsion technology needs better collaboration between designers of the main components: engines, motors, propellers. One example of this need is the technical challenge of matching the load performance of permanent magnet electric motors to propellers.
- Future developments in battery technology and integrated system controllers will significantly increase market acceptance and viability of hybrid systems in small vessels.
- For recreational boaters, lifestyle priorities will play a big part in the choice of using a hybrid system on board – even if it costs more than a traditional internal combustion engine system. The virtual elimination of noise, vibration and smell from using electric drive is worth the cost difference to some boaters.
- Two small vessel applications that are commonly seen in Nova Scotia and elsewhere in the world that show potential for viable hybrid systems are nearshore fishing boats and racing sailboats.
- Unlike an all-electric system, a marine hybrid system includes an internal combustion engine (ICE), a generator, an electric storage unit, and an electric motor. Diesel electric systems are different from hybrids because they produce power using a diesel generator that is directly connected to an electric motor. In a hybrid system, there is an electric storage element in the system.

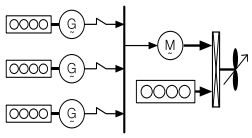
### Hybrid Operation Modes

- **Generator mode (PTO-mode)**



The main engine provides not only the power for ship propulsion, it also supplies the electric power needed for the ship's consumers. This mode is i.e. selected for transit sailing. It allows a high loading of the main engine, running with low specific fuel oil consumption and therefore with minimal emissions. This often prolongs the maintenance period of the gensets as they can be switched off when not needed.

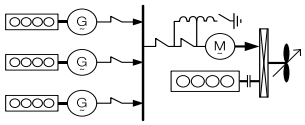
- **PTI booster mode**



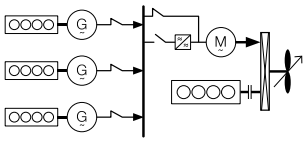
The PTI booster mode is mainly selected for maximum speed. Together with the main engine the electric machine works as an auxiliary motor, which delivers support to the propeller. The gensets deliver the electric power, both for propulsion and the vessel's consumers. The PTI booster mode increases mainly the flexibility of the propulsion system for peak loads.

- **PTO / PTH mode**

For some types of vessels, like for chemical tankers, a redundant alternative propulsion system is recommended for emergency operation. In case of the main engine is not operating, the electric machine is used as a motor, which delivers the power for the propeller. The gensets supply the propulsion power as well as the electric power for the vessel's consumers. To start the electric machine independently as a motor a starting device is needed.

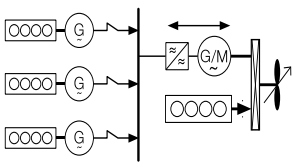


- *a) Installed genset capacity is much higher than the PTH-motor power rating ("Strong mains")* An autotransformer unit is a common solution to start the PTH-motor from zero speed.



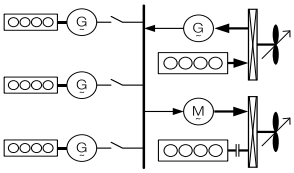
- *b) Installed genset capacity is in the same range like the PTH-motor power rating ("Weak mains")* A smart solution for starting the PTH-motor is a small frequency converter, which can also be used to operate the propeller with variable speed at slow sailing. In parallel a circuit breaker is installed, which is closed for continuous PTH-operation with constant propeller speed or in PTO-mode.

- **Hybrid mode**



- The electric machine is used as alternator as well as propulsion motor (PTO/PTI). This opens the way for flexible use of the main engine and the gensets. In electric/PTI-mode the propeller is driven with variable speed by a frequency converter. In PTO-mode the converter supplies a fixed voltage and frequency to the mains. The main engine and the shaft generator can operate in a range of 70% to 100% rpm. Doing so maximizes both propeller and engine efficiencies and also helps to reduce exhaust emissions.

- **Electrical cross-connection mode (Electric Shaft)**



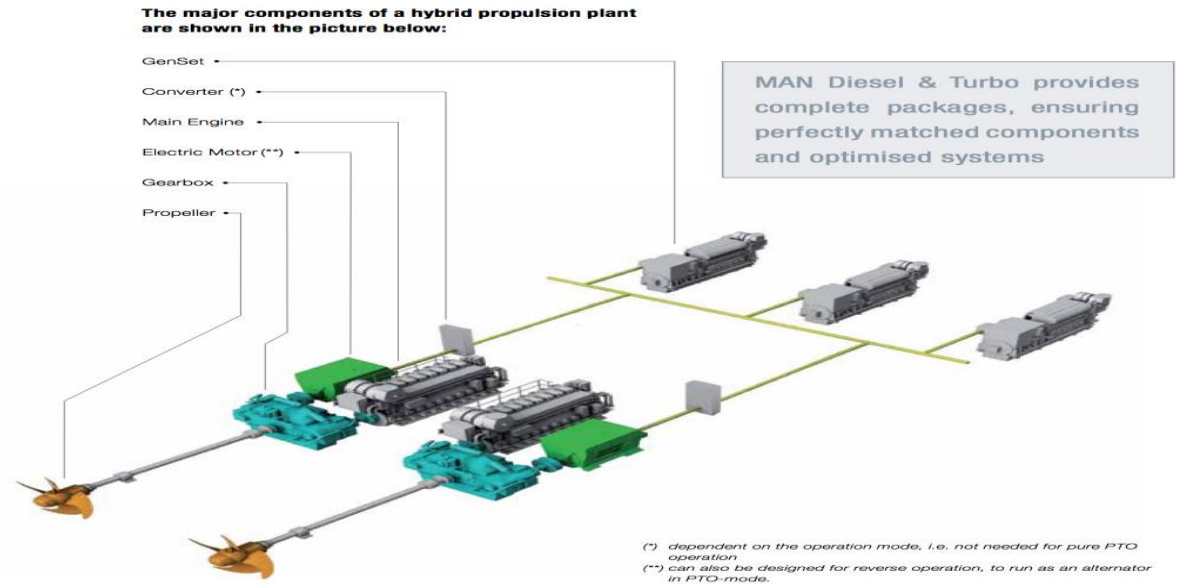
- In case of a twin propeller application there is a possibility of driving both propellers with the power of one main engine supplying one shaft machine (PTO) and run the other shaft machine as "take-in-device (PTI)". This mode ensures a high loading of the running main engine as well as extra redundancy and flexibility to the complete propulsion system.

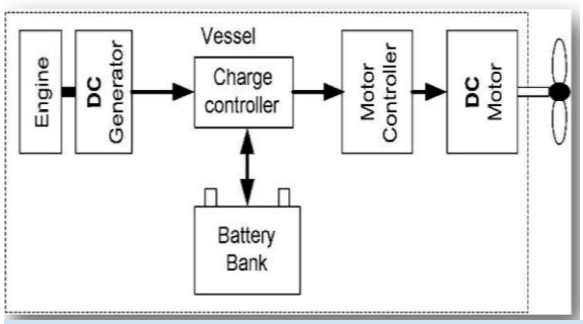
Examples of Hybrid propulsion packages are mentioned in Appendix 2.

### 3.4.3. Hybrid, Serial

The main components of a diesel/LPG electric serial drive are the diesel/LPG generator(s), frequency inverters, propulsion motor, propeller, and controller.
In a hybrid Serial system, there is an electric storage element in the system.
In a series hybrid setup, the electric motor is the only means of providing power to the propeller. The motor receives electric power from either the battery pack or a generator run by an ICE. This lets a vessel continue to operate even after the batteries are discharged.

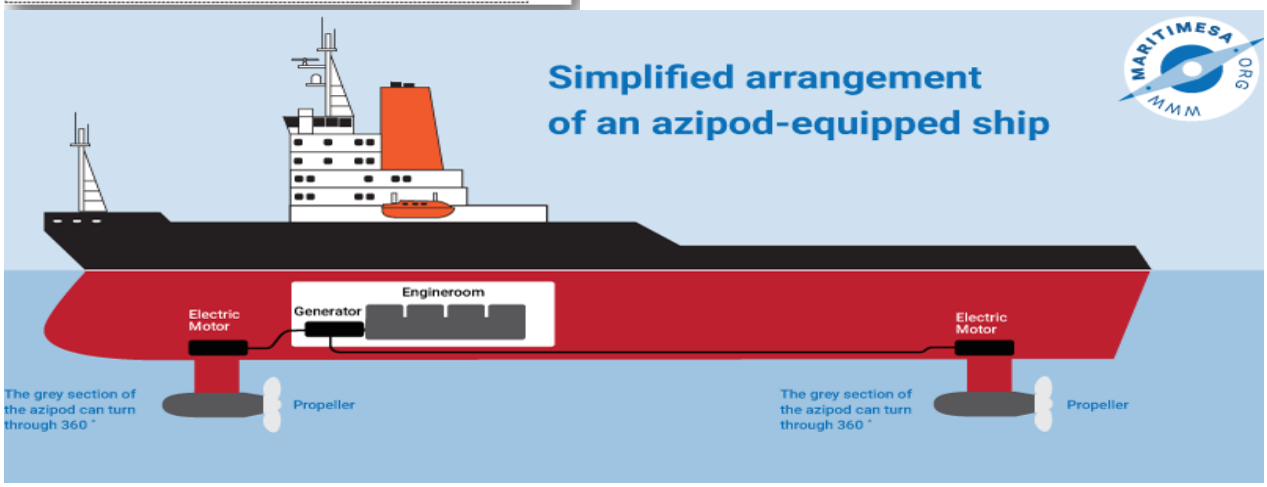
**Sample Hybrid Propulsion Plant**




Hybrid serial systems are particularly suited for:

- Canal boats
- Sport fishing boats when trolling
- Trawler yachts
- Motor sailing sailboats




**EPROX: Energy-saving electric propulsion**



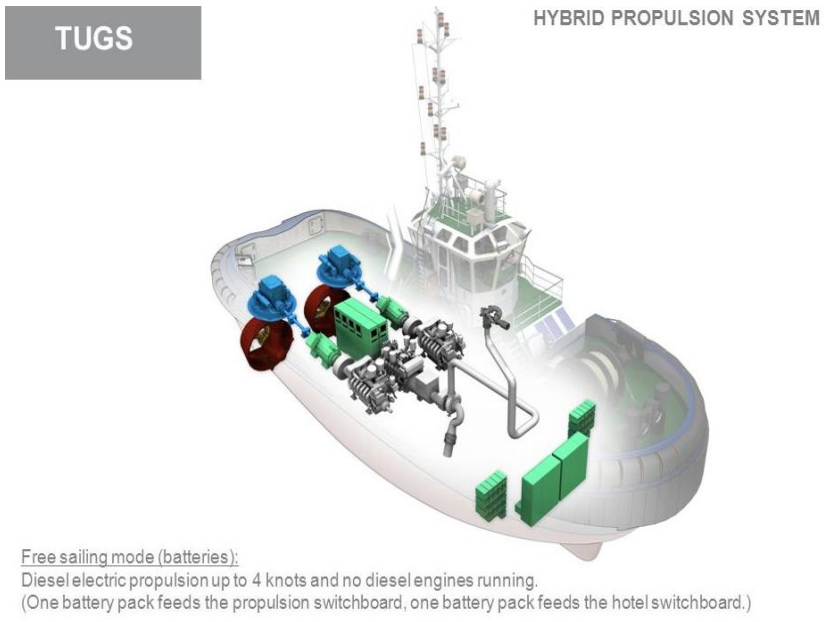
EPROX is an innovative approach of a fuel saving electric propulsion system. It combines lowest possible fuel oil consumption with highest performance and flexibility of electric propulsion. Recent developments in DC-technology and distributions and energy management enable the Diesel engines to operate at variable speed, meaning that the speed of the engine can be adjusted for the minimum fuel oi consumption according to the current system load. Another advantage is the integration of energy storage sources, like batteries. They reduce transient loads on the diesel engines and give a much better dynamic system response.
Such an advanced system could be also developed to use LPG as fuel.

The advantages of the serial hybrid propulsion are:

- It is estimated that a reduction of about 30% volume is possible compared to the conventional mechanical drive system
- Load diversity
- Fuel savings. For ships spending more time at low speed, fewer engines can run at full power, resulting in greater energy efficiency and hence less fuel consumption. A navy ship may save an estimated 15–25% in fuel compared to a similar ship with mechanical drive.
- The lifetime cost saving from reduced fuel consumption may exceed the higher initial procurement cost of electrical propulsion.
- Greater manoeuvrability
- Low noise. An electric motor is able to provide a drive with very low vibration characteristics and this is of importance in warships, oceanographic survey vessels and cruise ships where, for different reasons, a low noise signature is required.
- Higher automation. The electric propulsion system can be designed to be highly automated and self-monitoring, hence requiring less maintenance and fewer crew members to operate than with a mechanical drive system.
- Best complementation with the propeller
- Economical part-load running
- Low emissions

### 3.4.4. Electric with "Range Extender" engine

Increasingly, there are series hybrids where the conventional combustion engine never drives the propulsion: it simply charges the batteries. These engines are known as range extenders because they extend the range beyond what would be affordable with batteries alone. They are smaller than the combustion engines used in conventional marine propulsion and are simplified in some respects.




This arrangement is a hybrid drivetrain supplied from an electric energy storage. The most commonly used range extenders are internal combustion engines and identically represent the best optimising of the propulsion efficiency for ships with a flexible power demand. The electrical side of all systems will be based on a direct current or an alternating current motor, coupled to the ship's propeller shaft, with the speed and direction of propeller rotation being governed by electric control of the motor itself or by the alternation of the power supply.

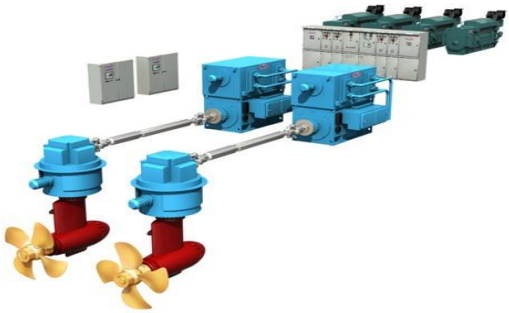
The advantages of the electric propulsion with the range extender are:

- It is estimated that a reduction of about 50% volume is possible compared to the conventional mechanical drive system.
- Load diversity.
- Fuel savings. For ships spending more time at low speed, fewer engines can run at full power, resulting in greater energy efficiency and hence less fuel consumption. A navy ship may save an estimated 30–35% in fuel compared to a similar ship with mechanical drive.
- The lifetime cost saving from reduced fuel consumption may exceed the higher initial procurement cost of electrical propulsion.
- Greater manoeuvrability.
- Low noise. An electric motor is able to provide a drive with very low vibration characteristics and this is of importance in warships, oceanographic survey vessels and cruise ships where, for different reasons, a low noise signature is required.
- Higher automation. The electric propulsion system can be designed to be highly automated and self-monitoring, hence requiring less maintenance and fewer crew members to operate than with a mechanical drive system.
- Economical part-load running.
- Low emissions.

### 3.4.5. Tri-Fuel Diesel Electric Propulsion (TFDE) Over Diesel Engine Propulsion

TFDE stands for Tri-Fuel diesel electric propulsion ships specifically for LNG carriers.

Similar practice could be proved also successful for LPG carriers.



**Examples**

Wärtsilä and Maran Gas Maritime signed a five-year agreement covering the maintenance of the latter's 21 TDFE (tri-fuel diesel electric) LNG carriers equipped with Wärtsilä 50DF engines. The Wärtsilä 50DF tri-fuel engines installed on the MGM vessels can be operated with heavy fuel oil (HFO), marine diesel oil (MDO) or natural gas.

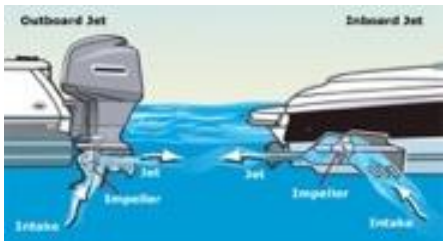
*Pan Asia*, the first of four 174,000m³ tri-fuel diesel electric (TFDE) LNG carriers that shipowner Teekay LNG has ordered from Hudong-Zhonghua Shipbuilding, has completed sea trials off the east coast of China. Hudong-Zhongua will deliver all the ships by January 2019 and is already building *Pan Americas*, *Pan Europe* and *Pan Africa*.

### 3.4.6. Outboard/Inboard engines

Outboard motors are self-contained engine units mounted to the rear wall (transom) of the boat. Each unit has an engine, propeller, and steering control. Cables attached to the steering wheel actually pivot the entire motor unit to provide steering.

Models can be powered either by LPG, CNG or gasoline or diesel fuel, and single or twin engines are available.

Most common is a rotating propeller, but some are jet-propulsion systems that move the craft by shooting water to push the boat.




Outboard motors are the most common type of boat propulsion, on freshwater fishing boats and pleasure craft.
Inboard engines are mounted inside the hull's midsection or in front of the transom and apply similar technology like outboards. The engine turns a drive shaft that runs through the bottom of the hull and is attached to a propeller at the other end.

Many personal watercraft (PWCs) have two-stroke inboard engines that burn oil as a lubricant along with the fuel. New-technology two-stroke PWC engines are direct-injection engines and burn cleaner than conventional PWC engines. Steering of most inboard vessels, except PWCs and jet-drive boats, is controlled by a rudder behind the propeller.



**Stern Drives**

Stern drives are known also as inboard/outboards (I/Os) because they combine features found on both inboard and outboard engines. Stern-drive engines adapted for marine use and are mounted inside the boat.
A stern-drive engine is attached through the transom to a drive unit (also called an "outdrive") that is essentially the lower unit of an outboard. The engine turns a drive shaft that is attached to a propeller at the other end.
Steering of stern-drive boats is controlled by the outdrive, which swivels like an outboard engine to direct propeller thrust.
Stern drives have quieter and more fuel-efficient engines**.**

**Jet Drives**

Jet drives propel a vessel by forcing a jet of water out the back of the vessel. Directing this jet of water steers the vessel. Personal watercraft are the most common type of vessels that use a jet drive.
Jet drives also may power larger vessels (jet boats) and are used commonly for vessels designed for shallow water conditions. Jet boats can have inboard or outboard jet drives. Jet drives use an engine to power a strong water pump, which sucks up water and then forces the water out the back to thrust the vessel forward.

All of the above engines could easily be converted to Bi fuelled petrol LPG or to be OEM mono fuel LPG Engines.

**Propane Injection for Ship Diesel Engines**

All diesel engines in LNG carriers are slowly changing over to dual fuel diesel engines because of the advantages of the gaseous fuel resulting from the vaporized liquefied natural gases in tanks during sailing.

Dual combustion engines are able to consume this gas and convert into useful energy. Normally during sailing the gas involved is completely used in these engines and the same engines use diesel as fuel during manoeuvrings in port.

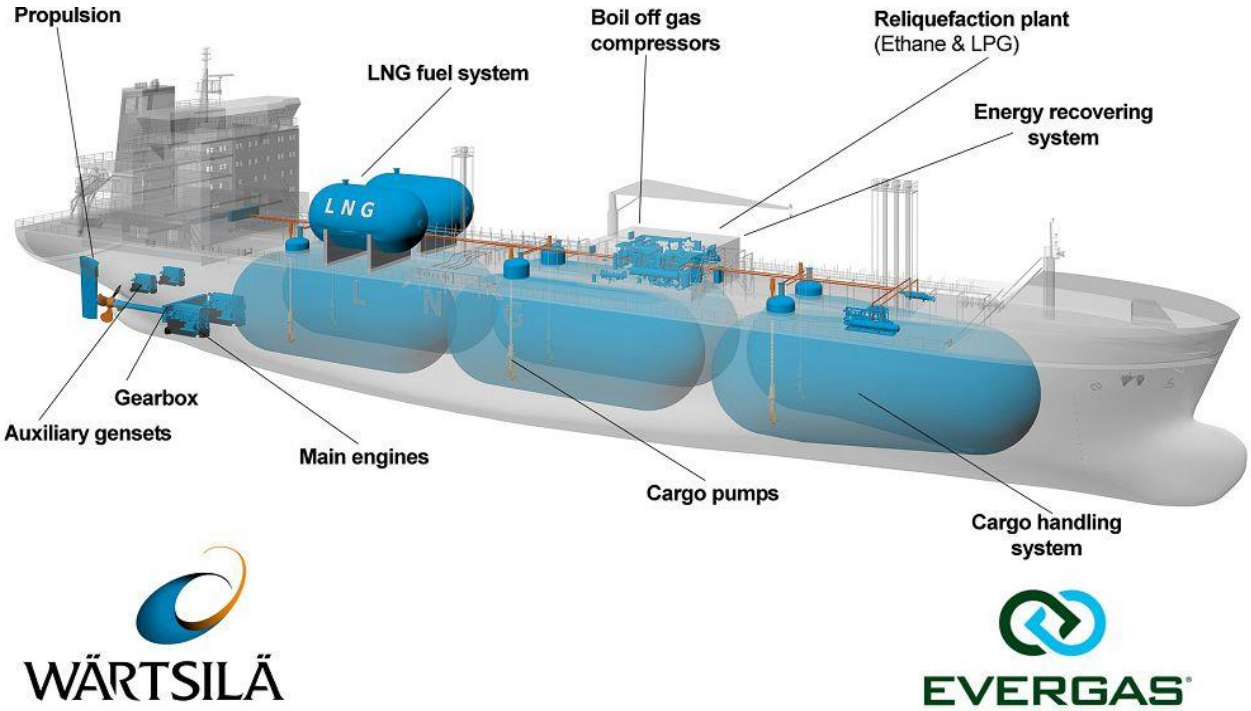
In LNG carriers where dual fuel engines are employed, the primary fuel is a natural gas (methane) and in LPG carriers the same practice could apply. These cargos which are being carried in these vessels can be used to operate on diesel engines. An additional advantage of the DFDE is it can operate on 100% diesel fuel also.

Initially when first LNG carriers were introduced the boil off gases from the tanks (i.e. Propane) were used as fuel for power generation in boiler combustion. This boil off gas rate will vary according to the quantity of LNG carried on board and the quality of the liquefied petroleum gas. It is approximately 0 .12 to 0.16 percentage per day of ship cargo capacity. This boiled off propane gas obtained from LNG tanks has a composition like methane, butane, and propane. Among this, propane has the greater proportion when compared to the other gases. Propane alone can contribute around 70% of LPG. But nowadays the same boiled off gases are used in main propulsion diesel engines and for this purpose the diesel engines are changed over to dual fuel diesel engines thereby reducing the diesel consumed by the engine, hence reducing the overall operating cost of the ship as the daily fuel cost alone contribute to half of the daily running cost of the engines.

Normally during manoeuvrings inside congested waters, propane injection is not efficient because it requires a steady service speed. So, during rough weather and in manoeuvrings periods the marine diesel or heavy fuel oil is used because it produces more power than propane injection. When the ship reaches sea speed or service speed, it is changed over to propane that will provide all the required sailing power during calm weather. These engines will operate completely on diesel and as the ship begins to sail at full speed the propane gas is admitted in the pilot injection valve to replace the diesel fuel to 80% or even more. Normal diesel engines can be converted to dual fuel engines because they have relatively the same compression ratio, structural design, etc. Dual fuel diesel engines have the advantage that the power of the engine can be increased by adding a few more cylinders and there is no limit for the size of the ship.

### 3.4.7. Ethane powered ship engine

Originally designed to run on LNG, MDO and HFO, the Dragon class vessels were meant to use LNG as fuel when trading




ethane and other LPG cargoes. However, logistical challenges with LNG and extremely favorable price development of ethane led to the idea to use LEG cargo boil-off as fuel. Wärtsilä worked in close collaboration with Evergas and INEOS to make the world's first ethane-powered marine vessels a reality.

The overall solution has several competitive advantages for LEG carriers, including the ability to utilise HFO, MDO, LNG and/or LEG with uninterrupted operation; IMO Tier III compliance without the need for secondary exhaust gas treatment; low gas pressure requirements and the ability to effectively utilise boil-off gas from the cargo. Sulphur emissions are eliminated using LEG, resulting in a highly cost-effective means for Evergas to be compliant in SECA zones in both North America and Europe. Particulate emissions are also eliminated, enabling smokeless operation. The successful result of the project was enabled through strong collaboration between Wärtsilä, INEOS and Evergas.

Mitsui Engineering & Shipbuilding Co. have completed the world's **first ethane-operated two-stroke diesel engine**. The engine is one of three the company is building to power three LEG (liquefied ethylene gas) tanker ships for Hartmann Schiffahrt of Germany and Ocean Yield of Norway. The ships are being built in China.




They have chosen ethane for different reasons:

- It is cheaper than HFO.
- It burns a whole lot cleaner.
- The most significant reason is that a tanker full of ethane can always tap into that ethane as fuel for the ship, should the need arise.

So far eight of the ethane-powered engines have been ordered.

Mitsui Engineering & Shipbuilding Co., Ltd (MES) has completed the world's first ME-GIE ethane-operated two-stroke diesel engine. The engines will be for propulsion of three ethylene carriers, which primarily will carry liquid ethane as cargo. The Mitsui-MAN B&W 7G50ME-C9.5-GIE is the first engine in a series of three for installation in three LEG (liquefied ethylene gas) carriers of 36,000 m3 for Hartmann Schiffahrt of Germany and Ocean Yield of Norway, being built at Sinopacific Offshore Engineering (SOE) in China.

MAN Diesel & Turbo reports that ethane was chosen as fuel, in preference to HFO, due to its more competitive pricing as well as the significantly shorter bunkering time it entails. As a fuel, its emissions profile is also superior to HFO in which respect it is similar to methane and compared to HFO contains negligible sulphur and 15-20% lower CO2. MAN Diesel & Turbo also verified methane operation on this engine type and states that the ME-GI engines will be set up such that they can easily be converted to run on methane as an alternative, as per the owner's wish. MAN Diesel & Turbo currently has eight ME-GIE engines on order.

While ME-GI engines have been designed for use by several, different fuel types to date, ethane is a new departure. Ethane is one of the natural-gas liquids (NGLs) that are naturally occurring elements found in natural gas (and frequently separated removed and sold as a separate product), and include propane and butane, among others.

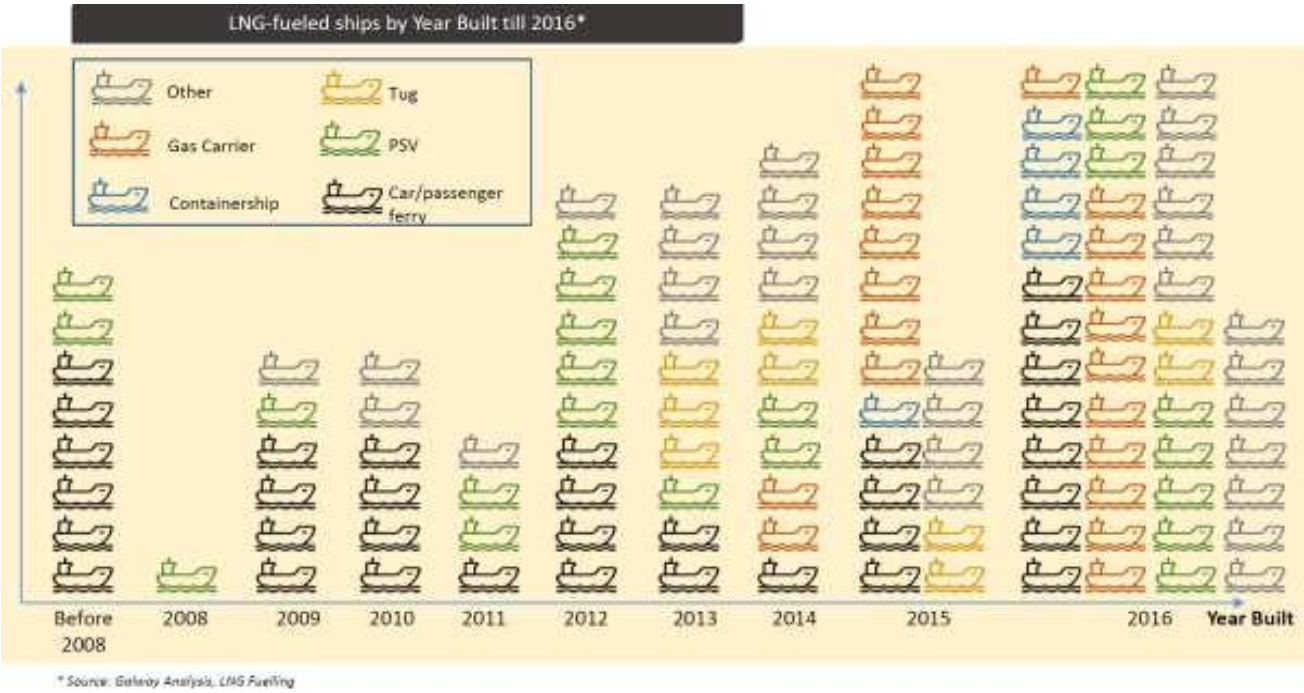
## 3.5. Marine Engine Application Segments

### 3.5.1. Ship Segments Overview

There are numerous marine segments that can utilize LPG as fuel. Already many examples of use of LNG as marine fuel exist, and LPG can follow the same paths. Some marine segments may be more attractive to the use of LPG as a fuel than others. LPG can represent a cheaper fuelling option than LNG in that it can be stored onboard as a non-cryogenic liquid.

There are already many marine vessels running on gas.

The figure below gives a picture of gaseous fuelled vessels in operation using LNG, built up to 2016.



### 3.5.2. Commercial Vessels

Commercial vessels of all sizes can benefit of the use of LPG as engine fuel.



*Two Stroke Diesel Engine*

Large vessels have engines of all types, from 2- or 4- stroke diesel engines to turbines similar to those on airplanes or even just several diesel generators that power thrusters or pods. It all depends on what the ship is designed to do and how it will be operated.

The majority of large commercial ships, from freighters to oil tankers, use 2-stroke, slow speed diesel engines connected directly to their propeller. The large 2-stroke diesel engines are efficient for constant speed steaming and running on heavy fuel oil. Compared to other fuels, HFO is very cheap but also known for lots of heavy air pollutants including sulphur oxides and nitrogen oxides

#### 3.5.2.1.Cargo ships

##### 3.5.2.1.1. Large ocean-going ships-VLGCs – Very Large Gas Carriers



*Photo by BW*

Getting a fully-laden cargo ship across an entire ocean requires enormous amounts of energy—usually derived from pollutant-rich diesel fuel. But some environmentally minded shipping began construction of hybrid vessels that run primarily on cleaner burning LNG. This concept could also apply to LPG.

An important benefit for using LPG in large LPG gas carriers (VLGC's) is the elimination of the time taken for bunkering, since the engine would be burning the cargo. In case of LNG, a compressor/chiller is used to liquidize and feedback cargo vapour into the main cargo area, which would be unnecessary for LPG.
Currently no large gas carriers have been constructed with propulsion systems that can run on LPG. However, engine manufacturers report, that most large ship-owners of VLGC tonnage have made preparations for LPG operations.
The Norwegian energy company Statoil has circulated a requirement for up to two very large gas carriers (VLGCs) that includes an option for the vessels to be built with LPG-fuelling capabilities.

As stated earlier, LPG represents a cheaper fuelling option than LNG in that it can be stored onboard as a non-cryogenic liquid. Statoil's requirement for up to two VLGCs to take on charter for periods of up to five years has ignited interest in a sector that has been experiencing what has been described as an abysmal spot market in 2017.

**Example: Astomos Energy**

Astomos Energy, Japan's top LPG supplier, works towards promoting LPG as marine fuel.



Kawasaki Heavy Industries (KHI) has recently developed a design of 80,000 cbm VLGC using LPG as fuel.
The newly developed VLGCs are equipped with ME-LGI, a dual-fuel (DF) diesel engine that uses LPG and heavy oil as fuel as a main engine. LPG is used as a fuel to reduce sulphur oxides (SOx) that it can meet various environmental regulations.
ME-LGI, which is installed as a main engine in the newly developed VLGC, was recently unveiled at Gastech 2017. It is an engine that uses low flash point fuels such as LPG and methanol. Kawasaki is working on development of LPG-fuelled systems which include main engine, fuel supplying system and so on.
Meanwhile, Japan's Astomos, which operates the world's largest VLGC fleet, is now actively reviewing the application of the LPG fuel to the entire 22 VLGC fleet and is touting LPG as an alternative to CST380 bunkers.
It plans to respond to international environmental regulations with DF diesel engine that uses LPG as fuel.

By 2020, Astomos Energy is considering LPG-fuelled VLGC, before promoting LPG as marine fuel for other vessel types, such as car carriers, container ships and bulk carriers. The company has already commenced collaborations with compatriot shipbuilders, ship owners and ship operators.

With regards to Astomos Energy's current fleet, the main engine of the vessels, ME-LGI, is manufactured by MAN Diesel & Turbo, and can be dually fuelled by LPG and HSFO.

In pushing for LPG as ship fuel, Astomos Energy considers that the infrastructure and availability are not issues because a global supply chain is already in place. It is also easier to handle LPG as its main components, propane and butane, are to be stored at -42° and -0.5°, respectively. Comparatively, the burning of LNG is more expensive due to the maintenance costs, as the gas has to be stored at -162° in cryogenic tanks.

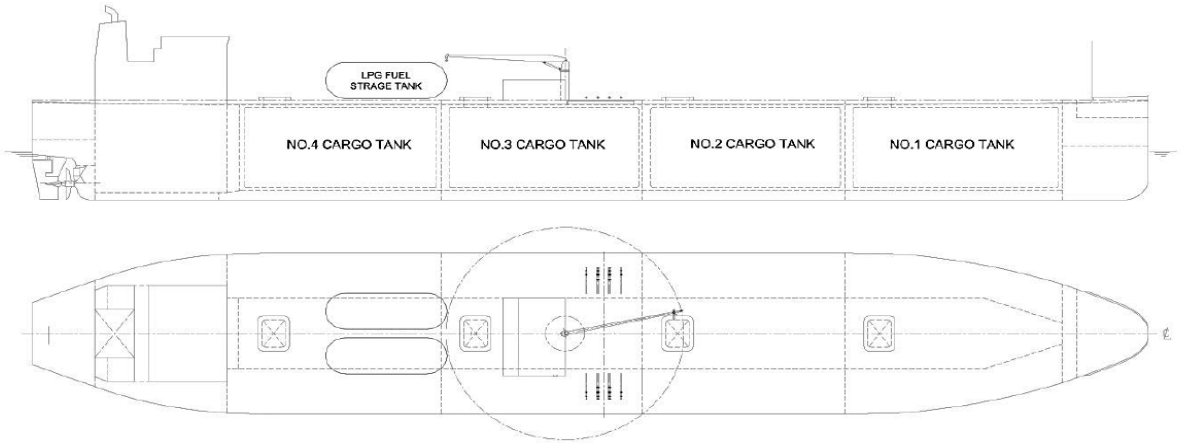
While there is already an established market for LPG trading, a spot market for LNG trading is far from stable. Currently, LNG purchases are very much dominated by long-term supply contracts, despite calls for more flexibility in the wake of weak prices. While LNG bunkering infrastructure will take time to develop, LPG supply networks are already in place, as Astomos Energy has supply networks in Singapore, the US Gulf, the Gulf and Europe.

Annually, the company imports over 4 million tonnes of LPG.  As LPG production in the US Gulf is expected to grow with shale exploitation, the international LPG market will flourish, even as prices have become depressed.

**Projects under development 1:**

# KAWASAKI Newly Developed VLGC with ME-LGI

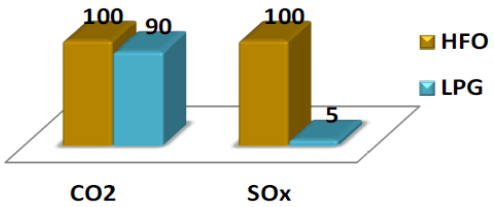
## Profile




## Features of the Design

### 1. LPG as Fuel

Kawasaki next stage VLGC is going to be sailed by "LPG" as clean marine fuel. The propulsion system including LPG fuel supply system is developed by KHI.



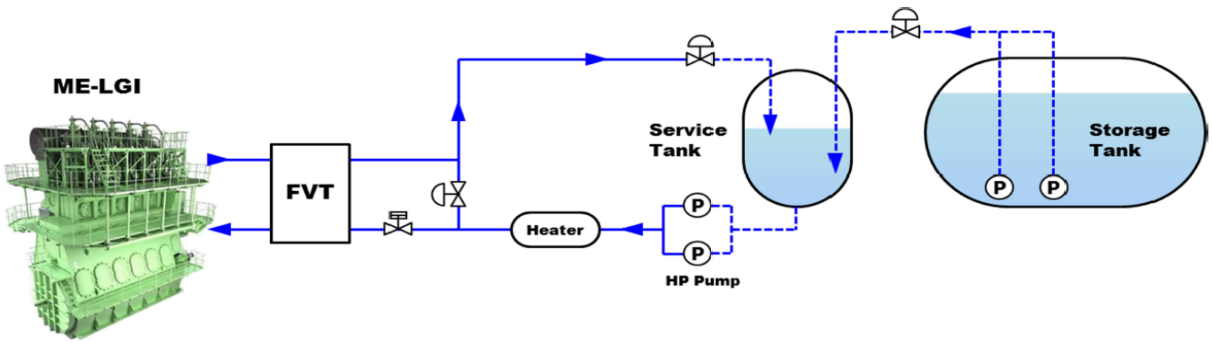

### 2. Excellent Propulsive Performance

Propulsive performance is improved using RBS-F, SDS-F and SEA-Arrow (**S**harp **E**ntrance **A**ngle bow as an **Arrow**)



Conventional Bow SEA-Arrow

## LPG Fuel Supply system




## Particulars

| | |
|---|---|
| Loa | about.230 m |
| Bm | 37.20 m |
| Dm | 21.90 m |
| dm (Design) | 10.90 m |

| | |
|---|---|
| Main engine | 1 x ME-LGI |
| Generator | 3 x Diesel generator |
| Ship's speed | about 17 knots |

**Projects under development 2:**

## Fuel Tank Arrangement on Deck

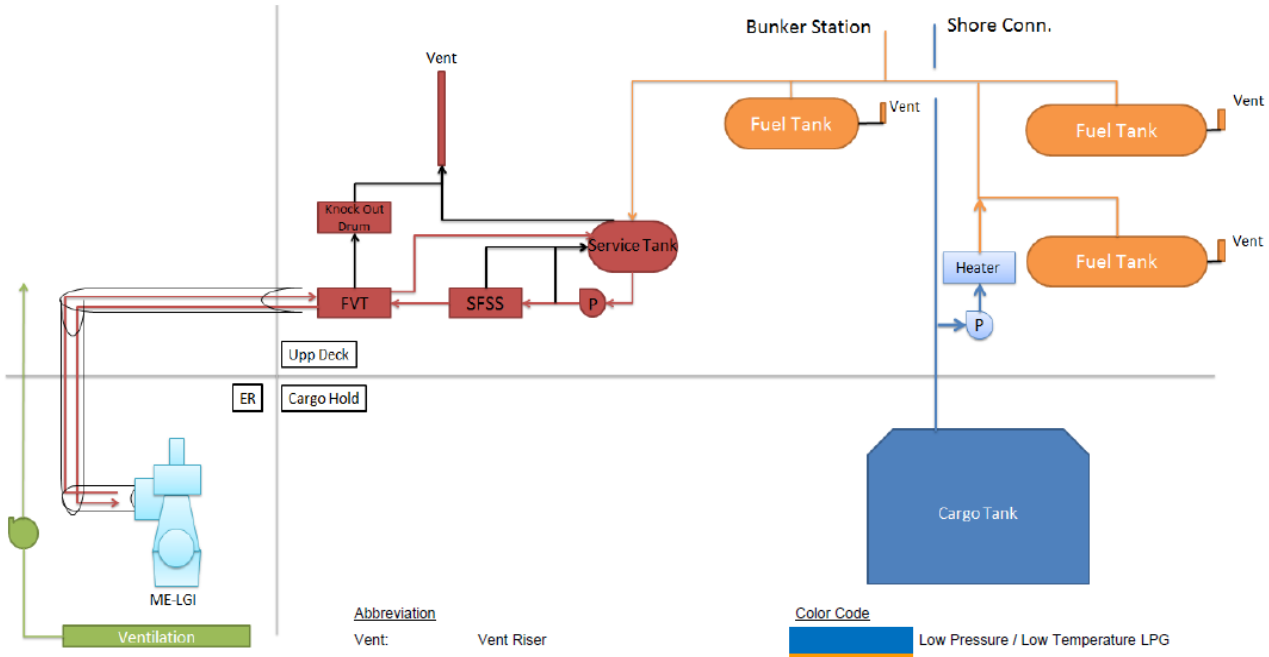
MITSUBISHI HEAVY INDUSTRIES SHIPBUILDING CO., LTD.




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## Flow Diagram

MITSUBISHI HEAVY INDUSTRIES SHIPBUILDING CO., LTD.




| Abbreviation | |
|---|---|
| Vent: | Vent Riser |
| P: | Pump |
| Knock Out: | Knock out drum |
| FVT: | Fuel Valve Train |
| SFSS: | Secondary Fuel Supply System |
| Amb-T / AT: | Ambient Temperature |
| HP / LP | High Pressure / Low Pressure |

Color Code

- Low Pressure / Low Temperature LPG
- High Pressure / Ambient Temperature LPG
- LPG (HP / AT) and Lubrication Oil Mix.
- Ventilation (Air)

※ Patent Pending

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#### 3.5.2.1.2. Tankers

This market segment makes up the single largest ship type in the world due to the preponderance of the transport of petroleum products. Both Clarkson's and Fairplay continue to rate the tanker market as sluggish in the near term. With some experts predicting an increase in oil imports to Asia of around 9% and a decrease in imports in the United States of around 7% in the near term, the number of tankers is expected to stay flat.



*medium tanker Photo by Rolls-Royce*



*large tanker Photo by Rolls-Royce*

**LNG powered tankers**

Currently, one tanker fuelled with LNG as a fuel is in operation the BIT VIKING. The vessel was converted in 2011 and is using dual fuel main engines that can operate on either gas or diesel fuel. The vessel is operating in the North Sea.

**LNG fuelled Tankers**

LNG carriers have long been using LNG as a fuel by simply using their own cargo's "boil off" gas but Dutch shipping company Anthony Veder is now having a pair of 4700-cubic-meter capacity Liquefied Ethylene Gas (LEG)/Liquefied Petroleum Gas (LPG) tankers built in China that will use LNG as a fuel but will not transport it as a cargo. To be completed by China's Avic-Dingheng Shipbuilding Co. Ltd for operation in the North Sea when delivered toward the middle of next year, the twin 99.95-meter by 17.20-meter vessels will make use of a propulsion package being furnished by Wärtsilä in which the main and auxiliary engines will be capable of operating on both LNG and marine diesel. The dual-fuel technology will allow the ships to sail without restriction in Sulphur Emission Control Areas (SECAs) and Nitrogen Emission Control Areas (NECAs).

#### 3.5.2.1.3. Bulk carriers



*Photo by Rolls-Royce*

Bulk carriers make up a large portion of the world fleet. Like tankers, these are typically large, slow speed, relatively simple ships. The market outlook for bulk carriers is expected to be 2% to 4% growth in the near term giving very modest growth in the fleet. Bulk carrier owners are also facing a tough financial environment with slowing growth in this segment.

There are no large size bulk carriers that are being powered by LNG, but there have been some concept designs that have been developed.

The ECO-ship 2020, an open hatch bulk carrier, and ECORE, a Very Large Ore Carrier (VLOC), are concept designs using LNG as a fuel that have been developed by industry partners, including DNV.

In North America, the bulk carriers operating on the Great Lakes are considered likely candidates for using LNG as a fuel and the first projects for converting existing vessels have been recently announced. Interlake Steamship Co., a US company that owns eight self-unloading ore carriers operating on the Great Lakes, has announced its intention to convert seven of the vessels in the fleet to use LNG as the main propulsion fuel. The first vessel planned to be converted is the M/V MESABI MINER.
There are a lot of opportunities for LPG in these vessel type.

**LNG fuelled cement carrier**



The first unique LNG-powered cement carrier will be built at Ferus Smit shipyard for Erik Thun AB and will later be delivered to JT Cement. The vessels cargo system will consist of a fully automated cement loading and unloading system, based on fluidisation of cement by means of compressed air. The special fluidisation systems combined with slanted tank tops in the cargo holds will enable the bulk cargo to flow to a central suction point in the holds, from where it will be transported via pipelines.

**LNG fuelled Bulk Carriers**

The new “Clean Sky” bulk carrier design would feature a gas-powered propulsion system. The design was drawn up by Chinese shipbuilder COSCO and shipowner Golden Union in cooperation with Lloyd’s. The initial design focus of the project was on a 290-meter-long, 81,000-dwt Kamsarmax bulker that would offer ship-owners the flexibility to choose dual, or tri-fuel engines able to burn heavy fuel oil (HFO) or diesel, as well as LNG. The fuel would be fed to a MAN B&W 6S60ME C-8.2 – GI Tier II main engine that would give a service speed of 14 knots.
LNG-as-fuel research, technology development and newbuilding activities have focused on specific niche sectors such as ferries, offshore vessels and short sea or inland trades but that the Clean Sky project “paves the way” for take-up in the deep-sea bulk trades.

### 3.5.2.1.4. Containerships




*Photo by Rolls-Royce*

Containerships are one of the prime sources of pollution at sea. Since it has become very important in today's times to preserve and safeguard the marine eco-system, all major shipping companies are looking at designing ships that will cause very few polluting gases in the marine atmosphere.

This market segment is expected to see significant growth in the use of LNG fuel, however, the challenge for ships on longer voyages will be the increased cargo space that must be converted to fuel storage to give a sufficient range. In North America, the container ship segment has recently seen several announced projects in converting existing vessels, as well as new builds with LNG as the fuel.

**LNG fuelled containerships**

- Owned by TOTE, in partnership with General Dynamics NASSCO, Isla Bella proudly flaunts the title of World's First LNG-powered Containership. She is also the first of two Marlin class containerships and the largest LNG-powered dry cargo ship.
- The Jones Act-qualified ship is equipped with Daewoo Shipbuilding & Marine Engineering (DSME)'s patented LNG fuel-gas system and is also the world's first ship to be powered by a MAN ME-GI dual-fuel, slow-speed engine. This engine dramatically decreases NOx emissions by 98 percent, SOx by 97 percent, and carbon dioxide by 72%, making the ship the greenest vessel of its size. Not only does she feature a ballast water treatment system, but is also capable of burning diesel when needed, thereby further reducing the air-polluting emissions.
- Another US company, Matson, has also signed a contract with a US shipyard for the construction of two 3600 TEU container ships equipped with dual fuel engines. These are also Jones Act vessels and are intended for trade from the US West Coast to Hawaii.

**LNG Powered ConRo Ships**



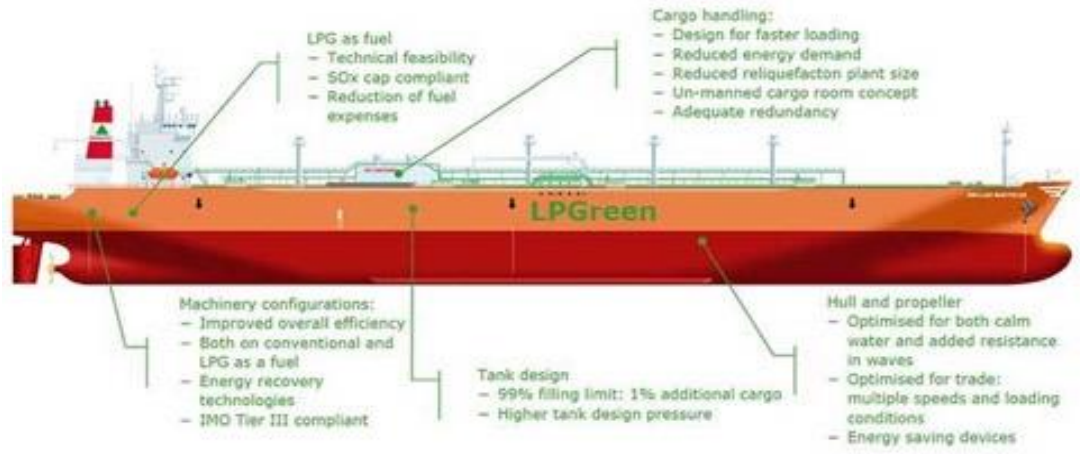

Construction for the world's first LNG-powered ConRo Ships began in October 2014. The ships' design is provided by Wärtsilä Ship Design in conjunction with Crowley subsidiary Jensen Maritime. The main propulsion and auxiliary engines will be fuelled by environmentally-friendly LNG.

**RORO ships**

The world's largest LNG Powered RORO Ferry has been ordered by Australian shipowner, SeaRoad and is under construction at Flensburger-Schiffbau-Gesellschaft (FSG) yard in Germany. At 181m, it will be the largest RoRo ferry with LNG propulsion and the first vessel of this type built by FSG.

**LPG case study**

In connection with the Gastech 2017 conference and exhibition in Tokyo, project partners Consolidated Marine Management (CMM), Hyundai Heavy Industries (HHI), Wärtsilä Oil & Gas, and DNV GL presented the results of a joint industry project (JIP) to develop a new LPG fuelled carrier design – LPGreen. Launched at the Posidonia trade fair in 2016, the JIP sought to develop a more energy efficient, environmentally friendly, and safer vessel for the transportation of LPG products.




The new concept design achieves state of the art performance on several fronts, according to the partners. Compared to the reference vessel, built to a standard design in 2016, there is an overall improvement of 6–9% in energy efficiency, depending on machinery configuration and fuel used.

A redesign of the tank allows for a filling limit of 99% – a 1% increase in overall carrying capacity. Loading duration has been decreased by 30%, while the newly designed cargo handling system concept results in a 5% reduction in energy demand.

LPGreen has also demonstrated the technical feasibility of a LPG-fuelled propulsion concept, which, depending on fuel prices and the development of a commercial and chartering framework, could result in a cut of up to 30 percent in fuel expenses.

To realize these gains, the development partners used advanced computer analysis tools. Hull form optimization both in calm water and waves was conducted using HHI's and DNV GL's CFD hydrodynamic optimization codes. The overall concept system evaluation and optimization was conducted using DNV GL's COSSMOS modelling framework, which allowed for an integrated analytical approach to the evaluation of all machinery technology options and design improvements considered.

In order to increase the competitiveness of modern LPG carriers, novel ship designs need to simultaneously account for the market and trade route characteristics; excellent safety and ease of operation; cargo and fuel flexibility; and, overall energy efficiency combined with economic viability.

Therefore, a holistic approach to the design of modern LPG carriers is required, taking advantage of market insight, technology innovation, advanced computer tools and industry-wide collaboration with strong partnerships.

### 3.5.3. Fishing Boat/Ships





LPG is a very attractive fuel in the fishing sector. Its undeniable environmental benefits make it an ideal fuel for use in environmentally protected areas, lakes, rivers but also largely in fishing fleets where water contamination from the marine fuel can have severe adverse effects.

The use of LPG as an engine fuel is particularly popular in boats operating in salmon fishing farms. Besides its environmental benefits, in many countries the use of LPG in the marine segment provides significant cost saving opportunities for fleets and other boat operators. The US-based company, LEHR is a ground breaker in this sector, providing education and support to many countries globally that utilize LEHR LPG outboards & inboards engines solutions for port vessels, small passenger ferry, fishing fleets etc, . One type of lower cost engine used is the "long-tail", a horizontal shaft utility engine mounted on a pivot on the transom with a long surface piercing propeller shaft. This type of utility engine is most popular in certain countries in Asia and now running on LPG it lowers the cost and improves the reliability for commercial fishermen.

**Small fishing boats running on LPG**

**LEHR LPG 6.5HP Long-tail Engine**

- Air-cooled 4-stroke, single cylinder
- Bore*Stroke: 70*54mm
- Displacement: 212cc
- Max power: 4.7kW/3600rpm
- Max Torque: 13.0N.m/2500rpm
- Oil Capacity: .6L
- Ignition System: TCI






**LEHR LPG 13HP Long-tail Engine**

- Air-cooled 4-stroke, single cylinder
- Bore*Stroke: 88*64mm
- Displacement: 389cc
- Max power: 9.7kW/3600rpm
- Max Torque: 26.4N.m/2500rpm
- Oil Capacity:1.0L
- Ignition System: TCI
- Starting System: Recoil start






*Tested in Indonesia*

### 3.5.4. Passenger Vessels

The passenger vessel segment includes cruise vessels and ferries. Overall the segment is small in the number of ships compared to the world's total shipbuilding demand, but the cruise segment offers ships of very high value and is almost completely dominated by European builders, while Europe also has a strong position with regard to ferries.




The market for cruise ships is strongly driven by tourism market trends. The passenger vessel segment is the most important part of the total European order book in terms of value. In terms of turnover value, almost half (47%) of all vessels built in Europe are passenger and cruise vessels.

**LNG powered passenger vessels**

Although Norway has been a significant innovator of LNG propulsion the trend has been expanding internationally, with Italy's Lauro Shipping recently entering into an agreement that will see a series of gas powered passenger/auto ferries developed for Mediterranean use based on Rolls-Royce's "Environship" program. This will be the first use of the Environship concept in a passenger vessel and the design will include LNG-burning Bergen engines as well as wave piercing bows and combination Promas propeller/rudder systems, the latter to enhance both fuel efficiency and manoeuvrability.

In Australia, Incat Tasmania Pty Ltd has already completed the world's first LNG-burning high-speed passenger/auto ferry for operation by South America's Buquebus on the Buenos Aires - Montevideo run. The 50-knot vessel, with a capacity of 1,000 passengers and 140 vehicles, is the first high speed commercial craft to be powered by gas turbines using LNG as the primary fuel, while marine distillate is retained for standby and ancillary use.

In North America, Canada's Société des traversiers du Québec (STQ) has ordered an 800-passenger/180-car LNG-powered ferry from Italy's Financtieri. Designed to operate on the St. Lawrence River, it will be North America's first ferry to be powered by LNG, although Washington State Ferries, BC Ferries and New York's Staten Island Ferries have all announced plans to begin using the fuel through retrofit programs.

#### 3.5.4.1. Cruise ships

The cruise industry is expected to continue to grow due to the ageing of the population in the US and EU as well as cruises becoming more affordable.

In regards to the greening potential, most of the recently built cruise ships comply with the strictest regulatory regimes in existence as operators want their ships to be able to operate across the world, including attractive but vulnerable pristine tourist destinations (Baltic, Norway, Alaska). On the other hand, however a large number of older ships are still operational. **As these may not comply with the strictest environmental rules, retrofit opportunities might arise from green regulatory drivers.**



Carnival Corporation has ordered **four LNG-powered cruise ships**, two of which would join the AIDA Cruises fleet. The construction will be carried out at Meyer Werft and Fincantieri S.p.A shipyards.

The four new ships will also feature a revolutionary "green cruising" design. The

ships will be the first in the cruise industry to be powered at sea by Liquefied Natural Gas (LNG) the world's cleanest burning fossil fuel, representing a major environmental breakthrough.

Based on Carnival Corporation's innovative new ship design, each of the four next-generation ships will have a total capacity of 6,600 guests, feature more than 5,000 lower berths, exceed 180,000 gross tons and incorporate an extensive number of guest-friendly features. The ships will be the first in the cruise industry to use **LNG in dual-powered hybrid engines** to power the ship both in port and on the open sea. LNG will be stored onboard and used to generate 100 percent power at sea, producing another industry-first innovation for Carnival Corporation and its brands. The expected delivery of these four cruise ships is between 2019-2022.

#### 3.5.4.2. Ferries



Ferries within the harbour area are currently propelled with low-emission diesel engines. Due to short round trips they can be re-fuelled frequently. For ferries that do not carry any cargo below deck there should be adequate enough space for gas fuel tanks to allow for bunker capacity for several days,
Ferries and RoPax vessels that operate in international service are all fuelled with conventional diesel engines burning low sulphur fuel. There is a strong potentiality that this fleet could be converted to LPG operation in later stages.

Most ferries services operate within one country. The leading ferry operating countries (by numbers of passengers served within their borders) are Greece, Italy, Denmark and Norway. Most ferries can be found in the Mediterranean Sea, the North Sea and the Baltic Sea.

The average age of the current ferry fleet in Europe is quite high (32% older than 30 years), indicating a replacement need. Furthermore, those ships operating in ECA areas (including all ferries operating the North Sea and the Baltic Sea) will have to meet certain emission standards which should create a demand for either retrofitting, or – for the older ships –earlier replacement.

A barrier to ship replacement however is the funding capability of owners/operators, especially in ferry segments where returns are low or where government owned companies have to meet public service level agreements on commercially non-attractive routes. In other areas however, newbuilding replacements are seen on – apparently – commercially attractive routes. With regard to operating greener ships, a number of ferry operators (government supported or not) are choosing for 'green', e.g. ferries in Norwegian fjords, or the TESO ferry to Texel in the Netherlands.

The ferry market is a highly-differentiated market which encompasses large ferry operators that operate ferries that resemble small cruise vessels (e.g. Color Lines serving Norway/Sweden) and small ferry services that are active on specific routes in e.g. the Mediterranean. This makes it hard to draw general conclusions. Especially where ferries are operated by the larger sized ferry operator groups such as Stena, DFDS or Grimaldi, innovation processes appear to take place in close cooperation between yards and owners/operators. Smaller regionally operating ferry companies, often based on public service agreements, have a much lower bargaining power and are more strongly inclined to use standard ship types.

Still, innovation initiatives are found in this market, such as the STX France contract for 110 passengers 'zero emissions' ferry to serve the Lorient harbour crossing or hybrid ferries in Argyll County in Scotland. These innovations are often influenced by public bodies that support these investments as part of a wider greening strategy.

**LNG powered Ferries**

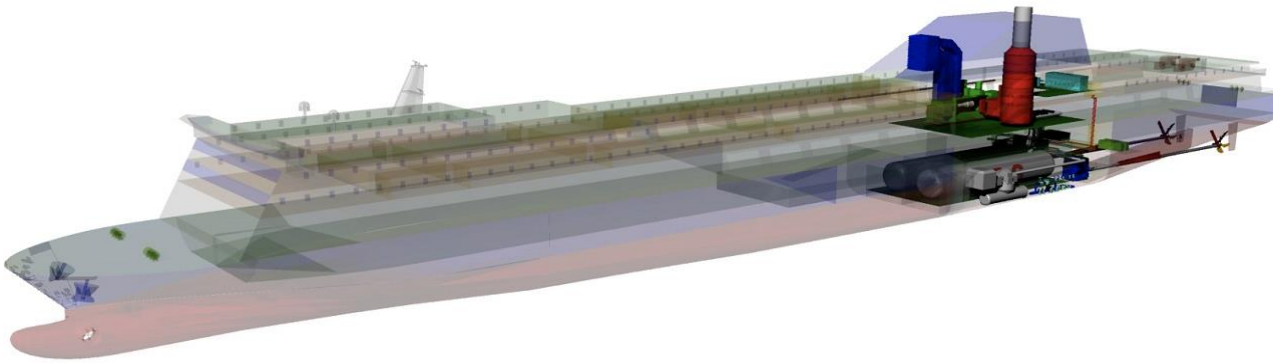
- The first LNG fuelled vessel was a car ferry in Norway, and of the current fleet of LNG fuelled ships the passenger coastal ferry segment is still the largest. The option of using LNG as a fuel is attractive to these types of vessels, because of the operating profile as well as for economic, regulatory and environmental reasons.
- In North America, the Canadian ferry operator Société des traversiers Québec (STQ) has ordered three LNG fuelled car ferries to be used on the St Lawrence waterway. There are two different new building projects, with one LOA 130 m ferry being built at an Italian shipyard, and the two other LOA 92 m ferries to be built at a Canadian shipyard Renditions of Société des traversiers Québec LNG ferries.
- BC Ferries and Washington State Ferry system, which are operating large ferry networks in the Pacific Northwest, have shown considerable interest in the use of LNG as fuel for both its existing vessels as well as for future new building projects.

**LNG fuelled PORAX**




World's First High Speed LNG Fuelled RoPax Ferry is being built for Swedish operator Rederi AB Gotland will be fuelled by LNG and will feature Wärtsilä's integrated solutions. The ship will carry approximately 1650 passengers, will have 1750 trailer lane metres and can accommodate a corresponding number of passenger cars, campers and buses. It has been designed to meet the DNV-GL classification society's high comfort ratings for climate, noise and vibration. Wärtsilä's scope of responsibility includes four Wärtsilä 50DF dual-fuel engines, two gearboxes, two controllable pitch propellers (CPPs) with remote control system, two Energopac rudders, two tunnel thrusters, four Wärtsilä 20DF dual-fuel auxiliary generating sets, two Wärtsilä LNGPac fuel gas handling systems, gas valve units, a compact silencer system (CSS), an IMO approved Wärtsilä Aquarius UV ballast water management system, an Oily Water Separator together with a Bilge Water Guard to monitor and prevent oily water being discharged to the sea, project management services, integration engineering services, commissioning services and on-site supervision during installation. Delivery of the Wärtsilä equipment began at the end of 2015 and the ship is scheduled to be in operation in 2017.

**LPG Case study: LPG Ferry Korea**



GE's Marine Solutions reported on 23th May 2017 that the world's first Liquid Propane Gas (LPG)-fuelled ferry design to use GE's Combined Gas Turbine Electric and Steam (COGES) system has successfully completed Hazard Identification (HAZID) meetings. The consortium of Youngsung Global, DINTEC, Korea LPG Industry Association, GE's Marine Solutions and Far East Ship Design & Engineering Co. (FESDEC) signed a multilateral memorandum of understanding in November 2016 to cooperate on this unique ferry design.

The major players in the COGES LPG ferry project are as below:

- Youngsung Global: Ferry owner
- DINTEC: Ferry operator
- GE's Marine Solutions: COGES propulsion system provider
- Answer: LPG fuel tank and gas supply system design
- FESDEC: LPG COGES ferry naval architect
- Korea LPG Industry Association: connects LPG providers with industries
- E1: LPG provider
- SK Gas: LPG provider

The increased use and future availability of LPG worldwide has made this exciting ferry project feasible. The ship is designed to ensure both economic benefits and environmental performances, adopting LPG as the main fuel for lower fuel costs and no emission of sulphur oxides (SOx). GE's compact and lightweight COGES system will provide for all ship power, including propulsion. An added benefit: the COGES system consumes almost no lube oil and meets current and future regulations for SOx, nitrogen oxides (NOx), carbon dioxide ($CO_2$) and particulate matter. Specifically, GE marine gas turbines meet International Maritime Organization Tier III and United States Environmental Protection Agency Tier 4 standards now without exhaust after treatment and no methane slip.

GE marine gas turbines are fuel flexible and can operate on a variety of fuels, including LPG, marine gas oil, biodiesel, bio-synthetic paraffinic kerosene blends and natural gas. The compact COGES arrangement — lighter and smaller than comparable diesel engines — allows for more revenue generating space on board ships and lower lifecycle costs. Maintenance of the COGES system requires only about 300 man-hours per year, and the entire turbine can be removed and replaced within 24 hours, reducing downtime for minimal interruption to ship operations. GE marine gas turbines range from 4.5 MW to 52 MW output for ship power and propulsion. These engines operate worldwide for diverse commercial marine customers on cruise ships, fast ferries, high speed luxury yachts, floating production storage and offloading ships and offshore platforms. In addition, over 1,400 GE marine gas turbines power nearly 500 military ships for 35 navies globally, logging some 14 million operating hours.

### 3.5.4.3. Yachts



US yacht builder Trinity Yachts is part of the Gulf Coast Group, so this LNG-fuelled yacht will be marketed under their name. The concept drawings transform the LNG concept from a functional workboat into a stylish explorer-style luxury yacht. It was conceived as an ocean-going expedition yacht with five decks above the main deck and a large, open aft deck. Space has been included on the open deck space for the stowage of a large tender, a helicopter pad and aft on the main working deck an A-frame launching system for a submersible. Its machinery will be based around a diesel-electric propulsion system with the electric power being generated by three generating sets supplied by Wärtsilä. Each of these is powered by a Wärtsilä 6L 34DF diesel that develops 2610 kW and is capable of operating on dual fuel, diesel and LNG.

In addition to being able to operate on LNG, the offshore versions building also meet the stringent criteria enabling her to qualify for the ABS Enviro+ Green Passport notation. When operating on only LNG, this vessel meets the new Tier IV sulphur and nitrogen oxide emissions regulations that will come into force for parts of the North American Emission Control Area and in many European waters.

### 3.5.5. Offshore Service Boats



Harvey Energy is the first vessel in North America to be powered primarily by liquefied natural gas (LNG). The pioneering offshore supply vessel (OSV) serves Shell in its deep water offshore operations in the Gulf of Mexico. The vessel is powered by three Wärtsilä 6L34DF dual-fuel gensets that provide 7.5MW of power. Fuel is supplied to the engines through Wärtsilä's LNGPac gas storage and supply system.

#### 3.5.5.1. Exploration and Production

##### 3.5.5.1.1. Seismic Vessels



Seismic survey vessels have an unusually large engine room with abundant machinery for vessels of this size. The engine compartment has the auxiliary generator, harbour generator, compressors supplying air to the air guns or seismic source, generators for the compressors and engines for additional propulsion. These engines are usually of manufacturer Caterpillar or Wärtsilä. The combination of mechanical power, delivered by an LNG internal combustion engine, and electrical power, provided by range extenders, optimize the propulsion efficiency for ships with a flexible power demand.

##### 3.5.5.1.2.Drill Ships



*Photo by Rolls-Royce*



*Photo by Rolls-Royce*



World's First LNG Fuelled Drillship will be built at South Korea's Daewoo Shipbuilding & Marine Engineering under joint development project (JDP) with ABS.



DSME has performed a concept design, comparison between two types of LNG storage tanks and analysis of the fuel gas supply system that will be installed on the drillship. ABS' scope of work calls for concept design review, basic engineering review and a risk assessment of the tank space and access area, fuel gas supply system, machinery space and access area and associated configurations.

#### 3.5.5.1.3.Cable/Pipe Layers



A Cable Laying Ship is created specifically to cater to the purpose of laying cable lines underwater. But at the same time since cable laying work does not take place round-the-clock and throughout the year, a Cable Laying Ship is also additionally used as research ship to monitor various happenings in the oceanic and sea waters.

A distinction is made between cable layers operating inside and outside the wind parks. The latter group consist of larger vessels than the first. An important issue is the age of cable layers. Especially the smaller cable layers (up to 4,000 dwt) are quite old; many of these were built between 1975 and 1990 and are considered to be obsolete.

### 3.5.5.2. Towboats




*Towboat concept design. Image credit: Ship Architects. INC.*

There is an increased interest in gas fuelled Tugs and Towboats. Crowley Maritime Corporation, the Glosten Associates and Rolls-Royce have designed a LNG-fuelled Tug, intended for service in the port of Long Beach and in the Port of Los Angelis (Cavalier). Wärtsilä with Ship Architects, Inc. are cooperating on a new concept LNG towboat design. These vessels are intended for inland waterways and river service.

Additionally, there is an extensive market for inland waterways both for cargo and tourist service. Historically LNG has been a forerunner in gas applications but it is likely that the price and availability of LPG will attract this market and that it will develop toward using LPG as fuel.

### 3.5.5.3. Supply + Service Boats

#### 3.5.5.3.1.Platform Supply Vessel



Among Swedish shipping companies, Terntank has ordered four LNG ships, using EU funding. One of the vessels will be leased by the oil company Preem, which will enable the company to transport refinery products in a more sustainable way. The Swedish shipping company Sirius has also ordered an LNG ship that will be operated by Skangas.



Rem Eir, the world's largest LNG powered vessel has been built at Kleven Vreft shipyard and is owned by Remøy Shipping. It has been Designed by Wärtsila Ship Design. With a length of 92.5 metres, breadth 20 meters, and a deck capacity of 1080 m2, Rem Eir is the world's largest environmentally friendly LNG powered PSV. The vessel has entered in a long-term chart with Statoil.

#### 3.5.5.3.2.Anchor Handling Vessels



Anchor Handling Tug Supply (AHTS) vessels are mainly built to handle anchors for oil rigs, tow them to location, anchor them up and, in a few cases, serve as an Emergency Response and Rescue Vessel (ERRV). They are also used to transport supplies to and from offshore drilling rigs.

Global anchor handling tug supply (AHTS) vessels market expected to record a CAGR of more than 13% until 2020.

#### 3.5.5.3.3.Safety Standby Vessels



This vessel is solely designed for standby operations. Its uncompromising build and fit-out ensures that every detail maximises its ability to facilitate these operations.

#### 3.5.5.3.4.Installation vessels



The technology group Wärtsilä is to supply the engines and other propulsion machinery for a new offshore construction vessel being built at the Cosco shipyard in China. The ship owner is Belgian operator Dredging International (DEME). This will be the first vessel of its kind to be fuelled by liquefied natural gas (LNG) and in addition to the dual-fuel engines, Wärtsilä will also provide its LNGPac fuel storage and supply system and propulsion systems.

The vessel is expected to be delivered to the owners in 2018 and will undertake operations involving the installation of offshore windfarms in locations around the world. The vessel will be deployed by DEME's unit GeoSea for the construction of the largest offshore wind farms, to service the oil and gas industry and for decommissioning of offshore installations.

### 3.5.6. Recreational Crafts and Other Boats

The use of LPG in recreational vessels is not uncommon although gasoline and diesel engines are the most prevalent forms of propulsion. Some of these vessels would have inboard engines and others outboard engines. Other boats that fall into the recreational craft category include those involved in water sports including vessels such as speed or power boats, and water or jet skis. These vessels would be typically be fitted with gasoline four stroke or two stroke engines.




*Image by X-Tech*

These types of boats often operate in a seasonal pattern, with frequent use in summer months and possibly being dry docked during the winter. Refuelling of recreational vessels is typically done at the moorings, but as the boat might be used away from its normal base the refuelling could be undertaken at many different places. Recreational vessels that are used for sporting activities are more likely to be refuelled at one location, where they are normally based.

In that case, outboard petrol engines were converted to using LPG as fuel through the same technology that is used in the car industry.

### 3.5.6.1. Rib and Speed Boats

Rib boats, which are using outboard propane engines, are new in the market, nevertheless LPG-powered engines have gained a reputation for quality products that are also good for the environment. They offer a number of advantages over standard petrol-powered outboard engines while being priced about the same.



LPG outboard engines have become a strong marine propulsion alternative in protected lakes and rivers, as well as in fish farms. While two-stroke gasoline engines are the predominant form of propulsion, without effective after-treatment systems the exhaust fumes are very polluting, especially due to the unburnt fuel from the exhaust, not to mention the spillages encountered when refuelling. These combine to have detrimental effects on the water and aquatic wildlife.

Emission benefits stand as the primary driver behind the use of LPG-fuelled engines but there are also noteworthy cost benefits.
The restrictions on the use of gasoline internal combustion engines on many protected areas leave LPG fuelled outboard engines as the prime alternative for boat users.



LPG outboard engines offer the available power of internal combustion engines without the environmental detriment of petrol, whilst delivering extended engine life and reduced cost of operation.

Even in the more modern (multi-point) injection engines, the advantages are still significant, as there is usually no exhaust after-treatment: Emissions will be less polluting due to heavier hydrocarbons (i. e. polycyclic aromatics) not present in the LPG exhaust gas. Particulate emissions that turn into methyl mercury in the water are virtually eliminated. LPG is harmless for the ozone, it doesn't cause "greenhouse effect" and as a gas, it does not mix with the soil and water, therefore, does not pollute them. LPG is more reliable for occasional use equipment as is often the case with outboard engines.

LPG outboards incorporate important features and advantages.

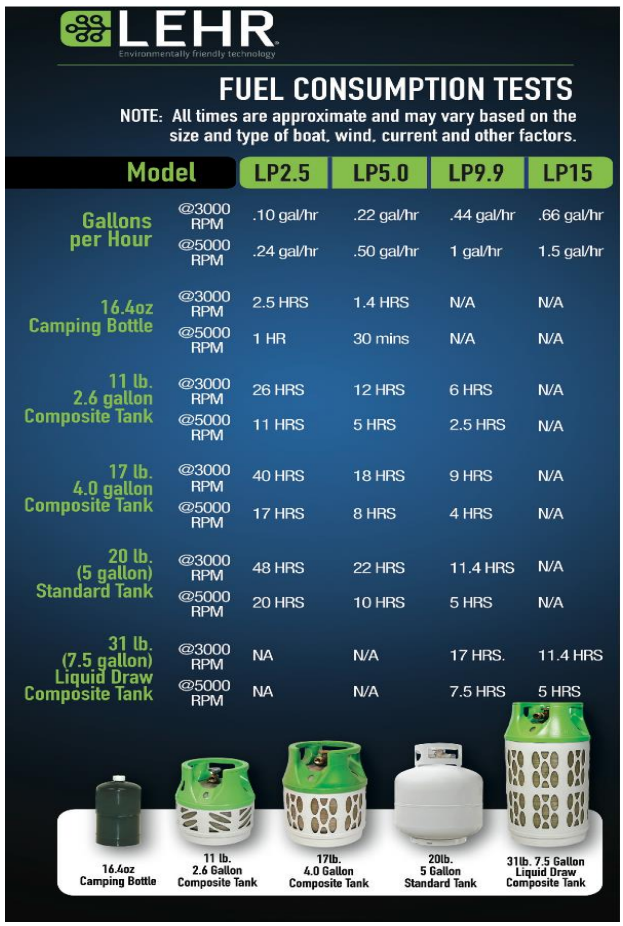
- Start easily when cold or warm without a choke.
- Eliminates problems of Petrol with 10% ethanol (such as using preservative additives to prevent the normal degradation over time).
- No mixing of oil in Petrol (in 2-stroke outboards).
- No sparkplug fouling or engine flooding.
- Convenience of using inexpensive (refillable) propane bottles inserted directly into outboard housing (or larger external tank).
- No smoke, gasoline exhausts fumes, or gasoline smells.
- No need to filter fuel.
- Propane is readily available and generally cheaper than Petrol.
- Fewer harmful emissions - better for the environment.

**Outboard engine examples:**









### 3.5.6.2. House Boats



LPG would often be the fuel of choice for cooking and space heating in house boats; supplying fuel to gas stoves and catalytic wall mounted heaters. Another application might be LPG refrigerators. The usage pattern for these boats range from occasional use, continuous use where houseboats are the primary dwelling, or something in between such as hire vessels. The amount of energy required for these, non-engine, applications is relatively small and a 15kg cylinder of LPG would typically last several days. These LPG cylinders would likely be stored externally, at the aft of the vessel, where there is good ventilation rather like on a caravan.



### 3.5.7. Naval Vessels



Navy vessels must be able to accelerate to top speed in a short period of time therefore flexibility and a propulsion system's boost ability is very critical. These ships often have limited engine room space, but a high-power demand. The use of a hybrid system in such cases provides the necessary surplus power needed in the full-power mode.

Propeller noise emissions can be reduced dramatically when the propeller is operating in hydrodynamically good conditions with no cavitation at the propeller. As noise is a key factor in navy projects, a well-designed propulsion system will emit lower noise levels, preserving mission success with a quiet ship response.

#### 3.5.7.1. Military






Four stroke diesel engines are designed to operate at multiple speeds and are usually connected to the propeller through a reduction gear. This piece of machinery takes the high-speed revolutions that 4-stroke diesel engines are known for (can be upwards of several thousand revolutions per minute) and lowers it to a usable speed for the propeller (around 70-130 revolutions per minute). These engines are more common on Naval and Coast Guard vessels that operate that operate over a range of speeds. Many Naval and Coast Guard vessels also utilize gas turbines, the same kind that power airplanes, as they can be more efficient and more powerful than diesel engines and give those vessels the ability to travel 30 or 40 knots, or even faster.

#### 3.5.7.2. Rescue/Patrol





*Photos by Rolls-Royce*

Offshore patrol ships are good examples of ships with applications for the hybrid system. Patrol ships can be operated at low speeds by the electric motor and at a high-power demand by the main engine and the PTI booster.

### 3.5.8. Others

### 3.5.8.1. Dredgers

Both in building and operating dredgers, Europe is leading. The top-4 dredging companies, DEME, Van Oord, Jan de Nul and Boskalis, are all located in Belgium and the Netherlands and together cover some 80 percent of the worldwide open tender market. IHC Merwede in the Netherlands is world market leader in the construction of sophisticated and highly specialised dredgers.



In this segment, clients are very knowledgeable of their ships, which they usually operate during the entire economic life of 30-35 years. New orders are often related to specific projects for which unique performance or other specific environmental and technical requirements are to be met. The segment therefore delivers highly specialised and tailored products. On the other hand, modifications of vessels need to be possible based on standard functionalities, in order to allow fleet reallocation to different assignments.

In 2009, the Middle East, Europe and China were the largest dredging markets, representing 59 percent of global turnover. Especially the Middle East was a booming region with projects like 'Palm Island' and 'The World' in Dubai. This has led to high demand for new vessels, as well as for major investments in the renovation and upgrading of equipment.

Clients in this specific industry heavily influence the introduction of innovations. As many clients are public or semi-public authorities, some clients demand green services and thereby trigger green innovations. Other clients focus on cost efficiency. However, it is the ship owners that determine the kinds of innovation they are willing to implement. For the clients that place high value on environmental performance, ship owners include environmentally friendly technologies and innovations in their offer. For example, for the Port Authority of Melbourne it was very important to limit the oil spillage. Boskalis offered an oil catching technology which convinced the client. This type of 'green' innovation referred to soil turbidity and the protection of coral reefs rather than to emissions.

**LNG powered dredger**




Scheldt River is a new generation "Antigoon" class dredger, being built by Royal IHC (IHC) in the Netherlands on behalf of the Belgium based DEME Group and will be powered by Wärtsilä Dual Fuel Engines. Operating on LNG allows DEME to set new standards in minimising harmful emissions. "Scheldt River" will easily comply with all local and international environmental regulations.

The scope of supply includes one 12-cylinder and one 9-cylinder Wärtsilä 34DF engines, two Wärtsilä controllable pitch propellers and two transverse thrusters as well as the company's patented LNGPac gas supply and storage system. Scheldt River will be the first ever dredger to operate on engines capable of utilising **either liquefied natural gas (LNG) or conventional marine fuels.**

### 3.5.8.2. Tugs- Work Boats

**First LNG-Powered Tugs**



The vessels, Borgøy and Bokn, are designed by the Norwegian tug owner Buksér og Berging AS and built by the Turkish yard Sanmar. These are the first tugs to be fuelled by the much more environmentally friendly liquefied natural gas (LNG) to eliminate sulphur emissions, bring particulate matter emissions down close to zero and reduce the discharge of CO2 and NOx by 26 per cent and 80-90 per cent respectively.

*Photo by Rolls-Royce*




Powering each of the new tugs is a pair of lean-burn gas engines from Rolls-Royce Bergen, with a combined output of 3410kW at 1,000 rev/min. The engines are direct coupled to Rolls-Royce azimuthing Z-drives mounted aft in ASD configuration.

Niigata Power Systems Co., Ltd., (Niigata) built unit of the new dual fuel engine 6L28AHX-DF from Keihin Dock Co., Ltd., used as the main engine for the LNG-fuelled tugboat built by NYK Lines, which runs either on diesel fuel or liquefied natural gas (LNG). The tugboat is the first ship fuelled by LNG in Japan other than the LNG carrier, and the order for the engine is the first gas engine for marine application in Japan.

### 3.5.8.3. Ice Breakers



In order to exploit opportunities related to the development of Arctic shipping routes, ice breakers and ice strengthened ships will be required. The overall global market potential is estimated at some 15-20 ice breakers until 2020. In addition, a demand for ice strengthened ships, both for freight shipping and offshore oil and gas applications, will be created powered by clean fuel engines.

## 3.6. Conversions and Retrofitting

Ideally, a vessel should be originally designed for the use of gaseous fuel. Retrofitting is also possible, however the retrofitting of a vessel originally designed for traditional marine fuels, or even LNG, needs to take into account additional measures to cope with the event of a leak, especially in the engine compartment or engine room. The location of the LPG storage tanks and fuel lines on board would also have to be carefully positioned for the same reasons. It is a different matter for new builds originally designed for LPG, where all necessary precautions are taken in the design phase to prevent any build-up of LPG in low areas and ensure any leaks escape safely overboard.




**Example: Outboard marine engines LPG conversions**

Italy-based Power Sea Saver is one company that's taken select marinized engines and developed kits that convert those engines to propane.
This marine engine LPG system is streamlined for out/inboard and outboard EFI MPI 4- strokes engines and provided with composite, translucent approved cylinders that are very light and rust free.

The conversion is in compliance to the EU Regulation 15609/2012 and utilizing exclusively ECE ONU R67/01 approved components. Minor modifications are required, without the need to alter the engine's mechanical or electrical features. The system does not interfere with the original diagnosis system and is capable of drastically decreasing emissions and all those harmful gases produced by gasoline combustion. The result is less carbon and residues, less maintenance, reduced clogging and sludge build-up, thus ensuring better spark plug performance LPG is much cleaner than unleaded gasoline. When it comes to fuel LPG is a real money saver (savings up to 40% depending on its local price). *(note,… this type conversion engine start on Gasoline then switch to LPG once warm up mode is competed.)*




*Outboard Suzuki 140 bifuel LPG*

Its components are designed to resist the typical drawbacks of marine environment, such as high salt-content waters and galvanic currents. It is composed of specifically stream elements for outboard, in/outboard and inboard engines and with appropriate modifications (as soon as the regulation concerning fuelling at the piers are approved). As to fuelling, marine and car engines differ from one another in that the LPG flow in a boat engine occurs at a fairly significant and continuous rate. For example, mounted with a 140 HP outboard engine running at a speed of 22 knots (40 km/h) consumes about 0.3-0.5 litres of fuel per minute, whereas, a boat mounted with a 250 HP outboard engine consumes about 0.4-0.7 litres of fuel per minute. Therefore, a few adaptations are required to ensure continuous vaporization in an engine with an open loop cooling system.

## 3.7. LPG vs LNG and CNG

LNG, CNG and LPG are all alternative fuels currently available than can be used to reduce environmental footprint. A move from traditional fuels to these gaseous fuels, is always based on some key considerations as:

- Compliance with environmental regulations and primarily SOx compliance for large shipping
- Availability of the fuel
- Cost considerations, cost effectiveness, upfront costs and running costs comparatively
- Technology available (known and proven technology), availability of engines for these fuels

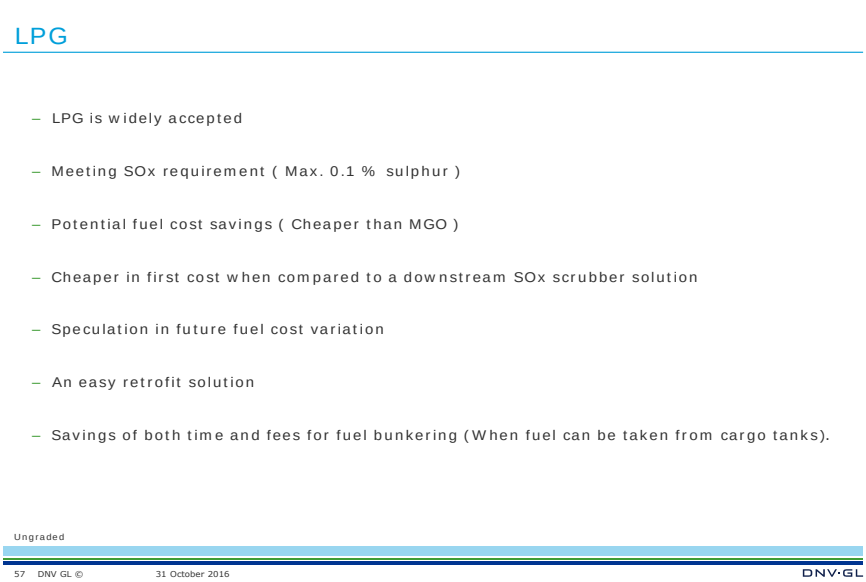
Other key criteria are the routes the vessel operates, the autonomy it needs, idle time, availability, infrastructure, price, etc. Rules and regulations in the ports of operation are also key parameters.

**Comparative advantages and disadvantages will be determined by case studies.**

- As an indication, there are more than 85 vessels today that use LNG as a fuel. A much smaller number of CNG vessels are in operation and in smaller sizes, whereas around 12 vessels are in operation using LPG as a fuel, in HF0/LPG dual fuel configurations.
- LNG seems to be the most promising for vessels with larger range in comparison with CNG, however CNG associated equipment is simpler and more economical than LNG. LPG is certainly also a viable alternative to be considered. The choice amongst the three alternatives is dependent on the criteria stated above and a specific study case by case to identify the most appropriate fuel to use.

**Despite high start-up investment, with LPG-fuelled vessels (as with LNG) cash flow is positive from the start.**

- LPG compared to LNG has the advantage of lower implementation and equipment costs and significantly larger available infrastructure of less-costly terminals, storage and supply points, which is particularly important for bunkering operations.
- LPG has also a significant potential in certain sectors including small tankers, container vessels and ro-ro ships that operate in coastal areas and on inland waterways where LPG supply infrastructure is always in proximity. LPG is a well-established fuel that enjoys a mature, global supply network.




Gas carriers of LNG will always have additional advantages by using LNG as a fuel, whereas the same will be also for LPG carriers that can easily use LPG as a fuel.

## Alternative fuels - parameters

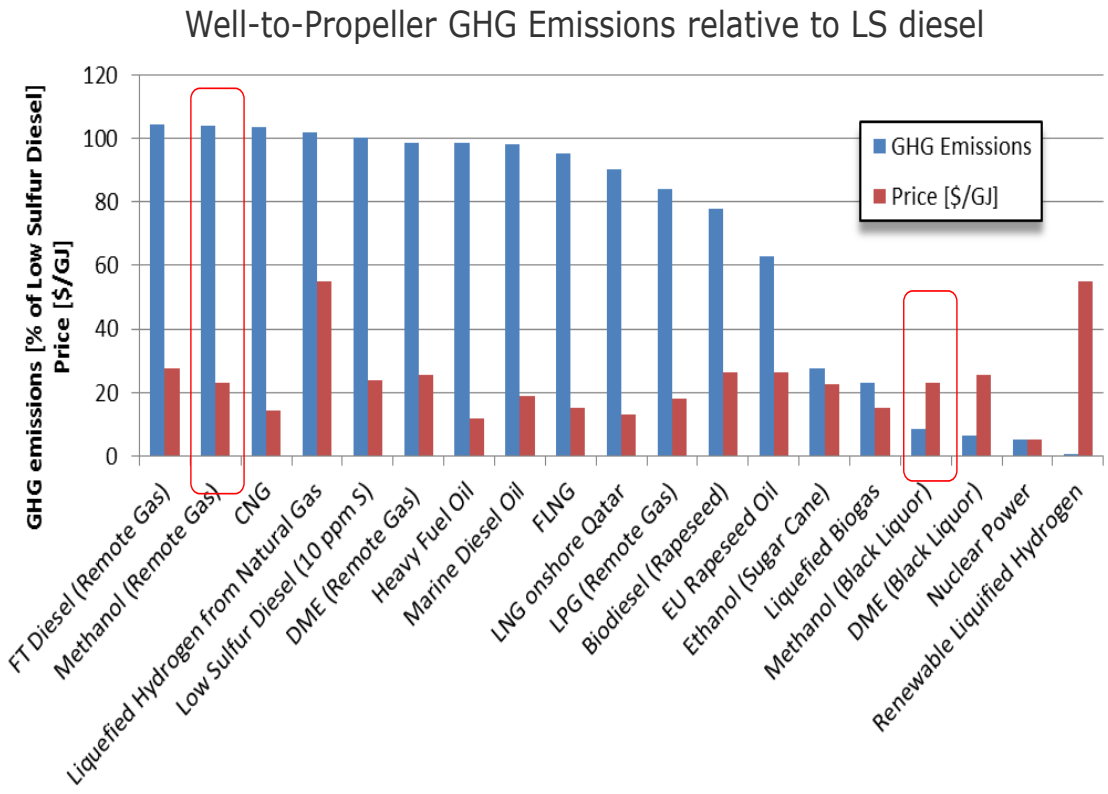
| Fuel type | LNG | Ethane | Methanol | LPG |
|---|---|---|---|---|
| Heat capacity | 49200 kJ/kg | 47500 kJ/kg | 20000 kJ/kg | 46000 kJ/kg |
| Specific Gravity | 0.42 | 0.55 | 0.80 | 0.58 |
| Volume factor (ref. MDO) | 1.83 | 1.47 | 2.40 | 1.44 |
| FGSS cost 15 MW | 2.5 mill.USD | 2.8 mill.USD | 0.41 mill.USD | 0.90 mill.USD |
| Availability | + | - | + | +++ |
| Engine price | +20 % | + 20% | +30% | +30% |
| Fuel Price (ref. MGO) | ++ | +++ | + | ++ |

Ungraded

Source: MAN



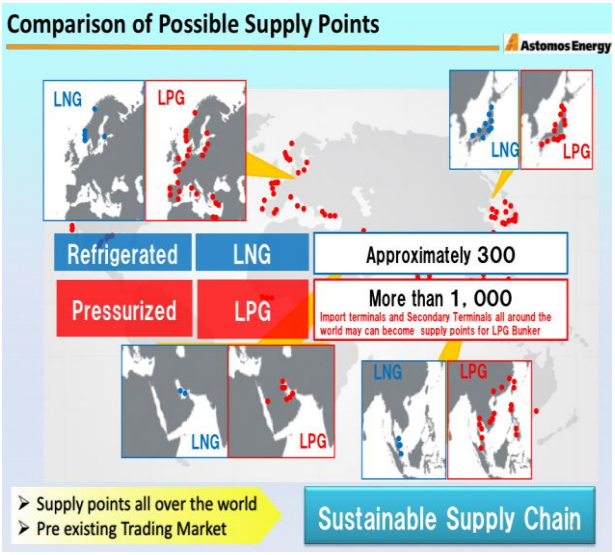
## Sustainability and cost of alternative fuels

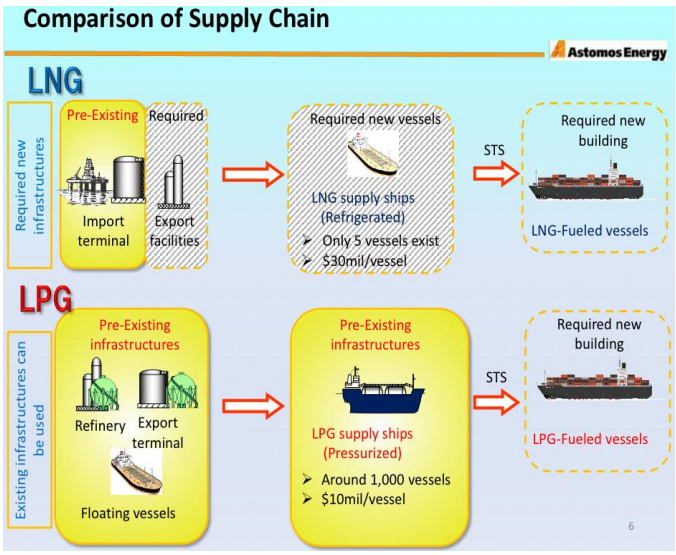


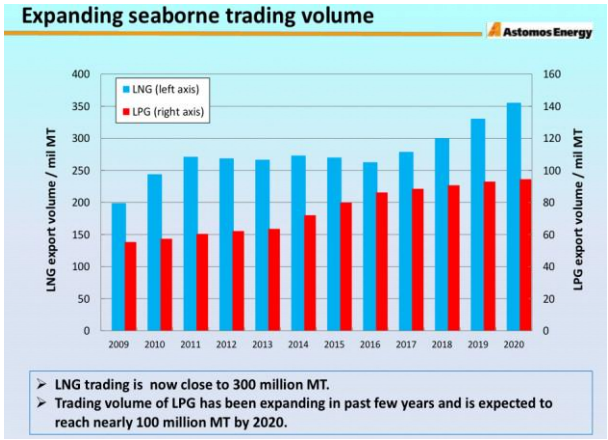

GHGs - Greenhouse gases : $CO_2$, $CH_4$, and $N_2O$

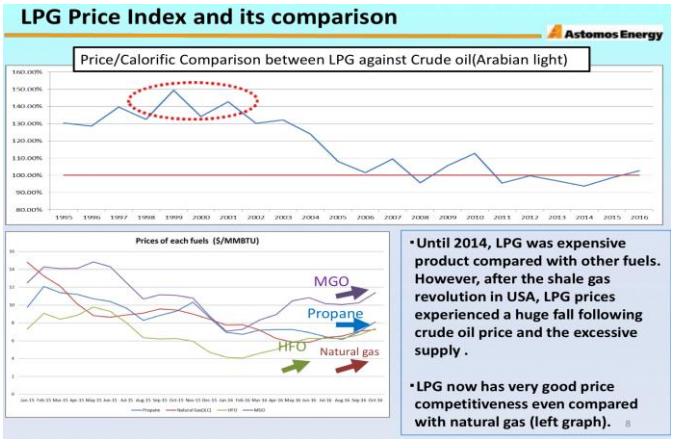
Source: DNV R&I

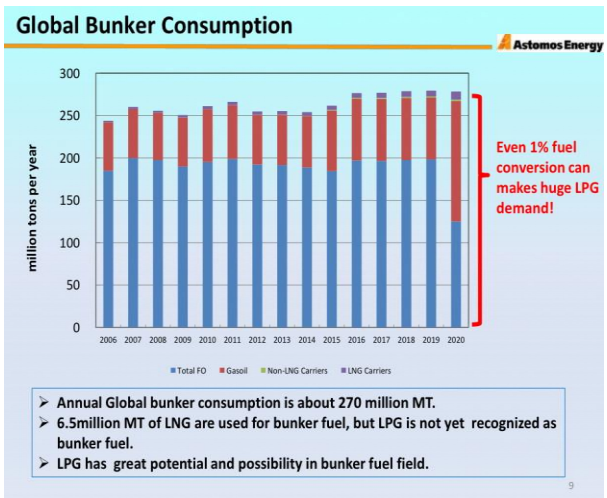
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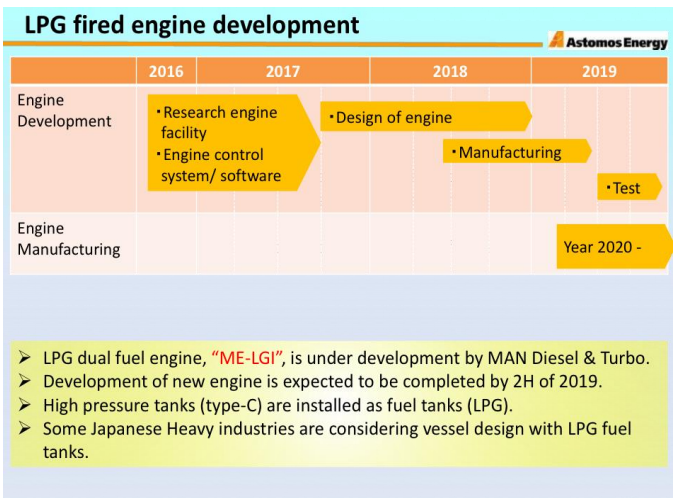

Comparison of Possible Supply Points
Astomos Energy
LNG
LPG
Refrigerated
LNG
Approximately 300
Pressurized
LPG
More than 1, 000
Import terminals and Secondary Terminals all around the world may can become supply points for LPG Bunker
Supply points all over the world
Pre existing Trading Market
Sustainable Supply Chain

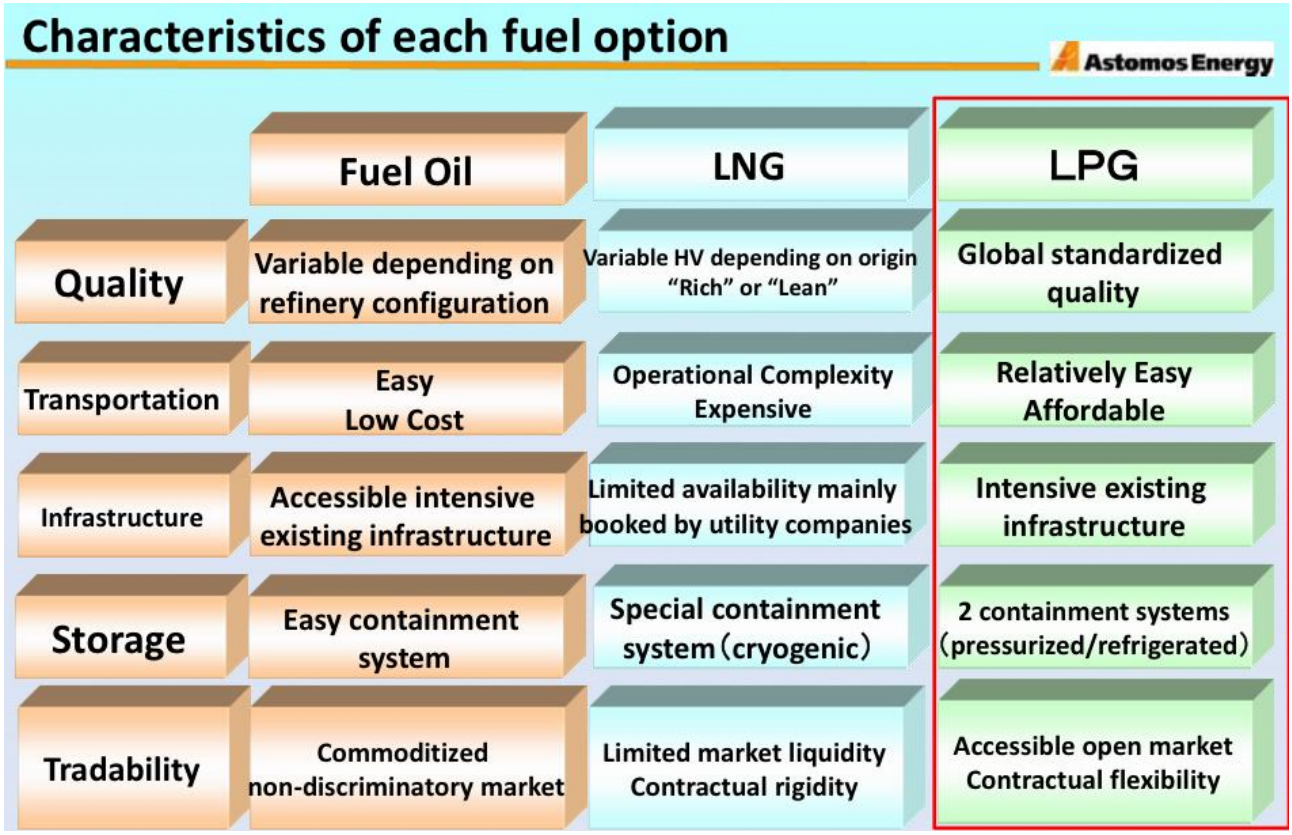

Comparison of Supply Chain
Astomos Energy
LNG
Required new infrastructures
Pre-Existing
Required
Import terminal
Export facilities
Required new vessels
LNG supply ships (Refrigerated)
Only 5 vessels exist
$30mil/vessel
STS
Required new building
LNG-Fueled vessels
LPG
Existing infrastructures can be used
Pre-Existing infrastructures
Refinery
Export terminal
Floating vessels
Pre-Existing infrastructures
LPG supply ships (Pressurized)
Around 1,000 vessels
$10mil/vessel
STS
Required new building
LPG-Fueled vessels
6

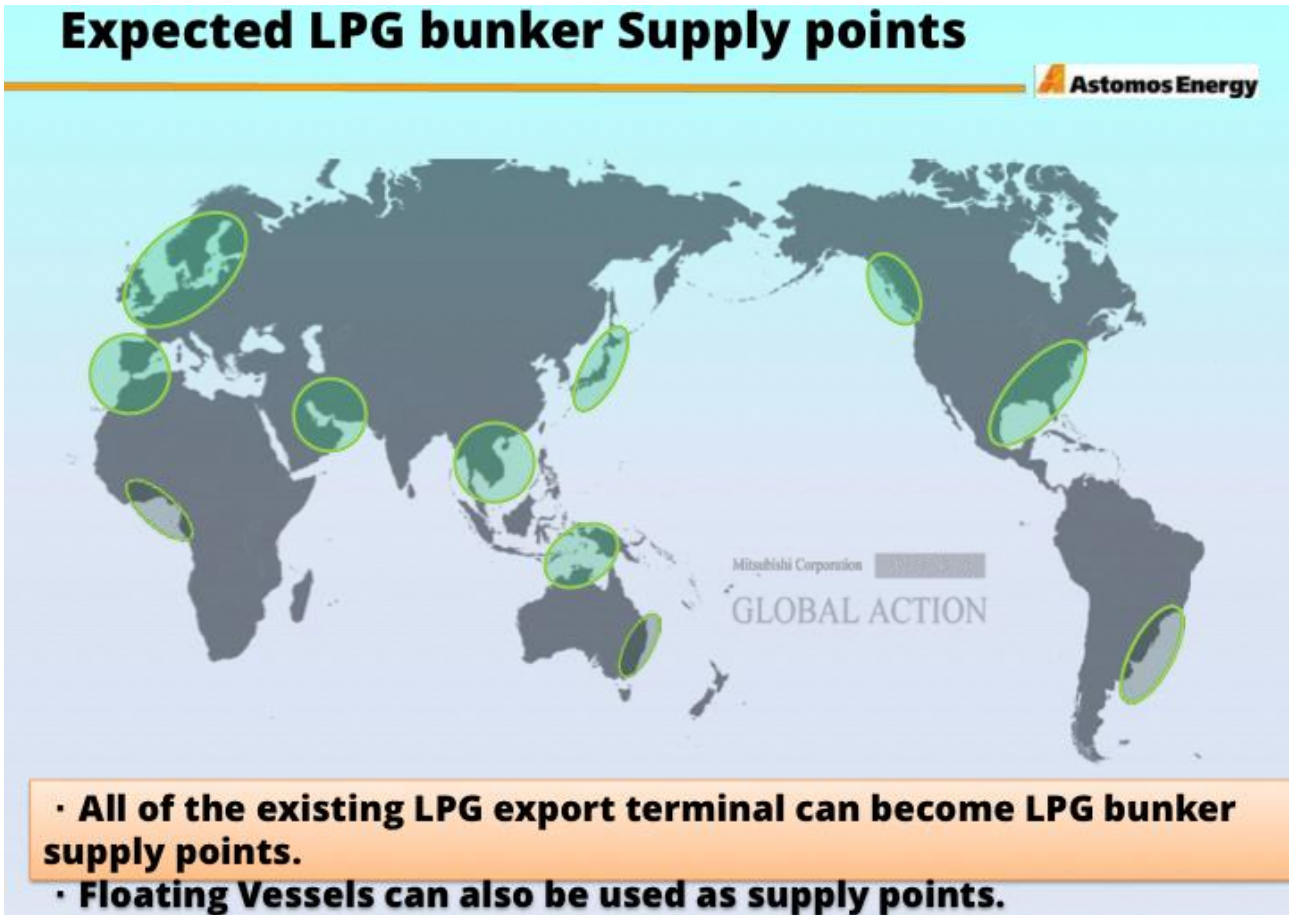

Expanding seaborne trading volume
Astomos Energy
LNG (left axis)
LPG (right axis)
LNG export volume / mil MT
LPG export volume / mil MT
2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020
LNG trading is now close to 300 million MT.
Trading volume of LPG has been expanding in past few years and is expected to reach nearly 100 million MT by 2020.


LPG Price Index and its comparison
Astomos Energy
Price/Calorific Comparison between LPG against Crude oil(Arabian light)
Prices of each fuels ($/MMBTU)
MGO
Propane
HFO
Natural gas
Until 2014, LPG was expensive product compared with other fuels. However, after the shale gas revolution in USA, LPG prices experienced a huge fall following crude oil price and the excessive supply .
LPG now has very good price competitiveness even compared with natural gas (left graph).
8


Global Bunker Consumption
Astomos Energy
million tons per year
Even 1% fuel conversion can makes huge LPG demand!
Total FO
Gasoil
Non-LNG Carriers
LNG Carriers
Annual Global bunker consumption is about 270 million MT.
6.5million MT of LNG are used for bunker fuel, but LPG is not yet recognized as bunker fuel.
LPG has great potential and possibility in bunker fuel field.
9


LPG fired engine development
Astomos Energy
2016
2017
2018
2019
Engine Development
Research engine facility
Engine control system/ software
Design of engine
Manufacturing
Test
Engine Manufacturing
Year 2020 -
LPG dual fuel engine, "ME-LGI", is under development by MAN Diesel & Turbo.
Development of new engine is expected to be completed by 2H of 2019.
High pressure tanks (type-C) are installed as fuel tanks (LPG).
Some Japanese Heavy industries are considering vessel design with LPG fuel tanks.


Characteristics of each fuel option
Astomos Energy
Fuel Oil
LNG
LPG
Quality
Variable depending on refinery configuration
Variable HV depending on origin "Rich" or "Lean"
Global standardized quality
Transportation
Easy Low Cost
Operational Complexity Expensive
Relatively Easy Affordable
Infrastructure
Accessible intensive existing infrastructure
Limited availability mainly booked by utility companies
Intensive existing infrastructure
Storage
Easy containment system
Special containment system (cryogenic)
2 containment systems (pressurized/refrigerated)
Tradability
Commoditized non-discriminatory market
Limited market liquidity Contractual rigidity
Accessible open market Contractual flexibility


Expected LPG bunker Supply points
Astomos Energy
Mitsubishi Corporation
GLOBAL ACTION
· All of the existing LPG export terminal can become LPG bunker supply points.
· Floating Vessels can also be used as supply points.

**Study on Costs and Benefits of Alternative Fuels for an LR1 Product Tanker**
**Joint Study from a DNV GL and MAN Diesel & Turbo**

| | |
|---|---|
| **Length, O.A.** | 225 m |
| **Breadth, Mld.** | 32.26 m |
| **Scantling draught** | 14.2 m |
| **Design draught** | 12.2 m |
| **Main engine** | 1 x MAN B&W 6G60ME-C9.5 |
| **NCR (90% SMCR)** | 10 390 kW at 88.8 rpm |
| **Design speed at NCR** | 15 knots, incl. 15% sea margin |
| **PTO** | Fixed ratio, 778 kW |
| **GenSet** | 3 x MAN 7L23/30H at 944 kW |
| **SMCR** | 11,500 kW at 92 rpm |

*Table 1: Main particulars of the selected ship*

The goal of this study was to analyse costs and benefits of various fuel options for a case with one particular ship and its operating pattern. The alter- native fuels selected were LNG, LPG, methanol and a new ultra-low-sulphur fuel oil, a so-called hybrid fuel. Costs and benefits for a new build were determined by looking at its additional investment and operating costs compared to a standard fuel variant using HFO and MGO. An LR1 product tanker on a fixed route was selected to perform a financial analysis. For the various fuels, the machinery setup was the same, except for the fuel system. Product tanker is a market segment where DNV-GL expects an annual growth to 2020 in tonnage demand of 3 to 3.5%. The general arrangement of the selected ship is shown in table 1.

**Operating pattern**

The ship is assumed to operate on a route between Northern America and Northern Europe: Houston-Rotterdam-Ventspils-Houston. From the total distance of about 11,700 nautical miles, approximately 37% is inside a SECA.

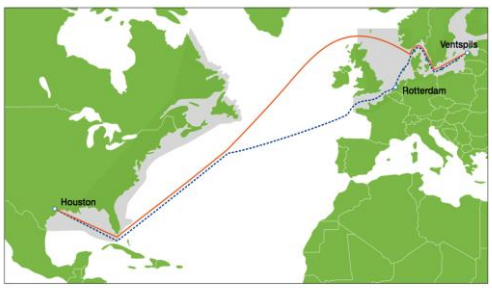


*Fig. 2: Selected route between Northern America and Europe*

The typical speed for similar sized product tankers on similar trades was deter- mined from AIS data to be about 12.5 knots, and this speed was then used as fixed transit speed of the ship. With 360 operating days, a year this corresponds to about 8 roundtrips per year with 87% of the time spend in transit, 3% in approach and 10% in port. The selected route is shown in Fig. 2. Typical cargoes from Europe could be light diesel and returning from North America heavier distillates, e.g. marine gas oil.

**Fuel variants**

The main idea of the study was to investigate different fuel options for the selected product tanker on the selected route. The reference fuel case consists of HFO outside of SECA and MGO inside. In this study, the reduction in global sulphur cap has been assumed to be enforced from 2020, and hence LSFO with 0.5% S is the reference fuel outside of SECA from 2020.

| Variant | Inside ECA | Outside ECA, 2018-2019 | Outside ECA, 2020 |
|---|---|---|---|
| Reference | MGO | HFO | LSFO 0.5% |
| LNG | LNG | LNG | LNG |
| LPG | LPG | LPG | LPG |
| Methanol | Methanol | Methanol | Methanol |
| LNG/HFO | LNG | HFO | LSFO 0.5% |
| LPG/HFO | LPG | HFO | LSFO 0.5% |
| Methanol/HFO | Methanol | HFO | LSFO 0.5% |
| ULSFO 0.1% | ULSFO 0.1% | ULSFO 0.1% | ULSFO 0.1% |

*Table 2: Fuel variants defined for this study*

Table 2 shows the fuel variants considered in this study. For the alternative fuels considered (LNG, LPG, and methanol), one variant includes use of the alternative fuel for the entire round trip one-fuel variant, e.g. denoted “LNG”), while a second variant assumes use of the alternative fuel in the SECAs only and HFO/LSFO outside (mixed fuel variant, e.g. denoted “LNG/HFO”).

Renewable diesel (also called hydrogenated vegetable oil) was also considered in the beginning of the study. It is a high-quality biofuel produced from vegetable oil and animal fat, but the current price of about 1000 €/tonne renders it uncompetitive in this study.

LNG and LPG can reduce the carbon footprint by up to 20%, depending on how the fuel is produced. Methanol offers future potential reductions by production from renewable sources, possibly at a lower cost premium than LNG and LPG.

The additional investment costs relative to the reference scenario for tanks, piping and engine modification were considered in the financial analyses, see Fig. 3. It has been assumed that tanks are placed on deck thereby not reducing the cargo capacity and, thus, earnings. Measures needed to reduce NOx emission to IMO Tier III levels were, for simplicity, assumed to be at a similar overall cost for all the fuel variants and, hence, neglected from the study. The investment year was set to be 2017 with operations between 2018 and 2030.

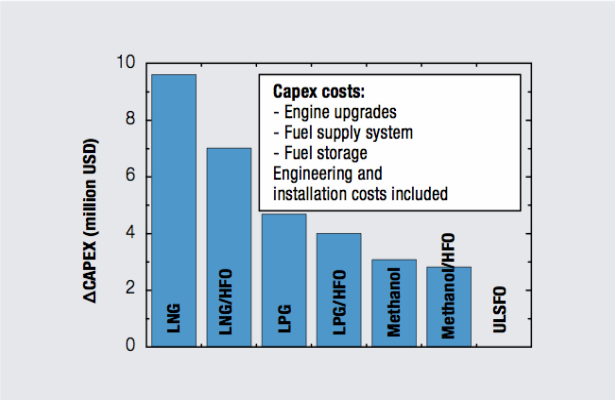



Fig. 3: Incremental investment costs for the alternative fuel variants

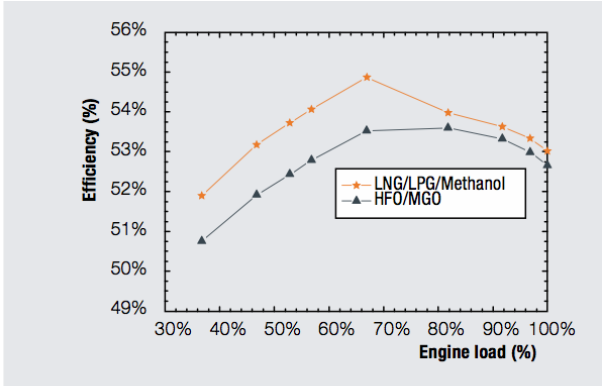



Fig. 4: Efficiencies of MAN B&W 6G60ME-C9.5 for the fuels at different engine loads

**Machinery**

An MAN B&W 6G60ME-C9.5 was selected as the main engine. This provides the ship with a design speed of 15 knots at 90% engine load, including a 15% sea margin. The calculated power for propulsion to reach 12.5 knots is 5.3 MW. Specific fuel oil consumptions for this engine for each fuel at various engine loads were used in the calculations, and the efficiency is shown in Fig. 4. The 6G60ME-C9.5 engine is available as a standard oil fuelled diesel engine, but also in dual fuel versions capable of burning LNG, methanol or LPG (the ME-GI and ME- LGI types, respectively).

The propulsion system is equipped with a fixed-ratio power take off (PTO). The capacity of the PTO is 778 kW offering a simple and cost-effective way to supply all the electric power from an alternative fuel when the ship is in transit. Apart from the reduced investment in equipping auxiliary engines for alternative fuel operation, the PTO also minimises the maintenance cost on the gensets. In approach and port, auxiliary engines running on MGO are used, as illustrated in Fig. 5. For more information about different PTO configurations, see MDT paper No. 5510-003-02, Shaft Generators for Low-speed Main Engines.

The main engine is for the three alternative fuel options equipped with a second fuel system enabling the engine to work as a dual fuel engine. This engine con- figuration offers full fuel flexibility with the same available power in both fuel oil and second fuel mode. Fuel oil mode (or MGO mode in SECAs) acts as fall-back mode in case of unintended interruption of the second fuel mode. Also for this reason, the original fuel oil tank capacity is kept unchanged in this study.

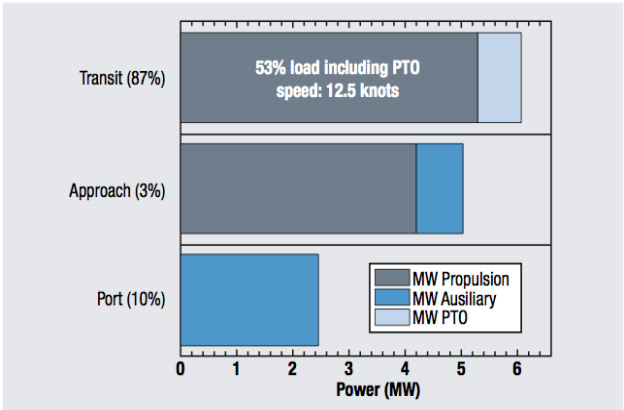



Fig. 5: Power generated and distributed between PTO, main engine and auxiliary engines for the trading pattern selected

The tank size for the alternative fuels was selected to give the vessel half-round-trip endurance with a 20% margin. This limits the investment costs, but increases the exposure to volatile fuel prices. For LPG and LNG, the tanks are placed on deck, and for methanol in the double-bottom of the ship. In all cases the cargo capacity of the case ship is left unchanged, and it has been assumed that there is no significant change in the draught of the vessel for any mass change of the ship related to use of the alternative fuels.

**Fuel price scenarios**

The fuel price scenario is important for the financial viability of the various fuel options. Historic fuel prices are shown in Fig. 6 for the last 5 years.

Apart from the variations expected for each fuel type, the relative position of the fuel prices has changed over the period. MGO has become less ex- pensive than methanol, and LNG has become equally expensive as LPG. In addition, the price difference between HFO and LNG has decreased recently.

Two price scenarios were developed:

1. High-price scenario based on mid- 2014 fuel prices at a time when Brent oil was at 100-110 $/barrel.
2. Low-price scenario based on mid- 2015 fuel prices when Brent oil prices were about 50 $/barrel.

For each scenario, an annual increase in fuel prices of 1% has been assumed, due to expected increase in oil and gas production costs.

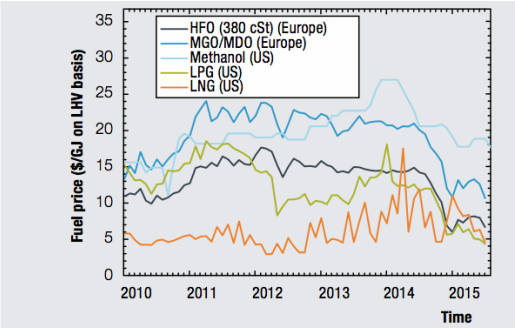



Fig. 6: Historic fuel prices on energy basis

The LNG distribution costs are estimated to 100 $/t, or about 2 $/mm btu, based on basis of the cost of operating an LNG bunkering barge. These costs are assumed to stay constant over time. Similarly, the distribution costs of LPG are considered to be half the distribution costs of LNG, i.e. 50 $/t.

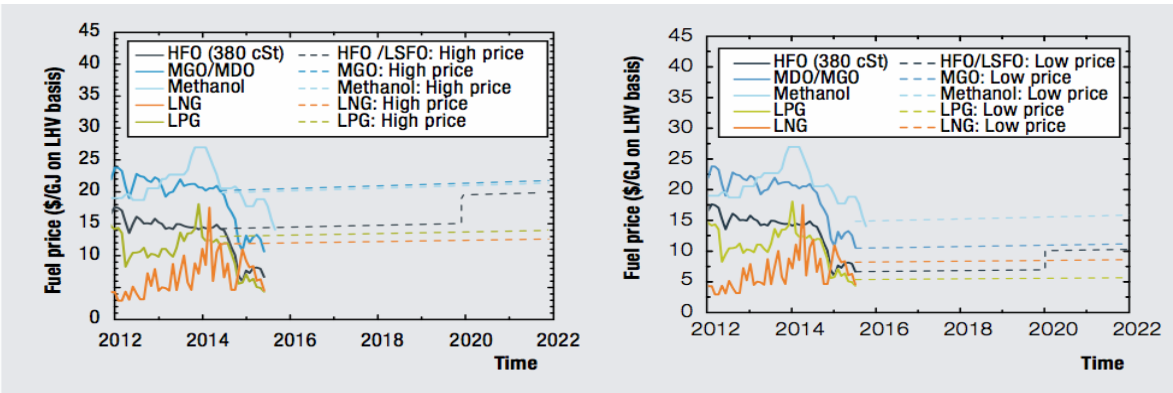



Fig. 7: Fuel price scenarios: high-price scenario (left) and low-price scenario (right)

The two price scenarios are illustrated in Fig. 7 based on the historic prices shown in Fig. 6. For the purpose of the analysis, we have differentiated between the prices in USA and Europe. For methanol and HFO, the prices are the same at the exchange rates. For LPG and LNG, the prices are cheaper n USA, whereas for MGO the prices have been considered lower in Europe. It should be noted that the price of the reference fuel outside SECAs is changing in 2020, from HFO to LSFO.

**Results**

For each fuel variant, the investment cost difference and the annual cost differences have been determined, see Fig. 8. The diagrams show cost difference (either advantage or disadvantage) for the various fuels against the reference variant for both fuel price scenarios.

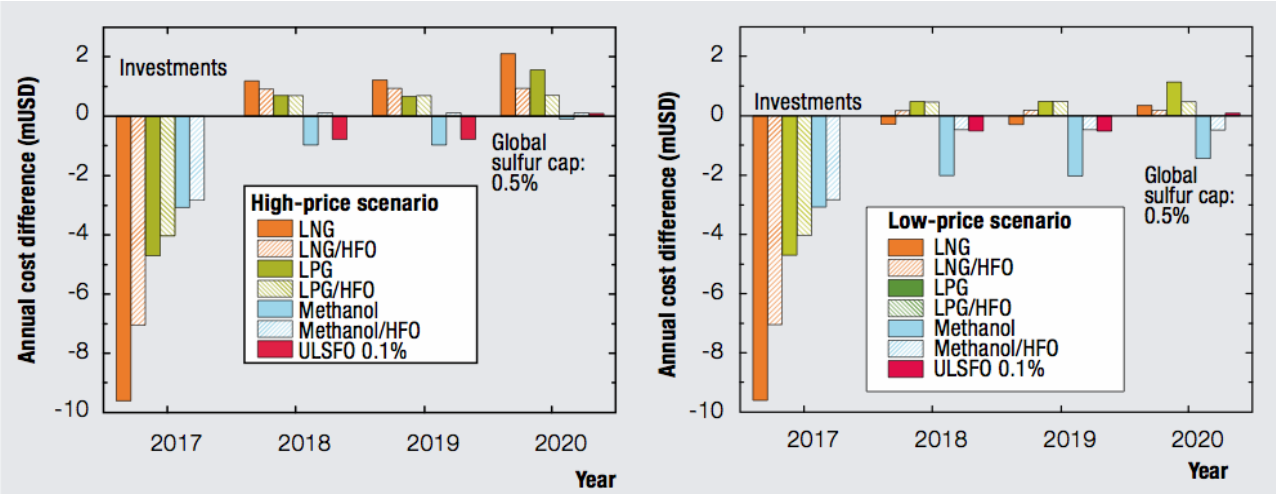



*Fig. 8: Annual cost difference for the various fuel variants under the two price scenarios: high-price scenario (left) and low-price scenario (right)*

In the high-price scenario, both in the one-fuel variants and mixed fuel variants, LNG and LPG deliver a cost ad- vantage in operation when compared to the reference. However, these alternatives call for substantial investments. A large part of this, in particular for LNG, is related to investments for the tanks.

For the one-fuel variants, the cost ad-vantage improves significantly after the global 0.5% sulphur cap enters into force. However, for the mixed-fuel variant, where the alternative fuel is only used in the SECA, the annual cost difference does not change by the global sulphur cap, because both the reference case and the project case change in the same way (from HFO to LSFO) outside SECA. However, since the fuel price is lower for LNG and LPG than for LSFO, the one-fuel variant becomes financially more attractive after the global sulphur cap.

LNG and LPG are both less attractive in the low-price scenarios. The cost difference for LPG stays positive for all operational years, whereas LNG is estimated to be negative before the global sulphur cap and positive after.

Methanol does not give a positive cost difference compared to the reference case for any of the price scenarios, and hence the investment needed for engine upgrade, gas supply system and tanks is not paid back.

Methanol becomes financially attractive if the methanol price drops, while the other fuel prices remain constant. If the methanol price drops to 18-20% below the MGO price, the high-price scenario will have a payback time similar to that of LNG and LPG. For the low-price scenario, the methanol price needs to drop even more. Such lower prices for methanol are more likely to become a reality if a lower grade fuel methanol is introduced on the fuel market.

Another option is to use ULSFO (hybrid fuel) for the entire round trip. The benefit of this is to avoid the compatibility issues related to fuel changes between hybrids fuel and HFO when entering/ leaving SECAs. Nevertheless, even after the global sulphur cap, the annual fuel costs for this scenario are at the same level and, therefore, not better from a financial point of view than the reference option.

In the high-price scenario, both LNG and LPG have payback periods in the 5-10 years range. As expected, the payback time decreases at higher vessel speeds since the investment costs are the same and the cost difference for each year of operation becomes more favourable by a higher fuel consumption, the effect is shown in Fig. 9. At 15 knots, the payback times are less than 5 years for all four variants.

The payback times are shorter for the one-fuel variants than for the mixed-fuel variants. As a result, the increased initial investments are more than compensated for by the lower prices for LNG and LPG compared to LSFO in the high-price scenario.

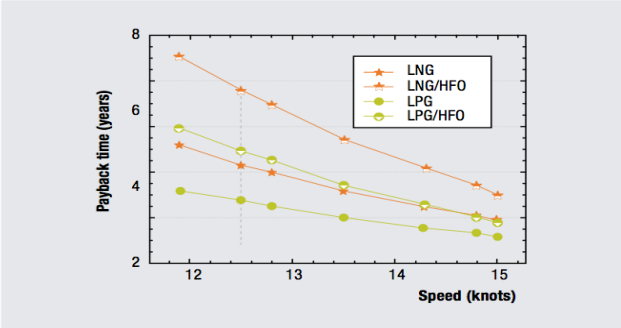



*Fig. 9: Payback time as a function of ship transit speed for LNG and LPG pure and combined variants in the high price scenario (dashed line indicates reference speed)*

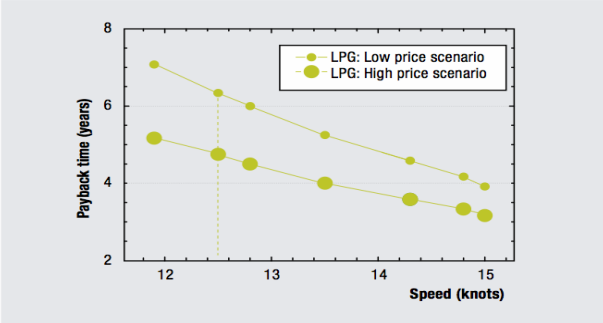



*Fig. 10: Payback time as a function of ship transit speed shown for LPG in both price scenarios - LPG is used both inside and outside SECAs (dashed line indicates reference speed)*

One-fuel variants show that LNG and LPG look attractive. Thanks to the lower added investment for LPG capable installations, LPG offers shorter payback periods, see Figs. 4 and 9.

In the low-price scenario, the payback time for LNG is more than the 13 years considered in this study, whereas LPG has a payback time of approximately 6.5 years. Payback times for LPG in both price scenarios are shown in Fig. 10. Based on the fuel price scenarios presented in this work, LPG can be understood as at least as good as LNG based on a shorter payback time, less sensitivity to reasonable price variations and less initial investments.

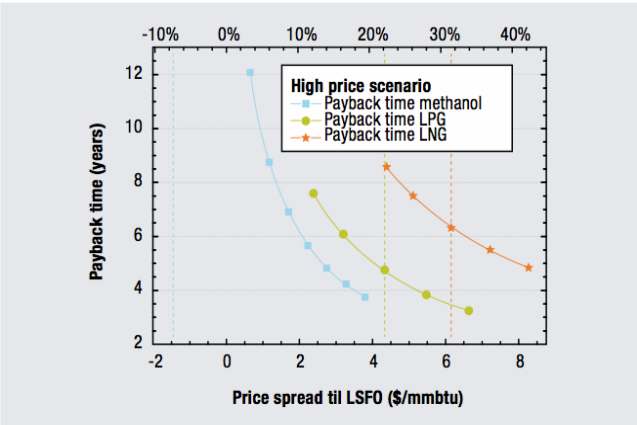



*Fig. 11: Payback time as a function of price difference between LSFO (at 19.55 $/mmbtu) and the alternative fuel (dashed lines represent the values used in the high price scenario for each fuel)*

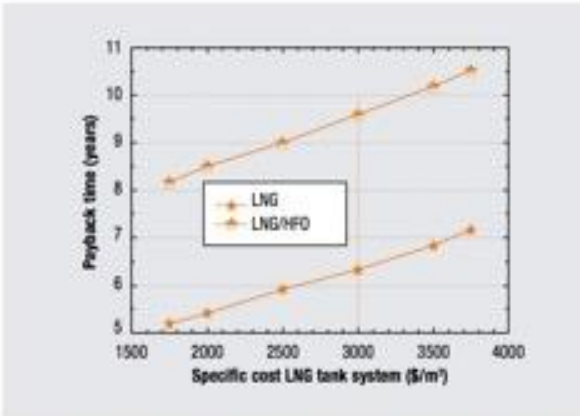



*Fig. 12: Payback time as a function of specific tank cost for LNG, high price scenario (dashed line indicates reference value)*

**Sensitivity of fuel prices, LNG tank investment and bunkering choice**

Fuel prices with their intrinsic uncertainty are critical for the outcome of the financial analysis. In addition, LSFO is not a common fuel today, and it is neither clear which refinery streams will be used to produce the LSFO, nor what the price level would be. A study carried out by Purvin & Gertz assumed that LSFO would be based on desulphurised atmospheric residue, and that the price would be 120-170 $/t higher than HFO. In order to take the uncertainty into account, a sensitivity analysis between LSFO and the alternative as shown in Fig. 11, LPG requires a smaller discount than LNG to be financially attractive. This is due to a lower investment. Even though the expected discount is less for LPG than LNG, the payback time is shorter. Nevertheless, with reasonable prices for LNG and LPG in the high-price scenario, the additional investment required due to the alternative fuel is paid back within the project period of 13 years.

If 0.5% LSFO is based on a distillate, MGO prices will likely increase at the beginning of the global sulphur cap. This is not included in our study, but since such increases would make the alternative fuel look better, our estimated payback times are considered conservative in this case.

The outcome of the financial assessment is also strongly dependent on the tank cost in the case of LNG. This tendency is shown in Fig. 12. For example, if the LNG tank investment was to be reduced to below 2000 $/m3, including the foundation, the LNG-based variant would have about a year shorter pay- back time and be closer to the payback time of LPG, compare with Fig. 9.

In this study, a tank capacity for half a roundtrip was assumed, which means that the vessel would need to bunker in Houston and in Rotterdam. However, there is a fuel price difference between the ports. Therefore, the scenario was also checked for bunkering LNG and LPG only in the cheapest location on the round trip, i.e. Houston. When LNG is used for the full round trip, the payback time increased from 76 to 97 months by reduction of bunkering to one location. Hence, the additional investment cost in a larger tank capacity is not returned by the lowered fuel price. However, for LPG the payback time is reduced from 57 to 51 months by installing the tank capacity necessary for a full round trip. The main reason for the difference is the high tank price for LNG compared to LPG

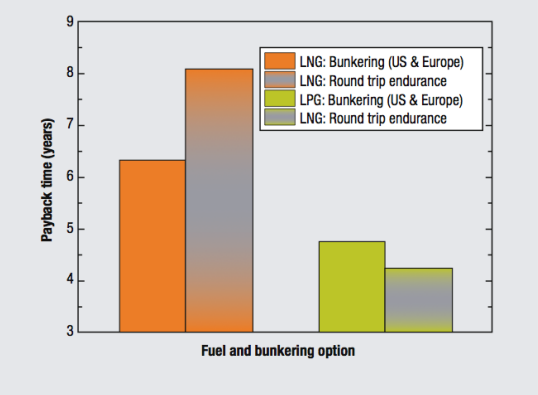



*Fig. 13: Comparison of payback time for LNG/LPG bunkering for one location with full round trip endurance (Houston) or for bunkering in two locations for half round trip endurance (Houston and Rotterdam)*

**Conclusions**

The interest in using alternative fuels is growing, and the first ships with dual fuel two-stroke propulsion engines have now entered service.

The fuel alternatives LNG, LPG, methanol and ULSFO have been compared to a reference case using traditional fuels (MGO/LSFO) as a means of sulphur compliance for a typical LR1 tanker trading between Europe and Northern America. The comparisons were made with two different scenarios of fuel prices. Generally, the scenario with the highest absolute fuel prices resulted in the highest price difference between traditional and alternative fuels. As a consequence, the high-price scenario resulted in the highest annual cost difference for the alternatives as well as the shortest payback times.

With the two price scenarios used in this study, methanol and ULSFO did not show a financial feasibility. LNG and LPG are both financially interesting alternative fuels, and LPG was found to be at least as good as LNG. For these best fuels, the best alternative is to use it both inside and outside SECA regions. For LPG, it is recommended to consider full round-trip endurance for the tank system.

## 3.8. Logistics and fuel storage infrastructure

There is an established infrastructure already in place that could be used as the basis for expanding the production, distribution and bunkering of LPG as a fuel for the marine market.

**Distribution systems**
The preferred LPG distribution system for marine vessels depends on fuel demands and the type of berth provided for bunkering. For new, dedicated bunker berths isolated from port traffic, bunkering by tanker trucks might initially be the most feasible in terms of capital investment and flexibility.

For existing cargo/passenger ports, the adoption of large-scale bunkering by trucks has limited potential. Dedicated shore side fuelling stations with LPG storage tanks are a viable option in this case, but will require new capital expenditures as well as assurances that vessels will regularly bunker in the same location.

Railcars can be used to distribute LPG, but this approach currently focuses on the bulk transportation of the fuel, rather than on delivering it to a ship. Bunker vessels and short-distance LPG pipelines are other potential options for supplying LPG to ships.

**Bunkering systems**
Market analysts are of the view that LPG bunkering will have to overcome many hurdles before being embraced widely. However, the spatial distribution of LPG storage facilities would favour LPG over LNG as a fuel over the longer term. Looking at possible supply points for LNG and LPG bunkering globally, there are about 300 locations for refrigerated LNG bunkering, while there are more than 1,000 import and secondary terminals for pressurized LPG, according to Astomos.

It should be examined, if these points could build the requisite infrastructure and become available for LPG bunkering. Infrastructure is still the biggest bottleneck and there are still a lot of questions around storage, loading and unloading facilities. The bunkering requirements of a vessel are dictated by its design, propulsion system and fuel storage configuration. All vessels, however, have the same system components, such as valves, sensors, control stations, supply hoses, hose couplings and on-board piping.

There should be introduced guidelines to cover the ship-to-ship LPG transfers between LPG carriers at anchor, alongside a jetty or while under way. There are numerous existing and proposed systems that can be adapted for bunkering operations of these types.

In principle, LPG bunkering can take place in many different ways, e.g. from terminals or trucks on-shore or from bunkering ships. Bunkering from terminals to LPG-carrying ships is currently handled safely with proper specialized training, and the safety is believed to be improved by using a bunkering ship as an intermediate between the terminal and the ship using LPG as fuel. At least for deep sea shipping with significant amounts of fuel to be bunkered, a bunkering ship would be the preferred solution. LPG in terminals is typically stored onshore in steel spheres called bullets, mainly under pressure, but LPG can also be stored in refrigerated tanks or underground, e.g. in salt domes.

The LPG may be stored under pressure or refrigerated, and LPG will not always be available in the temperature and pressure range that the ship can handle. The bunkering vessel and the ship to be bunkered must therefore have the necessary equipment and installations to bunker safely. The tank design temperature is related to the steel type used, and the minimum temperature for a pressurized tank is typically at or above 0oC. Refrigerated or semi-refrigerated tanks typically have a design temperature of about -50oC, but on the other hand have a limited pressure range compared to pressurized tanks.

There are different possible combinations of bunkering vessels with **pressurized tanks, semi-refrigerated tanks** or **fully refrigerated tanks** and similar arrangements in the ship to be bunkered. Four cases illustrate some key bunkering challenges:

- In the case **of pressurized tanks** both in the bunkering vessel and the ship to be bunkered, the LPG is transferred using a general transfer pump located in the bunkering vessel. When filling the LPG tank, pressure will build up because of less gas volume available, and since it takes time to condense LPG, this can cause the safety valve in the tank to open. For practical purposes and to comply with safety regulations, the LPG tank must be equipped with a vapour return system back to the bunkering vessel, i.e. a gas outlet connection in addition to the liquid inlet connection.
- In the case of **semi-refrigerated tanks** in the bunkering vessel and a pressurized tank in the ship to be bunkered, it is necessary to have a heater and a booster pump in the bunkering ship and a vapour return system in the ship to be bunkered. The heater is needed because the fuel has a lower temperature than the tank design temperature, and this will typically be handled by a heat exchange system using heat from seawater. The LPG filled will have a lower than ambient temperature, but needs to be above the tank design temperature. The booster pump is needed to raise the pressure of the LPG before bunkering. Both the heater and booster pump are typically installed on semi-refrigerated LPG carriers, that may be used as bunkering ships. The vapour return from the ship to be bunkered may have too high a pressure for the semi-refrigerated tank, and must be handled by the re-liquefaction plant in the bunkering vessel, which may require some modifications. An alternative to vapour return in this case is to fill the cold LPG with a spray-line to condense the LPG vapour.
- In the case of **pressurized tanks in** the bunkering vessel and a semi-refrigerated tank in the ship to be bunkered, the pressure needs to be reduced by lowering the temperature in a liquefaction plant. An LPG carrier with pressurized tanks is typically not equipped with this, thus requiring comprehensive modifications of the equipment and cargo handling system. This case also requires a vapour return system with a compressor in the bunkering ship that needs to be set up to increase the pressure of the vapour return. LPG carriers with pressurized tanks are typically equipped with a compressor, but only for the purpose of emptying the cargo tanks.
- In the case of **semi-refrigerated tanks** both in the bunkering vessel and the ship to be bunkered, cooling (and probably not heating) may be necessary. A vapour return system and some modifications of the re-liquefaction plant in the bunkering vessel to ensure a higher capacity may also be necessary.

Based on the cases discussed above, a pressurized LPG fuel tank is the preferred solution when bunkering the ship, because the ship can be bunkered by a bunkering vessel based on an LPG carrier (either with pressurized tanks or semi-refrigerated tanks) without major modifications. Both types of bunkering vessels are possible, depending on the size of the fuel tanks to be bunkered and the number of ships to be served. Semi-refrigerated LPG carriers typically have larger capacity than pressurized LPG carriers and sufficient capacity for all ship types. They are also more flexible, e.g. in terms of filling ships with semi-refrigerated fuel tanks, and have a limited cost premium.

## 3.9. Main Players

The shipbuilding industry is embedded in a value chain consisting of designers, equipment manufacturers, yards, ship owners, operators and their clients, as well as supporting parties like classification societies and research institutes.

Each party has its specific role to play when it comes to developing new (green) ships. In some ship segments, owners or operators are having a strong say, while in others yards and equipment manufacturers appear to dominate.

European shipyards' competitive position vis-à-vis other world players can be characterised as a niche player active in high quality, high value segments. At the same time, European marine equipment manufacturers have succeeded to retain a strong position supplying not only European but also Asian shipyards.

Marine Gas Engines, gas burning or dual-fuel marine engines in both low- and medium-speed configurations are available from engine manufactures such as Wärtsilä, MAN B&W, and Rolls Royce (Bergen Engines).

Three brands have dominated the large two-stroke sector for main engines, MAN Diesel & Turbo, Mitsubishi and Wärtsilä but the latter has now transferred its business to a new company, Winterthur Gas & Diesel (WGD), initially as a joint venture with China State Shipbuilding Corporation before disposing of all its stake to its partner. Within the two-stroke sector MAN has a dominant market share and four out of five engines supplied in this sector today are MAN Diesels. Mitsubishi is considered as the smallest in terms of market share of the three companies.

Although both MAN and WGD can build these large engines, the number of engines built by licensees in China, Korea and Japan is much larger than that by licensors with Hyundai Heavy Industries claiming the lion's share. With support from its Chinese parent, WGD has ambitions to significantly improve its market share in the future.

## 3.10. Regulatory Framework

The International Maritime Organization (IMO) is the specialised agency acting on behalf of the United Nations (UN). IMO has the responsibility for international improvement of maritime pollution and safety standards.

The original guidelines for regulations to limit airborne emissions from international shipping resulted from the entry into force of the Annex VI of the International Convention for the Prevention of Pollution from Ships (MARPOL) in May 2005, MARPOL was adopted in its first state in 1973 by the IMO. The Annex VI to the convention regulates several pollutants, including NOX from newly built ships, and SOX.




In addition to existing policies, there is potential for much greater climate mitigation from new IMO policies that promote efficient shipping technologies and practices. Additional policy progress to improve shipping technology beyond the current EEDI requirements and extend leading operational practices to the full fleet could stabilize shipping emissions at 2010 levels despite a significant increase in the demand for global goods transport. Such policies could reduce 0.4 GtCO2, or 2.1 mbd, in 2030, equivalent to a 30% reduction in global shipping emissions.

### 3.10.1. Regulatory Framework in Recreational Craft Sector

**Importance of EU-US standards, based on new technologies**

There is a need to update and for further development of standards for boating, especially the EU. This is an ongoing, long and delicate process, but it is valuable to bringing together elements of the European (EN) and (US) system. Indeed, mutual recognition of base of acceptance of international standards (ISO) could be helpful, whereas mutual recognition of recreational craft's legislation could be detrimental for the EU as has not updated standards to include new developments in LPG marine outboard applications. The level playing field is different in the EU and the US.

**Innovation**

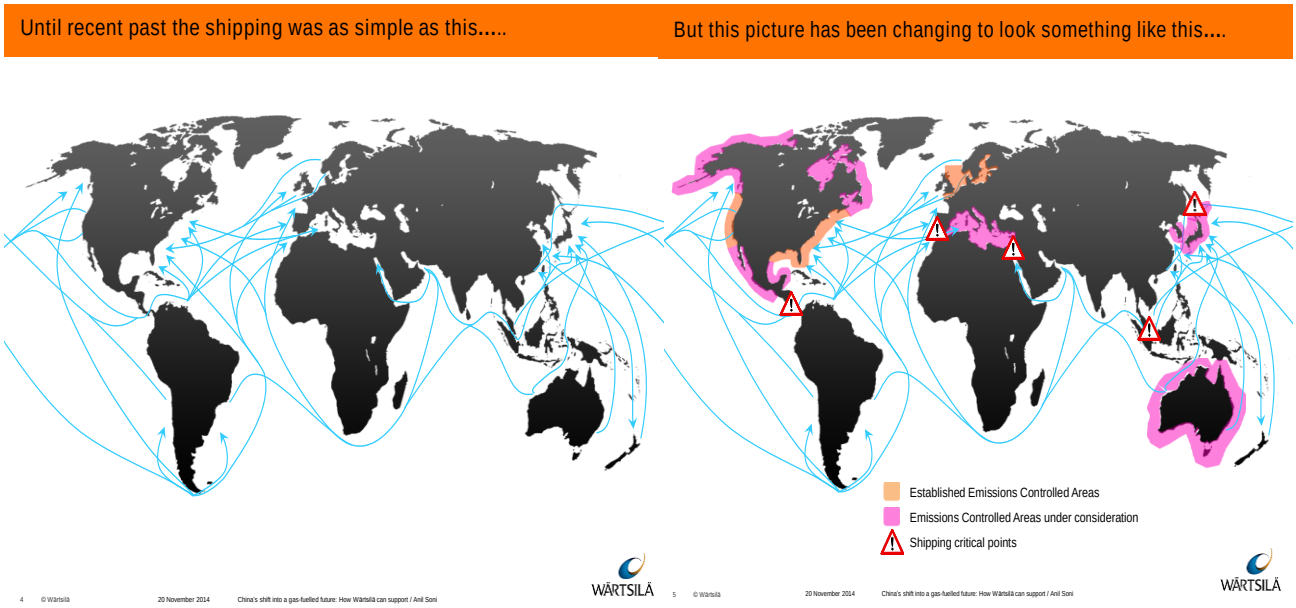
EU legislation has two effects; on the one hand strict environmental standards is a driving force to invest in cleaner engines. Europe’s standards also help to protect water, which (in lakes and rivers water, keep oceans clean) compared to the rest of the world are stricter in most cases.

**EU regulation**

Small and medium enterprises have complained that EU norms stemming from the directives are only available in French, German and English. This means that many small companies with only a few boat builders from other EU member states may not always have the necessary language skills to understand specific EU norms and regulation.

## 3.10.2. Regulatory Framework in Commercial Shipping Sector

With the current global trend towards a reduction of air emissions from all sectors, the shipping industry is experiencing




increased pressure from stakeholders in general, and regulators in particular, to tackle its emissions and improve its energy efficiency. Emissions from shipping currently represent 3% of the world's total greenhouse gas (GHG) emissions, and the industry's share is increasing. A continued increase in international marine transport without any significant gains in energy efficiency may result in shipping being responsible for 6% of the world's GHG emissions by 2020 and 15% by 2050.

**Shipping Emissions and Associated Impacts**

In the current era of globalization, the shipping industry has become a key component of the world's economy. Over 90% of global trade is carried by sea. The world fleet of sea-going merchant ships of more than 100 gigatons (GT) comprises over 104,000 ships.

Like other transportation companies, shipping companies require fossil fuel to conduct their operations. The combustion of fossil fuel used by a vessel's engines produces greenhouse gases (GHG) as well as non-GHG emissions.

**GHG Emissions**

Under the GHG Protocol, six gases are categorized as greenhouse gases: carbon dioxide ($CO_2$), methane ($CH_4$), nitrous oxide ($N_2O$), hydrofluorocarbons (HFCs), perfluorooctane sulphonate (PFCs), and sulphur hexafluoride (SF6).2

- Carbon dioxide: $CO_2$ is the GHG most relevant to the shipping industry. Globally, 1,050 million tonnes of $CO_2$ were emitted by shipping in 2007, doubling 1990 levels. $CO_2$ emissions represent approximately 3% of the world's total $CO_2$ emissions.
- Other greenhouse gases: The shipping industry also emits other GHGs such as $CH_4$, $N_2O$, and HFCs. Annual aggregated emissions of these GHGs represent 21 million tonnes of $CO_2$ equivalent. Emissions of PFCs and SF6 are considered negligible.

**Non-GHG Emissions**

In addition to GHGs, shipping produces other air emissions, most notably sulphur oxides (SOx), nitrogen oxides (NOx) and particulate matter (PM).

- Sulphur oxides (SOx): The shipping industry is among the top emitters of SOx. A total of 2.3 million tonnes of SO2 (the most common sulphur oxide) was emitted by ships in the seas surrounding Europe in the year 2000. SOx emissions from shipping represent between 5% and 8% of the world's total SOx emissions.
- Nitrogen oxides (NOx): Shipping also accounts for a significant portion of the world's NOx emissions. A total of 3.3 million tonnes of NOx was emitted by ships in the seas surrounding Europe in the year 2000. NOx emissions from shipping represent around 15% of the world's total NOx emissions.
- Particulate Matter (PM): In 2000, 250,000 tonnes of PM were emitted by ships in Europe. The amount of PM released by ships is much lower than that of SOx or NOx emissions. Note that PM and SOx emissions are correlated: a decrease in SOx emissions reduces emissions of PM.

Shipping emissions are an important contributor to several major environmental problems. GHG emissions contribute to climate change (i.e. longer term, less instantaneously visible effects), while non-GHG emissions can cause acid rain, damage to monuments, a reduction of agricultural yields, water contamination, modification of soil biology and deforestation (i.e. more short term, visible effects). Some non-GHG emissions are also linked to increases in ground-level ozone. [4]

Shipping emissions can also cause negative social impacts. The effects of climate change, such as drought or rising sea levels, can lead to social conflict over resources (i.e., water, energy, agricultural products). Air pollution from non-GHG emissions can affect the heart and lungs, consequently worsening the condition of people with cardiovascular and respiratory diseases. For instance, in Hong Kong, 519 premature deaths have been linked to marine SO2 emissions.7 Additionally, non-GHG emissions can react chemically in the atmosphere to form particulate matter; prolonged exposure to which can affect a person's mood and cognitive abilities. Another negative consequence of pollution is smog which can reduce the quality of life and inhibit the attractiveness of tourist sites.

**The Legislative Context**

Shipping emissions are expected to double by 2050, as are the related social and environmental effects.9 In order to mitigate environmental and social risks associated with these emissions, regulators around the world have started to act. Generally speaking, when it comes to reducing emissions and supporting energy efficiency, regulators deploy four primary policy mechanisms: emissions trading, financial incentives/taxes, emission reporting/monitoring obligations and energy efficiency/emissions standards. We will address each of these policy mechanisms and see how relevant they are for shipping companies. As the most prominent regulators in the shipping industry are the International Maritime Organization (IMO) and the European Union (EU), we will also look at the regulations set by these two bodies. Finally, we will examine the voluntary initiatives that have emerged in some countries.

**IMO Regulations**




Recent domestic and international efforts to reduce the impact of greenhouse gases (GHGs) on climate change and engine emissions that affect the health of many have led international regulatory bodies such as the International Maritime Organization (IMO) and national environmental agencies to issue new rules and regulations that drastically reduce GHGs and emissions emanating from marine sources.

These new rules have far reaching implications for the international shipping trade, the cruise industry, and ship owners and operators in particular.

Of particular note are regulations in Emissions Control Areas (ECAs) such as the North American ECA, which went into effect in 2012, and the SOx Emission Control Areas (SECAs), which have been in effect on the Baltic Sea and North Sea

and English Channel since 2006 and 2007, respectively. On August 1, 2012, enforcement of the North American ECA commenced. The North American ECA covers the coastal waters of the United States and Canada out to 200 nautical miles. Ships operating in the ECAs and SECAs are required to use lower-sulphur fuels or add sulphur oxide (SOx) exhaust scrubbers. Regulations for a Caribbean ECA will go into effect for Puerto Rico and the U.S. Virgin Islands. Allowing for the lead time associated with the IMO process, the U.S. Caribbean ECA became forceable in January 2014. There is the potential that ECAs will be established for the **Norwegian and Barents Sea, Mediterranean Sea, Japan, Australia, Mexico and Panama, the Arctic, and Antarctica in** the future. The rules for these areas will mandate reductions in emissions of sulphur (S), nitrogen oxides (NOx) and particulate matter (PM).
ECAs with nitrogen oxides thresholds are denoted as Nitrogen Oxide Emission Control Areas (NECAs).

| Sulphur limits for fuel in SECA | |
|---|---|
| before 1 July 2010 | 1.50% m/m |
| between 1 July 2010 and 1 January 2015 | 1.00% m/m |
| after 1 January 2015 | 0.10% m/m |

| General sulphur limits in other sea areas | |
|---|---|
| before 1 January 2012 | 4.50% m/m |
| between 1 January 2012 and 1 January 2020 | 3.50% m/m |
| after 1 January 2020 | 0.50% m/m |

Certain maritime regions are designated emission controlled areas (ECAs) where the regulated emission levels are lower than in the rest of the ocean. Accordingly, regulations of air pollution from ships are only effective for certain aspects of the present shipping activities. **The regulations will become tighter in a stepwise manner and additionally, the number of emission control areas will potentially increase.**

There are two grades of marine fuel allowed in the SECA area: Low Sulphur Heavy Fuel Oil (LSHFO) with maximum allowed sulphur content of 1.0% by mass and Low Sulphur Marine Gas Oil (MGO DMA) with maximum sulphur content of 0.1% used in European inland waterways and in ports in the (SECA) area (The European Parliament and the Counsel of the European Union 2005).

In 2013, the Energy Efficiency, Design Index (EEDI) entered into force, becoming the first regulation to establish CO2 emission standards across a global sector. EEDI essentially requires new ships to be progressively more efficient from 2015 through 2025, as compared against the average 2000-2010 ships of the same type. For non-CO2 pollutants, 2014 saw the successful implementation of the newest emission control area (ECA), the US Caribbean Sea ECA, to regulate NOX and SOX emissions. ECAs are sea areas that are specially designated by the IMO for enhanced mandatory measures to control air pollution from ships, including maximum fuel sulphur content and exhaust NOX emission levels (IMO, 2014). Today, ships traveling in ECAs must meet stricter fuel sulphur requirements than elsewhere; and as of 2016, new ships were required to meet special NOX emission standards (Tier 3) when traveling within ECAs. Following Russia's proposal to delay the implementation of Tier 3 NOX standards in ECAs, the IMO upheld the 2016 implementation date for existing ECAs (including the US Caribbean ECA), but delayed this date for NOX ECAs entering into force in later years.

The critical benchmarks for increased new ship efficiency are 2020 (20%), and 2025 (30%).

**Legislation for Marine SOx Reduction**

New and existing regulations derived from the International Convention for the Prevention of Pollution from Ships (MARPOL) affecting the SOx emissions from ships are summarized in Table 1.

**Table 1. MARPOL Annex VI Marine SOx Emission Reduction Areas with Fuel Sulfur Limits**

| | Year | Fuel Sulfur (ppm) | Fuel Sulfur (%) |
|---|---|---|---|
| **European SECAs** | | | |
| North Sea, English Channel | Current Limits | 10,000 | 1 |
| | 2015 | 1,000 | 0.1 |
| Baltic Sea | Current Limits | 10,000 | 1 |
| | 2015 | 1,000 | 0.1 |
| **North American ECAs** | | | |
| United States, Canada | 2012 | 10,000 | 1 |
| | 2015 | 1,000 | 0.1 |
| **Global** | 2012 | 35,000 | 3.5 |
| | 2020[a] | 5,000 | 0.5 |

[a] Alternative date is 2025, to be decided by a review in 2018.

**Legislation for Marine NOx Reduction**

In addition to having to meet the fuel sulphur limits in Table 1, ships operating in the ECAs must meet the MARPOL Annex VI Marine Tier III NOx limits of 2016.

Table 2 shows the applicable NOx limits for ships and the dates that they became effective.

**Table 2. MARPOL Annex VI NOx Emission Limits (Source: Ref. 9)**

| Tier | Date | NOx Limit, g/kWh | | |
|---|---|---|---|---|
| | | n < 130 | 130 ≤ n < 2000 | n ≥ 2000 |
| Tier I | 2000 | 17.0 | $45 \cdot n^{-0.2}$ | 9.8 |
| Tier II | 2011 | 14.4 | $44 \cdot n^{-0.23}$ | 7.7 |
| Tier III | 2016[a] | 3.4 | $9 \cdot n^{-0.2}$ | 1.96 |

[a] In NOx Emission Control Areas (Tier II standards apply outside ECAs).

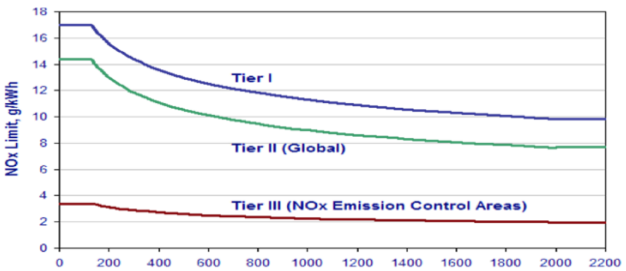



Figure 4. IMO Diesel Engine NOx Emission Limits

NOx emission limits are set for diesel engines according to engine maximum operating speed (n, rpm), as shown in Table 2 and presented graphically in Figure 4. Tier I and Tier II limits are global, whereas the Tier III standards apply only in the NOx ECAs. Tier III NOx limits apply to all ships constructed on or after January 1, 2016, with engines over 130 kW that operate inside an ECA-NOx area.

**Compliance with Marine SOx and NOx Legislation**

Given the proliferation of the ECAs and the possibility that more ECAs, such as in the Mediterranean Sea and the coast of Mexico, may come into being in the future, there is a strong incentive for ship owners and operators to explore the use of alternative fuels to satisfy the lower fuel sulphur and NOx limits.

**Alternative Marine Fuel Incentives**

Currently, there are a number of incentives for using alternative fuels. These include the following:

- The MARPOL Annex VI SOx and NOx legislation
- The price fluctuations of fossil fuels
- The prediction of a diesel fuel shortage in Europe
- Current ECAs with their SOx and NOx limits
- The proliferation of ECAs, with the possibility that future ECAs may come into force in the Mediterranean Sea and off the coasts of Mexico and Singapore (which has, in fact, requested an ECA).

The introduction by IMO in MARPOL Annex VI of the Energy Efficiency Design Index (EEDI), which would make mandatory some measures to reduce emissions of GHGs, such as CO2 from international shipping. The EEDI standards phase-in from 2013 to 2025. The EEDI creates a common metric to measure and improve new ship efficiency. This metric is calculated as the rate of CO2 emissions from a ship. Alternative fuels that can help satisfy the above requirements and having certain attributes can possibly be substituted for the fossil fuels currently in use.

**Future course of action towards the abolition of Heavy Fuel Oils**

- The global 0.5% sulphur cap will be introduced in 2020, and up to **70,000 ships** may be affected by the regulation according to IMO estimates.
- The European Union Sulphur Directive stipulates a maximum 0.5% sulphur content for ships in all EU waters by 2020, and a 0.1% limit in ports. In certain EU countries, it should also be noted that the Water Framework Directive is putting constraints on the discharge of scrubber water.
- Belgium and Germany have in essence prohibited the discharge of scrubber water in most areas, severely constraining the operation of open-loop scrubbers. Other EU countries are following suit to a lesser or greater degree, with no common EU practice likely to be agreed.
- Currently Hong Kong has a 0.5% sulphur limit for vessels at berth.
- China has recently published regulations for domestic SECA-like requirements in the sea areas outside Hong Kong/Guangzhou and Shanghai, and in the Bohai Sea. China is taking a staged approach, initially requiring maximum 0.5% sulphur content in fuel burned in key ports in these areas, gradually expanding the coverage, and culminating in applying the requirements to fuel used in the sea areas from 2019 onward. There is the possibility that the requirement will be tightened to 0.1% in 2020, and that a formal ECA application may be made to IMO.
- California's Air Resources Board (ARB) enforces a 0.1% sulphur limit within 24 nautical miles of the Californian coast. The regulation does not allow any other compliance options than low sulphur marine gas or diesel oil (DMA or DMB). A temporary research exemption may be granted allowing the use of a scrubber. The application has to be sent before entering Californian waters. A sunset review is expected in 2018 which may conclude that the ECA regulations are sufficient.

In addition to regulatory and monetary incentives for alternative fuels, the Trans European Transport Network Executive Agency has taken action through its 2011-EU-92079-S.

**Project to identify and minimize the barriers when building and operating an LNG-fuelled vessel.**

The project was selected for funding under the 2011 TEN-T (Trans-European Transport Network) Annual Call, to examine the technical requirements, regulations, and environmental operation permits that need to be met in order to shift from traditionally fuelled engines to LNG. LNG is rapidly emerging as a cheaper and more environmentally friendly fuel for the maritime sector, and its uptake is encouraged by the European Union. Specific aspects related to the manufacturing, conversion, certification, and operation phases of an LNG-fuelled vessel have been analysed. These results will be exchanged with other ongoing LNG-related projects, as well as with the European Maritime Safety Agency. The project will be implemented in a partnership with stakeholders consisting of ship owners, cargo owners, LNG suppliers, ports, and marine equipment manufacturers. Among participating ship-owners will be Viking Line, operator of the 2,800-passenger, dual-fuel cruise ferry the "Viking Grace." The project will receive €1.2 million in funding from the European Union under the TEN-T program. This contribution constitutes 50% of the overall budget. The project was managed by the Trans-European Transport Network Executive Agency and was completed at end of 2014.

**European initiatives**

**The EU has plans to move 30% of road freight travelling over 300 km to other modes such as rail or waterborne transport by 2030, and more than 50% by 2050**. Another goal is to reduce the EU $CO_2$ emissions from maritime transport by 40% (if feasible 50%) by 2050 compared to 2005 levels, as the environmental record of shipping can and must be improved by both technology and better fuels and operations.

The EU Leadership initiative aims at ensuring the future of European shipbuilding. Decarbonising the shipping sector would involve not only introduction of greener marine fuels, but also innovative green and energy- efficient ship designs. Apart from this, **development of infrastructure and greening of the ports are in process.**

However, introduction of alternative marine fuels will be accompanied by additional complexity in the areas of fuel supply infrastructure, rules for safe use of fuels on board and operation of new systems. Additionally, adoption or wide acceptance of these new fuels could possibly be a challenge for ship-owners. To ensure confidence that the technologies will work as intended, Technology Qualification from neutral third parties is needed. Among the stakeholders, ship owners and shipping agents will also play a major role in this transition. Although marine fuel standards are set in ISO 8217, all responsibilities for the fuel quality and quantity lie with the ship owners, with little to no liability towards the fuel suppliers or bunker parties. The choice of fuel lies primarily with the charterer (the shipping agent) who, in principle, rents the vessel from a ship owner. Hence, while considering new marine fuels, all these stakeholders must also be included.

## 3.11. Safety

Safety issues and standards for the use of LPG need to be addressed before this becomes more acceptable by the shipping industry.




An important property of LPG is that when in vapour form, it is heavier than air and when it leaks it always falls to the ground. If an LPG leak in a vessel is left un noticed, it will find its way to the engine room floor or bilge.

.

The preferred way of storing LPG for use as propulsion fuel is in a pressurized tank at ambient temperature. Storage in a semi-refrigerated tank made of cheaper steel types than for LNG is also possible, but in order for such an arrangement to be sufficiently reliable, back-up systems must be in place to ensure low temperature in the tank. This makes pressurized tank storage a more reliable, affordable and simple solution.

LPG has a higher density than air and any spillage will collect in lower spaces, requiring a different approach to leak detection and ventilation in the case of leaks. LPG is a low-flash-point liquid, and when used in a high-fire-risk space of the ship with a constant personnel presence, like in the engine room, a double- walled pipeline must be used as secondary containment. Hydrocarbon sniffers will detect any leakage and contain the fuel within the secondary containment before it reaches areas where humans are present. Double-walled pipelines must be used below the deck line.

The auto ignition temperature for LPG (490°C) is lower than for LNG (580°C), which may require a lower surface temperature near electrical equipment. Compared to LNG, LPG has fewer challenges related to temperature because it is not kept at cryogenic temperatures but on the other hand it has challenges related to the higher density as a gas and a lower ignition range, with a lower explosion limit of about 2%. The challenges are different, but **overall the safety management is probably somewhat simpler for LPG than for LNG.**

The development of any new technology requires uppermost attention and consideration of safety implications and especially so if the new technology involves engines and equipment, machinery, and/or vessels that use LPG as a fuel.

LPG, same as any other fuel, can be entirely safe as long as the equipment is designed correctly with all safety aspects taken into account and the operation is equally carried out in the same manner. New technologies require thorough assessment of all potential safety risks.

Particularly in the marine environment, three main factors need to be considered: **Corrosion issues, vibration and constant movement of the vessel.**



The use of corrosion resistant alloys and stainless steel, galvanising and appropriate coatings are commonly used in the marine environment. The additional cost of utilising these materials will be outweighed by the potential damage caused by not applying them and the need to replace components.

In addition, the consequential impact of failure when out on the water could be disastrous.

Regarding safety issues, the International Code of Safety for Ships using Gases or other Low-flashpoint Fuels (IGF Code) was adopted by the Maritime Safety Committee (MSC) by resolution MSC.391(95), in order to provide an international standard for the safety for ships using low-flashpoint fuel, other than ships covered by the IGC Code. The IGF Code is made mandatory under amendments to chapters II -1, II -2 and the appendix to the annex of the International

Convention for the Safety of Life at Seas (SOLAS), 1974, that were adopted by the MSC at the same session, by resolution MSC392(95) (entry into force: 1 January 2017).

The adoption of the IGF Code was the culmination of over 10 years of work by several IMO bodies, starting with the approval by MSC78 (May 2004) of a work item on “Development of provisions for gas-fuelled ships”. Following the adoption by MSC86 (June 2009) of the Interim Guidelines on safety for natural gas-fuelled engine installations in ships (resolution MSC.285(86)), MSC 87 approved the expansion of the scope of the work on development of provisions for gas-fuelled ships to include ships fuelled by low-flashpoint liquid fuels. The present version of the IGF Code includes regulations to meet the functional requirements for natural gas fuel. Regulations for other low-flashpoint fuels will be added as, and when, they are developed by the Organization.

This Code provides an international standard for ships using low-flashpoint fuel, other than ships covered by the IGC Code. The basic philosophy of this Code is to provide mandatory provisions for the arrangement, installation, control and monitoring of machinery, equipment and systems using low-flashpoint fuel to minimize the risk to the ship, its crew and the environment, having regard to the nature of the fuels involved.

## 3.12. Training

Training of personnel in new technologies, new equipment and particularly in areas where safety is of prime concern is a key. This is the case when LPG is introduced as a new alternative fuel in any equipment and operations. Adequate training is a prerequisite before any such new engine and equipment is put into service.






International training is a key







## 3.13. Quality of Fuel

The manufacturers of all types of engines for marine and especially for outboard uses have specific requirements for the quality of the fuel used in their engines.

Modern equipment and advanced technologies come most often with increased requirements as far as the quality of the fuel is concerned. The same holds for LPG and in particular even more so when this is used in marine engines that need to provide continuous and reliable service.

Fuel quality requirements accordingly differ. Otto or spark ignition fuels must be resistant to detonation when compressed in a flammable mixture with air and should burn smoothly without prematurely igniting.

For marine outboards, high technology adopted by the last generation of such engines (very high power in a compact and very light unit) added to the need of high-efficiency, means high compression ratios join with very advanced fuel strategies, in many cases with sophisticated lean-burn technology. For this type of engine, the LPG quality must be high because any damage to the power unit can be a source not only of very high maintenance cost, but can also affect the safety of the boat users themselves due the marine environment.

Currently the quality of LPG used as an outboard engine fuel can vary significantly from country to country.

There are certain key conditions and features of the LPG fuel quality that can be considered as extremely critical and if respected and well controlled, they can ensure problem free performance of a modern outboard engine.

The low Sulphur levels in LPG fuel are needed for the new engine technologies, like the injection of LPG and the lean burn injection strategies.

In LPG, odorants used for safety reasons contain sulphur compounds that can increase the sulphur content in LPG by 5 to 20ppm and even more if not controlled correctly.

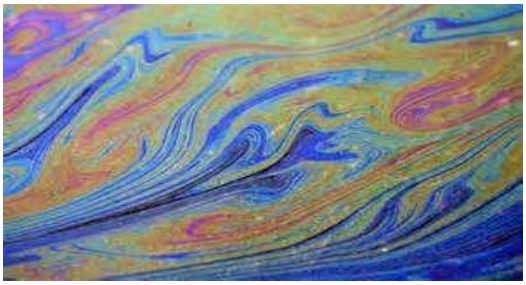
As a result, having LPG as an acceptable competitive alternative fuel for today's gasoline and CNG/LNG fuelled marine engines, the right "formula" can be based on the U.S. HD5 standard, with low Sulphur (% by volume):

- Propane: 93% min
- Butane: 3.5% max
- Propene/propylene: 3% max
- Other Olefins: 0.5% max
- Sulphur: 50 ppm max (Limit adopted in many countries)
- Filtered out (not contaminated by plasticizers, rust particulates, sodium dioxide, water and other dirt)

Such LPG composition can ensure more than 101 Octane and can be an excellent fuel to be adopted by marine engine manufacturers as a reliable fuel for the last generation of high efficiency, very low emissions engines.

## 3.14. Environmental Aspects

The environmental argument to convert from gasoline and diesel to LPG is strong because Cargo boats, speed boats and fishing boats are frequently found on inland waterways, rivers and lakes where any form of fuel pollution can cause serious consequences to wild life, fish and the local environment.



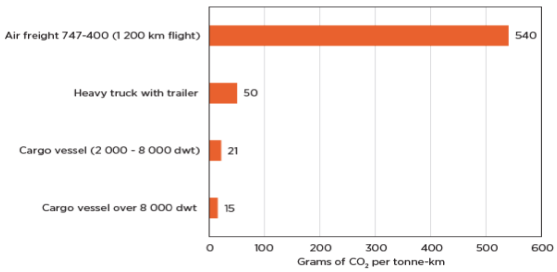
*The result of an oil spillage on water*

Any spillage of gasoline and diesel will float on top of the water. The visual impact of a fuel spillage can be disturbing and lasting. Fuel spillages are most likely to occur during the refuelling or bunkering operation. The movement of a boat connected to a refuelling hose is challenging enough but if the refuelling is being done from a floating fuel barge, or bunkering barge, it is even more so. There have been several incidents involving fuel spillages from bunker barges over the years and most have resulted in some form of environmental damage. LPG fuel tanks are much less messy to refuel.

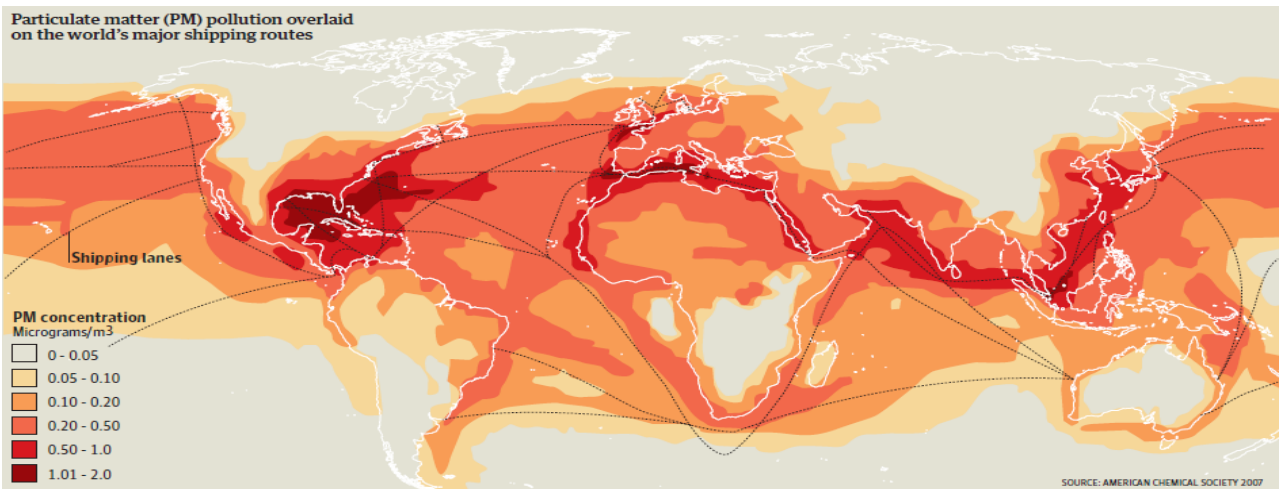
Another benefit of an LPG marine engine is its quietness compared to a diesel engine which operates at high higher compression ratios leading to increased noise.

**Protection of the environment and improvement of air quality is an important objective of the regulators today.** Emissions from the marine transport sector contribute significantly to air pollution globally and in 2013 marine transport accounted for 2.7% of global CO2 emissions. These emissions are expected to increase by a factor of 2 to 3 by 2050 if no measures are implemented. Shipping particulate matter (PM) emissions have already been linked with approximately 60,000 cardiopulmonary and lung cancer deaths annually worldwide.

Maritime transport of goods is a relatively clean form of transportation per kilogram of material, but also an efficient mode requiring 2-3 grams of fuel per ton*km, compared to road transport by truck which is about 15 grams of fuel per ton*km.



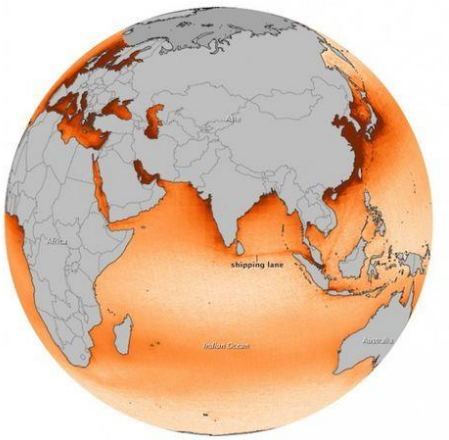

$CO_2$ emissions of different transport modes (Mofor, Nuttall and Newell, 2015)




*Source: Greener Shipping in North America. DNV February 2011*

When ships cross bodies of water, they leave behind visible "tracks" of pollution. NASA has been using satellite imagery to collect data on ship tracks, and the results are disturbing. The image above shows only nitrogen dioxide (NO2) emissions, and is a composite of data collected by the Ozone Monitoring Instrument on NASA's Aura satellite from 2005 through 2012.

For more than a decade, scientists have observed "ship tracks" in natural-colour satellite imagery of the ocean. These bright, linear trails amidst the cloud layers are created by particles and gases from ships. They are a visible manifestation of pollution from ship exhaust, and scientists can now see that ships have a subtler, almost invisible, signature as well.




*Particulate Matter pollution overlaid on the world's major shipping routes.*
*Source: American Chemical Society 2007*

Data from the Dutch and Finnish-built Ozone Monitoring Instrument (OMI) on NASA's Aura satellite show long tracks of elevated nitrogen dioxide ($NO_2$) levels along certain shipping routes. $NO_2$, is among a group of highly-reactive oxides of nitrogen, known as $NO_x$, that can lead to the production of fine particles and ozone that damage the human cardiovascular and respiratory systems. Combustion engines, such as those that propel ships and motor vehicles, are a major source of $NO_2$ pollution.

The map above is based on OMI measurements acquired between 2005 and 2012. The $NO_2$ signal is most prominent in an Indian Ocean shipping lane between Sri Lanka and Singapore, appearing as a distinct orange line against (lighter) background levels of $NO_2$. Other shipping lanes that run through the Gulf of Aden, the Red Sea, and the Mediterranean Sea also show elevated $NO_2$ levels, as do routes from Singapore to points in China. These aren't the only busy shipping lanes in the world, but they are the most apparent because ship traffic is concentrated along narrow, well-established lanes. The Atlantic and Pacific Oceans also have heavy ship traffic, but OMI doesn't pick up $NO_2$ pollution tracks because the shipping routes are less consistent. The shapes of landmasses force ships into narrow paths in the Indian Ocean, while ships in the Atlantic and Pacific tend to spread out over abroad areas as they navigate around storms.

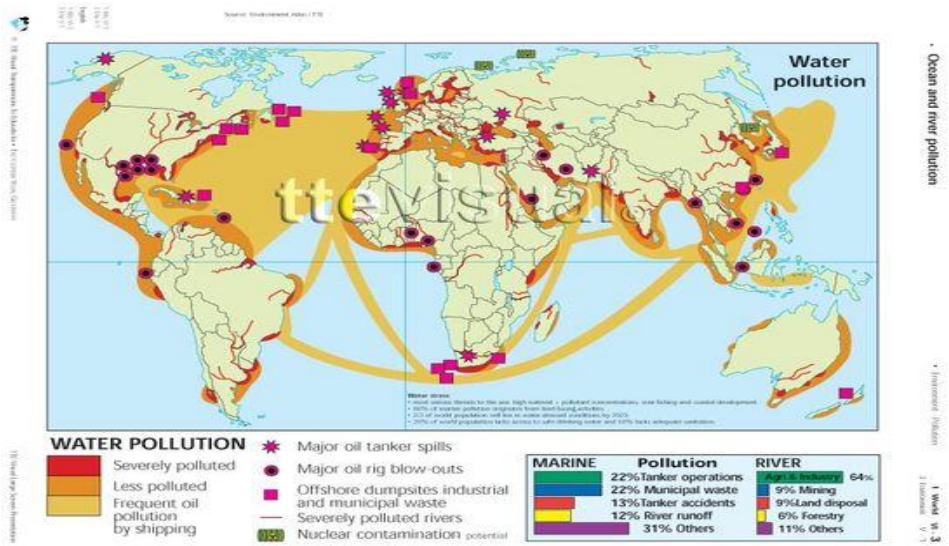
In addition, the air over the north eastern Indian Ocean is relatively pristine. Heavy $NO_2$ pollution (dark red in the map) from cities and off-shore drilling activity along the coasts of China, Europe, and the United States obscures the ship tracks that might otherwise be visible to OMI. In the map, the Arctic is grey because the lack of light during the winter and frequent cloudiness during the summer prevented OMI from collecting usable data in the area.

Urban areas and industrialization aren't the only source of $NO_2$ in the map. Agricultural burning in southern Africa and persistent westerly winds make an elevated band of $NO_2$ that stretches from southern Africa to Australia. (In central Africa, easterly winds push pollutants from fires toward the Atlantic, keeping $NO_2$ levels comparatively low over the northern Indian Ocean.) Lightning, which produces $NO_x$, also contributes to background $NO_2$ levels.

Research suggests that shipping accounts for 15 to 30 percent of global $NO_x$ emissions; scientists are using satellite observations to reduce the uncertainty in such estimates.

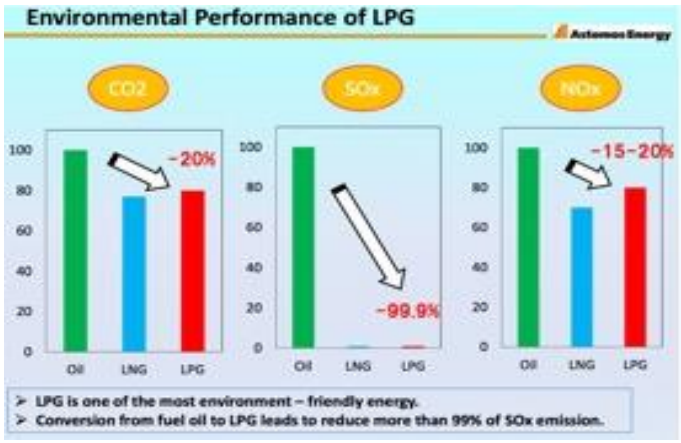
OMI is not the only satellite instrument observing $NO_2$ levels in the atmosphere. The Global Ozone Monitoring Experiment (GOME) instruments on the European Space Agency's ERS-2 and MetOp-A satellites, as well as the SCIAMACHY instrument on the Envisat satellite, have made similar measurements. In 2012, Dutch scientists published a study combining data from all four instruments to show that the $NO_2$ signal over major shipping increased steadily between 2003 and 2008, then dropped sharply due to the global recession and reduction in ship traffic.

Within Europe, 40,600 km of inland waterways and intra-EU maritime transport are used with inland navigation accounting for 1.6 % of final energy consumption in the transport sector.




Emissions from this sector contributes to 1-7% of ambient air PM10 levels, 1-14% of PM2.5, and at least 11% of PM1 and 4-6% of PM2.5 in Seattle. In some non-European harbours, contributions have been reported for example of <5% of PM2.5 in Los Angeles Contributions to ambient $NO_2$ levels range between 7-24%, with the highest values being recorded in the Netherlands and Denmark. In many coastal areas of Europe, it has been estimated that ships will be responsible for more than 50% of sulphur release in 2020, which could contribute to the formation of acid rain. This is mainly because traditionally the shipping industry has used fuels with high sulphur content, purchased at a price lower than that of crude oil.

The future of marine engines to ensure sustainability and global acceptance, requires the development of systems that reduce the dependence on oil and minimise the emission of greenhouse gases. Decarbonisation, reliability and safety are the drivers for marine market development. Complying with environmental standards and requirements will entail however costly technologies, for which fleet and other operators may be unwilling to pay the price.




The significant price advantage against diesel and abundant supplies of LPG reinforce the notion that LPG marine engines can play an important role as a major part of a clean fuel portfolio for the years to come towards reductions of GHGs, NOx and PM emissions and near zero emissions objectives in particular combined with hybrid technologies.

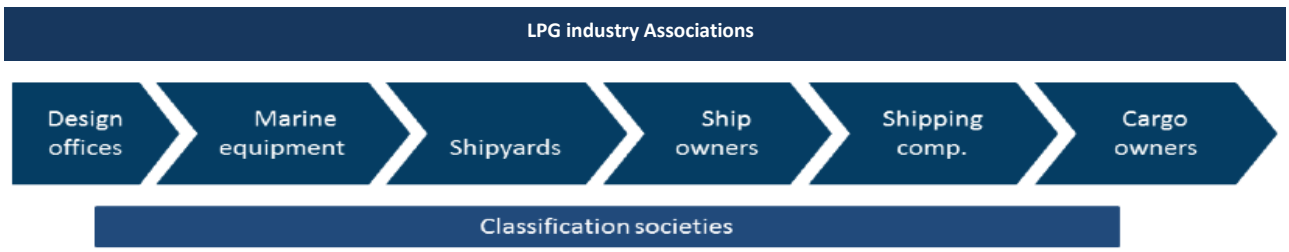
## 3.15. Main Stakeholders

The role of the various stakeholders is instrumental in driving growth of LPG in the marine market, supporting product commercialisation and raising customer and policymaker awareness.

Key stakeholders include:

- Design offices
- LPG marine engine manufacturers
- Shipyards
- Classification Societies
- Ship owners, Cargo owners, Ship operators
- Policy makers, regulators, governments
- LPG industry, LPG distributors
- National and international LPG Industry Associations

The main stakeholders in the shipbuilding **value chain are shown in the below figure**. Each stakeholder can play a specific role in the innovation process.




Others interested in promoting a cleaner, less expensive LPG fuel include flag State administrations, port State control authorities, underwriters, shipping financiers, charterers, and seafarers.

### 3.15.1. Design offices

Design offices can play an important role as the conceptual design is crucial for a vessel's operational efficiency. They usually collaborate with shipyards to develop a ship design which matches the operational criteria set by either the yard or the owner. In some cases, large ship owners/operators undertake design activities.

Design offices (possibly in cooperation with research institutes, classification societies but also R&D and design divisions of other actors along the value chain) can play an initiating role in certain innovations. Designers also increasingly cooperate with marine equipment manufacturers to take part in joint development projects. Whether these innovations find their way on the market depends on their interaction mainly with the ship owner and/or shipyards. A general risk aversion of ship owners to new innovation that are not yet proven technology is an impediment.

On the other hand, shipyards may embrace new designs (or develop them internally) as it allows them to differentiate from competing yards.

In some cases, marine equipment suppliers (especially larger suppliers) set up partnerships with other companies or universities/research institutes to develop specific techniques or technologies that target medium or long-term developments.

The role of marine equipment suppliers towards ship owners and shipyards differs, depending on the cooperation model that is followed. In complex ship types, in general a more intense cooperation is sought between key actors

across the value chain, while in more standard designs the role of marine equipment manufacturers may be less pronounced. In certain cases, ship owners strongly influence the choice of equipment suppliers as the operational cost or performance perspective of a ship is more important to them than to a shipyard.

For retrofit technologies, the role of marine equipment providers in innovation is essential as they can become a more direct contract party to the ship owner. Larger sized marine equipment manufacturers such as MAN and Wärtsilä are actively present in shipbuilding countries outside Europe and also engage in research cooperation with yards located there.

**Box 2.2 Cooperation between Korean industries and European manufacturers**

Focus on energy efficiency in South Korea has increased with R&D into dual fuel systems and cooperation with both MAN and Wärtsilä. The Korean based engine builder Doosan states to supply one of every four large ships built worldwide. Doosan's roots came from license agreements with both MAN and companies now part of Wärtsilä. A great variety of R&D projects between yards and engine manufacturers, also involving other suppliers and Korean Register, are expected to deliver energy improvements for wide power output ranges.

Source: Marine Propulsion, August/September 2011, p.141-148

Moreover, several marine equipment actors are evolving towards a different business model in which maintenance or life cycle support becomes more important than pure direct product sales. This is often combined with a higher level of system integration in which systems (e.g. propulsion systems) rather than individual components are offered. Examples of this development can be found at companies like Rolls Royce, Wärtsilä, and Imtech. This development can partly be seen as a response to the economic crisis, but also as a business strategy to create a more permanent market position towards their clients.

A large number of small and medium enterprises are found in the marine equipment industry. Their number has been estimated between 5,000 and 7,000 companies in Europe. Typical problems faced by SMEs across industries, such as the difficulty of obtaining financing and moving from R&D to implementation, are also identified in this segment. An SME survey across a number of sectors indicated that "financing research and innovation activities" is their most important R&D and innovation need.

Whereas the innovation potential of marine equipment manufacturers is seen as high, they are also faced with specific barriers in bringing their innovation to market. This is partly the result of barriers that affect the driving forces behind green innovation in shipbuilding (e.g. regulatory uncertainty), but also due to conflicting interests and risk allocation/aversion of ship owners and operators.

### 3.15.2. Marine engine manufacturers

Natural gas marine engines (CNG/LNG) could easily be converted to LPG with better results regarding emissions, but some LPG dedicated marine engines are also in the market.

Wärtsilä was the early pioneer to develop the first dual fuel medium-speed engines able to run on either fuel oil or LNG with the engines planned for use in LNG carriers. Today most of the leading engine manufacturers have incorporated dual-fuel versions of some engines into their portfolios although Rolls-Royce has opted to go with either diesel or pure gas versions of its Bergen engine range.

Further developments are underway that have seen engines capable of running on LPG.

**Examples**

- Wärtsilå offers a series of dual-fuel, medium-speed marine engines. MAN B&W offers a slow-speed marine gas engine, and Rolls Royce has a medium-speed marine gas engine that meets the Tier III NOx limits that will become effective in 2016.
- Mitsubishi Heavy Industries, Ltd., plans a combustion engine that efficiently burns high-pressure gas through direct injection. The engine will be marketed to customers after emissions levels and fuel economy are tested through a trial run that started in late 2013 at Mitsubishi Heavy's Kobe shipyard. It is intended for LNG carriers, large tankers, and containerships.

| Gas Marine Engine Manufacturers | |
|---|---|
| CAT | **Caterpillar Marine Power Systems:** Offers the MaK™ M 34 DF, a new marine dual fuel engine platform for the commercial marine industry |
| Cummins | **Cummins:** Offers marine engines with a broad range of power 5.9 to 95 litres for commercial, government and recreational applications. Cummins has great experience in diesel and natural gas engines in oil and gas business. |
| DOOSAN | **Doosan Engine:** Offers low speed diesel/gas power plants. |
| MAN | **MAN**: Offers gas marine engines for power generation in the 7 MWe to 21 MWe size range. **MAN Diesel & Turbo has introduced a Liquid ME-GI (liquid gas injection) engine, which is powered by LPG (liquid petroleum gas).** |
| NIGATA | **Niigata Power Systems:** Offers dual fuel engine used two-type of fuel, oil and gas.<br>Niigata developed the propeller direct drive type dual fuel engine which can meet the desired load operation characteristics coming from the tugboat which works in harbour without generating abnormal combustion such as a knock, with original combustion technology. Sudden acceleration torque and slowdown torque are required of a tugboat at the time of navigation of a large-sized ship. |
| Rolls-Royce<br>Rolls-Royce Power Systems AG | **Rolls-Royce Power Systems**: Through the MTU and Bergen brands, RRPS offers gas engines across the sub-250 kWe to 10 MWe size range. Rolls-Royce developed the Bergen K (including KVGS -12G4) gas engine. The gas engine has been designed and implemented to burn natural gas (Rolls-Royce). The MT30 is Rolls-Royce's gas turbine and was selected for the US Navy's DD(X) multi-mission destroyer (Corkhill) in a CODAG system (Rolls- Royce), and is considered the most power-dense solution available with ratings of over 40MW. The MT30 is ABS certified and intended for larger LNGCs. However, the MT30 gas turbine has not yet been modified to burn natural gas as a primary fuel. Rolls-Royce states that one of the benefits of its gas engine and turbine solutions for marine vessels is the need to only have one bunker fuel - LNG. |
| WÄRTSILÄ | **Wärtsilä**: A manufacturer of larger gas engines in the 10 to 20 MWe size range, with a number of reference plants that could use LPG as a fuel. Wärtsilä DFDE engines include the 50DF, 46DF, 34DF, 31DF, 32DF and 20DF. Wärtsilä is the only manufacturer with a known tri-fuel technology. The 50DF engine can burn LFO, HFO, and NG. The technology utilizes the "lean-burn" combustion principle that leads to a high compression ratio. Other benefits of the DFDE system while burning natural gas include no visible smoke from the vessel's smokestack and no sludge deposits. The 34DF and 32DF are dual-fuel technologies (Wärtsilä2). The 32DF is the engine that Wärtsilä markets for its passenger cruise-ferry concept. The primary fuel for the 32DF system is natural gas (LNG)and the backup (and pilot) fuel is MDO. |
| WIN GD<br>Winterthur Gas & Diesel | WinGD: A leading developer of low-speed Gas and Diesel engines used for propulsion power in merchant shipping. These engines are utilized for the propulsion of all types of deep-sea ships world-wide, such as oil and product tankers, bulk carriers, car carriers, general cargo ships and container ships. The company continues the long tradition of the Sulzer Diesel Engine business founded in 1898.The company offers a wide range of low-speed diesel and low-pressure dual-fuel engines, covering all merchant ships applications from small cargo vessels to VLCCs and mega containers. WinGD's portfolio covers a power, bore and speed range from 2.5 to 73.5 MW, 350 to 920 mm and 58 to 167 rpm, respectively. |
| YANMAR | **YANMAR Co.:** Offers dual-fuel engine for vessels that enables the user to switch to and from liquefied natural gas (LNG) and diesel fuel during operation. |
| **Outboards Engines** | |
| LEHR | **LEHR**: Offers LPG outboard marine engines from and 2.5-horsepower to 90HP |
| TOHATSU | **Tohatsu**: Offers LPG outboard marine engines 5HP |
| **Gas Engine Management Solutions and Retrofit Systems Manufacturers** | |
| HEINZMANN | **HEINZMANN**: Offers engine and turbine management solutions; dual-fuel retrofit systems for a wide range of diesel engines to be converted to gas operation and at the same time providing all the safety features required for marine applications. |

### 3.15.3. Shipyards

In relation to innovation, shipyards take a position in the role of system integrator, combining innovations from third parties/marine equipment suppliers in an integrated ship design and construction, and are a driving force behind new ships designs and innovations in response to market demands and in view of enhanced (fuel) efficiency. The frequency and intensity of innovations is strongly influenced by the level of standardisation of the ship types that are being produced (mass production versus one-off ship types).

In Europe, working in specialised (high value) niche markets in general involves an active innovation strategy (as many ships are one-off and build on demand of clients). The technological advance enables these specialised shipyards to retain their market position. IHC for example employs a roadmap to determine the innovations they will pursue, taking into account market foresights, different functionalities that can be realized with the innovation, and life-cycle opportunities. They mainly pursue process innovations as the integration of several techniques for a yard is key to obtain a competitive advantage. These yards for instance set up collaboration programs with marine equipment companies, universities and research institutes to study the behaviour and characteristics of ships. The presence of these actors in a certain geographical area is seen as an advantage to build up valuable knowledge and may limit knowledge leakage to other parts of the world. Also, marine equipment suppliers indicate the importance of having high class shipyards in Europe in their role as integrators and proving new concepts developed by marine equipment manufacturers before exporting equipment.

### 3.15.4. Classification Societies

The purpose of a Classification Society is to provide classification and statutory services and assistance to the maritime industry and regulatory bodies as regards maritime safety and pollution prevention, based on the accumulation of maritime knowledge and technology.
Classification societies are important as they set standards and supervise rules in the shipbuilding industry. In principle, class societies check whether the products and systems on board of a ship comply or not. They set and apply technical standards relating to the design and construction of ships and carry out extensive surveys of ships and their main systems. The largest classification societies are Det Norske Veritas (DNV), Lloyd's Register, Germanischer Lloyd, Nippon Kaiji Kyokai, RINA and the American Bureau of Shipping (ABS).

Recently however, classification societies have started to take a more active role in the introduction of innovations in the area of greening ships. Det Norske Veritas, for example, jointly with Japanese shipyard Oshima Shipbuilding Co., started the Eco-Ship 2020 project aiming at a bulk vessel design with 50 percent less weight and powered by LNG. Lloyds Register is doing a similar research with Shanghai based Bestway Marine Engineering Design. Furthermore, they have started to partner in other R&D projects as they possess a lot of specific knowledge, potentially pushing innovations slightly. Lloyd’s Register for instance presented some of the approaches that can be used to safely apply and integrate rapidly advancing (green) technology on board ships. Specific attention was devoted to their work that is concentrated on application of alternative fuels and future energy sources, such as LPG and fuel cells.

Where traditionally classification societies are called upon to decide if the end product complies with the class rules, they are now moving up the value chain. They increasingly engage with design offices, ship yards and marine equipment manufacturers to discuss innovations and developments that contribute to raising the ship’s fuel efficiency or reduce its operating costs. While they may become drivers of innovation when following this track, they should carefully address the balance between their commercial interests and their regulatory task.

### 3.15.5. Ship owners, Cargo owners, Ship operators

Ship owners are the main decision makers in the shipbuilding industry value chain. They are the ones that take the purchasing decision and consequently the decision power to invest (or not) in innovations. Obviously ship owners also decide where to invest. In 2008, European ship owners accounted for over half (52%) of the entire demand for new build ships (whereas the share of European shipyards in the total global order book value at that time amounted to

13%). However, with the rise of Asian shipping companies it can be expected that there will be a shift in origin of ship owners in favour of Asia.

Especially in view of the current shift from a seller to a buyer market the position of ship owners has further increased. Potentially this allows ship owners to exert a major influence on the innovations that will enter a ship. They can determine the type, and often also the brand, of engines and other specific marine equipment and thus approve the application of innovations with regard to these items. The level to which they are interested to invest in green innovations is strongly dependent on their own business model and decisions (e.g. capex versus opex, CSR, self-operating versus chartering, etc.). As such they are strongly influenced by the green drivers that have been identified earlier. At the same time, they are strongly influenced by barriers like the uncertainty of fuel price developments, split incentive schemes, regulatory uncertainty, risk aversion toward technologies that are not proven, etc. The risk aversion of ship owners towards new technologies seems to be valid for banks financing their new build orders.

Shipping companies are the actual users of the ships to transport goods, people or to provide other services. In the case of passenger vessels, dredgers and offshore ships, the ship operator often coincides with the ship owner. This implies that there is one less decision power in the value chain, which is considered beneficial to the introduction of new innovations: the ship owner is affected by the investment costs but also by e.g. the fuel costs, making it easier to convince them to install innovation for example to enhance energy efficiency and reduce operating costs.

In other segments, notably bulkers and container ships, ship operating companies are rarely also the ship owners, but the two different parties have different incentives, e.g. ship owners are mainly concerned with investment costs, whereas the ship operating companies have to bear the fuel costs. For a marine equipment manufacturer, this involves negotiations with two parties with very different incentives, making the introduction of innovations more difficult and/or resulting in the ship operating companies not being represented in the construction process.

Cargo owners select a particular shipping company to ship their goods. A major factor in this decision is cost. However, recently a ‘green’ argument has gained importance and is now also influencing the decision of some cargo owners. For example, some cargo owners demand that their goods are being transported on a ‘green’ ship. This implies that the cargo owner can put pressure on the ship owners to do an effort in ‘greening’ the ships and thus allow innovation to happen.

Some marine equipment manufacturers have discovered the power of cargo owners. A new strategy for them is to approach the cargo owners in addition to the ship owners, to provide them with information regarding new innovative products or systems. If the cargo owner has an interest in the new product or system, it helps them to sell this to the ship owner. In this way, marine equipment manufacturers are creating a demand pull (from the cargo owners), creating a powerful argument to convince the ship owner to invest in their innovative offer.

Ship owners have an essential role to play in creating the new infrastructure for LPG as marine fuel. Without a demand from ship owners to use LPG as fuel, no new infrastructure will be possible. The LPG infrastructure requires a sufficient amount of investment in new LPG-fuelled ships or the conversion of existing shipping to use LPG marine fuel. The first adopters must be prepared to assume the risk of possibly choosing the wrong technology due to the current uncertainty of future costs of using LPG compared to fuel oils and other alternatives.

Before ship owners will invest in LPG-fuelled vessels, they are likely to demand the following conditions:

- The price of LPG as marine fuel must be competitive compared to HFO and cleaning solutions.
- The availability of LPG must be reliable. LPG bunkering infrastructure must be available in most, if not all, ports used by the ship owner (assured availability).
- The regulatory framework should be clear regarding design, operations and emissions.

- Tried and tested bunkering procedures must be in place. The question of whether LG bunkering can be undertaken simultaneously with cargo handling must be answered—bunkering must not cause delays or result in longer stays in port.

### 3.15.6. LPG distribution companies, Associations

LPG distribution companies play the most crucial role in developing this market. If these do not invest and engage in implementation in projects related to supply and bunkering infrastructure it is not possible for a project to be successful.

To gain larger entry to the marine market, LPG Associations may have to convince decision makers of LPG's operational, commercial and safety advantages. LPG Industry Associations have to inform all stakeholders about the benefits of LPG, offer to their members the opportunity to exchange views on the upstream and downstream parts of the LPG business as well as facilitate engagement with marine engine manufacturers by regularly organising interactive meetings and in-country workshops between technical experts, senior members and key stakeholders. They need to support the development and harmonization of standards in designing, bunkering and the operational process of a marine vessel.

### 3.15.7. Policy makers, Governments, Regulators

Clear, consistent, and efficient regulatory frameworks are an essential requirement for the deployment of any new technology. In the case of marine LPG fuel transition, it is particularly pertinent, since the marine sector is subject to a complex regulatory environment with overlapping jurisdictions that range from local to global.

When lines between diverse regulatory bodies blur, it often leads to significant barriers for industry. This situation is a key barrier facing LPG marine deployment globally and government must be encouraged to set clear regulatory guidelines that are essential in achieving broader and fleet-wide conversions.

Governments can assist this process by accelerating technology demonstrations and R&D funding, to improve marine LPG technologies and enhance operational learning. The areas where policy action would be most valuable are in addressing the regulatory and commercial barriers, which are slowing the development and deployment of cleaner marine technologies, even when the business case is strong.

**Germany's Federal Ministry of Transport and Digital Infrastructure (BMVI) is to offer grants for companies building or retrofitting ships to use LNG as a fuel.**
The incentives are open only to new projects and for ships that will comply with IMO's Tier III NOx limits. The ministry is in the process of drafting the first call for proposals, through which ship operators and owners will be able to apply for the grants. The grants are available to fund equipment for new ships with propulsion systems using LNG either as part of a dual-fuel or pure gas configuration, or for the conversion and replacement of conventional diesel engines for pure gas or dual-fuelled operation. Gas-fuelled auxiliary systems, such as boilers, can also be funded. The incentives are intended to support the introduction of LNG as a marine fuel in Germany, diversify the country's fuel base and deliver the environmental and health benefits of switching to less polluting fuels.

### 3.15.8. Other Societies

In the marine sector, there are some societies that can play an active role in the introduction of innovations in the area of greening, safe ships.

- International Association of Classification Societies (IACS)
- Marine engine manufacturers (MAN, Wartsila etc.)
- Society of International Gas Tanker and Terminal Operators (SIGTTO)
- Society for Gas as Marine Fuel (SGMF)

## 3.16. Engagement of Main Stakeholders

Coordinated engagement of the stakeholders is important to work towards the key objectives:

Cultivate ship owner, shipping companies, cargo owners, and government awareness of LPG as an exceptional energy source. The LPG industry must work vigorously to create and maintain a high level of awareness regarding LPG's unique benefits.

**Case studies**

- The technology group Wärtsilä is to supply the engines for a new LNG fuelled research vessel being built for the German government. The vessel is under construction at the Fassmer shipyard in Germany and will be owned by Bundesamt für Seeschifffahrt und Hydrographie (BSH), the Federal Maritime and Hydrographic Agency. The contract was signed with Wärtsilä in June 2017.
- The new 75 metres long ship, the 'Atair' will replace her 30-year-old namesake, and will be the first German research vessel operating on LNG fuel. The full scope of Wärtsilä's supply for the 'Atair' is two 6-cylinder Wärtsilä 20DF dual-fuel engines capable of running on either LNG or conventional liquid fuels, one 6-cylinder Wärtsilä 20 engine, two exhaust cleaning systems, and a Wärtsilä LNGPac fuel storage, supply, and control system. The engines will have Tier III classification since the dual-fuel engines comply with this classification when running in gas mode, and all the engines will be compliant when operating on diesel because of the Wärtsilä SCR systems.

## 3.17. Market Status

Currently LPG powers recreational and fishing boats mainly in USA, Chile and in smaller numbers in other countries like Italy, Germany, Spain, Ghana, Colombia, Turkey, Indonesia etc., most of them using converted engines.

Regarding large OEM engines ready to use LPG as a fuel, available today in the market are:

- Wärtsilä 34SG series, an Otto cycle, lean-burn, four-stroke engine, which is currently for stationary power plants but could be used also for marine.
- MAN Diesel & Turbo Liquid ME-GI, two stroke liquid gas injection engines.
- GE LM2500 gas turbine series.

In the market of smaller outboard engines, OEM models are available from:

- LEHR
- Tohatsu

**Market status for selected type of vessels**

**Cargo Vessels**

- Newbuilding contracts in the tanker and bulker segment have kept the order book topped up, even as the in-service fleet expanded from six to 19 vessels.
- The container ship segment will undoubtedly grow in the years ahead, as evidenced also by the United Arab Shipping Co's current newbuilding programme of 17 LNG-ready ships.

**Cruise Vessels/Ferries**

- Passenger ships are the largest single segment, accounting for 72 of the 200- LNG ship total.
- The 36 % annual jump in the passenger ship fleet owes much to the interest in clean-burning LNG as marine fuel by the leading cruise ship operators. Between them, Carnival Group, MSC Cruises and Royal Caribbean Cruises have ordered 13 new buildings for delivery between 2019 and 2026.
- Ferries within the harbour area are currently propelled with low-emission diesel engines. Due to short round trips they can be re-fuelled frequently. For ferries that do not carry any cargo below deck there should be adequate enough space for gas fuel tanks so bunker capacity for several days should be possible.
- Ferries and RoPax vessel that operate in international service are all fuelled with conventional diesel engines burning low sulphur fuel. There is a strong potentiality that this fleet could be converted to LPG operation at a later stage.

**Dredgers**

- The service and the supply vessel segment has been the subject of least change over the past year, both the in-service and on-order fleets rising by three vessels, to 33 and 23, respectively.
- Platform supply vessels (PSVs) figure prominently in the operational LNG-powered service and supply vessel fleet, accounting for 20 of the 33-ship complement.
- Naval architects working on the DEME dredgers found that dual-fuel diesel engines worked best for the vessels due to their better step load capability than gas engines. Such propulsion units also allowed the vessels to be provided with a mix of LNG and MGO bunker tank capacities
- The Middle East was a booming region with projects like 'Palm Island' and 'The World' in Dubai. This has led to high demand for new vessels, as well as for major investments in the renovation and upgrading of equipment.

# Chapter Four

# Roadmap

## 4.1 Market Outlook on Technology Developments

The next few years are bound to change a major part of the way that the shipping industry is operating, as there will be a tectonic shift in fuels used and as such, major conversion and retrofit projects on existing vessels, as well as planning for future-proofing current new buildings, needs to be set in motion by ship owners.

The future of marine fuels appears to be a combination of fuel types combined with new propulsion technologies and possibly hybrid combinations. Given the environmental challenges facing the marine shipping industry to lower the exhaust emissions of SOx, NOx, PM, and $CO_2$, there will be changes in the mix of fuels that shippers use as they attempt to meet international and local exhaust emission requirements. **It will no longer be "one size fits all."**

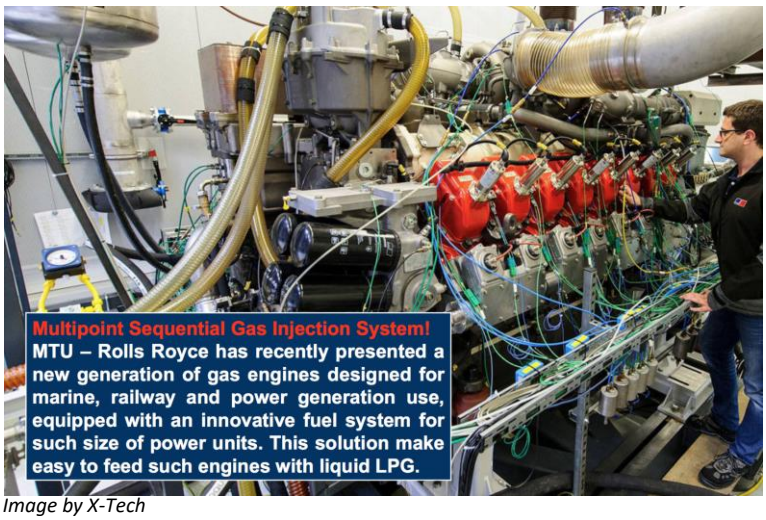
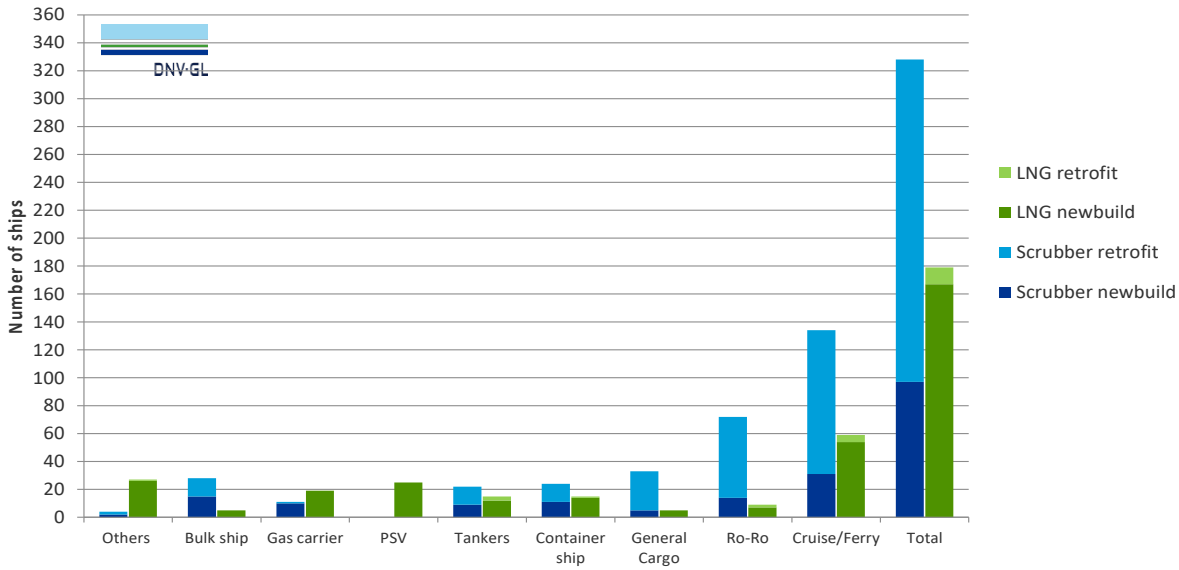


*Image by X-Tech*

- In 2015, diesel propulsion engine led the overall marine propulsion engine market, and is projected to grow at a CAGR of 2.8% in next five years.
- Natural gas propulsion engine segment is expected to grow at a remarkable CAGR of 7.1%.[1]

### Investments in scrubbers are higher in total numbers but LNG fuel is the most frequent choice for newbuilds




* Number of ships are shown. Number of scrubber units are higher.

Updated 10 October 2016
Excluding LNG carriers and inland waterway vessels

Ungraded

Possibilities ahead:

- Engines will continue to become cleaner and more efficient, following advancements of automotive and land industrial model counterparts.
- The use of steam turbines once favoured is no longer favoured for newly built due to the system complexity and low efficiency. Even the LNG sector is searching for new propulsion schemes to be installed to eliminate the need for the old-fashioned power plants. This leaves the competition playground wide-open to the diesel and gas turbines. Nobody can precisely decide which method is the best however, the gas turbines have more advantages, but the diesel engine is more reliable, and has good maintainability characteristics.
- Marine turbines use marine diesel oil as fuel, and in order to move a step closer to the future, new fuel resources must be chosen in efforts for the fuelling of marine turbines to have a clean and efficient shipping industry. LPG, NG and the hydrogen resources are the candidates for this operation.
- The move toward using LPG as a marine fuel will start to gain momentum as new environmental regulations are enacted and bunkering facilities are expanded. According to a recent forecast by MEC Intelligence, a market insight firm that focuses on the maritime sector, nearly 4% world fleet could be adopting LNG propulsion by 2020 compared to less than 200 today triggering a huge growth in the market. Prior to MEC's forecast, classification society Det Norske had predicted that gaseous fuels would become the **dominant fuel source for all merchant ships within 40 years.** The reason for such growth is strict emission regulations requiring the reduction of sulphur oxides (SOx) and nitrogen oxides (NOx) to 0.1 percent in Emission Control Areas (ECAs) by 2015 and 0.5 percent globally by 2020. LPG/LNG, besides becoming cheaper.
- Other technologies are also being explored. These include the use of liquid hydrogen as a fuel to generate power within a combined fuel cell and battery system as well as solar panel and automated sail systems. At the same time, a new range of extremely efficient low-speed two-stroke diesel engines is being introduced as more operators take up slow steaming.
- Work with greener fuels such as LNG, LPG, solar & wind power and the stringent rigid norms about emission are expected to observe development for the global marine engine market. Four stroke engines are registering fast growth in the market, due to reliability, fewer emissions, smoothness, and quiet operation.
- When hybrids start appearing in the market, classic engine propulsion systems step back. In the car industry, the future seems to be hybrid and pure electric systems. Diesel-electric hybrid marine propulsion systems exist allow operation in "zero emission mode" for a limited time and under straight diesel power the rest of the time. A similar hybrid system had also appeared with the addition of solar collectors to complement charge the batteries. Hybrid power is very appealing involving the familiar internal combustion engine, which reduces also development costs, however, when it comes to marine, it should not be excluded that internal combustion engine may need to be abandoned entirely for something different, like the fuel cell driving electric motors, and perhaps in the future a fuel cell fuelled with LPG.

## 4.2 Market Outlook on Regions

Regarding gas LNG fuel vessels

- North America represents 27% of the global order book, and just 7% of those already in operation.
- Europe has 55% of the order book and 14% of those in operation.
- Norway, currently 77% of vessels, has 14% of the order book.[4]

**Asia-Pacific: Most Lucrative Market**
Asia-Pacific is the most lucrative marine LPG propulsion engine market, owing to an increase in shipbuilding industries in China & South Korea and growth in number of joint ventures with international brands. Moreover, rise in seaborne trade of crude oil mostly from Middle East countries to Asia-Pacific is another factor that drives the Asia-Pacific marine propulsion engine market and boosts the demand for marine engines. Due to the ship building activity in Asia Pacific region, countries such as China, Japan, and South Korea have become the largest marine engine market. An additional factor attributing to the growth would be the rise in maritime trade in South East Asia set up by China and other emerging economies in the region such as Indonesia. In 2015, countries such as Japan, China, and South Korea established more than 80% of ship building facilities.

**In Europe and North America**, the presence of many industries such as commercial vessels, offshore support vessels, and inland waterways vessels has boosted the demand for marine engines in these regions. Investments have increased in the marine engine market due to the existence of some of the world's largest manufacturing sites of marine engines in North America and Europe regions. The new applications being considered on regular basis and clean fuel technologies being developed are rapidly changing in the U.S.A.

**In the Middle East,** the presence of several industries such as commercial vessels, offshore support vessels, and inland waterways vessels has boosted the demand for the marine engine in the region. As a result of government initiatives, regulation and policies, the Middle East marine engine market is expected to grow rapidly in the upcoming years.

## 4.3 Barriers to Growth

There are several specific barriers/drivers, which determine the size of the market opportunity. Key issues are highlighted below. The Recommendations Chapter proposes suggestions to overcome these barriers.

### 4.3.1. Customer economics: investment for ship owners and economics for fleet operators

Upfront cost is consistently raised as the single biggest barrier to market entry for new technologies. The cost of R&D to bring new technologies to maturity can often be prohibitive.

Cost is the primary decision factor for the majority of ship-owners, shipping companies and cargo owners. With strict budgetary pressures, many customers remain focused on immediate cost rather environmental factors. **Having said that, the installation cost of an LPG fuelled system is lower than an LNG one.**

Representative conversion costs to accommodate natural gas service can be as below, with the equivalent for conversion to LPG estimated at around 50% lower.

- Tug with 2 X 1,500 HP: about $6 million
- Ferry with 2 X 3,000 HP: roughly $10 million
- Bulk Carrier with 2 X 5,000 HP: about $20 million
- New construction incremental costs are projected to be somewhat less than conversion costs.[5]

| Type | Size (tons) | Engines | Engine Cost | Fuel System Cost | TOTAL CONVERSION COST |
|---|---|---|---|---|---|
| Tug | 150 | 2 × 1,500 HP | $1.2 million | $6.0 million | $7.2 million |
| Ferry | 1,000 | 2 × 3,000 HP | $1.8 million | $9.0 million | $10.8 million |
| Great Lakes Bulk Carrier | 19,000 | 2 × 5,000 HP | $4.0 million | $20 million | $24 million |

*Cost Associated with Converting Marine Vessels to LNG Operation*

Split incentives act as an impediment to the widespread adoption of LPG bunkering as in many cases, the fuel is paid by the charterer. It is the reduced fuel costs that pay the investment back. When these reduced fuel costs (operating costs) are not returned to the ship-owner, the investment will not directly be paid back.

LPG as a fuel would be most suited for newbuilding since the incremental investment costs are lower.
Perhaps the single biggest challenge for the LPG sector to overcome is that associated with long-term future pricing. LPG prices tend to be quite volatile, with a significant element of 'seasonality' in year-round pricing associated with varying supply and demand profiles. Therefore, as discussed later in the report, an explicit recommendation of this study is to consider mechanisms which can be used in order to reduce the risk of future LPG price volatility, and thus improving the confidence of end-consumers of the fuel.

**New Ship Construction Premium**
The cost of building a new ship powered by natural gas has a premium over the construction cost of a conventional ship with fossil fuel. There is a cost increase for the gas engine and another for the gaseous fuel system and associated LNG storage tanks.

For example: A Germanischer Lloyd (GL) study in 2009 noted an additional investment of 25% over that of the cost for constructing a typical new container ship. According to a DNV report, if a ship spends more than 30% of its operating time in an ECA, the cost of gas-fuelled engines can be justified.

**Increased Safety Requirements**

The carriage of LPG as a fuel entails additional safety requirements over fossil fuels and results in construction features that are reflected in a higher construction cost. Safety-related costs include approvals (classification), and crew training and education.

Overall costs besides the initial acquisition cost or the cost of the fuel system modification depend largely on the relative price of LPG vs other fuels. In the case of dual fuel diesel LPG engines, the economics and cost benefits depend also on the amount of diesel fuel that is substituted across the full operational cycle of the engine as well as the world long term LPG supply.

### 4.3.2. Positioning LPG to policymakers and decision makers: Need to be on a level playing field with other alternative fuels

Policy makers such as legislators and governments at local, regional, national and EU level need to show clear support for LPG. Without the support from politicians at all levels, it will be difficult to set up the necessary infrastructure. The policies promoting alternative fuels must be long-term in vision, and the supporting legislation should be harmonized and implemented fairly and consistently across countries and different types of technology. In the early stages of implementation, some form of public financial funding or incentive schemes will be probably being required to support the initial investments in LPG vessels and If LPG marine engines are to reach potential market they need to be recognised and given fair treatment to other technologies e.g. based on their primary energy efficiencies carbon saving potential. This is an on-going process in many regions. Regulations and incentives need to be finalised for inclusion of LPG in marine engines. These regulations need to take into account the use of LPG as a fuel.

On the other hand, for policy makers to take a standpoint and make important decisions, they will need credible and unbiased information on LPG as a potential clean marine fuel, addressing both the risks and benefits regarding health, safety and environment. Input to the process must be of high quality to support policy making decisions. The political decision makers must have a realistic view of the technical and financial challenges posed by LPG and possible implications for the other stakeholders.

As the market for marine engines is global, international regulations apply. International standards or regulations are also important to help ensure that these systems are safe, reliable and in compliance with emissions regulations. There is a lack of safety regulations for ship-to-ship transfer and for bunkering while passengers are on board.

### 4.3.3. Technology Development of new engines: In the recreational sector, there is a slow rate with limited growth. In big vessels, there are few early development projects under development

At present, there is a lack of marine LPG engines. The development of engines with other competitive fuels and technologies has largely overpassed those with LPG. A significant part of the market potential for LPG marine engines is currently based on the expected technology developments, which will widen applicability. If this does not happen as expected the market potential will be very limited and growth may even stop altogether. Major manufacturers are hesitant in developing LPG versions of their models. This is probably the most important hurdle today. R&D investment is absolutely key

### 4.3.4. Commercialisation of new engines: Sales, servicing and maintenance networks are required

For new engines, partnerships need to be developed or acquired through partnerships with bigger companies.

### 4.3.5. LPG Awareness/Perception for decision makers: Shared Vision with LPG marine engines, Equipment and Engine manufacturers, Naval Architects, Ship owners, Ship operators and All Types of Users as a Preferred Option

Raising awareness of the existence of marine engines, possible applications and their market potential is the first major challenge. Communications initiatives are needed in order to expand LPG's position as an important alternative fuel and to increase sales.

### 4.3.6. Bunkering Infrastructure: Development of bunkering infrastructure uncertainty of LPG supply and bunker price makes it difficult for a ship-owner to invest on LPG-fuelled ship

For LPG to become an attractive fuel for the majority of ships, a global network of LPG bunkering terminals must be established or LPG-fuelled ships will be limited to coastal trades where an LPG bunkering network already exists. The situation is sometimes described as a "chicken-and-egg" dilemma. Until the bunkering infrastructure is in place, ship owners may not commit to LPG fuelled ships and vice-versa. For short sea shipping, the filling stations on key ports are lacking. It should be investigated the possibility of movable tanks to be trucked on board a barge or a LCM (landing craft) and used for refuelling ships.

What remains as the biggest hurdle for the establishment of an LPG bunkering market is the uncertainty regarding the actual LPG bunkering price and the relative price compared to the other bunkering fuels. Will the relative
LPG price be sufficiently low for ship owners to have a positive business case when investing in an LPG-fuelled ship and thus generating LPG demand and will it be sufficiently high for the bunkering fuel supplier to have a positive business case.

**Small scale shipping is facing severe barriers on its way to LPG**

- High equipment costs due to high safety requirements, currently small target market, limited development activities & high component prices.
- Limited range of available engines.
- Lack of small scale bunkering facilities.
- Missing harmonization of LPG-coupling and transfer equipment (Link between delivering facility and receiving vessel).
- Rules and regulations (e.g. IGF code) for vessels and legal framework for LPG bunkering infrastructure not finalized yet long and expensive permitting processes.
- Education and Training of LPG handling crew.

**Other constraints**

**Terminal operators**

- The terminal operators are independent companies building and operating the LPG terminal on the port premises, where the LPG will be stored and distributed to different customers. If this step is not managed by the port or the gas supplier, the LPG infrastructure demands the support of a competent terminal operator who can establish and

run the terminal and offer a realistic contract model for gas suppliers regarding quantities and contract length (short-term versus long- term).

- Terminal operators will require sufficient user demand with the potential economies of scale offered by different types of gas users such as the energy sector, manufacturing industries, shipping, and land transportation (car, trucks, and so on.). Moreover, the regulatory framework should be in place, and external funding may also be necessary to persuade potential operators to commit to investing in a new terminal.

**Ports**

The ports are a crucial part of the LPG supply chain. From a sustainable LPG infrastructure perspective, enough ports must make locations available for small-scale LPG terminals and bunker facilities. The port authority needs to establish local regulations and port by-laws, approved by other relevant authorities. In addition, the ports may be a possible source of funding for investment support.

For example, the Port of Antwerp is planning to develop an LNG bunker vessel to support the growing interest in using LNG as marine fuel. Another example is the Port of Gothenburg, which has decided to invest three billion SEK in the necessary logistics to offer ships the possibility to bunker LNG.

## 4.4 Market Potential

Several high-level market characteristics are identified which create a strong potential for LPG Marine Engines.

| | |
|---|---|
| **Offshore Renewable trends** | Offshore renewable energy is a major greening trend. This estimate is based on the number of ships required for constructing and operating the planned parks, including installation vessels, cable layers, support vessels (maintenance, crew accommodation and crew transfer), and repair vessels, as well as the manufacturing of foundations (jackets), platforms and other components. Given that such initiatives are also being undertaken in Asia and North America, the scale of market potential could increase further. |
| **The regulatory drive towards $CO_2$ abatement initiatives in the light of 2020 regulations** | A large percentage of the current fleet is quite old and may not comply with the strictest environmental rules; therefore, retrofit opportunities might arise from green regulatory drivers. Existing ships that do not have dual tanks may have to be retrofitted with dual fuel systems, so they can perform fuel switching when they enter an ECA. |
| **Attractive LPG price** | The decline in oil prices and the corresponding decline in propane prices in 2014 and 2015 provides a window of opportunity for fleet operators |
| **Global Trade and industrial market growth** | Commercial and industrial markets are growing following increased LNG and Shale gas production mainly in the USA.<br>The US exports and the growing worldwide supply (Australia/East Africa) as well as development of new markets create opportunities for LPG vessels built, which could use LPG as propulsion fuel. |
| **Adequate supply pf LPG product** | The global LPG fundamentals in 2017 are shaping up to be bullish.<br>U.S.A LPG output from natural gas processing plants more than doubled between 2010 and 2017 due to the shale boom. With domestic demand effectively static, the surplus is largely destined for overseas markets, and bunkering.<br>Iraq confirmed the increase in LPG production.<br>Based on our projections for supply and demand for the balance of the coming years we expect the market to continue to move to surplus. |
| **Increasing awareness of the advantages of new technologies** | The most important aspect of market transition from the entry stage to the early stage is the growth of confidence in the new technology among all key stakeholders—LPG users, companies, naval architects, investors, policy makers and Government. Due to rapid growth of LNG technology many stakeholders have created opportunities for the quicker and easier adoption of LPG. |
| **Increasing number of new ship orders complying with regulatory developments for marine emissions** | All new ships are expected to follow a trend towards higher fuel efficiency, partly driven by the increasing fuel prices but also by regulatory measures (EEDI is seen as a minimum level). Two main areas of market potential are fuel efficient systems and alternative fuel based solutions. For **newbuilding, the market potential can be considered large.** An accelerated replacement of vessels, driven by fuel efficiency, as is observed in some market segments (viz. containerships), may occur. However, this is difficult to quantify, given that at the same time this is hampered by the relatively young age of the existing world fleet. |

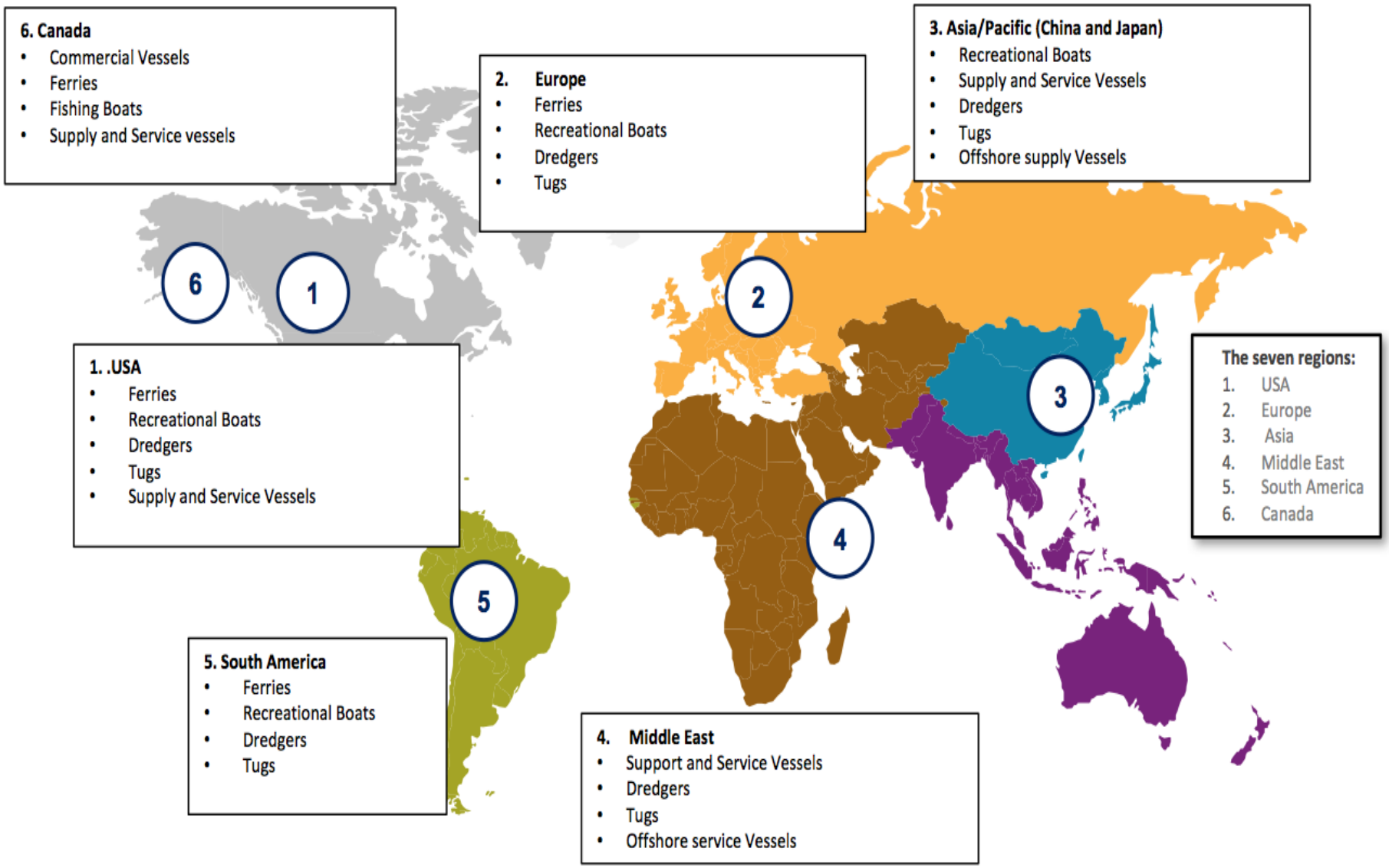
### 4.4.1 Target Regions

LPG is expected to witness significant growth in the near future owing to increasing alternative fuels demand mainly in the shipping sector to minimize environmental concerns such as carbon emission levels and pollution levels. In addition, it is one of the cheapest energy sources, which makes it more suitable than diesel and gasoline in the global transportation industry.
Based on the analysis of the market characteristics across major region, the figure below identifies core regions where LPG marine fuel could be targeted.

| Type of Vessel | Regions | | | | | | |
|---|---|---|---|---|---|---|---|
| | USA | South America | Europe | Middle East | Asia | Canada | Rest of the world |
| Commercial Vessels | XX | XX | XXX | X | XX | XXX | X |
| Cruise Vessels | XX | XX | XXX | X | XX | XX | X |
| Ferries | XXX | XXX | XXX | X | X | XX | XX |
| Recreational boats | XXX | XXX | XXX | XX | XXX | XXX | XXX |
| Fishing Boats | XX | XX | XXX | X | X | XXX | X |
| Supply and Service Boat | XXX | XX | XX | XXX | XXX | XXX | X |
| Dredgers | XXX | XXX | XXX | XXX | XXX | XX | X |
| Tugs | XXX | XXX | XXX | XXX | XXX | X | X |
| Naval | X | X | X | X | X | X | X |
| Offshore service | XX | XX | XXX | XXX | XXX | X | X |

XXX= High priority, XX = Medium priority, X = Low priority

**This figure provides analysis of market potential for marine fuel in each region based on type of ships/boats.**



### 4.4.2 Target Boat/Ship Segments

As the shipping industry considers alternatives to HFO, part of the market will shift toward MGO, part toward LNG and LPG and some possibly to liquid biofuels.

- Marine vessels equipped with scrubbers will retain the advantage of using lower-priced HFO.
- Shipping that takes place outside ECA areas might choose
- HFO or LSFO depending on future global regulations.
- Ships operating partly in ECA areas will probably choose MGO as a compliance fuel.

**Heavy shipping within ECA areas, however, might require a complete shift to LPG.**

The choice of fuel lies primarily with the charterer (the shipping agent) who, in principle, rents the vessel from a ship owner. Depending on the engine type, the charterer then has a choice of fuels. Typically, high-sulphur residual fuels or low-sulphur distillates are among the choices. Depending on the abatement technologies installed by the ship owner and the requirements set by the authorities in the specific region of operation, the charterer then selects and acquires the fuel.

The choice of fuel for large freight vessels is basically on the charterer, who also must select a vessel for each transport. The choice of fuel is then affected by many factors, such as emissions requirements on the selected route, the fuels' availability and price, and the abatement equipment installed on the ship. The contract duration will influence the owner's decision on whether to retrofit abatement equipment.

**Other segments (groups of customers) are private boats, fishing boats, ferries, etc. that will have a shift to LPG.**

**In terms of global fuel use, however, freight vessels are dominant.**

LPG fuel is most suitable for the following ship types

- Ships & boats with a set route and short range (4,000 nm or less) – storage tank capacity is not overly large & fixed bunkering port can be established (Ferries, Coastal ships & tugs).
- Ships that operate mostly within an ECA – low emissions are required.
- Ships without high fuel consumption rates – required storage capacity is practical and bunkering time & frequency is not high.
- Ships that trade where a source of LPG is available.
- Ships intended for cross ocean passages designed to use LNG in ECA only need a means to effectively utilize BOG when mid-ocean and heavy fuel is the primary fuel.

The processes and dynamics differ considerably by type of ship or equipment component.

- Passenger vessels (both cruise and ferry ships will be addressed)
- Dredgers
- Recreational boats

These three segments are considered of high priority because of their importance for the EU and proximity within ports and ECAs.

Based on the current situation of LPG-fuelled ships**, a SWOT analysis** is used to map internal and external influence factors with no hierarchical structure that reveal the development potential of this market.

| | |
|---|---|
| **Strengths**<br>• Economical operation cost<br>• Adaptability to major vessel engine<br>• Abundant LPG reserves worldwide<br>• Reduction of pollutant emission | **Weaknesses**<br>• High cost of ship conversion<br>• Increase in volume of fuel tank<br>• Inconvenience in refuelling |
| **Opportunities**<br>• Government supporting policy<br>• Strict emission restriction<br>• National strategies of optimizing energy structure<br>• Support from state-level research projects | **Threats**<br>• No infrastructure for LPG-fuelled ships<br>• Lack of standards of relevant industrial product, bunkering, training |

## Chapter Five

# Recommendations

The Roadmap section above identified the critical barriers to market uptake for Marine Engines with LPG. In this section, recommendations on how each of these barriers can be overcome are presented, and which type of market actors have a role to play.

The summary table below indicates the varying roles of each type of stakeholder in overcoming the barriers to market growth. Each barrier is explained in detail in the text after the table.

Roles are differentiated between "Lead Role" (the actor(s) is critical in overcoming the barrier), and the "Support Role" (the actor(s) can support but is not the critical element in overcoming the barrier).

Key: XX = Lead Role; X = Support Role.

| **Barrier** | | **Market Actor** | | | |
|---|---|---|---|---|---|
| | Industry Associations | LPG Distributors, Suppliers | Engine Manufacturers Naval Architects Shipbuilders | Shipping, Bunkering Industry | Government |
| Customer economics | **X** | **XX** | **XX** | | **XX** |
| Positioning LPG to policymakers and decision makers | **XX** | **X** | **X** | **X** | **XX** |
| Technology development of new engines | **X** | **X** | **XX** | **X** | **X** |
| Commercialisation/getting products to market | **X** | **X** | **XX** | | **X** |
| LPG Awareness/perception | **XX** | **X** | **X** | **X** | **X** |
| Bunkering Infrastructure | **X** | **XX** | **X** | **X** | **X** |

## 5.1. Customer Economics- investment for ship owners and economics for fleet operators the Greatest Challenge

- **Providing subsidization** could bring down the upfront cost. ROLE OF GOVERNMENT
- **Lobbying to ensure that LPG as engine fuel in marine industry receives a fair incentive rate t**o be on a level playing field with other competing technologies such as diesel, CNG, LNG, will ensure that an LPG engine is considered as a preferable option. ROLE FOR INDUSTRY ASSOCIATION
- **Manufacturers of engines, equipment,** to integrate LPG options from the beginning with the naval architects to avoid subsequent modifications and added costs. ROLE FOR MANUFACTURERS, NAVAL ARCHITECTS
- **Price indexing and the wider use of long-term LPG contracts can be used to help mitigate the risk of wide LPG price fluctuations, and its associated unpredictability.** This would give existing and new customers greater confidence in future fuel prices of the fuel and therefore in the future commercial viability of their operations. The use of longer term contracts is more common in LNG markets than in LPG. LPG is more exposed to, for example, seasonal changes and short-term shifts in the supply-demand balance. In addition, while diesel prices are generally higher than those of LPG currently, the volatility can often mask this feature in the eyes of end users. ROLE OF LPG DISTRIBUTORS, SUPPLIERS
- **Engine manufacturers** will create cost-reduction potential by lowering upfront costs, improving system efficiencies (engines, powertrains), with running cost benefits. ROLE FOR ENGINE MANUFACTURERS
- **Providing incentives** will bring down either upfront costs or running costs. ROLE OF GOVERNMENT

## 5.2. Positioning LPG to policymakers and decision makers: Need to be on a level playing field with other alternative fuels

- **Lobbying** to ensure that LPG powered engines in single or dual LPG/diesel mode are included in regulatory framework and incentive schemes. This should cover the whole marine operation chain. Primary role for the associations and LPG companies to make policy-makers aware of the benefits of LPG, their safety and the potential of this technology. ROLE FOR ASSOCIATIONS
- **Contacting** various societies such as International Association of Classification Societies (IACS), Society of International Gas Tanker and Terminal Operators (SIGTTO) and Society for Gas as Marine Fuel (SGMF) to promote the use of LPG as marine fuel. ROLE FOR ASSOCIATIONS
- **Lobbying** to ensure worldwide standards and certification regulations for OEMs and retrofit technologies. Associations, LPG companies and manufacturers must ensure that policy-makers and regulators develop safe, reliable regulations and in compliance with new emissions requirements. ROLE FOR ASSOCIATIONS
- **Position** LPG as a fuel in the marine industry will be a complex and long-term challenge to tackle effectively, with multiple facets to it. LPG industry should develop and communicate a detailed vision of the role of LPG in marine fuel's future. ROLE OF ASSOCIATIONS
- **Developing** safety measures to allow bunkering while passengers on board. ROLE OF ASSOCIATIONS
- **Supporting** efforts to develop revised regulations. ROLE OF ASSOCIATIONS
- **Support** shipyards to encourage vessel conversions to LPG fuelled and LPG fuelled new builds. This could help countries to develop a sustainable niche in the global shipbuilding sector. ROLE OF GOVERNMENT

## 5.3. Technology Development of new engines and ship designs: Big vessels - few early projects under development. Recreational sector - slow rate with limited growth.

- **Investment in R&D** to support and accelerate the development of LPG fuel technology in Marine Engines and maximise its potential vessel types. This is probably the most important enabler at present since development on

other competitive fuels and technologies has largely overpassed those of LPG resulting in a serious lack of LPG engines. If this does not change rapidly, enormous opportunities will be lost. This could include investments to adapt existing LNG fuelled engines to run on LPG. Besides investment, a long-term vision of what the market requires is needed. Primary role for engine manufacturers but also largely for LPG distributors. There could be a role also for policy makers by making R&D funding available to develop new product concepts suited to their markets. ROLE FOR MANUFACTURERS (to develop), LPG DISTRIBUTORS, POLICY MAKERS (to assist with funds), ASSOCIATIONS (to facilitate).

- **Market analysis** to identify which markets, market sectors & applications have most potential, types of marine engines needed and what R&D developments should be made to ensure that the technology is well-suited to future needs and trends. ROLE FOR MANUFACTURERS, LPG DISTRIBUTORS AND ASSOCIATIONS.
- **Fuel quality** to be harmonised to serve as basis for engine and technologies development and reliable and consistent engine performance. LPG companies to ensure consistent delivery of good quality fuels. ROLE FOR LPG DISTRIBUTORS, SUPPLIERS
- **New design and technical development** more demanding footprint on-board of vessels takes up commercial space. Pursue new designs of tanks and powertrain installations; reconsideration of safety measures. ROLE OF NAVAL ARCHITECTS, SHIPBUILDERS
- **Developing international standards** for Marine Engines and Waterborne Vessels to be shared across the Marine industry. ROLE FOR ASSOCIATIONS/ GOVERNMENT
- **Lobbying to support the emissions requirements / technologies and to ensure legal compliance.** ROLE FOR ASSOCIATIONS.

## 5.4. Commercialisation & Getting Products to Market

- **Support with developing partnerships** for designing new engines and powertrain systems. Role of the associations to put main stakeholders in the ship building value chain in touch with partners to develop partnerships. ROLE FOR LPG DISTRIBUTORS AND ASSOCIATIONS
- **Expanding offerings** to include LPG marine engines via existing design channels ROLE FOR MANUFACTURERS AND ASSOCIATIONS
- **Market research** to identify which market segments to target and what drives and motivates those customers in their decision-making process in deciding the type of fuel and engine to be used. ROLE FOR ASSOCIATIONS, LPG DISTRIBUTORS and MANUFACTURERS

## 5.5. LPG awareness for decision makers: Shared vision with marine engine manufacturers, naval Architects, designers, ship owners, ship operators and traders need to be considered

- **Stakeholders need to continue to collaborate** and use the findings of this project to support current and proposed marine LPG initiatives. There are major potential environmental and economic benefits to be realized if LPG is adopted as a marine fuel. ROLE OF ALL STAKEHOLDERS
- **Developing a consistent vision** for Marine Engines to be shared across the industry, with end goals and interim steps. The goals could be to target marine engine developers and reach specified market penetrations for marine vessels. ROLE FOR ASSOCIATIONS and LPG DISTRIBUTORS
- **Marketing/awareness-raising activities** involving for example information dissemination demonstrating real technology performance, applicability and potential, targeted marketing events for ship-owners and operators, engine manufacturers, information/training events, sector exhibitions, etc. ROLE FOR ALL MARKET ACTORS: ASSOCIATIONS, LPG DISTRIBUTORS
- **Collection of market data** of LPG Marine Engines emission data to demonstrate the contribution LPG engines are making to carbon saving targets etc., to be targeted at governments. ROLE FOR ASSOCIATIONS and LPG DISTRIBUTORS

- **Publishing** information documents and materials (brochures, charters of benefits etc.) with all types of related information, including safety, easily accessible to the stakeholders to increase understanding and address potential concerns related to LPG.

## 5.6. Bunkering Infrastructure: Development of bunkering infrastructure, uncertainty of LPG supply and bunker price, a concern for a ship-owner to invest on LPG-fuelled ship

- **Expand bunkering network** to develop extensive bunkering infrastructure and dedicated vessel refuelling facilities. For short sea shipping, the filling facilities in key ports are lacking. ROLE OF LPG DISTRIBUTORS
- **Provide incentives and funding support** for pilot projects, technology developments, etc. ROLE OF GOVERNMENT
- **Consider underutilised LPG carriers to be brought to use to function as bunkering stations.** Ship to ship loading of LPG is a realistic prospect for bunkering LPG from an LPG carrier. ROLE OF SHIPPING/BUNKERING INDUSTRY, LPG DISTRIBUTORS

# Appendices

## Appendix 1

### Financial analysis of retrofit options of an existing 38,500 TDW tanker vessel

The study is based on an existing 38,500 TDW tanker vessel, NORD BUTTERFLY, from D/S NORDEN which presently operates 13% in ECA. (www.greenship.org)

Two retrofit alternatives to the base case are considered from a financial perspective. Based on the respective investment costs (CAPEX) and operating expenses (OPEX) of the retrofit options versus the added operational cost of the base case associated with the shift to MGO as required by the regulations, the net present value (NPV) and payback period are determined for the scrubber as well as the LNG solution instead of the base case.

Hence the NPV and payback results are provided relative to the base case, i.e. if the NPV and payback are positive for a chosen alternative that solution could be financially more attractive than the base case under the selected circumstances. To calculate the NPV and payback time, a discount rate of 9% is assumed and the period is 10 years (2015 – 2024). The NPV and payback results are presented as a function of fuel cost spread between MGO and HFO and as a function of percentage of operating time inside ECAs.

**Base scenario: MGO**

| | 2015 - 2019 | | 2020 - 2024 | |
|---|---|---|---|---|
| | Non ECA | ECA | Non ECA | ECA |
| Consumption at sea (ME) | HFO | MGO | MGO | MGO |
| Consumption at sea (AE) | HFO | MGO | MGO | MGO |
| Consumption at port, idling (AE's) | HFO | MGO | MGO | MGO |
| Consumption at port, unloading (AE's) | HFO | MGO | MGO | MGO |

*Assuming the global sulphur cap enters into force in 2020, the base case scenario (shift to MGO in ECA) is shown.*

**Alternative 1: Scrubber operation**

| | 2015 - 2019 | | 2020 - 2024 | |
|---|---|---|---|---|
| | Non ECA | ECA | Non ECA | ECA |
| Consumption at sea (ME) | HFO | HFO | HFO | HFO |
| Consumption at sea (AE) | HFO | HFO | HFO | HFO |
| Consumption at port, idling (AE's) | HFO | HFO | HFO | HFO |
| Consumption at port, unloading (AE's) | HFO | HFO | HFO | HFO |

*The scenario for alternative 1, installing a scrubber system, would entail running on HFO at all times for both the main engine and auxiliary engines is shown.*

**Alternative 2: LNG operation**

| | 2015 - 2019 | | 2020 - 2024 | |
|---|---|---|---|---|
| | Non ECA | ECA | Non ECA | ECA |
| Consumption at sea (ME) | HFO* | LNG | LNG | LNG |
| Consumption at sea (AE) | HFO | MGO | MGO | MGO |
| Consumption at harbour, idling (AE) | HFO | MGO | MGO | MGO |
| Consumption at harbour, unloading (AE) | HFO | MGO | MGO | MGO |

** Selection of LNG/HFO will be based upon Price and availability.*

*The scenario for alternative 2, enabling the use of LNG as fuel for the main engine, depends on whether or not LNG is used only in ECA or also outside ECA.*

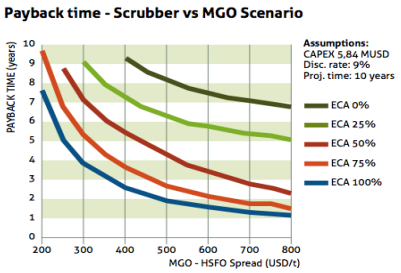
**Scrubber solution**

Installing a scrubber system is feasible from a technical perspective as there is sufficient space in the funnel area to place the main scrubber components and in the engine room for pumps and ducts. The main and auxiliary engines are connected to one main scrubber system, enabling the vessel to burn HFO at all times. It will be necessary to develop proper controls and operating procedures of the system when inside an ECA, depending on the relevant mode of operation (closed loop or open loop). In the case of closed loop operation, it will be necessary to ensure proper dosage of caustic soda, storage and removal of the resulting sludge. Based on estimates provided by different shipyards, the cost of retrofitting the scrubber system is approximately the same as for the equipment investment cost. There will be a modest increase in operational expenses due to required pumping power and caustic soda usage in case of closed-loop operation. It is expected that the system can run with a long time between overhauls.
From a financial perspective, the scrubber alternative is potentially attractive when the vessel would trade a reasonable amount of time inside ECA. The NPV and payback time are quite sensitive to the spread in fuel cost between HFO and MGO. For a cost differential of around 350 USD/t, the payback time is around 3 years for 100% ECA operation, a little over 4 years for 75% ECA, 6 years for 50% ECA and 8 years for 25% ECA operation. If a payback time of at most 5 years would be considered acceptable, then the time spent inside ECA would have to be at least 75%; using this criterion in the case of 50% or less time spent inside ECA it would be more attractive to shift to MGO.

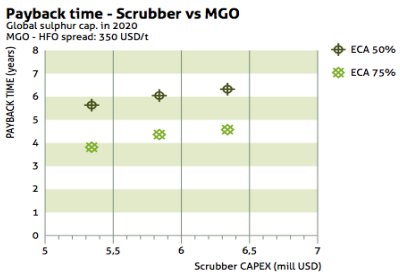
The high sensitivity of financial benefit to spread in fuel cost is illustrated in the figure below. If the spread between HFO and MGO is 300 USD/t instead of 350 USD/t, the payback period increases from 3 to 4 years for the 100% ECA case

and from 8 to 10 years for the 50% ECA case. Assuming a spread of 350 USD/t between MGO and HFO the payback time is around 3 years at 100% ECA operation. At 50% ECA operation: payback time is approx. 6 years. If a three years payback time is desired, then the MGO-HFO spread would have to be 650 USD/t.

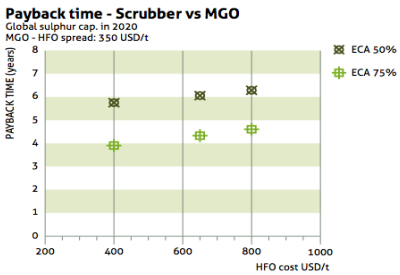
For NORD BUTTERFLY with 13% ECA operation the payback time is approx. 9 years with a spread of 350 USD/t between MGO and HFO.




*Payback time for scrubber for HFO at USD 650/t, global sulphur cap in 2020.*




*Sensitivity of payback time to variation in CAPEX by ±500,000 USD assuming MGO-HFO.*

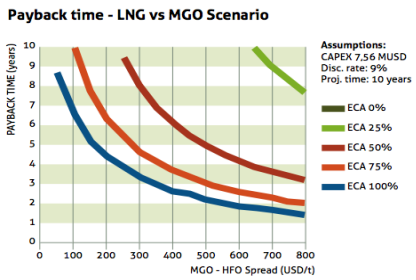



*Payback time as a function of HFO cost, global sulphur cap in 2020.*

**LNG solution**

Concerning the option of converting to LNG as a fuel, there are a number of factors that will influence the decision to select this option. From a technical perspective, the installation is feasible but quite complex. From an operational perspective, there are many additional issues to be considered, including specially trained and qualified crew, LNG bunkering procedures, safety during operation and bunkering, bunkering locations, gas venting, limited maximum range when running on LNG and maintenance of system components.

Another main driver for selecting the LNG alternative will be the cost of LNG. The payback time is very sensitive to the LNG price under the assumed conditions. If LNG can be purchased at a cost of USD 100 or 200 less than HFO, the LNG alternative is financially attractive for ECA operation of at least 50%, assuming that a payback time of not more than 5 years is acceptable. If the LNG cost is comparable to HFO at USD 650/t, the LNG option is attractive for ECA operation of at least 75%. If LNG is more expensive than HFO, the LNG option is interesting only for very high operational percentages inside ECA.



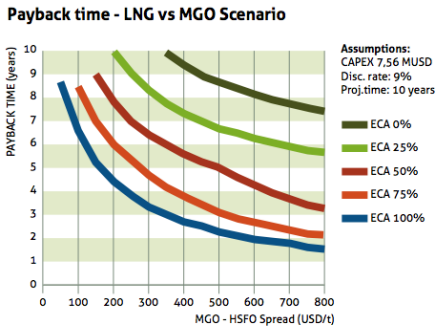

*Payback time for LNG alternative, operation on LNG **only inside ECA**; HFO cost USD 650/t, LNG cost USD 550/t, global sulphur cap in 2020.*

**LNG only ECA:** For a spread of 350 USD/t between MGO and HFO and a LNG price of 100 USD/t less than HFO, the payback time is around three years for 100% ECA operation. At 50% ECA operation: Payback time is approximately seven years. If a five years payback time is desired, then the MGO-HFO spread would have to be 500 USD/t.

For NORD BUTTERFLY with 13% ECA operation, the payback time would exceed 10 years.

**LNG both ECA and outside:**

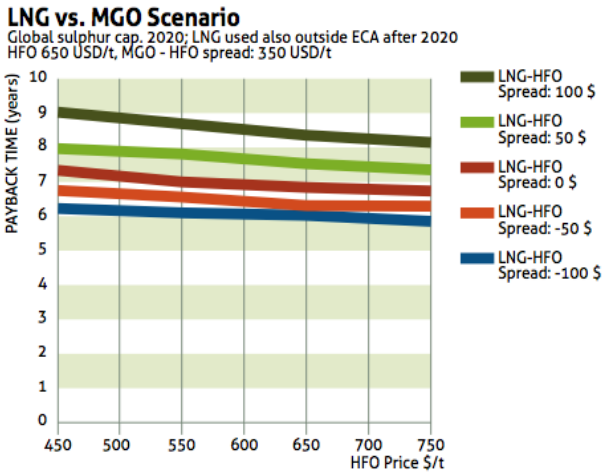
For a spread of 350 USD/t between MGO and HFO price of 100 USD/t less than HFO, the payback time is around 3 years for 100% ECA operation. For 50% ECA operation and 350 USD/t spread between MGO and HFO: Payback time is approx 6.0 years.
For NORD BUTTERFLY with 13% ECA operation, the payback time would be approx 8.8 years with 350 USD/t spread between MGO and HFO.



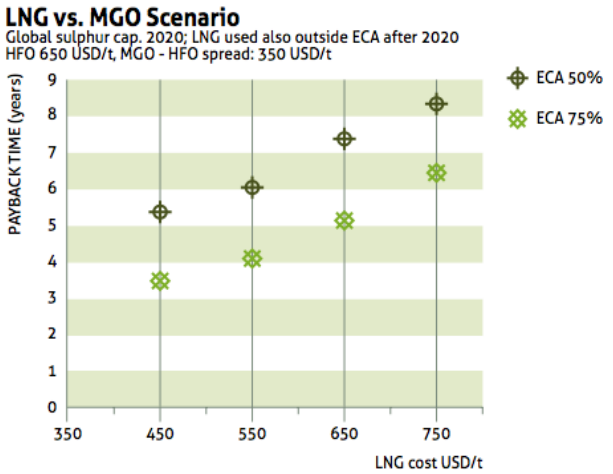

*Payback time for LNG alternative, operation on LNG **inside ECA and outside ECA after 2020**; HFO cost USD 650/t, LNG cost USD 550/t, global sulphur cap in 2020.*

In addition, the financial benefit of the LNG alternative will depend on the spread between HFO and MGO. If LNG was to be used only as a fuel inside ECA, then the payback time would be of such length that this option would be of interest only in case of a high percentage of ECA operation (exceeding 75%). For a cost spread of USD 350 between MGO and HFO and for a cost of USD 550/t for LNG, the NPV and payback time are of the same order as for the scrubber alternative.

With regard to the installed engine model this is an important issue for the conversion to LNG. Newer engine models with electronically controlled injection are cheaper (in the order of USD 800,000) to convert to LNG operation, thereby reducing the CAPEX and shortening the payback period.




*LNG payback time as a function of HFO cost.*




*LNG cost has been varied assuming a fixed HFO cost and spread with MGO:*

- *If LNG cost would be the same as MGO (1,000 USD/t) the payback time will be around 10 years at 75% ECA operation.*
- *If LNG would be half of MGO (i.e. 500 USD/t) payback time is around 3-4 years at 75% ECA operation.*

**Conclusion**

Firstly, it can be concluded that it is possible to reduce or remove SOx by converting an existing tanker. For NORD BUTTERFLY with 13 % ECA operation, the payback periods will be long, and the most favourable from an economical point of view will be to switch to MGO when operating in ECA. The payback period of the scrubber is primarily sensitive to the price spread between HFO and MGO and less sensitive to CAPEX and the absolute HFO price. 100% and 50% ECA operation give a payback period of respectively 3 and 6 years, assuming an HFO-MGO spread of 350 USD/t. If the global sulphur cap is applied in 2025 the payback period will be increased by about 1.5 years.

The LNG solution is about 1.7m. USD more expensive than the scrubber solution. If LNG is used only inside ECA, the payback periods are long, except for 100% ECA operation. If LNG is also used outside ECA, the business case become more interesting with a payback period of 3 years and 4.5 years for 100% and 50% ECA operation respectively, assuming a HFO- MGO price spread of 350 USD/t and an absolute HFO price of 650 USD/t and LNG price of 550 USD/t. As for the

scrubber solution, the payback period is most sensitive to the HFO- MGO spread. But it is also sensitive to the LNG price relative to HFO, and this price difference is very difficult to foresee as the LNG infrastructure is also fairly unknown. The LNG solution could become more attractive if the main engine was originally an ME-engine, hence the MC to ME conversion of 800,000USD could be saved. The LNG solution could also be more attractive as a new build.

## Scrubber Solution CAPEX

3 shipyards (1 Danish, 1 German and 1 Chinese) have been ask to submit a tender for the rebuilt and the prices were remarkable identical.

| | |
|---|---|
| Scrubber machinery and equipment | 2,600,000 USD |
| Steel (150t) / pipe / electrical installation and modification | 2,400,000 USD |
| Design and classification cost | 500,000 USD |
| Off-Hire (20 days @ rate 17.000 USD/day) | 340,000 USD |
| TOTAL | 5,840,000 USD |

## LNG Solution CAPEX

| | |
|---|---|
| LNG machinery, tanks and equipment, main engine conversion | 4,380,000 USD |
| Steel (300t) | 2,000,000 USD |
| Design and classification cost | 500,000 USD |
| Off-Hire (40 days @ rate 17.000 USD/day) | 680,000 USD |
| TOTAL | 7,560,000 USD |

The MC to ME conversion has increased CAPEX by 800,000 USD.

The price difference between the scrubber and LNG solution is 1,720,000 USD.

## Appendix 2

### Hybrid Propulsion Packages

Offshore fishing vessel (78m):

- 1 x 6L32/44CR: 3600 kW
- 1 x CPP VBS 1020: 5300 kW, Ø 4,2m with AHT nozzle and rudder bulb
- 1 x Shaft machine for PTO/PTI/PTH operation
- 2 x 9L16/24 + 1 x 6L16/24 aux. gensets: 2 x 941 kWe + 1 x 627 kWe



Operation modes:

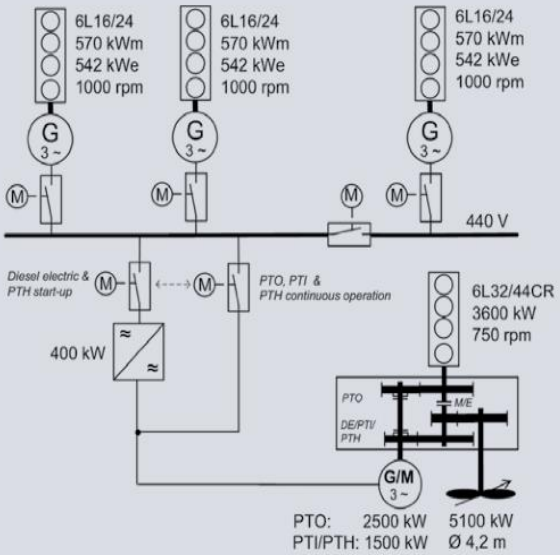
*1. Diesel-mechanic propulsion:* M/E and propeller are operated in combinator mode. SG breakers are open. Gensets supply power for the vessel's consumers.

*2. Diesel-mechanic propulsion with PTO*: M/E is running and PTO is engaged. The gensets are stopped. Constant speed mode and combinator mode are available, delivering a constant net frequency or a variable net frequency in a rage of 50 to 60 Hz.

*3. Diesel-mechanical propulsion with boost:* Both M/E and gensets are running at constant speed. The shaft machine is operated as a PTI-motor which is boosting the propeller.

*4. Diesel-electric propulsion (PTH):* M/E is stopped. Gensets are running. The propeller can operate either with constant speed or with variable speed. In constant mode the PTH-motor is directly connected to the gensets. In variable speed mode the PTH-motor is connected via a frequency converter, which is also used as starting device for the PTH-motor and for slow speed and sailing in Diesel-electric mode.

Single line diagram

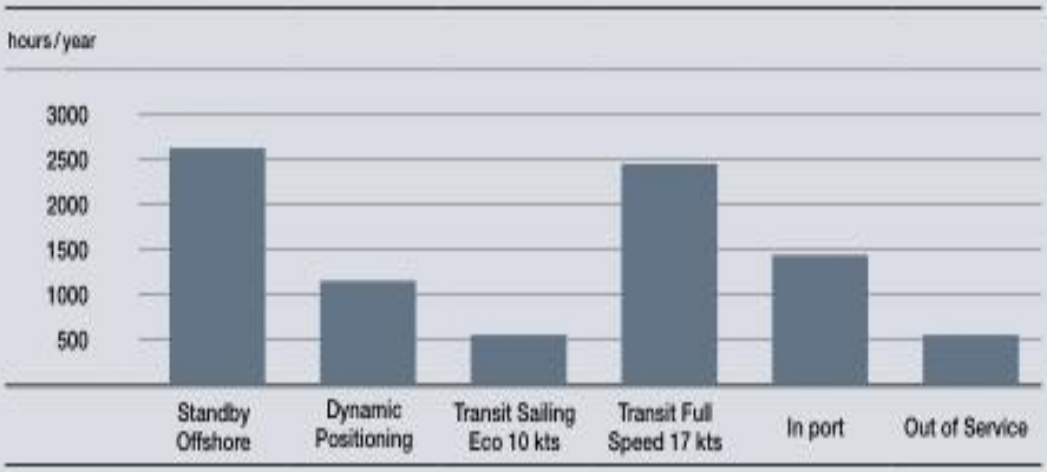


Multi purpose supply vessel (95m):

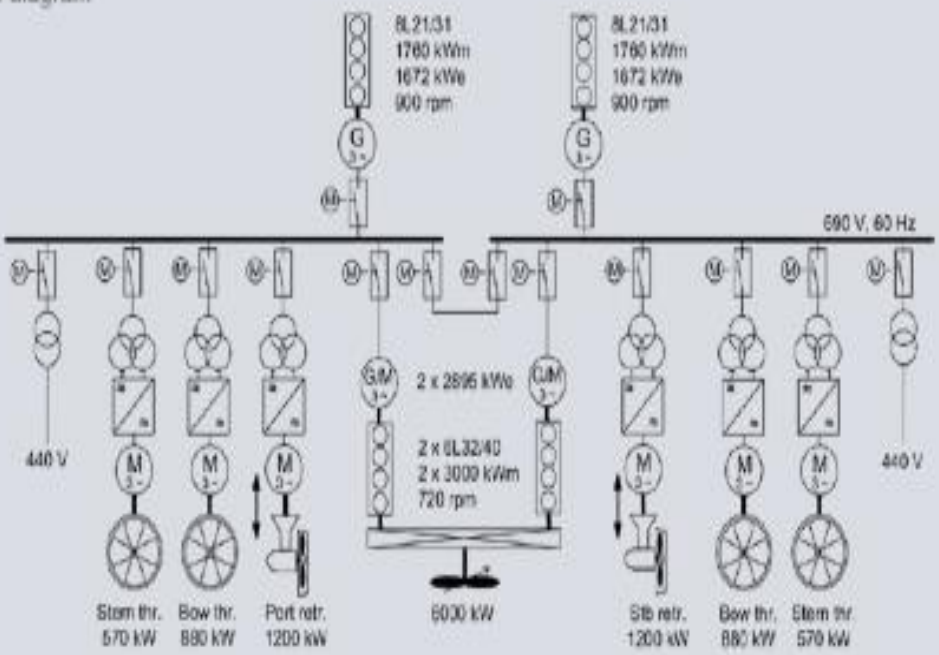
- 2 x 6L32/40: 2 x 3000 kW
- 2 x 8L21/31: 2 x 1760 kW
- 1 x CPP 6000 kW
- 2 x Shaft machines for PTO/PTI operation



Operational profile




Single line diagram



## Appendix 3

LNG vessels order book

| | VESSEL SEGMENT | SHIP TYPE | DELIVERY DATE | SHIPBUILDER | PROPULSION | ENGINE |
|---|---|---|---|---|---|---|
| 1 | SERVICE+SUPPLY SHIPS | Tug | 2017 | Dubai Maritime City | Wärtsilä | DDW Dubai |
| 2 | | Tug | 2017 | CNOOC | Rolls-Royce | Zhenjiang |
| 3 | | PSV | 2017 | Siem Offshore | Wärtsilä | Remontowa |
| 4 | | PSV | 2017 | Siem Offshore | Wärtsilä | Remontowa |
| 5 | | PSV | 2017 | Harvey Gulf | Wärtsilä | Trinity Offshore |
| 6 | | PSV | 2017 | Harvey Gulf | Wärtsilä | Trinity Offshore |
| 7 | | Tug | 2017 | Østensjø Rederi | Wärtsilä | Astilleros Gondan |
| 8 | | Tug | 2017 | Østensjø Rederi | Wärtsilä | Astilleros Gondan |
| 9 | | Tug | 2017 | Østensjø Rederi | Wärtsilä | Astilleros Gondan |
| 10 | | Dredger | 2017 | DEME | Wärtsilä | Royal IHC |
| 11 | | Dredger | 2017 | DEME | Anglo Belgian | Royal IHC |
| 12 | | Dredger | 2017 | DEME | Wärtsilä | Cosco Guangdong |
| 13 | | Jack-up rig | 2017 | DEME | unnamed | LaNaval |
| 14 | | Cable-layer | 2017 | DEME | Wärtsilä | Uljanik |
| 15 | | Dredger | 2019 | DEME | Wärtsilä | Royal OHC |
| 16 | | Semisub crane vessel | 2018 | Heerema | unnamed | Sembawang |
| 17 | | Dredger | 2018 | Van Oord | unnamed | Neptune Shipyards |
| 18 | | Dredger | 2018 | Van der Kamp | Anglo Belgian | Barkmeijer |
| 19 | | Survey ship | 2018 | German Maritime Authority | unnamed | Fassmer |
| 20 | | Tug | 2018 | Ningbo Port Co | Niigata | unnamed |
| 21 | | Tug | 2018 | Keppel Smit Towage | unnamed | Keppel |
| 22 | | Tug | 2018 | Maju Maritime | unnamed | Keppel |
| 23 | | Wind farm installation vessel | 2019 | GeoSea | unnamed | Cosco |
| 24 | PASSENGER SHIPS | Car pax ferry | 2017 | BC Ferries | Wärtsilä | Remontowa |
| 25 | | Car pax ferry | 2017 | Rederi AB Gotland | Wärtsilä | Guangzhou International |
| 26 | | Car pax ferry | 2018 | Rederi AB Gotland | Wärtsilä | Guangzhou International |
| 27 | | Car pax ferry | 2018 | CalMac | Wärtsilä | Ferguson |
| 28 | | Car pax ferry | 2018 | CalMac | Wärtsilä | Ferguson |
| 29 | | Car pax ferry | 2018 | Torghatten Nord | Rolls-Royce | Vard |
| 30 | | Car pax ferry | 2018 | Torghatten Nord | Rolls-Royce | Vard |
| 31 | | High-speed ferry | 2018 | Fred Olsen | Caterpillar | Navantia |
| 32 | | Car pax ferry | 2018 | Caronte | unnamed | Sefine Shipyard |
| 33 | | High-speed ferry | 2018 | Doeksen | MTU | Strategic Marine |
| 34 | | High-speed ferry | 2018 | Doeksen | MTU | Strategic Marine |
| 35 | | Car pax ferry | 2018 | Baleària | Wärtsilä | CN Visentini |
| 36 | | Car pax ferry | 2018 | Baleària | Wärtsilä | CN Visentini |
| 37 | | Car pax ferry | 2019 | Baleària | Wärtsilä | Navantia |
| 38 | | Car pax ferry | 2019 | Baleària | Wärtsilä | Navantia |
| 39 | | Car pax ferry | 2018 | BC Ferries | Wärtsilä | Remontowa |
| 40 | | Car pax ferry | 2019 | BC Ferries | Wärtsilä | Remontowa |
| 41 | | Car pax ferry | 2019 | Brittany Ferries | unnamed | Flensburger |
| 42 | | Car pax ferry | 2020 | Viking Line | unnamed | Xiamen Shipbuilding |
| 43 | | Cruise ship | 2019 | AIDA (Carnival Group) | Caterpillar/MaK | Meyer Papenburg |
| 44 | | Cruise ship | 2021 | AIDA (Carnival Group) | Caterpillar/MaK | Meyer Papenburg |
| 45 | | Cruise ship | 2019 | Costa (Carnival Group) | unnamed | Meyer Turku |
| 46 | | Cruise ship | 2021 | Costa (Carnival Group) | unnamed | Meyer Turku |

| | | | | | | |
|---|---|---|---|---|---|---|
| 47 | | Cruise ship | 2020 | P&O Cruises (Carnival Group) | unnamed | Meyer Turku or Papenburg |
| 48 | | Cruise ship | 2020 | Carnival Cruise Line | unnamed | Meyer Turku or Papenburg |
| 49 | | Cruise ship | 2022 | Carnival Cruise Line | unnamed | Meyer Turku or Papenburg |
| 50 | | Cruise ship | 2022 | MSC Cruises | unnamed | STX France |
| 51 | | Cruise ship | 2024 | MSC Cruises | unnamed | STX France |
| 52 | | Cruise ship | 2025 | MSC Cruises | unnamed | STX France |
| 53 | | Cruise ship | 2026 | MSC Cruises | unnamed | STX France |
| 54 | | Cruise ship | 2022 | Royal Caribbean Cruises | unnamed | Meyer Turku |
| 55 | | Cruise ship | 2024 | Royal Caribbean Cruises | unnamed | Meyer Turku |
| 56 | CONTAINERS /DRY CARGO | Container ship | 2017 | Wessels | MAN | German Dry Docks |
| 57 | | Container ship | 2017 | Crowley Maritime | MAN | VT Halter Marine |
| 58 | | Container ship | 2017 | Crowley Maritime | MAN | VT Halter Marine |
| 59 | | Container ship | 2017 | Brodosplit Shipping | MAN | Brodosplit |
| 60 | | Container ship | 2018 | Brodosplit Shipping | MAN | Brodosplit |
| 61 | | Container ship | 2018 | Brodosplit Shipping | MAN | Brodosplit |
| 62 | | Container ship | 2018 | Brodosplit Shipping | MAN | Brodosplit |
| 63 | | Container ship | 2018 | Containerships | Winterthur G&D | Guangzhou Wenchong |
| 64 | | Container ship | 2018 | Containerships | Winterthur G&D | Guangzhou Wenchong |
| 65 | | Container ship | 2018 | Containerships | Winterthur G&D | Guangzhou Wenchong |
| 66 | | Container ship | 2018 | Containerships | Winterthur G&D | Guangzhou Wenchong |
| 67 | | Fishfeed carrier | 2018 | Nordnorsk Shipping | Rolls-Royce | Tersan |
| 68 | | Container ship | 2015 | TOTE | Wärtsilä | NASSCO |
| 69 | | Container ship | 2016 | TOTE | Wärtsilä | NASSCO |
| 70 | TANKERS + BULKERS | Chemical/product tanker | 2017 | Groupe Desgagnés | Winterthur G&D | Besiktas |
| 71 | | Chemical/product tanker | 2017 | Groupe Desgagnés | Winterthur G&D | Besiktas |
| 72 | | Chemical/product tanker | 2017 | Groupe Desgagnés | Winterthur G&D | Besiktas |
| 73 | | Ethane carrier | 2017 | Ocean Yield | MAN | Sinopacific |
| 74 | | Ethane carrier | 2017 | Navigator Gas | MAN | Jiangnan |
| 75 | | Bulk carrier | 2017 | Ilshin Shipping | MAN | Hyundai Mipo |
| 76 | | Oil bunker vessel | 2018 | Harley Marine consortium | unnamed | Huangpu Wenchong |
| 77 | | Oil bunker vessel | 2018 | Harley Marine consortium | unnamed | Huangpu Wenchong |
| 78 | | Bulk carrier | 2018 | ESL Shipping | unnamed | Jingling Shipyard |
| 79 | | Bulk carrier | 2018 | ESL Shipping | unnamed | Jingling Shipyard |
| 80 | | Ethane carrier | 2018 | Evergas | unnamed | JHW Engineering |
| 81 | | Ethane carrier | 2018 | Evergas | unnamed | JHW Engineering |
| 82 | | Ethane carrier | 2018 | Evergas | unnamed | JHW Engineering |
| 83 | | Ethane carrier | 2018 | Evergas | unnamed | JHW Engineering |
| 84 | | Chemical/product tanker | 2018 | Furetank | Wärtsilä | Avic Dingheng |
| 85 | | Chemical/product tanker | 2018 | Furetank | Wärtsilä | Avic Dingheng |
| 86 | | Chemical/product tanker | 2019 | Älvtank | Wärtsilä | Avic Dingheng |
| 87 | | Chemical/product tanker | 2019 | Thun Tankers | Wärtsilä | Avic Dingheng |
| 88 | | Chemical/product tanker | 2018 | Furetank | Wärtsilä | Avic Dingheng |
| 89 | | Chemical/product tanker | 2019 | Älvtank | Wärtsilä | Avic Dingheng |

| | | | | | | |
|---|---|---|---|---|---|---|
| 90 | | Chemical/product tanker | 2018 | Thun Tankers | Wärtsilä | Ferus Smit |
| 91 | | Chemical/product tanker | 2019 | Thun Tankers | Wärtsilä | Ferus Smit |
| 92 | | Chemical/product tanker | 2019 | Thun Tankers | Wärtsilä | Ferus Smit |
| 93 | | Chemical/product tanker | 2020 | Thun Tankers | Wärtsilä | Ferus Smit |
| 94 | | Aframax tanker | 2018 | Sovcomflot | unnamed | Hyundai Samho |
| 95 | | Aframax tanker | 2018 | Sovcomflot | unnamed | Hyundai Samho |
| 96 | | Aframax tanker | 2019 | Sovcomflot | unnamed | Hyundai Samho |
| 97 | | Aframax tanker | 2019 | Sovcomflot | unnamed | Hyundai Samho |

## Abbreviations

| | |
|---|---|
| BOG | "Boil Off" Gas |
| $CO_2$ | Carbon Dioxide |
| CODAG | Combined Diesel and Gas |
| COGES | Combined Gas and Steam |
| DFDE | Dual Fuel Diesel Electric |
| DNV | Det Norske Veritas |
| ECA | Emission Control Area |
| EEDI | Energy Efficiency, Design Index |
| GHG | Greenhouse Gas |
| HFO | Heavy Fuel Oil |
| IACS | International Association of Classification Societies |
| IMO | International Maritime Organization |
| LNG | Liquefied Natural Gas |
| LSHFO | Light Sulphur Heavy Fuel Oil |
| MARPOL | International Convention for the Prevention of Pollution from Ships |
| MDO | Marine Diesel Oil |
| MFO | Marine Fuel Oil |
| MGO | Marine Gas Oil |
| NG | Natural Gas |
| $NO_X$ | Nitrogen Oxides |
| PM | Particulate Matter |
| PWC | Personal watercrafts |
| ROI | Return On Investment |
| SCR | Selective Catalytic Reduction |
| SGMF | Society for Gas as Marine Fuel |
| SIGTTO | Society of International Gas Tanker and Terminal Operators |
| $SO_2$ | Sulphur Dioxide |

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For more information, please see:


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